28th October 2026

Australian Trade Remedies Commission
Investigations 1
GPO Box 1632
Melbourne VIC 3001

Dear Commissioner

I am writing on behalf of Hanlon Windows in response to the Statement of Essential Facts for Investigation 691.

Hanlon Windows is a proud Australian 3rd generation family-owned window and door manufacturer based in Bomaderry on the NSW South Coast. We have been manufacturing windows and doors for more than 45 years and have grown from our South Coast manufacturing base to service customers across NSW, with showrooms in the South Coast, Wollongong and Sydney.

We are proud of where we come from and of the fact that we manufacture here in Australia. As we have grown, we have continued to invest in Australian manufacturing, our people, our products and the communities in which we operate.

At the commencement of this investigation, we wrote to the Commission expressing our strong support for the Australian aluminium window and door fabrication industry and for the application brought by the Australian Glass and Window Association and Ventora. We said then that Australian manufacturing contributes to economic resilience, jobs and innovation, and that our industry needs a fair and level playing field. That position has not changed.

Having considered the Statement of Essential Facts, we support the Commission's preliminary finding that dumped and subsidised imports from China have caused material injury to the Australian industry.
From our perspective, this is not an argument against imports or competition. Australian manufacturers expect to compete, and competition makes businesses stronger. The issue is ensuring that Australian manufacturers which invest here, employ people here, manufacture here and stand behind the products they supply are able to compete on fair commercial terms.

Hanlon Windows is an example of what Australian manufacturing can achieve. From our manufacturing base at Bomaderry, NSW we produce both aluminium and timber windows and doors across residential and commercial applications. Our current product offering extends from residential and commercial-grade window, door and framing systems, including high-performance and thermally efficient solutions.

Our reach has grown well beyond the South Coast, but our manufacturing heritage remains an important part of who we are. Today, customers can engage with Hanlon Windows through our South Coast, Wollongong and Sydney showrooms, while the products we supply are backed by an established Australian manufacturing business.

That is why the outcome of this investigation matters to us. For a long-established Australian manufacturer, confidence in the market directly influences decisions about people, equipment, capability and future investment. Effective trade remedies provide confidence that Australian manufacturers can continue making those investments while competing against imported finished products on a fair basis.

We also consider it important that the capability of the Australian industry is properly understood. Australian manufacturers offer a broad range of products and systems. Hanlon Windows, for example, offers residential, architectural and commercial framing systems alongside aluminium and timber windows and doors.

When we first wrote to the Commission, we expressed our concern about unfairly dumped and subsidised products and our support for a strong Australian anti-dumping system. We also said that fair pricing was important to sustaining the competitiveness of Australian window and door manufacturers.

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The Statement of Essential Facts reinforces the importance of those concerns.
Hanlon Windows therefore continues to support the case and supports the implementation of effective measures arising from Investigation 691.

For us, this is about ensuring businesses that have spent decades building Australian manufacturing capability have the confidence to continue investing, employing and manufacturing in Australia. We are proud to manufacture windows and doors on the NSW South Coast, and we want Australian manufacturing to remain a strong and competitive part of this industry for decades to come.

Yours sincerely

Tim Hanlon
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