HORIZON
WINDOWS & DOORS
ABN: 47 161 402 553

November 2, 2026

Australian Trade Remedies Commissioner
Anti-Dumping Case 691 - Aluminium Windows and Doors from China

Dear Commissioner,

I support the findings in the Statement of Essential Facts and the need for a final outcome that creates a fair and sustainable competitive environment for Australian aluminium window and door manufacturers.

Our business has been manufacturing aluminium windows and doors in the Noosa region of the Sunshine Coast for approximately 14 years. We employ around 20 people, and aluminium windows and doors are the primary focus of our business. Our work is mainly in the architectural housing sector.

Over recent years, we have seen an increase in customers importing complete window and door packages from China rather than purchasing from local manufacturers. We are also increasingly being asked to supply only those products that customers have been unable to source from China, rather than the complete package.

In our experience, the impact is not always seen through direct price negotiations. Instead, projects that would previously have been supplied by Australian manufacturers are increasingly being sourced offshore.

One example involved a project where we were originally approached to supply the full window and door package. The scope of our involvement was later reduced to supplying only louvre windows, while the major sliding doors and fixed glazed components were imported from China. This resulted in a significant reduction in the amount of work available to our business on that project.

We also tendered on a large residential project and, when following up, were advised that the windows and doors were being imported from China because our quotation was not considered competitive. Since that project, we have not been invited to quote on further projects from that builder. While this is only one example, it reflects what we believe is a broader shift in purchasing behaviour.

These experiences appear consistent with the findings in the SEF regarding imported products winning work that would otherwise have been supplied by Australian manufacturers. While we have not yet experienced significant pressure on margins or difficulty recovering costs, we have clearly seen projects and opportunities move away from local manufacturing and towards imported supply.

For our business, the major concern is maintaining a viable local manufacturing operation. Industry statistics can show changes in sales volumes and market share, but they do not always capture what it means for a regional manufacturer that has spent 14 years building a business, employing local people, and supporting local industry, only to see more projects bypass Australian manufacturers altogether through imported window and door packages.

I support AGWA's submission and support measures that effectively address unfairly traded imports where the evidence demonstrates injury to the Australian industry. From my perspective, a fair and durable outcome is

important to help ensure that Australian manufacturers remain able to compete for work on reasonable terms and continue investing in local employment and manufacturing capability.

Thank you for the opportunity to provide my observations and experience.

Yours sincerely,

M Anderson

Michael Anderson

Director

Horizon Windows & Doors