LGA (WA) Pty Ltd T/As LGA (WA)
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Australian Trade Remedies Commissioner
Australian Trade Remedies Commission

2nd November 2026

Dear Commissioner,

ANTI-DUMPING CASE 691 – RESPONSE TO STATEMENT OF ESSENTIAL FACTS

On behalf of LGA (WA) Pty Ltd, I support the findings of the Statement of Essential Facts (SEF) and effective, lasting measures against dumped aluminium windows and doors from China. We are not asking to be shielded from fair competition. We want a level playing field where Australian manufacturers can compete for work, employ local people and invest with confidence.

Who we are

LGA is a family-owned aluminium window and door manufacturing business based in Bunbury, Western Australia. My father, Wayne Brooks, started the company more than 30 years ago and built it into a business employing over 30 people. We fabricate, glaze, supply and install aluminium windows and doors, with a strong focus on commercial projects across the South West. Window-wall systems account for approximately 70% of our production activity.

Wayne has always taken the responsibility of employing people seriously. Through difficult periods, including construction downturns and builders going under owing us money, he chose to retain staff rather than let people go simply because work was short. That was not always the easiest commercial decision, but it helped build the experienced and loyal team we have today.

What we are seeing in the market

Over roughly the last three years, we have seen imported window and door packages become a much more noticeable competitor in our regional market.

We have lost work on price, been asked to match imported-product pricing, faced pressure on margins and found it harder to pass on increases in aluminium, glass and labour costs. It also affects which tenders we pursue and how confidently we can plan recruitment and investment. We are not claiming that every lost tender is due to dumping, but we have firsthand examples of significant opportunities lost to imported-product competition; details are in the confidential section below.

The SEF findings on tender undercutting and price suppression reflect what we are experiencing. In particular, the Commission reports that half the quotes and tenders reviewed were undercut by 30% or more (SEF, p.190), and identifies persistent price suppression as costs increased (SEF, pp.18, 176). Our experience is consistent with that pattern.

Why it matters

We are proud of the work we do and the business is in a healthy position. We are good at what we do, we price our work responsibly, and we want to keep growing. A fairer market would give us greater confidence to invest in equipment and production capacity, employ more local people, take on apprentices and pursue larger projects. It would also help protect the business and workforce that my father spent decades building.

We do not expect to win every job. What is frustrating is spending hours estimating, reviewing drawings and finding value-engineering savings, only to be told we can have the work if we match a price that is not commercially viable for us. The issue is not a lack of local capability. We have delivered substantial Australian-manufactured projects, including Class 2–9 work involving window-wall systems. Examples are provided confidentially below.

We support AGWA's work on this case and ask that the final outcome provide meaningful and durable measures to address the injury identified in the SEF.

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Thank you for considering the experience of Australian manufacturers. We support an outcome that allows local businesses like ours to compete fairly and continue investing in Australian jobs and manufacturing.

Yours sincerely,



Jamie Brooks
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