

## Australian Industry Participation (AIP) Plan Executive Summary

### 1. General Project Details

**Company Name:** Central Coast Council

**Description of the project:** Central Coast Roads Package valued at \$70 million funded by the Australian Government's Urban Congestion Fund. This package consists 29 road and drainage upgrade/ renewal projects.

**Estimated total project value:** \$70 million

- **Estimated value of key goods and services procured for the project (if different to total project value) :** \$70 million

**Project location:** At 29 sites across the Central Coast LGA.

**Link to project information:** None

**Project contact for procurement information:** Lionel Huang Phone: 02 4325 8271 Email: [Lionel.Huang@centralcoast.nsw.gov.au](mailto:Lionel.Huang@centralcoast.nsw.gov.au)

### 2. Opportunities for Australian industry involvement

List of goods and services to be procured for the project and the expected opportunity for industry participation	Opportunities for Australian suppliers*	Opportunities for overseas suppliers
Engineering consulting services for all 29 projects	Yes	No
Civil construction services - Intersection Upgrade - Ocean Beach Road and Rawson Road, Woy Woy	Yes	No
Civil construction services - Road and Drainage Upgrade - Steyne Road, Saratoga	Yes	No
Civil construction services - Road and Drainage Upgrade - Lushington Street, East Gosford	Yes	No
Civil construction services - Road and Drainage Upgrade - Shelly Beach Road, Empire Bay	Yes	No
Civil construction services - Road and Drainage Upgrade - Del Monte Place, Copacabana	Yes	No
Civil construction services - Safety Improvements - St Huberts Island Bridge	Yes	No
Civil construction services - Drainage Upgrade - Everglades Catchment, Umina Beach	Yes	No
Civil construction services - Road renewal at 8 sites in FY19-20	Yes	No
Civil construction services - Road renewal at 9 sites in FY20-21	Yes	No

\*An Australian supplier means an entity that has an ABN or an ACN.

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

### 3. Communication Strategy

Engineering consulting services contracts to be advertised via [VendorPanel.com.au](https://www.vendorpanel.com.au). Civil construction services contracts and construction material supply contracts to be advertised via [TenderLink.com](https://www.tenderlink.com).

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The projects under this funding package will also be promoted on Council's website and social media platforms. The Council website will provide links to sites where project subcontracting tender opportunities will be advertised

#### **4. Opportunities through all tiers of supply and in all stages of the project**

The standards to be used on the project include:

- [Central Coast Council - Civil Works Specification - Design Guideline](#)
- [Central Coast Council - Civil Works Specification - Construction Specification](#)
- [Central Coast Council - Civil Works Specification - Standard Drawings](#)
- [Australian Standards](#)
- [Austroads Guides](#)
- [NSW Bicycle Guidelines](#)
- [Australian Rainfall and Runoff](#)

The processes of selecting preferred companies will be completed in accordance to Central Coast Council's Procurement Policy.

Evaluation panel will consist of minimum of 2 officers for contracts up to \$250,000; and minimum of 3 officers for regulated tenders over \$250,000

Evaluation criteria would be selected from the following:

- **Methodology and Understanding of the Requirement(s)**
- Demonstrated understanding of the requirements through a fully detailed statement identifying the proponents understanding and comprehensive ability to address the brief.
  - **Contract Program** demonstrated understanding of how works will be scheduled to ensure contract is delivered in accordance with timeframes
  - **Delivery Commitments** Delivery time frames for products
  - **Key Personnel Experience**
- Experience and capability of the nominated key personnel on projects of a similar type and nature to the requirements
  - **Experience and Capability** Experience and capability of the organisation on recent relevant works of a similar nature, scale and complexity to the requirements
  - **Sustainability** e.g. Ethical sourcing, social enterprises, positive effect on local economy, green products, recyclables, minimum carbon footprint, renewable energy
- **Physical Resources**

Resources available to deliver the contract. Could include specific types of equipment, manufacturing plants or amount of equipment resources available

Where a supply contract is considered likely to have further sub-contracting opportunities, clauses to flow down the AIP plan will be included in the contract, including: requiring the public advertising of supply opportunities where not all Australian suppliers are directly invited to tender; providing equal and fair timeframes to all suppliers regarding notification of the supply opportunity and closing date to tender; providing in writing the offer of feedback/debriefing for unsuccessful Australian suppliers; where standards are specified, only using Australian or recognised international standards.

#### **5. Opportunities for longer-term participation**

Provide market 'intelligence' to Australian suppliers, including knowledge of international market and price trends, international and domestic market potential and sources of raw materials. Support Australian industry to adopt world's best practice standards and, where appropriate, to gain international accreditation. Simply requiring specific standards/accreditations is not sufficient; organisations should outline how they will assist Australian industry in adopting the specific standards/accreditations.

Undertake technical consultation with Australian industry to assist in mastering new technologies. Encourage Australian industry to undertake research and development and innovative activities.

Organise discussions with procurement managers to brief them on the capabilities and past achievements of Australian suppliers.

## **6. Procedures and Resources**

Allocate responsibility for specific activities described in the AIP Plan to specific positions.

Develop systems to monitor and report on the extent of Australian industry participation.

Have a system in place to identify and report any variations in AIP Plan activities internally and to the Department.