# Australian Industry Participation (AIP) plan Summary – Project Phase

## 1. Project Details

**Designated project proponent:** Project Sea Dragon Pty Ltd

**Project name:** Project Sea Dragon

**Description of the project:** Project Sea Dragon (PSD) is a large, fully integrated, prawn aquaculture project located in northern Australia. At completion, Stage 1 of the project involves prawn production on land-based ponds, producing nominally 10,000-12,000 tonnes per annum (tpa) of prawns.Stage 1 is defined as three (3) farms, or approximately 1,116 hectares of prawn farming capacity at Legune Station, plus associated infrastructure onsite and offsite, breeding facilities and associated infrastructure in the Darwin environs, a processing plant and associated infrastructure in Kununurra and a Founder Stock Centre at Exmouth. Stage 1 will be a phased process, with Step 1 of Stage 1 expected to produce 5,000 tpa of prawns. Preliminary works are underway for Stage 1, and subject to the timing of financing, completion of construction for Step 1 of Stage 1 is expected by early-mid 2021. Subject to further funding, the full scope of Stage 1 construction at Legune will be ongoing until 2023. PSD involves new facilities, except for the Founder Stock Centre and Quarantine Centre in Exmouth which is an upgrade to an existing facility.

**Estimated project value:** Full scope is approx. $1.5bn AUD

**Project location:** Legune Station and Darwin area (Northern Territory) and Kununurra and Exmouth (Western Australia)

**Link to project information:** <http://seafarmsgroup.com.au/> https://gateway.icn.org.au

**Project contact for procurement information:** Snaebjorn “Snowbear” Jonasson, Project Manager, 08 8923 7900 procurement@projectseadragon.com.au

**Other project proponents involved in the project:** N/A

## 2. Opportunities to supply Goods and Services

| **Expected opportunities** | **Opportunities for Australian entities** | **Opportunities for non-Australian entities** |
| --- | --- | --- |
| **Goods** |  |  |
| Poly tunnels | Yes | No |
| Pumps, valves and fittings | Yes | Yes |
| Poly piping | Yes | No |
| Filters and filtration equipment | Yes | Yes |
| Ozonation equipment | Yes | Yes |
| Tanks | Yes | Yes |
| Reverse Osmosis (RO) equipment | Yes | Yes |
| Compressors and aeration equipment | Yes | Yes |
| Temperature control equipment | Yes | Yes |
| Auto-feeders and hoppers | Yes | Yes |
| Laboratory equipment | Yes | Yes |
| Communications equipment  | Yes | No |
| Screens  | Yes | Yes |
| Prefabricated freezer rooms  | Yes | Yes |
| Chemicals supply- first fills | Yes | No |
| Power generation equipment | Yes | Yes |
| Motor control centre | Yes | Yes |
| Switchrooms- incl HV and LV switchgear | Yes | Yes |
| Aerators- combo units | Yes | Yes |
| Harvesting equipment  | Yes | Yes |
| Compressors and chiller equipment  | Yes | Yes |
| Processing plant equipment | Yes | Yes |
| Laboratory equipment  | Yes | Yes |
| Light vehicles  | Yes | No |
| Medium vehicles  | Yes | No |
| Heavy vehicles  | Yes | Yes |
| Tractors  | Yes | Yes |
| Electric forklifts  | Yes | Yes |
| Ambulance supply and Paramedic stock | Yes | No |
| Fire truck | Yes | No |
| Storage racking | Yes | No |
| Workshop equipment- miscellaneous | Yes | No |
| Mobile cranes  | Yes | No |
| Boats | Yes | No |
| Pump test equipment | Yes | No |
| **Services** |  |  |
| Civil Works for the breeding program facilities - Darwin | Yes | No |
| Concrete works - Darwin | Yes | No |
| Building Works - Darwin | Yes | No |
| Mechanical instrumentation - Darwin | Yes | No |
| Electrical and instrumentation - Darwin | Yes | Yes |
| Civil works - (bulk earthworks, detailed earthworks, road works) – Legune Station | Yes | No |
| Concrete supply and construction – Legune Station | Yes | No |
| Pre cast concrete – Legune Station | Yes | No |
| Piling – Legune Station | Yes | No |
| Buildings – Legune Station | Yes | No |
| Electrical and Instrumentation – Legune Station | Yes | Yes |
| Mechanical Instrumentation – Legune Station | Yes | Yes |
| Civil Works – Kununurra | Yes | No |
| Buildings package – Kununurra | Yes | No |
| Processing Equipment package – Kununurra  | Yes | Yes |
| Electrical and Instrumentation – Kununurra  | Yes | Yes |
| Mechanical Instrumentation – Kununurra  | Yes | Yes |

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

**Explanation for item(s) in list above where it is indicated ‘No Opportunities for Australian entities’**

| N/A  |
| --- |

## 3. Standards to be used in the project

* Australian Standards, or in some circumstances an approved, recognised international equivalent Standard, will be applied to the project. All Australian entities experienced in the provision of the respective goods and services have the ability to meet these standards.

## 4. AIP activities to be undertaken by the Project Proponent

* PSD and the Industry Capability Network (ICN) have been, and will continue to be, in regular, proactive contact for the duration of the project. PSD has been appointed a nominated ICN representative to support the procurement processes.
* The Project is currently listed on the ICN Gateway and it has its own ICN Project Page. On this page, contractors can submit a general Expression of Interest (EOI) to be kept up to date with the project and its procurement activities.
* PSD held an Industry Briefing in August 2018 which was attended by over 200 industry representatives as well as the ICN. Community information sessions will also be held from time to time.
* PSD has and will continue to utilise the ICN’s substantial database of contractors/suppliers to support the procurement process. In addition, the Project Team is keeping a register of interested contractors/suppliers, e.g. where they engage with the project via means other than the ICN Gateway/Project Page.
* Under the Indigenous Land Use Agreement (ILUA), there are obligations on PSD to actively seek to engage Local Aboriginal People and employ Local Aboriginal People where they are appropriately qualified and capable of carrying out the work required in a satisfactory manner. PSD has committed to achieving a minimum employment target for Aboriginal People of 10%.
* In addition, successful contractors will be obligated to commit to providing all Aboriginal people it employs with supervised on the job training where necessary and advancement opportunities.
* Importantly, work packages have generally been split into smaller, discrete scopes to allow local contractors the best possible opportunity to tender and be successful in the procurement stage.
* The pre-qualification requirements will be listed on the ICN Gateway and subsequently within specific package procurement documentation issued to the market and shortlisted participants.
* If requested by the supplier, PSD will provide recommendations for relevant training to assist Australian suppliers with capability development.
* PSD would be pleased to provide references or act as a referee for high performing suppliers to assist their integration into domestic and global supply chains, should this be requested.

## 5. AIP activities to be undertaken by procurement entities

* PSD is the primary procurement entity and will make its in house procurement officers aware of the intent and requirements of the AIP Plan including through training, if required. However, should PSD engage a third party procurement entity, PSD undertakes that all procurement entities will be suitably qualified and familiar with the requirements as set out in the AIP plan and any procurement procedure documents that focus opportunities on Australian entities. Further to this, any third party procurement entity will be obliged to use or liaise with the ICN to ensure that Australian entities will be given opportunity.
* As noted above, interested contractors / suppliers are able to register their interest in the project at any time through the ICN Gateway.
* From time to time, PSD will via a print media campaign, specifically the NT News, alert the market to potential available opportunities (e.g. for large packages of work or project milestones).
* Work packages that have an expected value greater than the “low-value contract threshold amount” as defined in the Australian Jobs Act 2013 will be released via the ICN Project Page for the EOI process. This is also where contractors/suppliers will submit their EOI responses. The Seafarms (PSD) website will have a link to the ICN Project Page (it will not duplicate the EOI documentation/ process).
* Following the evaluation and shortlisting process, the Request for Tender (RFT) phase will commence and this will be conducted directly with shortlisted parties via email (not through the ICN) from the Project Team.
* Awarded contracts will be listed on the ICN Project Page.
* Following selection of the preferred contractor and award phase, unsuccessful shortlisted parties will be notified and offered a debrief.