Australian Industry Participation (AIP) plan   
Executive Summary



1.Organisation and project details

**Company/organisation name:** KIMBERLEY MINERAL SANDS PTY LTD

**Project name:** Thunderbird Mineral Sands Project

**Description of the project:** A greenfield heavy mineral sands project with a dry mining and processing operation producing zircon, ilmenite and

associated co-products. Stage 1 comprises the first four years of production, while Stage 2 represents the remaining years of production through to

the end of mine life.

**Estimated capital expenditure/total value of the project:** $361,000,000 AUD

**Estimated total value of key goods and services:** $361,000,000 AUD

**Project location:** Dampier Peninsula, WA. Approximately 75km west southwest of Derby.

**Link to project information:** [www.kmsands.com.au](http://www.kmsands.com.au)

**Contact person for procurement information:**

**Name:** Malcolm Wong

**Phone number:** 0413238691

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2. Opportunities to supply goods and services

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| --- | --- | --- |
| **List of goods and services to be procured for the project and the expected opportunity for industry participation** | **Opportunities for  Australian  suppliers \*** | **Opportunities for  international  suppliers** |
| Process Plant and associated infrastructures | Yes | No |
| Road & Access tracks | Yes | No |
| Village Infrastructure, being additional accommodation units and ancillary buildings. | Yes | No |
| Upgrade of IT & Communications | Yes | No |
| Tailing Storage Facility | Yes | No |
| Borefield Establishment | Yes | No |

|  |  |  |
| --- | --- | --- |
| Owners works broadly comprising of: (1) Accommodation village services and infrastructure | Yes | No |
| Owners works broadly comprising of: (2) Operational Readiness / G&A | Yes | No |
| Owners works broadly comprising of: (3) Spares, first fills and ops equipment | Yes | No |
| Owners works broadly comprising of: (4) Mining Services and Pit development | Yes | No |
| Owners works broadly comprising of: (5) Site preparation and construction materials | Yes | No |
| Owners works broadly comprising of: (6) Owners project development team (labour, including engagement of external consultants/engineers/etc). | Yes | No |

\* An Australian supplier means an entity that has an ABN or an ACN

Disclaimer: The information provided in the table above is based on an initial assessment by the company. Any questions or issues should be raised with the project contact.

* Australian standards and certifications will be required for the key goods and services in this project.

3. Communicating and providing opportunities

* Project website OR Project supplier portal
* Liaison with industry associations
* Public announcements
* Social media
* Workshops/industry briefings
* Development of supplier information guide
* Promote opportunities to Australian industry in the early stages of the project, including information on how to prequalify
* Make tender documents available to all possible suppliers at the same time
* Allow reasonable and equal time for submissions/responses
* Conduct workshops that provide sector specific information on how to prepare bids against tenders including information on how to prequalify
* Include requirement in tender documents that successful tenderers comply with AIP plan
* Include contractual arrangements with suppliers to outline AIP arrangements
* Establish reporting requirement that shows how the AIP plan has been implemented
* Require EPC or EPCM company to engage with and involve Australian industry
* All tenders from Australian and overseas suppliers will be assessed on the same basis
* The organisation will ensure all AIP plan obligations will flow down to contractors and subcontractors

4. Facilitating future opportunities

* Support and assist project suppliers to adopt specific standards and accreditations
* Recommend training and certification that enhance the ability of project suppliers to obtain additional business in Australia and overseas
* Encourage project suppliers to undertake research and development and innovative activities
* Introduce project suppliers to global companies or suppliers
* Provide references for high performing suppliers
* Provide unsuccessful tenderers with appropriate feedback to encourage future performance

5. Implementation resources

* The organisation will record and/or retain evidence to demonstrate implementation of the approved AIP plan
* Develop and implement standard contractual arrangements with suppliers to give Australian industry opportunities to participate
* Develop systems to monitor and report on the extent of Australian industry participation