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24th October 2026

Australian Trade Remedies Commission
Investigations 1
GPO Box 1632
Melbourne VIC 3001

Re: Investigation 691 – Statement of Essential Facts

Dear Commissioner

I am writing as the owner of PCW Commercial Windows, a proudly Australian-owned window and door manufacturer based in Somersby on the NSW Central Coast.

PCW Commercial Windows has been operating for more than 30 years and today employs approximately 30 people. We manufacture and install commercial, industrial and high-end residential windows and doors and have delivered projects across the Central Coast, Sydney and Hunter regions, including schools, civic and institutional buildings, apartments, commercial developments and architectural homes.

We are extremely proud of the manufacturing capability we have built and, importantly, the skills and experience of the people we employ. Our reputation has been built over many years by providing quality Australian-manufactured products, strong technical capability and service, and working closely with our customers to meet, and wherever possible exceed, their expectations.

For a business such as ours, the findings contained in the Statement of Essential Facts (SEF) are extremely important. We strongly support the findings of the SEF and believe they recognise the commercial reality facing Australian manufacturers competing with dumped fully manufactured windows and doors imported from China.

This is not about Australian manufacturers seeking protection from normal competition. We expect to compete. Competition makes businesses like ours work harder, become more efficient and continually improve our products and service. We are confident on our ability to compete with other suppliers on quality, capability, efficiency, service and price.

What Australian manufacturers cannot reasonably be expected to do is continually compete against imported finished products entering the Australian market at dumped prices.

For a manufacturer employing 30 Australians, this issue goes well beyond whether we win or lose an individual project. It directly affects the confidence we have to invest in our people, apprentices and training, new plant and equipment, technology and increased manufacturing capacity.

If the Commission's findings in the SEF are upheld in its Final Report and effective measures are ultimately imposed, it will provide businesses such as ours with greater confidence that continued investment in Australian window and door manufacturing has a viable long-term future.

For PCW Commercial Windows, that would mean greater confidence to protect and grow our 30-strong workforce, train the next generation of skilled workers, purchase new plant and equipment and continue building our manufacturing capability here in NSW.

We are not asking to be insulated from competition. We are asking for the opportunity to compete on a fair basis. Given a level playing field, I am confident in our people, our products and our ability to compete.

Confidential Commercial Information Provided to the Commission

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These projects are important evidence of the capability that already exists within Australian industry. PCW Commercial Windows is not a theoretical participant in this market. We are an established Australian manufacturer that has invested over many years in the people, knowledge and manufacturing capability necessary to deliver substantial commercial projects.
The outcome of this investigation therefore matters to us.

A final outcome that addresses the dumping identified by the Commission would give us greater confidence to make longer-term decisions about our workforce, apprentices, plant and equipment and future manufacturing capacity. It would allow us to make those investments knowing that Australian manufacturers have a fair opportunity to compete on their capability, quality, service and efficiency.

I therefore strongly support the findings contained in the SEF and encourage the Commission, where those findings continue to be supported by the evidence, to maintain them in its Final Report.

For businesses like ours, this is ultimately about confidence. Confidence to invest, confidence to employ, confidence to train people and confidence that there is a future for Australian window and door manufacturing.
Yours sincerely,

Leigh Spinks

Leigh Spinks
Owner/Managing Director
PCW Commercial Windows
Somersby, NSW