OXLEY NU-LOOK WINDOWS
WINDOWS • DOORS • SHOWERSCREENS & MORE

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29 October 2026

Australian Trade Remedies Commissioner
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RE: ANTI-DUMPING CASE 691 – ALUMINIUM WINDOWS AND DOORS FROM CHINA
Response to Statement of Essential Facts – 14 October 2026

Dear Commissioner,

I strongly support the findings of the Statement of Essential Facts in Case 691 and the introduction of effective, long-term anti-dumping duties to restore a level playing field for Australian window and door manufacturers.

Our business, Oxley Nu-Look Windows, has been operating since 1953. In all that time, I doubt we have ever faced market conditions quite like those we are experiencing today. I want to make sure our business is still here to celebrate its 100th anniversary in 2053.

We are based in Port Macquarie, NSW, where we manufacture aluminium windows and doors. This is the core of our business, and we currently employ 19 people. We manufacture for residential and commercial construction, including projects across building Classes 2 to 9.

We are not afraid of competition. We compete for work every day against other Australian manufacturers, and that is part of doing business. What concerns me is competing against imported finished products at prices we simply cannot manufacture in Australia.

We have lost projects to imported aluminium windows and doors, and we regularly encounter customers using imported pricing to negotiate with us.

In some cases, the difference is such that there is no realistic opportunity to negotiate. We cannot simply reduce our prices to match. The work goes elsewhere. I have provided one specific example in the confidential section below.

We have also reached the point where we sometimes choose not to tender on apartment projects when we know imported products are being quoted. Preparing tenders takes time and resources, and there is little point investing that effort when we believe we have virtually no chance of competing on price.

This is why the findings in the SEF are particularly relevant to our business.

The Commissioner's findings concerning price undercutting and lost or forgone sales, particularly those discussed on pages 189–191, reflect what we are experiencing. It is not simply a matter of losing individual jobs. Australian manufacturers are also missing opportunities because some projects are no longer commercially realistic to pursue.

The SEF also identifies reduced investment and uncertainty within the Australian manufacturing industry (page 180). This is something I can relate to personally.

We want to continue investing in our business, expanding our capabilities and creating employment opportunities. However, the current competitive environment makes me increasingly cautious about committing to future investment.

If we had greater confidence that we could compete on a fair basis, we would be in a much better position to pursue additional work, invest in our facilities and equipment, and potentially employ more people.

I understand that imported products will remain part of the Australian market. I am not suggesting Australian manufacturers should be protected from ordinary competition. What I am asking for is a fair opportunity to compete without having to match prices that are affected by dumping.

I support AGWA's efforts in this investigation and believe the Commissioner's preliminary findings provide an important basis for meaningful and durable measures.

CONFIDENTIAL COMMERICAL INFORMATION PROVIDED TO THE COMMISSION

Ultimately, my concern is about the long-term future of Australian manufacturing.

If the current market conditions continue unchecked, I genuinely question whether businesses like ours, and the Australian aluminium window and door manufacturing industry more broadly, will continue to exist in the long term.

We have been manufacturing windows and doors in Port Macquarie for 73 years. We have people who depend on this business for their livelihoods, and we want to continue providing local employment and manufacturing Australian-made products for many years to come.

I would like to think that a business established in 1953, which has survived more than seven decades of changing economic conditions, can look forward to celebrating its 100th anniversary.

I ask the Commissioner to recommend effective and lasting measures, supported by the investigation's findings, that give Australian manufacturers a fair opportunity to compete and continue operating into the future.

Sincerely**,**

Michael Godwin

Managing Director