# Australian Industry Participation (AIP) plan Executive Summary

## 1. Organisation and project details

Company/organisation name: FDC CONSTRUCTION & FITOUT (ACT) PTY LTD

**Description of the project:** Refurbishment of existing buildings at Tuggeranong Office Park to a planned >390

apartment, 500 resident Seniors living community.

The head contractor is FDC Construction and Fitout (ACT) Pty Ltd, the developer is Cromwell and the operator is LDK Healthcare.

The project requires the change of use from an existing commercial office building into a class 9c aged care facility with replacement of the roof and installation of solar panels.

The project is structured in three stages.

Stage 1 - Approx 210 units. Has commenced with completion in Oct 2019 through April 2020

Stage 2 - Approx 90 units. Commencement and completion dependent upon sales from stage 1

Stage 3 - Approx 90 units. Commencement and completion dependent upon sales from stage 2

This AIP plan will apply to Stages 2 and 3 procurement

Estimated capital expenditure/total value of the project: \$180,000,000 AUD

Estimated total value of key goods and services: \$77,000,000 AUD

Project location: Tuggeranong, Canberra, ACT Link to project information: www.fdcbuilding.com.au Contact person for procurement information:

Name: Matthew Hooper Phone number: 0262228824

Email address: matthewho@fdcbuilding.com.au

# 2. Opportunities to supply goods and services

List of goods and services to be procured for the project and the expected opportunity for industry participation	Opportunities for Australian suppliers *	Opportunities for international suppliers
Ceilings, partitions, doors	Yes	No
Facades, roofing & Balconies	Yes	No
Services (mech, elec, hydraulics)	Yes	No
Lifts	Yes	No
Demolition & Excavation	Yes	No
Kitchens appliances & commercial kitchens	Yes	No
Bathroom pods	Yes	No

Landscaping	Yes	No
Joinery	Yes	No
Painting and wall finishes	Yes	No
Flooring	Yes	No
Metalwork	Yes	No
Design fees	Yes	No
Management Fees	Yes	No
Loose furniture	Yes	No

<sup>\*</sup> An Australian supplier means an entity that has an ABN or an ACN

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

· Australian standards and certifications will be required for the key goods and services in this project.

## 3. Communicating and providing opportunities

- · Project website OR Project supplier portal
- · Liaison with industry associations
- · Media releases national broadsheet
- Direct contact with Australian industry (phone/email/letter)
- · Liaison with vendor identification agencies
- Promote opportunities to Australian industry in the early stages of the project, including information on how to prequalify
- · Make tender documents available to all possible suppliers at the same time
- · Allow reasonable and equal time for submissions/responses
- Include requirement in tender documents that successful tenderers comply with AIP plan
- · Include contractual arrangements with suppliers to outline AIP arrangements
- · Establish reporting requirement that shows how the AIP plan has been implemented
- · All tenders from Australian and overseas suppliers will be assessed on the same basis
- · The organisation will ensure all AIP plan obligations will flow down to contractors and subcontractors

## 4. Facilitating future opportunities

- · Support and assist project suppliers to adopt specific standards and accreditations
- Develop a programme for project suppliers that provides training and technical consultation to assist in mastering new technologies
- · Introduce project suppliers to global companies or suppliers
- · Provide unsuccessful tenderers with appropriate feedback to encourage future performance

# 5. Implementation resources

- The organisation will record and/or retain evidence to demonstrate implementation of the approved AIP plan
- Develop and implement standard contractual arrangements with suppliers to give Australian industry opportunities to participate
- Develop systems to monitor and report on the extent of Australian industry participation