\*\*\*\*\* Approved by AIP Authority on Thu Sep 12 2024 1 5:09:06 GMT+1000 (AEST) \*\*\*\*\*

Australian Jobs Act 2013



AIP Plan reference code:

Australian Industry Participation Plan Summary - Project Phase

**Nominated project proponent:** NATIONAL INTERMODAL CORPORATION LIMITED

Project details

Name: Beveridge Intermodal Precinct

Location: Beveridge

Type: Land transport facility

Purpose: Establish new facility

Capital expenditure: $1 billion - $2 billion

Description: Overview National Intermodal is progressing with delivery of the Beveridge Intermodal Precinct in two phases. 1. Stage 1A Early Works/Preliminary Terminal: rail connections and preliminary basic terminal (hardstand and sidings) with manual handling equipment and no associated warehousing. 2. Stage 1B Integrated Terminal Precinct: full service 500,000 TEU interstate terminal with land prepared for around 850,000 sqm of collocated warehousing. Stage 1A Stage 1A comprises rail connections and a preliminary terminal with manual handling equipment and no associated warehousing. The development footprint of Stage 1A will comprise approximately 63 hectares, or around 16% of the main Beveridge ‘Camoola’ site. The initial terminal will comprise sidings and hardstand, road and rail connections, with limited container storage, maintenance, and provisioning capability (no associated warehousing). Construction is intended to commence in 2024, with completion of Stage 1A expected late 2025. Stage 1B Stage 1B will be a large-scale terminal within an integrated and master-planned logistics precinct. The Stage 1B terminal will be fully automated and have the capacity to service throughput of approximately 500,000 TEU and support 850,000 sqm of co-located warehousing, a comparable scope and scale to the Moorebank Intermodal Precinct nearing completion in western Sydney. Stage 1B is expected to be operational in 2029.

Completion date: 30 Jun 2029

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Key goods and services

Indicative list of key goods and services to be acquired for the project:

**Key goods and services**

Independent Cost Consultant (QS) – Stage 1B

**Opportunities for**

**Australian entities\***

**Opportunities for
  
non-Australian
  
entities**

**Explanation for no opportunities for Australian entities**

Yes No

Urban Planning Adviser Stage 1B Yes No

Environmental Site Surveys – Stage Yes No

1B

Environmental Studies to support Yes No
  
approvals –Stage 1B

Concept & Reference Design - Stage Yes No

1A

Detailed Design–Stage 1A Yes No

Design and Construction (D&C) Yes No

Contract - Stage 1A.

Concept Design - Stage 1B Yes No

Terminal Advisory Services – Stage Yes Yes

1B

Reference Design - Stage 1B Yes No

Project Management Contractor Yes No

(PMC) - Stage 1B

Design and Construction (D&C) Yes No
  
Contract - Stage 1B

Industrial Property Advisor Yes No

Precinct Master Planning Yes No

Cranes Yes Yes

Signaling Equipement Yes Yes

Steel Yes Yes

Terminal Simulation Yes Yes

IT and System Integration Specialist Yes Yes

\*

An Australian entity is an entity with an ABN or ACN
  
Project standards:

Australian

International

Australian Rail Track Corporation. These standards do not preclude or disadvantage potential Australian suppliers

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Supplier information and communication

Project proponent’s contact person for supplier enquiries:

**Contact person name** Tony Bedford

**Contact person position** General Manager Contracts & Procurement

**Phone number** 0282655600

**E-mail** [procurement@nationalintermodal.com.au](mailto:procurement@nationalintermodal.com.au)

Project proponent website: <https://www.nationalintermodal.com.au/intermodal-precincts/beveridge/>   
Project opportunities website: <https://www.nationalintermodal.com.au/opportunities/suppliers/>   
Supplier engagement and communication actions :

Engage with vendor identification agencies on project opportunities and bid processes
  
Conduct supplier information briefings on project opportunities and bid processes
  
Issue media releases or ASX announcements on project developments and opportunities
  
Develop and distribute a supplier information guide for the project

Directly contact suppliers with information on project opportunities and bid processes
  
Engage through major Tier 1 and Tier 2 contractors

Building Australian industry capability

Supplier capability development actions:

Recommend suppliers undertake training and/or accreditation
  
Transfer new product and process technology to suppliers
  
Encourage joint ventures and alliances between suppliers

Global supply chain integration actions:

Support suppliers to register with global supplier databases

Facilitate strategic partnering and joint ventures between Australian and international suppliers

Provide references for high performing suppliers

Feedback process for unsuccessful bidders:

National Intermodal is committed to fostering a transparent and supportive procurement environment. As part of the public tender process, in line with its Procurement Policy and Procurement Framework, National Intermodal Corporation will provide constructive feedback to unsuccessful bidders, including post expression of interest shortlisting, post pre-qualification, and post-contract award as required and applicable. Unsuccessful bidders will be provided with the opportunity to seek written and verbal feedback in relation to their submission and a contact officer for those discussions.. This feedback will specifically cover areas such as pricing competitiveness, alignment with project scope, and the adequacy of proposed solutions. It may also highlight any gaps in necessary accreditations, qualifications, or compliance with industry standards, with recommendations for capability development. National Intermodal will look to require all contracted parties to establish and deliver similar feedback processes for procurements undertaken within the supply chain of the project.

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Australian Industry Participation Plan Summary - Operations Phase

**Nominated facility operator:** NATIONAL INTERMODAL CORPORATION LIMITED

Facility details

Name: Beveridge Intermodal Precinct

Location: Beveridge

Type: Land transport facility

Key goods and services

Indicative list of key goods and services to be acquired for the new facility:

**Opportunities for**

**Australian entities \***

**Opportunities for
  
non-Australian
  
entities**

**Explanation for no opportunities for Australian entities**

**Key goods and services**

|  |  |
| --- | --- |
| Rail and Transport Equipment - Specialised intermodal equipment  Infrastructure maintenance - Rail track maintenance services and equipment Infrastructure maintenance - Roadway maintenance and repair services Transport Equipment - Fleet of vehicles for internal transport and maintenance Technology and systems - Logistics and operations management software | Yes Yes  Yes No  Yes No  Yes No  Yes Yes |

Technology and systems - Security Systems Yes Yes

Technology and Systems - IT infrastructure Yes Yes

and support services

Energy and Utilities - Energy Supply Yes No

Energy and Utilities - Water Supply and Waste Yes No

Management

Energy and Utilities - Renewables and Yes No
  
recycling

\*An Australian entity is an entity with an ABN or ACN
  
Facility standards:

Australian

International

Australian Rail Track Corporation. These standards will not preclude or disadvantage potential Australian suppliers

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Supplier information and communication

Facility operator’s contact person for supplier enquiries:

**Contact person name** Tony Bedford

**Contact person position** General Manager Contracts & Procurement

**Phone number** 0282655600

**E-mail** [procurement@nationalintermodal.com.au](mailto:procurement@nationalintermodal.com.au)

Facility operator website: <https://www.nationalintermodal.com.au/intermodal-precincts/beveridge/>   
Facility opportunities website: <https://www.nationalintermodal.com.au/opportunities/suppliers/>   
Supplier engagement and communication actions :

Promote project opportunities through industry associations

Engage with vendor identification agencies on project opportunities and bid processes

Conduct supplier information briefings on project opportunities and bid processes

Develop and distribute a supplier information guide for the project

Directly contact suppliers with information on project opportunities and bid processes

Building Australian industry capability

Supplier capability development actions:

Transfer new product and process technology to suppliers
  
Encourage joint ventures and alliances between suppliers

Global supply chain integration actions:

Support suppliers to register with global supplier databases

Facilitate strategic partnering and joint ventures between Australian and international suppliers

Provide references for high performing suppliers

Feedback process for unsuccessful bidders:

National Intermodal is committed to fostering a transparent and supportive procurement environment. As part of the public tender process, in line with its Procurement Policy and Procurement Framework, National Intermodal Corporation will provide constructive feedback to unsuccessful bidders, including post expression of interest shortlisting, post pre-qualification, and post-contract award as required and applicable. Unsuccessful bidders will be provided with the opportunity to seek written and verbal feedback in relation to their submission and a contact officer for those discussions.. This feedback will specifically cover areas such as pricing competitiveness, alignment with project scope, and the adequacy of proposed solutions. It may also highlight any gaps in necessary accreditations, qualifications, or compliance with industry standards, with recommendations for capability development. National Intermodal will look to require all contracted parties to establish and deliver similar feedback processes for procurements undertaken within the supply chain of the project.

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