

Australian Industry Participation (AIP) plan Summary

– Project Phase

1. Project Details

Designated project proponent: BHP Billiton Iron Ore Pty Ltd (WAIO)

Project name: Mining Area C – South Flank Study

Description of the project: The South Flank Study is one option under consideration to sustain BHP Billiton Iron Ore's supply chain capacity, by replacing other ore sources which will deplete over time. The study and proposed project encompasses the development of a satellite ore body at Southern Flank (South Flank) and associated infrastructure at WAIO's existing Mining Area C operations.

Estimated project value: >\$1bn – subject to internal and external approvals

Project location: Mineral Lease ML281SA, located approximately 100 km north-west of Newman, Western Australia

Link to project information: www.bhpbilliton.com/society/regulatory
<https://gateway.icn.org.au/project/3905/bhp-south-flank-iron-ore-project>

Project contact for procurement information: Simon Copp, +61 8 6321 5894
simon.copp@bhpbilliton.com

Other project proponents involved in the project: BHP Billiton Minerals Pty Ltd; Itochu Minerals and Energy of Australia Pty Ltd; Mitsui Iron Ore Corporation Pty Ltd

2. Opportunities to supply Goods and Services

Expected opportunities	Opportunities for Australian entities	Opportunities for non-Australian entities
Goods		
Mining Fleet	Yes	Yes
Mobile Equipment	Yes	Yes
Mine Dewatering	Yes	Yes
Mine Facility Area Electrics	Yes	Yes
Fuel storage and Dispensing Facility	Yes	Yes
Water Storage and Distribution	Yes	Yes
Sewage Disposal and Treatment	Yes	Yes
Primary Crushing	Yes	Yes

Overland Conveyors	Yes	Yes
Coarse Stockpile Facility	Yes	Yes
Scalping Screening	Yes	Yes
Secondary Crushing	Yes	Yes
Mine Site Stackers	Yes	Yes
Mine Site Reclaimers	Yes	Yes
Train loadout Facility	Yes	Yes
Power Transmission	Yes	Yes
Buildings – Admin, Warehouse/Workshops	Yes	Yes
Permanent Camps	Yes	Yes
Spares and First Fills	Yes	Yes
Rail Network	Yes	Yes
Transfer Conveyors	Yes	Yes
Substations and Power Distribution	Yes	Yes
Plant Communication and Control	Yes	Yes
Services		
Engineering Studies	Yes	Yes
PCM services	Yes	Yes
Site Preparation Services – Bulk Earthworks and drainage	Yes	Yes
Site Access and Haul Roads	Yes	Yes
Mine Dewatering Services	Yes	Yes
Construction and Installation	Yes	Yes
Substations and Power Distribution	Yes	Yes
Plant Communication and Control	Yes	Yes
Water Storage and Distribution	Yes	Yes

Sewage Disposal and Treatment	Yes	Yes
Fuel Facilities	Yes	Yes
Spares and First Fills	Yes	Yes

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

3. Standards to be used in the project

WAIO will ensure that throughout the South Flank Study (and potential development), the engineering design for all key goods and services is based on Australian Standards and/or International Standards in common use in Australia.

Australian entities will have the ability to meet these standards.

4. AIP activities undertaken by the Project Proponent

- The South Flank Study (and potential project), proposes to utilise the ICN's Gateway On-Line Facility to broadcast available opportunities to allow contractors with capacity and capability to meet our requirements including how they can respond to these opportunities.
- Lead Contractors will be obliged to comply with the requirements of the approved AIP Plan. Such Contractors will engage potential sub-contractors and provide information on their website for listings as packages of work become available.
- ICN will arrange supplier briefings on behalf of WAIO to raise awareness among Australian entities of the key goods or services for the potential project.
- WAIO proposes to use its Community Consultative Group meetings and memberships with the Chamber of Commerce and Industry of Western Australia, Newman, Port Hedland and Onslow to promote supply opportunities and briefings.

5. AIP activities to be undertaken by procurement entities

- Lead contractors will be obliged to comply with the requirements of the approved AIP as part of the engagement of those contractors, this includes the provision of package information onto their website for listing as it becomes available.
- Lead Contractor/s will be required to provide equal timeframes to Australian entities for responding to opportunities on the project, this will include:
 - making tender documents available to all possible contractors at the same time;
 - allowing equal and reasonable timeframes for Australian and non-Australian entities to respond to tenders; and
 - structuring tenders for Australian and non-Australian entities on the same basis.