

Australian Industry Participation (AIP) Plan Executive Summary

1. General Project Details

Company Name: Genex Power

Description of the project: Kidston Solar Project – Phase One (50MW)

Estimated total project value: \$125M

- **Estimated value of key goods and services procured for the project (if different to total project value):** \$106M

Project location: Kidston, Queensland Australia

Link to project information: <http://www.genexpower.com.au/>

Project contact for procurement information: UGL Engineering Pty Ltd – Greg Moller – 02 8925 8565 – greg.moller@ugllimited.com.au

2. Opportunities for Australian industry involvement

List of goods and services to be procured for the project and the expected opportunity for industry participation	Opportunities for Australian suppliers	Opportunities for overseas suppliers
Goods		
Photovoltaic Cells	No	Yes
Solar Trackers	No	Yes
Invertors	No	Yes
Structural Steel	Yes	Yes
Concrete	Yes	No
Landscaping Materials	Yes	No
Electrical Cables	Yes	Yes
Electrical Equipment	Yes	Yes
Ancillary Buildings	Yes	No
Site Amenities	Yes	No
Tools and Consumables	Yes	No
Services		
Earthworks	Yes	No
Installation Works – Self Perform	Yes	No
Fencing	Yes	No
Electrical – Self Perform	Yes	No
Civil Works	Yes	No
Engineering – Self Perform	Yes	No

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

3. Communication Strategy

- UGL will maintain a current understanding of the capabilities of Australian entities through a number of national, state and project interfaces.

- Genex Power and UGL will maintain their existing membership with a number of industry networks (such as the Clean Energy Council)
- Genex Power and UGL will promote project opportunities through website and media releases and industry briefings.
- Websites for both Genex and UGL will be used as an open link for Australian industry representatives to contact either company in regards to project participation
- UGL will liaise with the Industry Capability Network (ICN) to identify local providers and maximise Australian industry participation
- UGL will identify a list of supplier opportunities for the Kidston Solar Project, and publish these for supplier expressions of interest through the ICN Gateway.

4. Opportunities through all tiers of supply and in all stages of the project

- UGL will specify all materials and equipment using Australian standards whenever practical and economical. Australian standards are used for all project scopes, with photovoltaic cells, tracker units and invertors utilising a combination of Australian and international standards.
- UGL will assess potential suppliers in-line with an internal procurement policy, based on five principles: value for money, efficient and effective procurement practices, fair dealings, risk management and financial management.
- UGL will engage with potential suppliers by: outlining and communicating AIP plan requirements at industry briefings, ensuring AIP obligations are included in contractual arrangements and endorsing AIP plans and principles throughout project
- UGL will engage in a range of activities to conduct awareness programmes for Australian entities
- Genex Power has, and will continue to, engage in activities to ensure Australian industry has been given the opportunity to tender for the management of the project. This resulted in the selection of UGL, an Australian company, as the EPC and O&M contractor

5. Opportunities for longer-term participation

- UGL will undertake supplier audits to ensure suppliers are performing to require standards, allowing UGL and the supplier to be a market leader in the solar industry
- Successful suppliers to the project will be included into UGLs supplier database for future projects
- UGL will provide feedback on training, skills, capability, safety and capacity development for Australian entities who are unsuccessful in project participation
- UGL will undertake supplier audits and improvement initiatives to benchmark and publicise best practice for future tenders
- Genex Power will provide a detailed review of Australian content and supply chains involved in the construction of the project in comparison to international content and supply chains.

6. Procedures and Resources

- UGL will develop systems to monitor and report on the extent of Australian industry participation
- UGL will develop systems to identify inappropriate action under the AIP Plan and to monitor/record corrective action taken
- UGL have put a system in place to identify and report any variations in AIP Plan activities internally and to the Department