Avista WINDOWS

Specialists in Aluminium Window & Door Joinery

Avista Windows Management Pty Ltd
45-47 Denbigh St, Moolap, VIC 3224
PO Box 102, Newcomb, VIC 3219
Tel: (03) 5248 1011
Fax: (03) 5248 1022
A.B.N. 28 431 566 412
A.C.N. 101 984 669

To: Australian Trade Remedies Commissioner
Re: Anti-Dumping Case 691 - Aluminium Windows and Doors from China

Dear Commissioner,

I support the findings in the Statement of Essential Facts and support the introduction of effective and durable measures that help restore a level playing field for Australian aluminium window and door manufacturers.

We are a domestic aluminium window and door fabricator operating in the Geelong, Bellarine and Surf Coast region. We primarily fabricate **AWS aluminium window and door systems** for the **Class 1 residential housing market**. Aluminium windows and doors are a major part of our business, and we employ nine local people. Seven employees are involved in fabrication, site glazing and deliveries, while two work in administration after progressing through our business from the factory floor.

Over the last three to five years, we have noticed a significant change in our market. We have seen a decline in house-lot window work and have become increasingly reliant on supplying local renovators and replacement window installers. We supply windows and doors but do not install them. While we are generally not told why we have missed out on particular projects, the trend has been noticeable and has affected the type of work our business pursues.

The issue that has had the most direct impact on our business has been the continued rise in costs. Aluminium, glass, energy, insurance, taxes and labour expenses have all increased significantly. At the same time, it has been difficult to pass those increases on to our customers, and we have absorbed much of the additional cost ourselves. As a result, pressure on profitability has continued to grow.

In that respect, our experience reflects the findings in the Statement of Essential Facts regarding price suppression. While costs have continued to rise, the market has not allowed us to recover those increases to the extent necessary to maintain sustainable margins.

The impact is not just financial. We are increasingly concerned about future order intake and whether there will be sufficient work to maintain our current workforce. The possibility of having to reduce employee numbers is something we now have to consider seriously. For a small regional manufacturer, those are not just numbers on a spreadsheet. They are local jobs and local families.

A fairer competitive environment would allow us to maintain our existing workforce and operate a profitable business. It would also support continued Australian manufacturing capability at a time when housing remains in high demand. From our perspective, shrinking manufacturing employment is moving in the opposite direction to what is needed to support growth in housing supply.

CONFIDENTIAL COMMERCIAL INFORMATION PROVIDED TO THE COMMISSION

Avista WINDOWS

Specialists in Aluminium Window & Door Joinery

Avista Windows Management Pty Ltd
45-47 Denbigh St Moolap, VIC 3224
PO Box 102, Newcomb, VIC 3219
Tel: (03) 5248 1011
Fax: (03) 5248 1022
A.B.N. 28 431 566 412
A.C.N. 101 984 669

We are proud to manufacture aluminium windows and doors locally using AWS systems and to provide employment opportunities in our region. Maintaining businesses like ours means maintaining skills, experience and manufacturing capability within Australia.

For those reasons, I support AGWA's submission and support the implementation of meaningful measures where justified by the evidence. In my view, maintaining a fair and sustainable market is important not only for individual businesses like ours but for the long-term future of Australian manufacturing, local employment and Australia's ability to meet future housing demand.

Yours sincerely,

E. Di Cristofaro

Enrico Di Cristoforo
Director / Sales Consultant
Avista Windows Management Pty Ltd

29/10/26