\*\*\*\*\* Approved by AIP Authority on Thu Mar 23 2023 16:37:02 GMT+1 100 (AEDT) \*\*\*\*\*



Australian Jobs Act 2013

AIP Plan reference code:

Australian Industry Participation Plan Summary - Project Phase

**Nominated project proponent:** NBN CO LIMITED

Project details

Name: NBN Fixed Wireless and Satellite Upgrade Program

Location: Australia Wide

Type: Telecommunications network

Purpose: Upgrade existing facility

Capital expenditure: $500 million or more

Description: NBN Co received Commonwealth funding to upgrade the NBN Fixed Wireless & Satellite networks (FW&S Network) with the aim of improving the quality of broadband services available to end-users in the FW&S Network footprints. Grant funding will be spent on (among others) the following outcomes: Extended Fixed Wireless network footprint; Introduction of new wholesale speed tiers on the NBN Fixed Wireless network (subject to industry consultation); Upgrade of the NBN Fixed Wireless network to implement a new measure to indicate the network’s capability to achieve typical average wholesale busy period speeds’ of at least 50Mbps(download); Enhanced nbn® Sky Muster satellite services (subject to industry consultation). This is a program of work comprising multiple projects. The Commonwealth requires NBN Co to complete this plan to support its funding of the above outcomes. While the estimated capex of any “project” undertaken for program does not meet the $500 million minimum threshold for an eligible project, NBN Co is submitting this plan at the Commonwealth’s request for this program only. For this program, NBN Co has engaged its existing Suppliers & Delivery Partners (DP) under existing contracts to secure the relevant goods & services. There may be limited circumstances where an existing Supplier or DP doesn't offer a particular good or service required for this program, whereby NBN Co may have to source the relevant good or service in accordance with its standard procurement processes. Those processes are designed to ensure sourcing is done through a standard, fair & competitive selection & accreditation. This plan sets out the standard activities NBN Co conduct in sourcing its Suppliers & DPs which were (or will be) engaged for this program. NBN Co typically does not restrict its Suppliers & DPs from subcontracting work or services and relies on the relevant Supplier or DP to manage its downstream subcontractors in accordance with the relevant NBN Co agreements

Completion date: 31 Dec 2024

Page 1 of 3

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|  |  |  |
| --- | --- | --- |
| Key goods and services  Indicative list of key goods and services to be acquired for the project:  **Opportunities for Opportunities for**  **Key goods and services Australian entities \* non-Australian**  **entities** | | **Explanation for no opportunities for Australian entities** |
| Mobile network active equipment such as base stations, microwave backhaul  Passive equipment such as antennas, cables, mounting and site structural | Yes No  Yes No | |

Customer network equipment Yes No

Services for Network Build Yes No

Service assurance and new connections Yes No

Services for Site Acquisition, Environment and Design

Yes No

\*

An Australian entity is an entity with an ABN or ACN

Project standards:

Australian

Supplier information and communication

Project proponent’s contact person for supplier enquiries:

**Contact person name** Will Chen

**Contact person position** Senior Manager Procurement Risk and Compliance

**Phone number** 0477590989

**E-mail** [willchen@nbnco.com.au](mailto:willchen@nbnco.com.au)

Project proponent website: [www.nbnco.com.au](http://www.nbnco.com.au)

Project opportunities website: Though NBN Co does not in general publish tender information at NBN Co's website, suppliers can visit this page for general information / process on how they can contact and engage with NBN Co for available opportunities - <https://www.nbnco.com.au/corporate-information/about-nbn-co/suppliers#submitting-a-tender-tab3>

Supplier engagement and communication actions :

Directly contact suppliers with information on project opportunities and bid processes

Maintain and follow robust procurement rules and maintain and follow a robust process for managing contracts Collaborate with Suppliers and Delivery Partners on business improvement as well as wider engagement opportunities Allow subcontracting by Delivery Partners and Suppliers

Page 2 of 3

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Building Australian industry capability

Supplier capability development actions:

Recommend suppliers undertake training and/or accreditation   
Provide feedback as requested

Global supply chain integration actions:

Recommend suppliers undertake export readiness training or international accreditation   
Feedback process for unsuccessful bidders:

As part of Request For Proposal process, NBN Co Procurement is available to provide constructive feedback to unsuccessful bidders upon their request.

Page 3 of 3