



Anti-Dumping Review Panel - Conference Summary

2017/55 – A4 Copy Paper Exported from the Federative Republic of Brazil, the People's Republic of China, the Republic of Indonesia and the Kingdom of Thailand

Applicant: Various – General

Applicant	Various
Panel Member	Jaclyne Fisher
Date	23 August 2017
Participants	Justin Wickes (Anti-Dumping Commission), Tim King (Anti-Dumping Commission)
Time opened	3.00 pm
Time closed	4.05 pm

Purpose

The purpose of this conference is to obtain further information in relation to the review before the ADRP, in relation to A4 Copy Paper exported from the Federative Republic of Brazil, the People's Republic of China, the Republic of Indonesia and the Kingdom of Thailand.

In the course of this conference, I may ask parties to clarify an argument, claim or specific detail contained in the party's application or submission. The conference is not a formal hearing of the review, and is not an opportunity for parties to argue their case before me.

I have only had regard to information provided at this conference that relates to relevant information (within the meaning of section 269ZZK(6) of the *Customs Act 1901*). Any conclusions reached at this conference are based on that relevant information.

Discussion

1. The Panel Member asked the Commission to clarify its comment in the conference held on the 7 August in relation to the comparison of the RAK transfer price for pulp with the international benchmark price.

The Commission confirmed a comparison of the RAK transfer price had been made with the international benchmark price.

2. The Panel Member asked the Commission to elaborate on the distributor margin analysis undertaken for Double A and discussed at the conference held with the ADC on the 8 August 2017.

The Commission referred to the confidential attachment 2 to the Double A exporter verification report and also provided a copy of the confidential submission of Double A dated 4 October 2017, which outlined Double A's sales arrangements in the domestic and export markets in more detail.

3. The Panel Member asked the Commission to provide information for Indonesia on the percentage cost of logs in wood chips, the percentage cost of wood chips in pulp and the percentage costs of pulp in A4 copy paper.

The Commission provided confidential spreadsheets for Sinar Mas exporters on the requested percentages which had been used in REP 341. It explained, as an overview of the production process at a high level, that logs/pulpwood are used in woodchip production, which is used in wet pulp production which in turn is used in A4 copy paper production. The Commission stated that the majority of costs in woodchips is logs, a significant proportion of the cost of wet pulp is woodchip, and pulp is a major cost of A4 copy paper.



4. The Panel member asked the Commission to clarify its comments in its submission in relation to the following:

UPM - when was it advised of the 'uniform terms and conditions' of export sales;

Sinar Mas - the provision of the profitability information for CMI and the correct reference to the WTO Panel report referred to in its submission;

GOI - confirmation of the proportion of logs and woodchip imports from Malaysia.

The Commission advised that:

(a) UPM advised of the uniform terms and conditions document in a submission in January 2017. The Commission had relied upon the invoice terms and the definitions outlined in the INCOTERMS standard.

(b) the profitability information was provided given the comments regarding the arms-length nature of the transactions between Sinar Mas and CMI. The correct reference for the WTO Panel Report is 7.132 - 7.147;

(c) outlined its calculations of the proportions of woodchips and logs from Malaysia.

5. The Panel Member asked the Commission to provide the analysis undertaken in relation to pricing and volumes for the nominated countries in relation to its comments in REP 341 Section 10, on whether dumping will continue.

The Commission provided confidential spreadsheets titled POST Investigation Period Analysis for the period Jan 2016 to Jan 2017 which revealed that in terms of volumes:

Brazil - [Confidential sales volume information];

Thailand - [Confidential sales volume information];

China - [Confidential sales volume information]; and

Indonesia - [Confidential sales volume information];.

The Commission also provided a confidential spreadsheet titled FOB Pricing for all countries which showed weighted average FOB prices for 2016. This revealed pricing trends as follows:

Brazil - [Confidential export pricing information];

China - [Confidential export pricing information];

Indonesia - [Confidential export pricing information];and

Thailand - [Confidential export pricing information].

All countries had [confidential export price information] at the beginning of 2016 when compared with [confidential export pricing information] at the end of 2016.

The Commission noted that the first PAD was published in September 2016, the second PAD was published in November 2016.