

Australian Industry Participation (AIP) plan Summary - Operations Phase

1. Project Details

Designated operator: WSA Co Limited

Project name: Western Sydney Airport

Description of the facility: The facility will be a full-service airport at Badgerys Creek, with operations to commence in 2026. Stage 1 of the airport will have a single 3.7-kilometre runway, and facilities for up to 10 million annual passengers.

Facility location Badgerys Creek, New South Wales

Link to facility information: wsaco.com.au

Operator contact for procurement information: Shiara Samarasinghe – Executive Manager Project Governance

Phone: 0435 867 119 Email: procurement@wsaco.com.au

Other operators involved in the facility: n/a

2. Opportunities to supply Goods and Services

Expected opportunities	Opportunities for Australian entities	Opportunities for non-Australian entities
Goods		
Building Materials	Yes	No
Security equipment	Yes	No
Fuel	Yes	No
Services		
Building Maintenance & Management Services	Yes	No
Baggage Handling Services	Yes	No
Security Services	Yes	No
Retail Concessions	Yes	No
Ramp or Apron Services	Yes	No
Field Operation Services	Yes	No

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the facility contact.

3 Standards to be used in the facility

- WSA Co will use Australian Standards, where applicable, for goods or services for the project.
- Where no Australian Standard exists, the Australian Standard is of a lower level than the relevant International Standard or an alternative standard is the recognised standard applied to the delivery of specific infrastructure, then the appropriate standard will be confirmed by WSA Co's relevant technical adviser or a relevant Government Agency.
- In most instances, the standards of a relevant Government Agency are referenced to the applicable Australian Standards or equivalent International Standards.

4. AIP activities to be undertaken by the Operator

- Publishing details of project activity and procurement opportunities, including pre-qualifications requirements, on the WSA Co website
- Conducting industry engagement sessions, including market sounding sessions, industry briefings, and presenting at professional forums.
- Communicating upcoming tender opportunities (e.g. through email alerts) to known and prequalified suppliers, including those who have registered interest in the project via the WSA Co website.
- Consulting with vendor identification agencies such as the Industry Capability Network (ICN) to gain a current understanding of Australian capability and competitive Australian entities suitable to supply goods and services to the project. It is anticipated that tender opportunities relating to the operational phase will be advertised on the ICN Gateway in addition to the WSA Co website.
- Continue to undertake direct engagement with the Western Sydney community and industry, both in relation to the project and associated business opportunities, and regarding WSA Co's regular operational needs as a company.
- Facilitating opportunities for Australian entities to integrate into global supply chains, including by remaining open to the possibility of joint venturing between Australian and international suppliers.
- Providing feedback following the completion of a tender process to allow companies that participated in the Request for Tender to build their skills and capabilities.
- Encouraging capability and capacity development of Australian entities, e.g. by providing them the opportunity to gain exposure to new product and process technologies.

5. AIP activities to be undertaken by procurement entities

WSA Co will also require any appointed procurement entity to undertake the actions above, to the extent appropriate or applicable (based on the size of the procurement entity and the nature of the procurement).

This will include:

- Facilitating opportunities for Australian entities to integrate into global supply chains, including by remaining open to the possibility of joint venturing between Australian and international suppliers.
- Providing feedback following the completion of a tender process to allow companies that participated in the Request for Tender to build their skills and capabilities.
- Encouraging capability and capacity development of Australian entities, e.g. by providing them the opportunity to gain exposure to new product and process technologies.

WSA Co also recognises the need for early engagement and communication of requirements for the project to the market in a timely manner, to ensure that suppliers have sufficient time to respond to

submit offers, form joint ventures or other arrangements required for the delivery of the goods or services.

In addition to the actions outlined above, WSA Co and procurement entities will make tender documents available to all possible suppliers at the same time and allow equal and reasonable timeframes for all suppliers to respond to tenders.