



## Australian Industry Participation (AIP) plan Executive Summary

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### 1. Organisation and project details

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**Company/organisation name:** NEW FORESTS ASSET MANAGEMENT PTY LIMITED

**Project name:** Hank

**Description of the project:** Funding for the New Forests Australia New Zealand Landscapes and Forestry Fund (ANZLAFF). The investment objective of the Trust is to invest (either directly or indirectly) in a diversified portfolio of forestry or agricultural land assets and associated processing assets in Australia and New Zealand. Investments which meet this objective include:

- (a) investment in plantation forestry (freehold and leasehold);
- (b) investment in rural land that is operated or leased for agricultural operations;
- (c) investment in processing, transportation or infrastructure operations and assets that are located within the Target Investment Regions (including processing of material that travels from outside of the Target Investment Regions); and
- (d) any other investment in rural land (including permanent and conservation plantings that generate returns from non-timber products, for example, Carbon Credits) and infrastructure (including for example wind farms or bio-energy projects) that generate returns from land leasing and direct operation.

CEFC committed capital of AUD70,000,000 is consolidated with other clients committed capital in the New Forests Australia New Zealand Landscapes and Forestry Fund (ANZLAFF). At final close it is anticipated ANZLAFF will hold capital commitments of AUD600,000,000 from which assets purchases which meet the investment objectives will be made. Assuming a final close of AUD600,000,000 CEFC will be an important investor within the Fund contributing approximately 11.7% of committed capital. The Fund has commenced the deployment phase following first close but is yet to make any acquisitions, additionally the Fund constitution requires more than 50% of total committed capital be deployed in Australia.

**Estimated capital expenditure/total value of the project:** \$600,000,000 AUD

**Estimated total value of key goods and services:** \$10,000,000 AUD

**Project location:** Australia and New Zealand

**Link to project information:** <https://newforests.com/>

**Contact person for procurement information:**

**Name:** Matthew Crapp

**Phone number:** 0419290725

**Email address:** mcrapp@newforests.com.au

### 2. Opportunities to supply goods and services

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List of goods and services to be procured for the project and the expected opportunity for industry participation	Opportunities for Australian suppliers *	Opportunities for international suppliers
Forest management and agricultural management services, legal services, financial audit services, industry consulting services, asset valuation services.	Yes	No

\* An Australian supplier means an entity that has an ABN or an ACN

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

- Australian standards and certifications will be required for the key goods and services in this project.

### 3. Communicating and providing opportunities

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- Project website OR Project supplier portal
- Direct contact with Australian industry (phone/email/letter)
- Allow reasonable and equal time for submissions/responses
- Create, publish and distribute an AIP policy
- All tenders from Australian and overseas suppliers will be assessed on the same basis
- The organisation will ensure all AIP plan obligations will flow down to contractors and subcontractors

### 4. Facilitating future opportunities

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- Support and assist project suppliers to adopt specific standards and accreditations
- Provide international market 'intelligence' to project suppliers
- Provide unsuccessful tenderers with appropriate feedback to encourage future performance

### 5. Implementation resources

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- The organisation will record and/or retain evidence to demonstrate implementation of the approved AIP plan
- Develop systems to monitor and report on the extent of Australian industry participation