

Australian Industry Participation (AIP) plan Summary - Operations Phase

1. Facility Details

Designated operator: BBI Group Pty Ltd (BBIG)

Facility name: Balla Balla Infrastructure Project (BBIP)

Description of the facility: An integrated port and rail infrastructure system that will provide a new gateway to iron ore miners in the Pilbara region of Western Australia. Initial planned annual capacity of the rail and port is 50 million tonnes per annum (Mtpa) (wet) with the potential to increase throughput.

Facility location: The BBI port is located approximately halfway between Dampier and Port Hedland in close proximity to road, gas and electrical infrastructure

Link to facility information: <https://gateway.icn.org.au/project/3934/balla-balla-infrastructure-project?st=projects&psid=1515175274>

Operator contact for procurement information: Brendon Grylls, +61 409119128, bgrylls@bbig.com.au

2. Opportunities to supply Goods and Services

Expected opportunities	Opportunities for Australian entities	Opportunities for non-Australian entities
TBA	Yes	Yes

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the facility contact.

Explanation for item(s) in list above where it is indicated 'No Opportunities for Australian entities'

N/A

3. Standards to be used in the facility

1. It is a BBIG requirement that standards utilised are either Australian or internationally recognised equivalents, unless otherwise justified due to specific technological, commercial, intellectual property or similar requirements. When bespoke design requirements are required the reason for such a bespoke design will be outlined in the advertised work scope.

4. AIP activities to be undertaken by the Operator

- 1. Industry Project Operations Briefings** - BBIG will continue to provide project opportunity briefings / updates to industry and regional stakeholders in Pilbara regional centres and Perth. These briefings will include information for suppliers on how to register interest in the project's opportunities.
- 2. Local Engagement Contact / Resource** – BBIP, its head contractor and sub-contractors will be contractually required to appoint a local engagement contact / resource(s) to facilitate local industry engagement.
- 3. Advertise Contracting & Procurement Opportunities** – before commencing tendering or other procurement activity BBIP, its head contractor and sub-contractors will use their reasonable endeavours to communicate upcoming contracting and procurement opportunities over the value of AUD \$20,000 on a BBIP procurement portal for up to 4 weeks.
- 4. Non-Discriminatory Behaviour** – BBIP, its head contractor and sub contractors will be contractually required to publish opportunities for Australian contractor / supplier expressions of interest and submit bids at the same time expressions of interest and bid submissions are sought from any international contractors and suppliers.
- 5. Invitation to Tender (ITT)** – ITT's and other contracting and procurement process participants will be issued capability profiles of Pilbara based contractors to support regional contractor engagement.
- 6. Invitation to Tender Evaluation** – tenderers and other contracting and procurement participants will be required to nominate scopes of work suitable for traditional owner, pastoral, Pilbara and Western Australian contractors. Each tender submission will be evaluated against the engagement of local industry participation, according to the following hierarchy: (1) Traditional Owners and Pastoral Owners whose lands are traversed by the BBI rail; (2) Pilbara based contractors; (3) West Australian based contractors and (4) Other Australian based contractors.
- 7. Local Engagement Training** – BBIP local engagement resource(s) will provide local engagement briefings to BBIP, its head contractor and sub-contractor contracting and procurement staff to support the participation of Pilbara based contractors.
- 8. Unsuccessful Participant Feedback** – contractors will be advised why they were unsuccessful in the expression of interest tendering process with opportunities to participate in enterprise improvement programs.
- 9. Reporting, Monitoring of Performance and Compliance** – BBIP, its head contractor and sub-contractors will be required to report on the performance of these AIP commitments on a 6-monthly basis and report on corrective action where performance of these commitments have not been demonstrated.

5. AIP activities to be undertaken by procurement entities

- 1. Cascading Local Engagement Clause** – BBIP's head contractor and sub contractors will be contractually required to cascade BBIP's AIP and local engagement commitments for performance by its sub-contractors.