



Australian Industry Participation (AIP) plan Executive Summary

1. Organisation and project details

Company/organisation name: SHOALHAVEN STARCHES PTY LTD

Project name: Recovering heat to enable transformative emission reductions at Shoalhaven

Description of the project: The project will deploy a suite of heat recovery upgrades and enabling infrastructure to reduce CO2 emissions from Shoalhaven Starches Pty Ltd.

Please note that the total project cost of \$109,414,503 includes contingency costs of \$8,329,080 (leaving a project cost net of contingency of \$101,085,423). This AIP has not presented any opportunities in relation to the contingency.

Estimated capital expenditure/total value of the project: \$109,414,503 AUD

Estimated total value of key goods and services: \$101,075,000 AUD

Project location: 36 Bolong Road Bomaderry NSW 2541 Australia

Link to project information: <https://www.manildra.com.au>

Contact person for procurement information:

Name: David Johnston

Phone number: 0244238200

Email address: david.johnston@manildra.com.au

2. Opportunities to supply goods and services

List of goods and services to be procured for the project and the expected opportunity for industry participation	Opportunities for Australian suppliers *	Opportunities for international suppliers
Distillery Heat Recovery - Design and supply of MVR compressor fan system	No	Yes
Distillery Heat Recovery - Design and supply of Falling film evaporators	No	Yes
Distillery Heat Recovery - pipework, vapour ducting & pipe bridge construction	Yes	No
Distillery Heat Recovery - Mechanical equipment install	Yes	No
Distillery Heat Recovery - Fan building & substation building construction	Yes	No

Distillery Heat Recovery - Process & Civil design	Yes	No
Distillery Heat Recovery - Electrical supply & install	Yes	No
Fuel Plant Reconfiguration - Process equipment design & supply	No	Yes
Fuel Plant Reconfiguration - Mechanical equipment & piping installation.	Yes	No
Fuel Plant Reconfiguration - Electrical supply & installation	Yes	No
Sub 0.2/0.3 - Substation building construction	Yes	No
Sub 0.2/0.3 - Electrical high voltage design	Yes	No
Sub 0.2/0.3 - Electrical equipment supply & installation	Yes	No
DDG4/5 Heat Recovery - Mechanical equipment supply	Yes	No
DDG4/5 Heat Recovery - Mechanical equipment & piping installation	Yes	No
DDG4/5 Heat Recovery - Electrical supply & installation	Yes	No
Distillery Heat Recovery - other miscellaneous mechanical equipment	Yes	No

* An Australian supplier means an entity that has an ABN or an ACN

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

- Australian and International standards and certifications will be required for the key goods and services in this project.

3. Communicating and providing opportunities

- Project website OR Project supplier portal
- Social media
- Development of supplier information guide
- Direct contact with Australian industry (phone/email/letter)
- Make tender documents available to all possible suppliers at the same time
- Allow reasonable and equal time for submissions/responses
- Shoalhaven Starches P/L has a commitment to using Australian contractors for all segments of the work that can be carried out in Australia.
- Create, publish and distribute an AIP policy
- Include contractual arrangements with suppliers to outline AIP arrangements
- Establish reporting requirement that shows how the AIP plan has been implemented
- Train procurement entities to ensure they understand AIP plan obligations

- All tenders from Australian and overseas suppliers will be assessed on the same basis
- The organisation will ensure all AIP plan obligations will flow down to contractors and subcontractors

4. Facilitating future opportunities

- Support and assist project suppliers to adopt specific standards and accreditations
- Transfer product and process technology, and organisational know-how, to project suppliers
- Accredite suppliers to work in other regions
- Provide strategic feedback to the Commonwealth on emerging trends in industry
- Introduce project suppliers to global companies or suppliers
- Support overseas demonstrations of Australian industry capability
- Recommend suppliers to appropriate government programmes for advice and support
- Provide references for high performing suppliers
- Provide unsuccessful tenderers with appropriate feedback to encourage future performance

5. Implementation resources

- The organisation will record and/or retain evidence to demonstrate implementation of the approved AIP plan
- Develop systems to monitor and report on the extent of Australian industry participation
- Develop systems to identify inappropriate action under the AIP plan and to monitor/record the corrective action taken