Annex A

Ventora brands: replies to a commercial window package (October 2026)

Correspondence provided by a Melbourne commercial builder, who consents to it being shared with the Commission. Referred to in Part C.

Contents: (1) Stegbar reply, 26 October 2026; (2) Trend Windows reply, 27 October 2026; (3) the builder's enquiry to Trend, 26 October 2026; (4) A&L Windows correspondence, 26 to 28 October 2026 (transcript).

Redactions: builder identity, individual staff names, contact details, project location, finish colour and file link. The replies of Stegbar, Trend and A&L are otherwise reproduced as received.

Response to SEF 691 by Ellie Vaisman, Procon Materials Pty Ltd. Non-confidential.

[redacted]

[redacted]

Stegbar Enquiry

[redacted] <430124@ventora.com.au> 26 October 2026 at 15:25

To [redacted]

[redacted]

Thank you for your enquiry. Unfortunately we would not be able to do this, it is production out of scope. We recommend contact a local builder in your area.

Have a great day.

[redacted]
Stegbar Customer Service Team.

Redacted by ProCon (non-confidential version): builder identity, individual staff names, contact details, project location, finish colour and file link removed.

[redacted] [redacted]

Commercial Windows

Trend - InfoLeads - VIC <infoleadsvic@trendwindows.com.au> 27 October 2026 at 07:47
To [redacted]

Good Morning,

Thank you for the email.

Sorry Trend will not be quoting on this project.

All the best

[redacted]

See below quote / more information request.

Thanks,
[redacted]

[redacted]

Redacted by ProCon (non-confidential version): builder identity, individual staff names, contact details, project location, finish colour and file link removed.

[redacted]

[redacted]

[redacted]

Date: Mon, 26 Oct 2026 at 16:26
Subject: Commercial Windows
To: <info@trendwindows.com.au>

Afternoon,

I spoke with the sales team today about some commercial windows.

Do you supply projects similar to this project in [redacted] Circa 2500 m2.

- GF and L1 are a 250mm centre glazed with a banding perforated frit, and upper levels are insulated spandrels, bricks and insulated mullions.
- All fully jambed commercial suite not resi suite.
- Thermally broken, double low E 6/12/6. Some of it will be lam to eastern elevations as well, 6/12/7.6.

[redacted]

[redacted]

--

[redacted]

Redacted by ProCon (non-confidential version): builder identity, individual staff names, contact details, project location, finish colour and file link removed.

Annex A (4): A&L Windows correspondence, 26 to 28 October 2026 (redacted transcript)

Transcribed from the email thread provided by the builder. Builder identity, individual staff names, contact details, project location, finish colour and file link removed. A&L's words are reproduced verbatim. Earliest message first.

1. Builder's enquiry via A&L's website quote form

From: A&L Windows (website form notification) | To: A&L websales mailbox | Sent: Monday, 26 October 2026, 3:21 PM | Subject: New submission from Quote request

> Type of product: Windows & doors
> Home owner or builder: Builder
> Type of project: New Home
> Estimated builds per year: 10
> [name, company, contact details, job address and licence number redacted]
>
> Comments / notes:
> Hi,
> Do you supply windows like this?
> GF and L1 are a 250mm centre glazed with a banding perforated frit, and upper levels are insulated spandrels, bricks and insulated mullions.
> All fully jambed commercial suite not resi suite.
> Thermally broken, double low E 6/12/6. Some of it will be lam to eastern elevations as well, 6/12/7.6.
> [finish colour redacted]
> [link to architectural drawings redacted]
> Thanks,
> [name redacted]

2. A&L Windows reply

From: Mailbox - AU AL windows | Sent: Wednesday, 28 October 2026, 10:01 AM

> Hi [name redacted],
>
> Thank you for considering A&L Windows Pty Ltd for your project.
>
> The project sits outside our product and business scope. You could perhaps try a commercial fabricator.
>
> Regards,
> [name redacted]
> Retail Sales
> A&L Windows Pty Ltd

3. Builder's follow-up

To: Mailbox - AU AL windows | Sent: Wednesday, 28 October 2026, 10:03 AM | Subject: Re: New submission from Quote request

Thanks,

Can you please recommend someone who'd have capacity?

I estimate it to be circa 3,500m2

Thanks,
[name redacted]

4. A&L Windows reply

From: Mailbox - AU AL windows | Sent: Wednesday, 28 October 2026, 10:08 AM | Subject: RE: New submission from Quote request

Hi [name redacted],

None in particular. We're not in commercial market.

Regards,
[name redacted]
Retail Sales
A&L Windows Pty Ltd

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