Skip Bins	Yes	No
Small Plant & Tool Hire	Yes	No
Steel Fabrication & Installation	Yes	No

Explanation for item(s) in list above where it is indicated 'No Opportunities for Australian entities'

Not applicable – Australian entities are expected to be able to provide all of the goods and services identified above.

3. Standards to be used on the Project

Transport for NSW uses Australian and NZ standards for all goods and services identified in the contract whenever a suitable standard is available.

4. AIP activities to be undertaken by the Project Proponent

a) The Project

Transport for NSW's approach to market will change during the course of the tender process.

Tender phase	Communication with the market	Access to tender documents
Pre-registration	NSW Govt. e-tender website* and a project email address**	Broad range of contractors notified (e-tender) Industry briefing to alert and inform market
Expression of interest (EOI)	Ansarada project data room	Contractors who successfully pre-register - i.e. those meeting panel requirements***
Request for tender	Ansarada project data room	Contractors short-listed during an EOI process

*Notes: * www.rms.nsw.gov.au/business-industry/partners-suppliers/tenders-contracts/e-tendering.html*
*** SGWMarketInteraction@rms.nsw.gov.au*
**** www.rms.nsw.gov.au/business-industry/partners-suppliers/tenders-contracts/prequalification-scheme.html.*

The points to note about Transport for NSW's approach to the market on the Project are:

- The market has been informed of the opportunity through the government tender website, industry briefing and through the minister's televised announcement.
- The head contractors pre-registered and shortlisted during the pre-registration and EOI processes (respectively) receive information to assist them with developing tenders.

Transport for NSW also provide the AIP Plan to the contractors and require them to meet the requirements of the plan. This includes provisions around equal timeframe for bidding and the provision of feedback to unsuccessful bidders.

b) The forward roads program

Transport for NSW lists a forward pipeline of projects at www.rms.nsw.gov.au/projects/index.html
Transport for NSW regularly publish details of project opportunities on its website, relevant standards and the contact details of its transaction managers / procurement officers.

5. AIP activities to be undertaken by procurement entities

a) Transport for NSW

Based on Transport for NSW's road infrastructure procurement experience, all items are expected to be ordered and supplied by Australian entities except where, due to extremely high levels of activity,

some items may need to be supplied by non-Australian entities.

The procurement entities within Transport for NSW manage panels of suppliers — these panels are updated every three years to encourage participation, and understand industry capabilities.

Transport for NSW requires its procurement entities to consult with vendor identification agencies, such as the Industry Capability Network at www.icn.org.au/ to gain an understanding of Australian capability and identify capable competitive Australian entities suitable to supply goods or services.

b) Contractor / Procurement Entity

The contractors on the Project will also have arrangements in place for the advertisement of subcontracting opportunities and for the pre-qualification of requirements for sub-contractors. The contractors will also be provided with the AIP Plan and will have a number of requirements to meet.

The advertisement of the major subcontracting opportunities available occurs via the contractors website, the business development manager and subcontractor briefings. Through the announcement of successful and shortlisted contractors, Transport for NSW also assist in advertising the various opportunities that exist in the market.

The subcontractors pre-qualification forms reflect the items that Transport for NSW seek to pass down to the head contractor (e.g. financial capacity, equal timeframes for bidders, the Australian and International standards that are utilised and de-briefs to unsuccessful bidders). Contractors also indicate on their website that their contact officers / business development managers can offer initial guidance on whether a subcontractor is encouraged to undergo the formal pre-registration process (based on an assessment of the company capability statement and the use of the aforementioned vender identification agencies to confirm capability).

Major contractors will be informed of the AIP Plan obligations and the requirement to provide Australian entities with full, fair and reasonable opportunity to bid for the supply of goods and services. There will also be requirements around the training of procurement staff and the de-briefing of tenderers that are unsuccessful for significant subcontracts.