# Australian Industry Participation (AIP) Plan Summary – Project Phase

## 1. Project Details

**Designated Project proponent:** Iron Road Limited

**Project name: Central Eyre Iron Project**

**Description of the Project:** Iron Road’s Central Eyre Iron Project (CEIP) will create an integrated iron export operation on the Eyre Peninsula, producing up to 24Mtpa high grade iron concentrates. Iron product will be mined and concentrated on the Eyre Peninsula, then shipped by rail to the proposed Cape Hardy deep water port.

**Estimated Project value:** A$4.7bn

**Project location:** Warramboo, Eyre Peninsula, South Australia

**Link to Project information:** [www.ironroadlimited.com.au](http://www.ironroadlimited.com.au)

**Project contact for procurement information:** Larry Ingle, CEO +618 8214 4400, lingle@ironroadlimited.com.au

**Other Project proponents involved in the Project:** TBA

## 2. Opportunities to supply Goods and Services

|  |  |  |
| --- | --- | --- |
| **Expected opportunities** | **Opportunities for Australian entities** | **Opportunities for non‑Australian entities** |
| **Goods** |  |  |
| Mining Fleet | Yes | Yes |
| Mobile Equipment | Yes | Yes |
| Mine Facility Area Electrics | Yes | No |
| Fuel Storage and Dispensing Facility | Yes | No |
| Water Storage and Distribution | Yes | No |
| Sewage Disposal and Treatment | Yes | No |
| In Pit Crushing System | Yes | Yes |
| Coarse Stockpile Facility | Yes | Yes |
| Process Crushing and Grinding Facility | Yes | Yes |
| Rougher Magnetic Separation Process Facility | Yes | Yes |
| Cleaner Magnetic Separation Process Facility | Yes | Yes |
| Gravity Process Facility | Yes | Yes |
| Mine Site Elevated Conveyor Facility | Yes | Yes |
| Process Thickener Facility | Yes | Yes |
| Tails Filtration Process Facility | Yes | Yes |
| Rail Unloading Facility | Yes | Yes |
| Mine Site Stacker | Yes | Yes |
| Mine Site Reclaimer | Yes | Yes |
| Power Transformers | Yes | Yes |
| Distribution Transformers | Yes | Yes |
| Switch Rooms | Yes | Yes |
| Switchgear | Yes | Yes |
| Variable Speed Drives | Yes | Yes |
| UPS System | Yes | Yes |
| HV Power Supply | Yes | No |
| Control Systems | Yes | No |
| Emergency Power | Yes | No |
| Electrical Power Distribution (Plant) | Yes | No |
| Electrical Power Distribution (Mine) | Yes | No |
| Rail Network | Yes | Yes |
| Air and Water Distribution Mine and Port Site | Yes | No |
| Port Infrastructure | Yes | Yes |
| Ship Loader | No | Yes |
| First Fill Reagent and Consumables | Yes | Yes |
| Spares | Yes | Yes |
| **Services** |  |  |
| Design | Yes | Yes |
| Engineering | Yes | Yes |
| Site Preparation Services | Yes | Yes |
| Construction and Installation | Yes | Yes |
| IT Services | Yes | Yes |
| Transport Services | Yes | Yes |
| Mine Pit Development | Yes | Yes |
| Mine Dewatering | Yes | No |
| Fleet Maintenance Services | Yes | No |
| Installation Services | Yes | No |
| Fire Protection | Yes | No |
| Security Services | Yes | No |
| Refuse/Waste Disposal and Storage | Yes | No |
| Accommodation | Yes | No |
| Regional and Area Road Works | Yes | No |
| Railway Services | Yes | Yes |
| Port Spillage Handling | Yes | Yes |
| Marine and Civil Works at Port | Yes | Yes |
| Commissioning Services | Yes | Yes |

Disclaimer: The information provided in the table above is based on an initial assessment by the company and is subject to change as the Project is implemented. Any questions or issues should be raised with the Project contact.

## 3. Standards to be used in the Project

* Australian Standards (AS) will be used across the Project. Where other standards are used it will only be where they meet AS and these will be specified in tender documentation, detailing the basis for application of other standards. The Project will ensure that the engineering design is based on AS and/or International Standards in common use in Australia.

## 4. AIP activities undertaken by the Project Proponent

Web based Activities

* The Project will create a supplier portal through the ICNSA, dedicated to the Project, which details the types of opportunities available to Australian industry and how it can respond to those opportunities.
* The Project will proactively publicise a website which provides details on the types of opportunities available to Australian industry and how it can respond to those opportunities.

Liaison with Industry Bodies

* The Project will consult with the Industry Capability Network (ICN), relevant industry associations and local industry to help identify capable and competitive Australian industry suitable to supply goods or services to the Project. These industry bodies can also distribute information to capable Australian businesses.
* The Project will use its association with industry bodies to promote opportunities throughout its network.

Public Information Activities

* The Project will hold public/industry briefings and/or workshops to communicate the types of opportunities available to Australian industry and information on how Australian industry can respond to those opportunities, including how to pre-qualify.
* The Project will publish media releases/statements through relevant media (newspapers, industry magazines and/or business journals) detailing supply opportunities and how Australian suppliers can respond to those opportunities.
* The Project will use local media outlets to promote regional supply opportunities for the Project and keep local communities informed of the Project’s progress.

Other Activities

* The Project will make direct contact with Australian industry (personal letters or emails) inviting tender responses or informing about opportunities and how to respond to those opportunities.
* The Project will develop an AIP guide for its ECI/EPC, detailing ECI/EPC AIP obligations as a participant in this Project.
* The Project will require the ECI/EPC to develop and distribute a supplier information guide that details the applicant’s expectations of its suppliers.

## 5. AIP activities to be undertaken by Procurement Entities

* AIP requirements are to be embedded within the EPC’s procurement processes as a contractual obligation. The ECI/EPC will be trained and briefed on what this entails and will be required to designate an appropriate contact to champion this cause (Procurement Manager).
* The Project team will implement systems to monitor AIP actions and the extent of Australian Industry Participation, including a system to report variations.
* AIP matters will be a standard agenda item in the Project team’s monthly meeting between the EPC and Iron Road.
* Contractor guidelines will be developed detailing the requirements of the main contractor and information briefings will be conducted to assist in implementing this AIP Plan within the EPC’s procurement team.