ALUMEX Aluminium & Glass Pty Ltd

ABN 81 687 187 659
Unit 7 / 8–10 Barry Rd, Chipping Norton NSW 2170
Quotes@alumex.au | 0449 588 588 | www.alumex.au

27 October 2026
Australian Trade Remedies Commissioner

Anti-Dumping Case 691
Business response for review and signature

Dear Commissioner,

I am writing on behalf of ALUMEX Aluminium & Glass Pty Ltd to support AGWA's submission on Anti-Dumping Case 691 and explain the pricing pressure we experience as a local fabricator.

We fabricate, glaze, supply and install aluminium windows and doors from our facility in Chipping Norton, servicing residential and commercial projects across NSW.

Customers regularly share quotations for Chinese imported windows and doors and ask us to beat those prices. This is a recurring issue across many enquiries. We cannot match some of these quotations, and we lose opportunities as a result.

One example involved a regular client who shared a substantially lower competing quotation for a house project. We lost the work and the client. The figures and the information provided to us about the competing product are set out in the confidential section below.

We put time into reviewing requirements and preparing quotations, but that effort does not turn into work when the customer expects us to match a price we cannot achieve. Repeated losses make it harder to build a dependable pipeline for our local fabrication business.

I support effective measures against dumping where the investigation evidence supports them. We want a fair opportunity to compete on price, service and our ability to manufacture and support projects locally.

CONFIDENTIAL COMMERCIAL INFORMATION PROVIDED TO THE COMMISSION

Thank you for considering our experience. I support an evidence-based outcome that gives Australian fabricators a fair opportunity to compete and continue manufacturing locally.

Yours sincerely,



Hassan Farhat
Owner / Manager
ALUMEX Aluminium & Glass Pty Ltd