

Australian Industry Participation (AIP) plan Summary – Project Phase

1. Project Details

Designated project proponent: WSA Co Limited

Project name: Western Sydney Airport

Description of the project: The project involves the construction of a new full-service airport, the Western Sydney Airport at Badgerys Creek. The main airport works program for Stage 1 of the development will be divided into three primary packages. The first package will consist of earthworks, drainage and utilities work, as well as airside pavements. A Registration of Interest for the first package has been released to market in February 2018, this will be followed by an Expression of Interest release in mid- 2018 and then a Request for Tender issued to the market by end- 2018. It is anticipated that the contract for Package 1 will be awarded in the first half of 2019. The second package will be the terminal building, and associated airside and landside interface works. The third package will include the landside roads, carparks and associated works. WSA Co intends to commence the procurements for the second and third packages after awarding the first package. The Western Sydney Airport will begin operations in 2026.

Estimated project value: Up to AUD \$5.3 billion

Project location: Badgerys Creek, New South Wales

Link to project information: wsaco.com.au

Operator contact for procurement information: Shiara Samarasinghe – Executive Manager Project Governance

Phone: 0435 867 119 Email: procurement@wsaco.com.au

Other project proponents involved in the project: n/a

2. Opportunities to supply Goods and Services

Expected opportunities	Opportunities for Australian entities	Opportunities for non-Australian entities
Goods		
Concrete	Yes	No
Building / Construction aggregates	Yes	No
Building Materials	Yes	No
Pre-Cast Concrete Units	Yes	No
Steel Reinforcement / Structural Steel	Yes	Yes

Expected opportunities	Opportunities for Australian entities	Opportunities for non-Australian entities
Major plant and equipment – including utilities, telecommunications and fuel storage and distribution system	Yes	Yes
Minor plant	Yes	No
Pavement – runway, taxiway and apron, and internal roads	Yes	No
Lighting (both airfield lighting and landside lighting)	Yes	No
Fencing / Hoardings	Yes	No
Security Systems	Yes	No
Fuel	Yes	No
Sheds/Site Accommodation	Yes	No
Airport operational equipment (baggage handling equipment, ticketing equipment, resource management systems etc.)	Yes	No
Services		
Project Management	Yes	No
Design & Architectural Services	Yes	Yes
Public Utilities Adjustments & Relocations	Yes	No
Bulk Earthworks	Yes	No
Drainage and wastewater treatment	Yes	No
Traffic Signage, Signals and Controls	Yes	No
Major Civil Works	Yes	Yes
Minor Civil & Ground Works	Yes	No
Major Building Works	Yes	Yes
Minor Building Works	Yes	No
Environmental Management and Monitoring	Yes	No

Expected opportunities	Opportunities for Australian entities	Opportunities for non-Australian entities
Landscaping	Yes	No
Site Investigation Activities	Yes	No
Installation of communications and utilities	Yes	No
Ancillary works	Yes	No

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

3. Standards to be used in the project

- WSA Co will use Australian Standards, where applicable, for goods or services for the project.
- Where no Australian Standard exists, the Australian Standard is of a lower level than the relevant International Standard or an alternative standard is the recognised standard applied to the delivery of specific infrastructure, then the appropriate standard will be confirmed by WSA Co's relevant technical adviser or a relevant Government Agency.
- In most instances, the standards of a relevant Government Agency are referenced to the applicable Australian Standards or equivalent International Standards.

4. AIP activities to be undertaken by the Project Proponent

- Publishing details of project activity and procurement opportunities, including pre-qualifications requirements, on the WSA Co website
- Conducting industry engagement sessions, including market sounding sessions, industry briefings, and presenting at professional forums.
- Communicating upcoming tender opportunities (e.g. through email alerts) to known and prequalified suppliers, including those who have registered interest in the project via the WSA Co website.
- Consulting with vendor identification agencies such as the Industry Capability Network (ICN) to gain a current understanding of Australian capability and competitive Australian entities suitable to supply goods and services to the project. Tender opportunities will also be advertised on the ICN Gateway.
- Continue to undertake direct engagement with the Western Sydney community and industry, both in relation to the project and associated business opportunities, and regarding WSA Co's regular operational needs as a company.
- Facilitating opportunities for Australian entities to integrate into global supply chains, including by remaining open to the possibility of joint venturing between Australian and international suppliers.
- Providing feedback following the completion of a tender process to allow companies that participated in the Request for Tender to build their skills and capabilities.
- Encouraging capability and capacity development of Australian entities, e.g. by providing them the opportunity to gain exposure to new product and process technologies.

5. AIP activities to be undertaken by procurement entities

WSA Co will also require any appointed procurement entity to undertake the actions above, to the extent appropriate or applicable (based on the size of the procurement entity and the nature of the procurement).

This will include:

- Facilitating opportunities for Australian entities to integrate into global supply chains, including by remaining open to the possibility of joint venturing between Australian and international suppliers.
- Providing feedback following the completion of a tender process to allow companies that participated in the Request for Tender to build their skills and capabilities.
- Encouraging capability and capacity development of Australian entities, e.g. by providing them the opportunity to gain exposure to new product and process technologies.

WSA Co also recognises the need for early engagement and communication of requirements for the project to the market in a timely manner, to ensure that suppliers have sufficient time to respond to submit offers, form joint ventures or other arrangements required for the delivery of the goods or services.

In addition to the actions outlined above, WSA Co and procurement entities will make tender documents available to all possible suppliers at the same time and allow equal and reasonable timeframes for all suppliers to respond to tenders.