



## Australian Industry Participation (AIP) plan Executive Summary

### 1. Organisation and project details

**Company/organisation name:** BOYER PAPER MILL LIMITED

**Project name:** Boyer Paper Mill

**Description of the project:** The project will support the Boyer Paper Mill to transition away from coal-fired thermal power generation to renewable energy. The Project consists of 2 parts; 1) Supporting the working capital stabilisation of the Mill, diversification of Product offerings, and preparation for decarbonisation, and 2) Replacing the current coal fired boiler, operated to generate all the steam used on site for softening wood chips and drying paper, with a state-of-the-art electrode boiler powered by renewable electrical energy. This would remove 175,000t CO<sub>2</sub>e from our scope 1 emissions and make the mill near carbon neutral.

The project requires a 60MW electrode boiler, new demineralisation plant, deaerator, superheaters, 22KV HV connection, feedwater and condensate recovery systems and ancillary and balance of plant systems.

Start up is scheduled for Quarter 1, 2027

**Estimated capital expenditure/total value of the project:** \$35,900,000 AUD

**Estimated total value of key goods and services:** \$29,440,000 AUD

**Project location:** 1279 Boyer Rd, Boyer TAS 7140

**Link to project information:** <https://www.boyercorporation.au/>

**Contact person for procurement information:**

**Name:** Bradley Arnold

**Phone number:** 0418418052

**Email address:** [brad.arnold@boyercorporation.au](mailto:brad.arnold@boyercorporation.au)

### 2. Opportunities to supply goods and services

List of goods and services to be procured for the project and the expected opportunity for industry participation	Opportunities for Australian suppliers *	Opportunities for international suppliers
Detailed Engineering Services. The project requires detailed engineering services for civil, structural, mechanical, piping, low voltage and high voltage disciplines.	Yes	No
Demolition. The project involves the reuse of an existing disused building to house the new electrode boiler. Civil demolition of existing concrete towers / structures required.	Yes	No

Civil Construction - the new Boiler and associated equipment will require civil infrastructure such as reinforcement, bases, plinths, floor work etc.	Yes	No
Structural Steel Fabrication and Installation - the project requires new platforms, ladders, stairways, structural reinforcement and equipment supports	Yes	No
Mechanical Equipment - Aside from the electrode Boiler, other major equipment includes Superheaters, Deaerator, Pumps, Tanks, Crane and other ancillary supporting equipment.	Yes	No
Mechanical Installation Services - Supply labour (mechanical and rigging) and supervision to install purchased equipment onsite at Boyer. Develop workplans, SWMS and install equip.	Yes	No
Pipework fabrication & installation services. Fabricate piping isos from supplied drawings. Supply labour (Welding and rigging) and equipment to install pipework in plant at Boyer.	Yes	No
Pipe and Pipeline Materials - provision of piping materials (pipe, flanges, fittings, gaskets, etc) both stainless steel and carbon steel	Yes	No
Low Voltage Electrical Equipment - Switchboards, Motor Control Centres (MCCs), cable and cable trays, and other electrical equipment	Yes	No
High Voltage Electrical Equipment - Supply of 22KV switchgear, 6.6KV to 415V Transformers (x2), HV Cable from TasNetworks to Electrode Boiler. HV Cable to 6.6KV Transformer.	Yes	No
LV and HV Electrical Installation - installing all electrical equipment including transformers, switchboards, MCCs, cable and cable trays	Yes	No
Fire Protection - design and construct - provision of fire protection design services, procurement and installation of design	Yes	No
Geotech testing and analysis and certification services. Preliminary Building code review and building permitting by Building Surveyor. Final inspection and certification.	Yes	No
HVAC - detailed design, manufacture and installation of ventilation and air conditioning services for the HV and LV switchrooms as well as overall process building ventilation.	Yes	No
Thermal Energy - thermal energy, shipping, on-island logistics (e.g. port services, rail), and on-site activities including equipment hire and contract services.	Yes	No
New Product development. Logistics solution for reusable Pallets, Pallet Handling and associated safety system. Pallet Tracking systems including ERP Integration.	Yes	No
Automation and Process Control - provision of materials and supply of labour and expertise for installation for process instruments, PLC, I/O, cabling and network services.	Yes	No
Shipping and Logistics services - International and Domestic Logistics. Freight transport, handling, insurance, customs inspections and clearance of new equipment to site.	Yes	Yes

\* An Australian supplier means an entity that has an ABN or an ACN

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

- Australian, International and Other standards and certifications will be required for the key goods and services in this project.

### 3. Communicating and providing opportunities

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- Project website OR Project supplier portal
- Direct contact with Australian industry (phone/email/letter)
- Make tender documents available to all possible suppliers at the same time
- Allow reasonable and equal time for submissions/responses
- Include requirement in tender documents that successful tenderers comply with AIP plan
- Include contractual arrangements with suppliers to outline AIP arrangements
- Require EPC or EPCM company to engage with and involve Australian industry
- All tenders from Australian and overseas suppliers will be assessed on the same basis
- The organisation will ensure all AIP plan obligations will flow down to contractors and subcontractors

### 4. Facilitating future opportunities

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- Provide advice to project suppliers on strategies and activities to undertake to be considered for inclusion in domestic and international supply chains
- Support and assist project suppliers to adopt specific standards and accreditations
- Introduce project suppliers to global companies or suppliers
- Provide references for high performing suppliers
- Provide unsuccessful tenderers with appropriate feedback to encourage future performance

### 5. Implementation resources

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- The organisation will record and/or retain evidence to demonstrate implementation of the approved AIP plan
- Develop and implement standard contractual arrangements with suppliers to give Australian industry opportunities to participate
- Develop systems to monitor and report on the extent of Australian industry participation
- Develop systems to identify and report any variations in AIP plan activities