REGENCY WINDOWS

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Australian Trade Remedies Commissioner
Australian Trade Remedies Commission

28 Oct 2026

RE: Anti-Dumping Case 691 – Aluminium Windows and Doors from China

Dear Commissioner,

Regency Windows strongly supports the findings outlined in the Statement of Essential Facts for Anti-Dumping Case 691 and the introduction of effective, long-term anti-dumping measures to ensure Australian manufacturers can compete on a level playing field. We are a family-owned business that has been operating for over 40 years, manufacturing and installing aluminium windows and doors from our factory in Thomastown, Victoria. We employ approximately 30 people, and aluminium windows and doors are our entire business.

Over the years, we have experienced increasing competition from cheaper imported aluminium windows and doors, particularly from China. We have lost jobs to imported products, faced pressure from customers to match overseas pricing and had to reduce our margins to remain competitive. At the same time, our manufacturing costs continue to rise, including aluminium, glass, wages, electricity and general operating expenses. It is becoming increasingly difficult to pass these costs on to customers when we are competing against imported products at significantly lower prices. Our main advantages are our shorter lead times, local manufacturing and customer service, but unfortunately these are not always enough when price becomes the deciding factor.

The Commission's findings regarding price undercutting and price suppression, particularly those outlined on pages 176 and 190 of the Statement of Essential Facts, reflect what we are experiencing firsthand. We are not only losing opportunities to cheaper imports but are also finding it increasingly difficult to maintain sustainable margins on the work we do secure. This is affecting how we operate and plan for the future, as we are having to be more cautious with spending and investment decisions. After more than 40 years in business, we want to continue investing in our operations, supporting our employees and growing our business, but this becomes increasingly difficult when we are continually under pressure to compete on price.

What concerns us most is the flow-on effect this has on the wider Australian industry. Regency Windows employs approximately 30 people, but we also deal with around 100 suppliers every month. These suppliers employ their own staff, support their own families and rely on businesses like ours to purchase their products and services. If Australian manufacturers are forced out of business because they cannot compete with cheaper imported products, the consequences extend far beyond the manufacturer itself. It affects employees, their families, suppliers and the many other businesses connected to the manufacturing and construction industry. The loss of local manufacturing has a much wider impact than simply the closure of one business, and we believe this needs to be given serious consideration.

We are not opposed to international competition, nor are we asking for an unfair advantage. We understand that price will always be an important consideration for customers, but Australian manufacturers should have a fair opportunity to compete based on the quality of their products, service, reliability and efficiency without being disadvantaged by dumped pricing. We support the Australian Glass and Window Association (AGWA) in its efforts to achieve a fairer competitive environment and believe meaningful, lasting anti-dumping measures are necessary to support the future of Australian aluminium window and door manufacturing.

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After more than 40 years in business, we want to continue doing what we have always done: manufacturing locally, employing Australians, supporting our suppliers and contributing to the Australian economy. We urge the Commissioner to recommend effective and durable measures supported by the findings of Case 691, recognising that the future of Australian manufacturing affects not only individual businesses but the wider network of workers, families and suppliers who depend on them.

Thank you for considering our submission.

Kind regards,



Harry Kilikidis
Director

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