



Australian Jobs Act 2013

Australian Industry Participation Plan Summary - Project Phase

Nominated project proponent: Seqirus Pty Ltd

Project details

Name: Banksia

Location: 2-14 Sky Road, Melbourne Airport Business Park 3045

Type: Factory

Purpose: Establish new facility

Capital expenditure: \$500 million - \$1 billion

Description: Project Banksia involves the design, construction, validation and registration of a new multi-product site, including an Influenza Virus Vaccine Cell Culture (FCC) facility, an Antivenom facility, a Q Fever facility, and a formulation/ fill/ finish facility located in Australia. The facility will be a new multi-product facility in a greenfield location. The facilities and production capacity are intended to meet the requirements of the Biosecurity Deed that is being negotiated with the Australian Government. The facility will also meet Seqirus commercial requirements for Australia and other international markets. The project target licensure date is for Northern Hemisphere production in the 2026 season. The facility cost is still being estimated, and is currently expected to be \$806M AUD, however this budget shall be further updated and communicated as the project develops. Project Banksia's Procurement works will be have three individual general contractors for the following three sections: - Engineering design services; (From Q3 2020 to Q4 2021) - Construction management; (From Q4 2020 to Q3 2022) - Automation services;(From Q3 2020 to Q3 2021) In addition, adhoc sourcing will be handled by Seqirus team. Seqirus will ensure all general contractors and Seqirus sourcing team to maintain good understanding of Australian Industry Capacity and encourage local businesses to participate on a transparent and fair basis. The general contractors will be contractually required to comply with the actions in this AIP plan.

Completion date: 01 Feb 2026

Key goods and services

Indicative list of key goods and services to be acquired for the project:

Key goods and services	Opportunities for Australian entities*	Opportunities for non-Australian entities	Explanation for no opportunities for Australian entities
Syringe & Vial Packing Line	Yes	Yes	
Syringe Filling Line	Yes	Yes	
Vial Lyophilizer	Yes	Yes	
Seed & Perfusion Bioreactors	Yes	Yes	
(Clean in Place) CIP Skids	Yes	Yes	
Vessels, tanks and Heat Exchangers	Yes	Yes	
Filter Integrity Testing Units	Yes	Yes	
(Water for injection) WFI Stills	Yes	Yes	
Purified Water Generator	Yes	Yes	
Bench Mounted Centrifuges	Yes	Yes	
Electrical cabinets	Yes	Yes	
Autoclaves and Parts washer	Yes	Yes	
(Microfiltration) MF unit	Yes	Yes	
Instruments (sensors for temperature, pressure, level, weighing, O3, etc)	Yes	Yes	
Civil Construction management and subcontractors	Yes	No	
Piping installation work	Yes	No	
Logistic service provider	Yes	No	
Process and utility engineering consulting service	Yes	Yes	
Chromatography Column & Skid	Yes	Yes	
Syringe & Vial Inspection Line	Yes	Yes	
IT services	Yes	Yes	
Automation engineering	Yes	Yes	
Harvest Centrifuge	Yes	Yes	
Temp Control Unit (TCU) Skids	Yes	Yes	
Platform Lifts	Yes	Yes	
Lab Isolators	Yes	Yes	
Case packing & palletising	Yes	Yes	
Various lab equipment	Yes	Yes	
Engineering detail design	Yes	Yes	

* An Australian entity is an entity with an ABN or ACN

Project standards:

Australian
International

Supplier information and communication

Project proponent's contact person for supplier enquiries:

Contact person name Mike Gong
Contact person position CSL Global Category Sourcing Lead
Phone number 0476829428
E-mail mike.gong@cslbehring.com.au

Project proponent website: Website with opportunities introduction allows Australian suppliers to express interest. It's gone live now.
<https://www.seqirus.com/news/seqirus-will-build-world-class-vaccine-manufacturing-facility>

Project opportunities website: A new website: <https://www.seqirus.com.au/manufacturing/new-facility-suppliers>

Supplier engagement and communication actions :

- Engage with vendor identification agencies on project opportunities and bid processes
- Conduct supplier information briefings on project opportunities and bid processes
- Develop and distribute a supplier information guide for the project
- Directly contact suppliers with information on project opportunities and bid processes
- Notification to existing Australian suppliers

Building Australian industry capability

Supplier capability development actions:

- Recommend suppliers undertake training and/or accreditation
- Transfer new product and process technology to suppliers
- Encourage joint ventures and alliances between suppliers

Global supply chain integration actions:

- Introduce suppliers to global supply chain partners
- Provide references for high performing suppliers

Feedback process for unsuccessful bidders:

Unsuccessful Australian suppliers will receive Advice letter which will explain the reasons of why not being selected. Further telephone discussion can be organised upon request. During the conversation feedback will include recommendations of relevant training, skills, capability and capacity development.

Australian Industry Participation Plan Summary - Operations Phase

Nominated facility operator: Seqirus Pty Ltd

Facility details

Name: Banksia

Location: 2-14 Sky Road, Melbourne Airport Business Park 3045

Type: Factory

Key goods and services

Indicative list of key goods and services to be acquired for the new facility:

Key goods and services	Opportunities for Australian entities*	Opportunities for non-Australian entities	Explanation for no opportunities for Australian entities
Cafeteria service	Yes	No	
Security	Yes	No	
Disposal of biochemicals	Yes	No	
Cleaners	Yes	No	
IT (Hardware, Software and Digital Technology)	Yes	No	
Raw Materials and Packaging	Yes	Yes	
Warehousing and Logistics	Yes	Yes	
Professional Services (Labour Hire and Business Consultancy)	Yes	No	
(Maintenance, Repair & Operations)	Yes	Yes	
MRO Services and Supply	Yes	Yes	
Gardener	Yes	No	
Office supplies	Yes	No	
Logistic service provider	Yes	No	
Buffers, Media and Solutions materials and chemicals	Yes	Yes	

*An Australian entity is an entity with an ABN or ACN

Facility standards:

- Australian
- International

Supplier information and communication

Facility operator's contact person for supplier enquiries:

Contact person name Mike Gong
Contact person position CSL Global Category Sourcing Lead
Phone number 0476829428
E-mail mike.gong@cslbehiring.com.au

Facility operator website: This website for Seqirus official website, this project introduction is under tab news.
<https://www.seqirus.com/news/seqirus-will-build-world-class-vaccine-manufacturing-facility>

Facility opportunities website: A new website: <https://www.seqirus.com.au/manufacturing/new-facility-suppliers>

Supplier engagement and communication actions :

- Promote project opportunities through industry associations
- Conduct supplier information briefings on project opportunities and bid processes
- Directly contact suppliers with information on project opportunities and bid processes
- Notification to existing suppliers

Building Australian industry capability

Supplier capability development actions:

- Transfer new product and process technology to suppliers
- Encourage joint ventures and alliances between suppliers

Global supply chain integration actions:

- Introduce suppliers to global supply chain partners
- Provide references for high performing suppliers

Feedback process for unsuccessful bidders:

Unsuccessful Australian suppliers will receive Advice letter which will explain the reasons of why not being selected. Further telephone discussion can be organised upon request. During the conversation, feedback will include recommendations of relevant training, skills, capability and capacity development.