Packers

love your space

Australian Trade Remedies Commission
Investigations 1
GPO Box 1632
Melbourne VIC 3001

Dear Commissioner

I am writing on behalf of Packers in response to the Statement of Essential Facts (SEF) for Investigation 691.

Packers is a South Australian family business that has been operating since 1967. We manufacture aluminium windows and doors at our factory in North Plympton and work across high-end residential, commercial and multi-residential construction.

We have been involved in this investigation because the impact of fully imported Chinese windows and doors on our business has become very real. Having read the SEF, I support the Commission's finding that dumped imports from China have caused injury. I am not going to repeat the Commission's findings back to you. What I can say is that, from where I sit running a window manufacturing business in South Australia, what you have found reflects what we are actually experiencing on the ground. The Government needs to stand behind the findings in the SEF.

I understand that a number of submissions have questioned the range, scope and capacity of Australian industry to supply the market. Set out below is confidential information on Packers' capacity, capability and proven experience in the Australian market.

Confidential Commercial Information
Relating to market, business capacity and product offer.

We have previously provided commercial details on the nature of this unfair trade and its impact on our business. Without sustained consideration and action, these issues will continue to challenge us. I want Packers to keep manufacturing windows and doors in South Australia. I would much rather invest in another machine, employ another person on the factory floor and continue building our manufacturing capability than buy finished windows from overseas, which, before the preliminary affirmative determination (PAD), I was being forced to do.

I also want to be clear that I am not against imports and I am not asking the Government to protect Packers from normal competition. I simply want to know that when I provide a quote for a project, I am competing on something approaching a level playing field.

Having read the SEF, I believe the Commission has identified the problem that we have been dealing with for some time. I therefore support the Commission maintaining its finding of material injury and proceeding with effective dumping measures in its final recommendation to the Minister.

For Packers, this is about having the confidence to continue manufacturing in South Australia, employing people and investing in the business.

Eastern Gallery
205 Magill Road
Maylands
08 7226 6313

Western Gallery
102 Mooringe Avenue
North Plympton
08 8300 9851

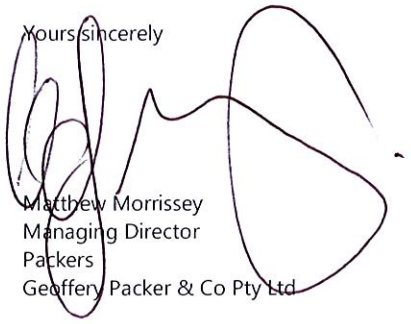
Postal
PO Box 584, Marleston
South Australia 5033

Contact
sales@packers.com.au
packers.com.au

Geoffrey Packer & Co. Pty
ABN 61007 703 933
Licence R15829

We are capable of doing the work, which we have proven over a consistent period, we want to continue to do the work, we just want a fair opportunity to compete for it.

Yours sincerely



Matthew Morrissey
Managing Director
Packers
Geoffery Packer & Co Pty Ltd