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27 October 2026

Australian Trade Remedies Commissioner
Australian Trade Remedies Commission

Re: Anti-Dumping Case 691 — Aluminium Windows and Doors from China

Dear Commissioner,

We support the introduction of effective and lasting measures to address the impact of dumped imports on Australian aluminium window and door manufacturers. Australian businesses need a fair opportunity to compete on price without being continually disadvantaged by significantly cheaper imported products.

We are a small Australian business employing six people, manufacturing and installing aluminium windows and doors for commercial and private projects in and around Perth, Western Australia. This work represents a major part of our business and supports our employees and our ongoing operations.

We are experiencing significant competition from imported aluminium windows and doors. We have encountered cheaper competing quotations, lost numerous jobs to imported products, and had customers use imported pricing to negotiate lower prices with us. This puts considerable pressure on our margins and makes it difficult to increase our prices to reflect our costs.

As a small manufacturer, we cannot simply absorb these pressures indefinitely. We are having to accept lower margins to remain competitive, and our cash flow has suffered as a result. This is also affecting our ability to pursue expansion opportunities and grow the business.

The Statement of Essential Facts published on 14 October 2026 identifies price undercutting and the difficulty Australian manufacturers face in recovering rising costs. These findings reflect the challenges we are experiencing in our own market. While our experience is that of one small business, it demonstrates the practical consequences that price competition can have on local manufacturers.

Our business also manufactures and installs windows and doors for larger commercial projects. We believe Australian manufacturers should have a fair opportunity to compete for this work and that the industry's ability to supply these projects should be recognised.

We support the work AGWA is undertaking in this case. In our view, effective measures are needed to address the pricing disadvantages facing Australian manufacturers and provide a more sustainable competitive environment.

Without meaningful action, smaller manufacturers will continue to face pressure on margins and cash flow, making it increasingly difficult to invest in growth and take advantage of future opportunities. A fairer market would give businesses like ours greater confidence to invest in the future and continue operating as Australian manufacturers.

We ask that the Commission take these practical business impacts into account when considering its final recommendations and ensure that any measures introduced are effective in addressing the injury identified in the investigation.

Yours sincerely,

Amos Hitch



Managing Director

Ventana Architectural Pty Ltd