Lakes Entrance Glass & Glazing PTY. LTD.
TRADING AS
LEGG Windows & Doors
A.C.N. 112 446 456 A.B.N. 16 112 446 456

PUBLIC RECORD

28 October 2026

Australian Trade Remedies Commissioner
Australian Trade Remedies Commission

Re: Case 691 - Statement of Essential Facts
Aluminium Windows and Doors from China

Dear Commissioner,

I support the preliminary findings in the Statement of Essential Facts for Case 691 and believe effective, lasting anti-dumping measures are needed so Australian aluminium window and door manufacturers can compete on a fair basis.

My biggest concern is where our industry could be heading. We need to protect Australian manufacturing before we reach a point where too many local businesses have closed, skilled workers have lost their jobs, and customers are left with fewer choices.

LEGG Windows & Doors has been manufacturing and supplying aluminium windows and doors for 21 years. Based in Lakes Entrance, Victoria, we service a wide area, from the Sapphire Coast in NSW through to Canberra and across to the eastern suburbs of Melbourne, as well as communities in between. Aluminium windows and doors are a major part of our business.

We're a small Australian manufacturer, but we've employed local people and trained apprentices through to completion. We've always believed in giving back to the industry that has looked after us.

I've personally seen the pressure created by competing against imported windows and doors. In one instance, a customer presented me with a much cheaper quotation from a Chinese-based supplier. After quite a few discussions and emails, I explained the differences in glass specifications, bushfire requirements, lead times and the benefits of having a local manufacturer available if a problem comes up during construction.

The customer eventually chose us, but we had to reduce our original price to secure the job. That came at the expense of our potential profit. I've provided the figures and further details in the confidential version of this submission.

I've also seen customers who had used our services go directly to Chinese suppliers without even asking us to quote. That means Australian manufacturing opportunities can be lost before we get the chance to compete. Further information is included in the confidential version.

This is why the SEF findings on price undercutting and the loss of Australian production opportunities ring true to me (SEF 691, pages 18 and 190). My own examples don't establish whether a particular exporter was dumping, but they do show what cheaper import quotations can mean for a local fabricator.

I understand that product quality and compliance are outside the scope of this dumping investigation. However, where an imported quotation does not allow for the same specifications or Australian building requirements, it adds to the challenge of making a fair price comparison.

655 Esplanade, Lakes Entrance 3909 | Tel: (03) 5155 3477 | Email: admin@legg.com.au | W: www.legg.com.au

I'm not against competition. Competition between Australian manufacturers is healthy. But competing against overseas suppliers at prices that local businesses struggle to match creates real pressure on our industry. A fairer market would help us protect margins, keep people employed, take on more apprentices and invest in machinery and technology.

What worries me most is the longer-term risk. If enough fabricators close their doors, Australia could lose the skills, experience and manufacturing capacity we've spent decades building. Once that happens, customers may have fewer suppliers to choose from. We only need to look at concerns about limited choice in other Australian industries to understand why that matters.

I support AGWA's work on this case and a meaningful, durable outcome, to the extent supported by the evidence in the SEF.

Specific business and project details supporting these observations have been provided separately to the Commission in confidence.

This isn't just about protecting an individual company's profit. It's about protecting Australian jobs, training opportunities and the future of local manufacturing. I don't want to see Australians lose their livelihoods while our industry becomes increasingly dependent on overseas suppliers.

I ask that the Commissioner's final recommendations provide effective measures against injurious dumped imports, so Australian manufacturers can continue to compete fairly and sustainably.

Yours sincerely,

Michael Peachey

LEGG Windows & Doors
Lakes Entrance Glass & Glazing Pty Ltd