MONARO SCREENS
That's the difference
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26 October 2026

Australian Trade Remedies Commissioner
Australian Trade Remedies Commission

Re: Anti-Dumping Case 691 – Aluminium Windows and Doors from China

Dear Commissioner,

As a second-generation Australian small business owner, I support a level playing field for local manufacturers and a meaningful outcome in Case 691 where the evidence supports it. We cannot keep expecting Australian businesses to invest, employ more people and grow while competing against imported products at prices that are extremely difficult to match.

Monaro Screens is a Canberra-based business specialising in security and flyscreen doors, shower screens, wardrobes and related products. Our main products are not conventional aluminium windows and doors, and I recognise that our experience is not direct evidence of injury from the particular goods covered by this investigation. However, I wanted to share what we are seeing in a closely related part of the Australian building products market.

We regularly compete against substantially cheaper products that, to the best of my knowledge, are usually imported from China. We lose potential sales to this competition on a daily basis. It has meant holding back some price increases and reducing prices on certain jobs to remain competitive, despite the ongoing costs of running a local business. Further details of my approximate price comparisons are included below in confidence.

The biggest concern for me is what this does to the future of the business. It has affected decisions about purchasing new machinery, employing additional staff and upgrading company vehicles. These are investments I would like to make, and would be more confident making if the competitive environment were fairer.

I understand the Statement of Essential Facts for Case 691 identifies price undercutting and pressure on Australian manufacturers. While I cannot claim the specific imports affecting our business are within the scope of Case 691, the broader commercial pressures described in those findings are familiar to me. I support AGWA's efforts to secure effective and durable measures for aluminium windows and doors where justified by the investigation.

Ultimately, cheap competition does not just affect the job you lose today. It takes away opportunities to grow an Australian business, employ more Australians and invest in the equipment needed to build a stronger industry.

CONFIDENTIAL COMMERCIAL INFORMATION PROVIDED TO THE COMMISSION

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I appreciate the opportunity to provide a small business perspective and ask that these broader impacts on Australian manufacturing be considered alongside the evidence directly relevant to Case 691.

Kind regards,

Ben Byatt
Director
Monaro Screens Pty Ltd