



Australian Government
Department of Industry, Science,
Energy and Resources

Industry

Australian Industry Participation (AIP) plan Executive Summary

1. Organisation and project details

Company/organisation name: C.C. PINES PTY. LIMITED

Project name: AUSTRALIAN HIGH COMMISSION ABUJA, NIGERIA DESIGN AND CONSTRUCT- NEW CHANCERY

Description of the project: This Project comprises the design and construction of a new Chancery, Head of Mission Residence and support facilities in Abuja, Nigeria.

This includes:

- A Chancery building accommodating up to eighteen (18) staff ;
- A Head of Mission (HOM) Residence including formal diplomatic reception areas;
- Guardhouse and Vehicle Sally Port to manage pedestrian and vehicle access to the site.
- A secondary Guard Post.
- Pool and Recreation Area
- Supporting Infrastructure and services buildings to allow operation of the entire facility.

An offsite construction method is the selected approach to deliver the High Commission facilities. This will have the benefit of having the buildings constructed in Australia, to Australian Standards and construction quality and by an Australian workforce. Design of the project will continue through to April 2023. Off-site construction is expected to commence from January 2023 with the modules being fitted out in Australia and then progressively shipped to Nigeria for reassembly on site. The Nigerian works to construct inground services and building foundations will predominantly be done by Nigerian resources under supervision of the Australian Head Contractor.

Estimated capital expenditure/total value of the project: \$31,500,000 AUD

Estimated total value of key goods and services: \$31,435,000 AUD

Project location: Abuja, Nigeria

Link to project information: <http://www.ccpines.com.au>

Contact person for procurement information:

Name: Fred Oyedele

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Email address: fredo@ccpines.com.au

2. Opportunities to supply goods and services

List of goods and services to be procured for the project and the expected opportunity for industry participation	Opportunities for Australian suppliers *	Opportunities for international suppliers
Module construction and fitout will be done in Australia by Australian resources	Yes	No
Consultancy works during design phase to be done in Australia (e.g. architectural, structural, electrical, mechanical etc).	Yes	No
The FF&E will be sourced from Australian manufacturers to showcase Australian designs	Yes	No
Site works and reassembly of modules in Nigeria to be done by Nigerian resources	No	Yes

* An Australian supplier means an entity that has an ABN or an ACN

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

- Australian and International standards and certifications will be required for the key goods and services in this project.

3. Communicating and providing opportunities

- Project website or Project supplier portal
- Liaison with industry associations
- Media releases – national broadsheet
- Social media
- Direct contact with Australian industry (phone/email/letter)
- Promote opportunities to Australian industry in the early stages of the project, including information on how to prequalify
- Make tender documents available to all possible suppliers at the same time
- Allow reasonable and equal time for submissions/responses
- Create, publish and distribute an AIP policy
- Include requirement in tender documents that successful tenderers comply with AIP plan
- Include contractual arrangements with suppliers to outline AIP arrangements
- All tenders from Australian and overseas suppliers will be assessed on the same basis
- The organisation will ensure all AIP plan obligations will flow down to contractors and subcontractors

4. Facilitating future opportunities

- Provide advice to project suppliers on strategies and activities to undertake to be considered for inclusion in domestic and international supply chains
- Support and assist project suppliers to adopt specific standards and accreditations
- Recommend training and certification that enhance the ability of project suppliers to obtain additional business in Australia and overseas
- Encourage project suppliers to undertake research and development and innovative activities
- Brief procurement managers on the capabilities and achievements of project suppliers
- Provide strategic feedback to the Commonwealth on emerging trends in industry
- Support overseas demonstrations of Australian industry capability
- Provide international market 'intelligence' to project suppliers
- Provide references for high performing suppliers
- Provide unsuccessful tenderers with appropriate feedback to encourage future performance

5. Implementation resources

- The organisation will record and/or retain evidence to demonstrate implementation of the approved AIP plan
- Develop and implement standard contractual arrangements with suppliers to give Australian industry opportunities to participate
- Develop systems to monitor and report on the extent of Australian industry participation
- Develop systems to identify inappropriate action under the AIP plan and to monitor/record the corrective action taken
- Develop systems to identify and report any variations in AIP plan activities