BEKKERS
WINDOWS & DOORS

1/8 Tarmac Way
Pakenham Vic 3810
Tel (03) 9770 8852
ABN: 54087561840

29 October 2026

Australian Trade Remedies Commissioner
Investigations 1
GPO Box 1632
Melbourne VIC 3001

Dear Director

Reference : Investigation No. 691 – Aluminium Windows and Doors from China
< Support for Statement of Essential Facts No. 691 >

We write to you as part of the investigation into Anti-dumping of aluminium products from China, specifically as it relates to the ongoing operations of our business.

We support the findings in Statement of Essential Facts No. 691 and the ongoing efforts of the Australian Glass and Window Association (AGWA) and the Australian industry applicants to achieve a fair and level playing field for Australian manufacturers, and we support the Commissioner's preliminary findings that aluminium windows and doors exported from China were dumped, that the Australian industry has suffered material injury because of dumped and subsidised imports, and that dumping and subsidisation may continue unabated.

Additionally, Bekkers Windows believes that to protect the Australian fabrication market against dumped products, a fair and just duty must be applied to imported products as a matter of urgency. We are already seeing both suppliers and fabricators leave the industry; if this is allowed to continue, the industry itself will suffer a near-fatal blow that it may not be able to recover from in the short or medium term. We strongly believe that all Australian fabricators should be allowed to compete on a fair and even basis with imported product offerings, and that without fair duties on imported products, this will not happen. It is also our belief that the Australian Government should insulate Australian products and employers during all negotiations with foreign actors and place the protection of their right to trade fairly at the top of any agenda that involves removing or reducing barriers to entry.

As an Australian fabricator, it is our genuine belief that all Australian manufacturers can deliver high-quality aluminium windows and doors across the spectrum of both residential and commercial applications. We fully support the finding that the Australian industry is not confined to Class 1 buildings and supplies products across Class 1 to Class 9 Buildings. Our own experience, as evidenced by the confidential information on the following pages, is that Australian manufacturers and fabricators can compete successfully on quality, service, compliance, capability and price, so long as that competition is fair.

About Bekkers Windows

Bekkers Window Maintenance Pty Ltd (Bekkers Windows) is a small business operating in Victoria, servicing clients within both the residential and commercial building sectors. We manufacture aluminium windows and doors using AWS profiles for residential buildings, and both AWS and Press Metal profiles for commercial buildings. We manufacture, fabricate, glaze and install for both sectors throughout Victoria. We do not currently offer services interstate. The business has been operating since May 1999 under its sole Director, Tim Bekkers. The business employs 15 full-time staff at our Pakenham location. Aluminium windows and doors represent 100% of the business operations.

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Customers and Projects - Residential

Residential customers are made up of three (3) groups :

1. Homeowners
2. Builders
3. Re-sellers

All three (3) groups come to Bekkers Windows to source window and doors made using AWS products for Class 1 buildings.

Homeowners – these clients are the smallest group of residential customers, and place orders for a range of products from single window or door units, to 'owner builder' house lots.

Builders – these clients are managing new home builds or renovations for the homeowner and place orders for a range of products from stacker sliding door units to full house lots.

Re-Sellers – these clients buy specific products on behalf of their own clients and place orders for a range of products from single glazed window and door units to full house lots.

Customers and Projects - Commercial

Commercial customers are predominantly new factory/warehouse constructions and/or repairs. We do occasionally service retail shopfronts, but these are generally repairs caused by vandalism and/or fire incidents and not new construction. Customers in the Commercial sector are completed using both *AWS* products and *Press Metal* products.

Building Class

Bekkers Windows currently, and historically, has fabricated and supplied aluminium windows and doors for Class 1 to Class 9 Buildings as follows, including window-wall type products as described in AS2047 as 'a series of multi-lite windows generally spanning from floor to ceiling and often continuous horizontally'. Lost projects are not included in these tables.

Residential client projects -	Class 1a
	Class 1b
	Class 2
	Class 9B
Commercial client projects -	Class 5
	Class 6
	Class 8

Confidential – Commercial-In-Confidence Information provided to the Commission

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Lost Opportunities

In our own business, competition from imported aluminium window and door products from China has impacted us through :

- Pressure to reduce prices to unrealistic levels
- Margin reduction to unworkable levels
- Reduced labour capacity and impacted employment levels through lay offs
- Refusal to quote certain projects due to forgone sales
- Loss of market segments – we no longer pursue government projects (schools), high-rise apartment developments, multi-unit residential developments etc due to forgone sales
- Inability to pass on price increases resulting in lost margins and cash-flow impact
- Deferred investment in plant and equipment

The undercutting we see is real and current. Large project tenders use local fabricators to price their projects so as to demonstrate that they are using local labour and materials, however once the project is awarded, windows and doors (as well as other products like balcony systems) are sourced from foreign suppliers, effectively 'kneecapping' local fabricators, reducing or removing their ability to employ Australians and supply Australian materials. These forgone projects are having a negative impact on the ability of all businesses in this sector to carry on their businesses, and affects our ability to plan staff, investment and which jobs to pursue in future, and we therefore support the imposition of effective measures that address the injurious effects of dumping and subsidisation and allow Australian manufacturers to compete on a fair and sustainable basis.

We also support AGWA continuing to represent the interests of Australian fabricators through the remainder of this investigation and in responding to the matters arising from the SEF.

This investigation is important to our business and to the future competitiveness of Australian window and door manufacturing. We encourage the Commission to ensure that the final measures provide a meaningful and durable level playing field for the Australian industry.

If further information is required, please do not hesitate to contact us.

Yours sincerely
Bekkers Windows



Tim Bekkers
Managing Director