

To: Australian Trade Remedies Commissioner
Re: Anti-Dumping Case 691 – Aluminium Windows and Doors from China

Dear Commissioner,

I strongly support effective anti-dumping duties that create a fairer playing field for Australian aluminium window and door manufacturers. From what we have experienced over the past few years, it is becoming increasingly difficult for Australian businesses like ours to compete with imported products from China, and I am genuinely concerned about how much longer we can continue if things do not change.

We are an Australian aluminium windows and doors business employing 15 people. We focus on the high-end residential market, supplying builders and clients who are building their forever homes. We operate mainly across Melbourne, but have also completed many projects throughout Geelong and the Ballarat regions. Aluminium windows and doors are our entire business, so what happens in this market directly affects our livelihood and the people we employ.

We are seeing increasing pressure from cheaper imported products, with price becoming a major factor in decisions about who gets the work. We are losing opportunities to imports, and we are also having to lower our margins and profits to win work against other fabricators. This makes it extremely difficult to maintain a sustainable business, particularly when we still have to cover our own operating costs and wages.

---CONFIDENTIAL COMMERCIAL INFORMATION PROVIDED TO THE COMMISSION---

I believe effective anti-dumping duties are needed to help address this imbalance and provide a fairer competitive environment. We are not asking to be protected from normal competition. We understand that price matters and that customers will always look for value. However, when imported products are available at prices that are extremely difficult for an Australian manufacturer to match, the consequences for local businesses and employment are serious.



I support AGWA's efforts to seek an effective outcome in this case, where it is supported by the evidence and reflects the experience of businesses like ours. I hope the Commissioner considers the practical impact these market conditions are having on independent Australian businesses, not just the industry statistics.

I want to see Australian manufacturers continue to have a viable future. We employ local people, operate local businesses and want to keep supplying our customers. I genuinely hope the outcome of Case 691 provides a fairer playing field and gives Australian businesses like ours a realistic opportunity to compete and survive.

YOURS SINCERELY,

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