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WINDOWS & DOORS Since 1927

27th October 2026

Australian Trade Remedies Commissioner concerning Anti-Dumping Case 691.

Submission Regarding Imported Aluminium Windows and Doors

To Whom It May Concern,

RE: Impact of Imported Aluminium Windows and Doors on Australian Manufacturers

I am writing on behalf of our family-owned aluminium window and door manufacturing business to provide feedback regarding the impact of imported aluminium windows and doors on the Australian market.

Our business has been manufacturing aluminium windows and doors in New South Wales since 1927. We utilise the AWS window system and are proud to be an Australian-owned and operated manufacturer. The business is currently managed by third and fourth generation family members and will celebrate 100 years of continuous family ownership in 2027.

We employ 25 staff and aluminium windows and doors are the sole focus of our business. We supply residential projects throughout New South Wales, particularly across the Central West, Sydney and Far West regions.

Over recent years, we have experienced increasing competition from imported aluminium windows and doors, particularly products sourced from China. The most significant challenge is the substantial difference in pricing between locally manufactured products and imported alternatives.

A recent example involved a residential project in Molong. The builder, who would ordinarily source windows from our company, approached us to quote the project. The homeowner had obtained pricing directly from a Chinese supplier, and the builder provided an indication of the imported pricing. Despite our best efforts, we were unable to compete with the quoted overseas price and consequently lost the opportunity to supply the project.

Interestingly, during the course of the build, the builder returned to us seeking several custom raked windows because the overseas supplier was unable to manufacture the specialised products required. While we were able to assist with these components, the majority of the project had already been awarded to the imported supplier.

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This experience demonstrates not only the pricing disadvantage faced by Australian manufacturers, but also the value that local manufacturers provide through technical expertise, customised solutions, quality control and ongoing support.

We are also concerned that imported products may not always be subject to the same level of scrutiny and compliance obligations as Australian manufacturers. Local manufacturers are required to meet stringent Australian Standards and increasingly demanding energy efficiency requirements, including compliance with current 7-Star building regulations. We invest significant resources to ensure our products meet these requirements and that appropriate testing, certification and documentation are maintained.

There remains uncertainty within the industry as to whether all imported products are consistently assessed and enforced against the same standards. This creates concerns regarding fair competition, building performance and consumer confidence.

In addition, our business has been approached on several occasions by property owners and builders seeking assistance with freight-related issues, glazing, modifications or repairs associated with imported window products. These situations often arise because local technical support and after-sales service are unavailable from overseas suppliers.

Australian manufacturers play an important role in supporting regional communities, creating skilled employment opportunities and maintaining domestic manufacturing capability. Our business has contributed to the local economy for almost a century and currently provides employment for 25 people in regional New South Wales.

While we support healthy market competition, it is essential that all suppliers, whether domestic or overseas, are required to meet the same standards for compliance, certification, product performance and consumer protection. A level playing field is necessary to ensure the ongoing viability of Australian manufacturing businesses and to provide confidence that products installed in Australian buildings meet the standards expected by consumers, builders and regulators.

Thank you for the opportunity to provide feedback on this important matter.

Yours faithfully,

Cherrie Handebo

(Director)

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