# Valiant Windows and Doors – Response to SEF 691

23 October 2026

The Commissioner Australian Trade Remedies Commission Investigations 1 GPO Box 1632 Melbourne VIC 3001
By email: antidumping@agwa.com.au (for lodgement via AGWA)
Dear Commissioner,
**Re: Investigation No. 691 – Aluminium Windows and Doors exported from the People's Republic of China: Response to Statement of Essential Facts No. 691**
Local manufacturers hire local Australian residents who pay taxes and contribute to their communities. It is imperative that we preserve the integrity of local manufacturing, so that imported product does not outstrip what is made here. As Australians, we need to make something, not just rely on mining revenue. That is why Valiant Windows and Doors supports the findings in Statement of Essential Facts No. 691, and asks the Commission to recommend a final duty that restores a level playing field for Australian aluminium window and door manufacturers and protects fair competition in this market over the long term.

## About our business

Valiant Windows and Doors is a Melbourne business with a 55-year history. We manufacture and install aluminium windows and doors for the commercial and industrial sector. We are a small business, and our team is made up of local employees and contractors. Details of our workforce are provided in the confidential section below.

## What we are experiencing

Competition from imported Chinese aluminium windows and doors has been very stiff, and we have lost many projects to those imports.
The clearest example is apartment work. We have not won an apartment complex since 2022, and in our experience that work has been lost to Chinese imports. We have also lost education and community building projects that we quoted on, where the windows were supplied from China. Details of these projects are provided in the confidential section below.
The effect on our business has been serious. Our sales have fallen back to 2012 levels, and we have had to lay off staff. Further detail is provided in the confidential section below.

## How this relates to the SEF

We understand the Commission found undercutting across building Classes 1, 2, 3, 5, 6, 7 and 9 (SEF p190), and that around a third of the industry members surveyed reported losing whole market segments such as apartments, schools and commercial work (SEF Table 27, p180). That is exactly what has happened to us. We are a small Melbourne fabricator, separate from the main applicant, and we have seen the same pattern in our own business.
We also note the Commission's findings that most surveyed members reported reduced revenue and sales, and that some reported workforce impacts (SEF p179–181). Both reflect our own experience.
We agree with the Commission that the Australian industry is not confined to Class 1 buildings (SEF p15). We have the capability to supply commercial, industrial and apartment projects. What we have lacked is the ability to compete on fair terms.

## What a fairer market would mean for us

If the market had been fair, we believe our business would be substantially larger today. We would have hired more staff and expanded the operation further. Our own estimate is provided in the confidential section below.

## Our position

We support the Australian Glass and Window Association's submission in this investigation. We ask the Commission to recommend final measures that are effective and durable, so that Australian manufacturers like us can compete fairly, keep employing local people, and continue to make things here in Australia.

Yours sincerely,



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