GEORGE FETHERS & CO.
TRADING PTY LTD
SINCE 1865

Australian Trade Remedies Commission
Investigations 1
GPO Box 1632
Melbourne VIC 3001

Re: Investigation No. 691 – Aluminium Windows and Doors from China

Dear Director,

Support for Statement of Essential Facts No. 691

I am writing on behalf of **George Fethers & Co. Pty Ltd**, an Australian based supplier of **architectural glass** to Australian window and door manufacturers and fabricators.

Through our business, we supply and work closely with Australian manufacturers that compete directly with imported aluminium windows and doors.

We support the findings in Statement of Essential Facts No. 691 and the efforts of the Australian Glass and Window Association (AGWA) and the Australian industry applicants to achieve a fair and level playing field for Australian manufacturers.

In particular, we support the Commissioner's preliminary findings that aluminium windows and doors exported from China were dumped, that the Australian industry suffered material injury caused by dumped and subsidised imports, and that dumping and subsidisation may continue.

The health of Australia's window and door manufacturing sector is important not only to fabricators themselves, but also to Australian businesses that supply aluminium, glass, hardware, components, and services into that industry.

Our experience

Our customers, Australian fabricators, have seen increased competition from fully manufactured aluminium windows and doors imported from China. It has affected their businesses, negatively impacting sales and profits, and that, in turn, has flowed onto our business, with similar impacts.

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Examples of this impact include:

reduced orders from our double glazing fabricator customers,

our customers losing projects to imported finished windows and doors,

reduced demand for locally supplied windows, which flows on to reduced demand for our products

This is consistent with the broader industry impacts identified in the SEF, including lost sales, lower production volumes, price suppression, reduced market share, reduced profitability, reduced investment, and reduced capacity utilisation.

We believe Australian manufacturers should be able to compete on quality, service, compliance, capability, and price without having to compete against the injurious effects of dumped imports.

We therefore support the imposition of effective measures that address the injury identified by the Commission and provide a fair and sustainable competitive environment for Australian manufacturers and the broader Australian supply chain that supports them.

We also support AGWA continuing to represent Australian industry through the remainder of the investigation and in addressing the outstanding matters arising from the SEF.

This investigation is important to our customers, our business and the broader Australian window and door supply chain. We encourage the Commission to ensure that the final measures provide a meaningful and durable level playing field.

Yours sincerely,

Anthony Breach
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