

Australian Industry Participation (AIP) plan Summary – Project Phase

1. Project Details

Designated project proponent: Multiplex Constructions Pty Ltd

Project name: 405 Bourke Street Development

Description of the project: 405 Bourke Street, Melbourne is a high profile, 39 level, Class A commercial development in the centre of Melbourne's CBD. The tower is to be clad with external glass facades throughout the tower height, lantern/feature cladding to 399 Bourke St entry. totalling approximately 66,970 square metres (“sqm”) including: 63,120 sqm office NLA 3,280 sqm retail NLA 570 sqm End of Trip (“EOT”) facilities and associated parking bays.

Estimated project value: \$500m +

Project location: 405 Bourke Street, Melbourne, Vic 3000

Link to project information: <http://405bourkestreet.com/aip>

Project contact for procurement information: Cian Beirne, Contract Administrator (Senior), cian.beirne@multiplex.global

Other project proponents involved in the project: Brookfield Foundry Landowner Pty Ltd

2. Opportunities to supply Goods and Services

Expected opportunities	Opportunities for Australian entities	Opportunities for non-Australian entities
Goods		
Demolition Works	Yes	Yes
Piling & Excavation	Yes	Yes
Concrete Structure	Yes	Yes
Structural Steel Works	Yes	Yes
Precast Concrete	Yes	Yes
Masonry	Yes	Yes
Roofing	Yes	Yes
Tower Facade	Yes	Yes
Mechanical Services	Yes	Yes
Electrical Services	Yes	Yes
Hydraulic Services	Yes	Yes
Fire Services	Yes	Yes
BMU (Building maintenance Unit)	Yes	Yes
Lifts & Escalator	Yes	Yes
Walls & ceiling	Yes	Yes
Windows & Glazing	Yes	Yes
Bourke Street Entry Facade	Yes	Yes
Door hardware	Yes	Yes
Fire Spray	Yes	Yes
Internal Glazed Partitions	Yes	Yes
Stonework	Yes	Yes
Ceramic Tiling	Yes	Yes

Carpet & Vinyl	Yes	Yes
Painting Services	Yes	Yes
Window Furnishings	Yes	Yes
Balustrades	Yes	Yes
Access Floor	Yes	Yes
Carpentry	Yes	Yes
Joinery	Yes	Yes
Toilet Partitions	Yes	Yes
Signage	Yes	Yes
Tactile indicator	Yes	Yes
Mirrors & shower Screens	Yes	Yes
Lockers	Yes	Yes
Roller shutter	Yes	Yes
Waterproofing	Yes	Yes
Epoxy flooring	Yes	Yes
Floor mats	Yes	Yes

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

Explanation for item(s) in list above where it is indicated ‘No Opportunities for Australian entities’

N/A

3. Standards to be used in the project

- The proposed works shall be designed to meet Australian Building Codes and Standards. It is believed that Australian entities have the ability to meet all goods and services proposed to be provided in connection with the Project, or at least be in a position to propose alternate solutions that meet the design in terms of aesthetics, performance, function, value for money, and warranty. Note: Alternate proposals and their merit shall be considered by The Designated Proponent entirely at their own discretion.

4. AIP activities to be undertaken by the Project Proponent

Primary – The Web address of The Project:

www.405bourkestreet.com which will provide

- Project Summary and high level programme information
- The Contractor's Procurement Officer's Contact details
- A schedule of Trade Package bidding opportunities
- Subcontractor and Supplier EOI and PQQ including provisional Programme and process
- A link or Direct Download of the PQQ for EOI entities to complete and return with EOI
- A link to The Contractor's designated Bid Management platform

Secondary – The Designated Proponents Procurement Platform's Web Address:

www.aconex.com , which will provide

- Project Summary and high level programme information
- The Contractor's Procurement Officer's Contact details
- A schedule of Trade Package bidding opportunities
- Subcontractor and Supplier EOI and PQQ including provisional Programme and process

A link or Direct Download of the PQQ for EOI entities to complete and return with EOI

5. AIP activities to be undertaken by procurement entities

Australian entities will be provided the same opportunity as other potential suppliers to access all opportunities in the Project by way of:

- The Phase 1 notification period, as described above, will allow entities to schedule in resources appropriate to meet the demands of the Phase 2 RFQ programme. This ability to schedule resources can be cascaded down through the tiers of the supply chain accordingly;
- Through the Project's adhering to Australian building codes and standards all Australian entities will, by virtue, have equal relevant ability to bid for their package of interest as their competitors;
- Equitable Supplier Engagement Process – All RFQ's will have standard, pre-prescribed, response duration and deadlines. Each shortlisted group of bidding entities will be pre-notified of relevant RFQ package issue dates (minimum 7 calendar days' notice) and subsequently then concurrently issued the Formal RFQ package to ensure that a full, fair and reasonable opportunity to bid has been provided;
- RFQ Response Templates – The Contractor will reduce cost of responding to RFQ's by facilitating electronic tender submissions, in standardised formats via specific trade package pricing templates. This will also seek to achieve consistent market responses, contributing to a streamlined internal commercial review process. These may take the form of a BOQ section/s, pricing Schedule Summary or similar;
- All RFQ responses will be subjected to The Contractor's own standard internal commercial review process; and
- Bidding entities will be encouraged to implement the intent of this AIP Plan, via the cascading of its requirements through all tiers of their associated supply chains.

Through over 50 years of operation, a presence in 7 countries and 18 cities, and over 3,600 employees, Multiplex has developed a significant commercial footprint. On occasion, it may be deemed appropriate to leverage off this to the advantage of successful bidding and delivering entities through:

- The facilitation of introductions with our National / International offices as well as suppliers already within our global supply chain. This will foster opportunities for development of entity capability at both a national / international level;
- Providing suggestions to bidding entities, where The Contractor deems appropriate, where their forming of a JV with similar organisations may increase their demonstrable capability in future bidding opportunities;

- The providing of referrals of bidding entity details to vendor identification agencies such as ICN Gateway whom may be able to facilitate the communication of future opportunities to those entities through their own established network resources; and

Referring both successful and unsuccessful entities (within our generic feedback responses) to the Department of Industry, Innovation and Science (www.industry.gov.au and www.business.gov.au) where they can find further information and support and development opportunities as potential suppliers to the industry.