Level 11, 360 Elizabeth Street Melbourne Victoria 3000

GPO Box 4767

Melbourne Victoria 3001

T +61 3 9321 7888 F +61 3 9321 7900

F +61 3 9321 7900 www.rigbycooke.com.au ABN 58 552 536 547 DX 191 Melbourne

Our ref: ATH:20211597

7 Direct dial: 03 9321 7851
Direct email: ahudson@rigbycooke.com.au

Page: 1/5

29 September 2021

Your ref:

The Commissioner of the Anti-Dumping Commission GPO Box 2013, Canberra ACT 2600

By Email: clientsupport@adcommission.gov.au

Dear Commissioner of the Anti-Dumping Commission,

#### Pillar Products Pty Ltd Application for exemption from dumping duty and countervailing duty NON-CONFIDENTIAL

We confirm we act for Pillar Products Pty Ltd (Pillar).

We are instructed to make an application (the **Application**) for an exemption from dumping and countervailing duty otherwise payable on certain <u>hollow structural sections</u> imported from the People's Republic of China (**China**) by Pillar.

#### 1 Applicant's details

- 1.1 We confirm the applicant in relation to this Application is Pillar (the **Applicant**).
  - (a) Pillar's details are as follows:
    - (i) Primary contact: Aaron Phipps.
    - (ii) Email: aaronp@pillarproducts.com.au.
    - (iii) Telephone: 0418 104 438 / 1300 155 355.
    - (iv) Street Address: 48-50 Access Way, Carrum Downs VIC 3201.
    - (v) Postal Address: 48-50 Access Way, Carrum Downs VIC 3201.
    - (vi) ABN: 47 165 299 187.
- 1.1 Pillar was established in 2018 and since February 2016, Pillar has sold steel curtain rods in Australia, through hardware store retailer Bunnings Warehouse Group Ltd.

#### 2 Relevant Facts

2.1 In support of this Application, we are instructed as follows:

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Our ref: ATH:20211597 Letter to: The Commissioner of the Anti-Dumping

Your ref: Page: 2/5

(a) The Applicant has imported and seeks to continue to import hollow structural sections from China, which are used as curtain rods (the **Goods**).

The Applicant has been importing the Goods under tariff heading 7306.30.00.

- (b) Pursuant to sections 8 and 10 of the Customs Tariff (Anti-Dumping) Act 1975 (Anti-Dumping Act), the Goods are currently subject to alleged dumping duty and countervailing duty measures, as they have been unintentionally captured within the broad terms of the dumping and countervailing measures that have been in place since approximately 2012 applying to hollow structural sections. Consequently, the Applicant is an affected party.
- (c) The goods subject to measures as described in Dumping Commodity Register found here, are:

"Certain electric resistance welded pipe and tube made of carbon steel, comprising circular and non-circular hollow sections. Normally referred to as either CHS (circular or oval hollow sections) or RHS (rectangular or square hollow sections) collectively referred to as hollow structural sections (HSS), including CHS with other than plain ends, such as threaded, swaged and shouldered.

#### Finish Types

- Galvanised (including in-line galvanised (ILG), pre-galvanised or hotdipped galvanised (HDG)); or
- Non-galvanised (including, but not restricted to, painted, black, lacquered or oiled finishes).

#### Sizes

- Circular products outside diameter exceeding 21 mm up to and including 165.1 mm; or
- Oval, square and rectangular products perimeter up to and including 1277.3 mm; that may also be categorised according to minimum yield strength, the most common classifications being 250 and 350 mega Pascals (MPa)."
- 2.2 The relevant tariff classifications subject to the dumping duty and countervailing duty measures are:
  - (a) 7306.30.00 (statistical codes 31, 32, 33, 34, 35, 36, 37)
  - (b) 7306.61.00 (statistical codes 21, 22, 25)
  - (c) 7306.69.00 (statistical codes 10)
  - (d) 7306.50.00 (statistical codes 45)

Our ref: ATH:20211597 Letter to: The Commissioner of the Anti-Dumping

Commission

Your ref: Page: 3/5

(e) 7306.61.00 (statistical codes 90)

- 2.3 For the reasons set out below, the Applicant is of the view that the Goods which it has imported and continues to import should not be subject to dumping and countervailing duty measures as, under subparagraphs 8(7)(a) and 10(8)(a) of the *Customs Tariff* (*Anti-Dumping*) *Act* 1975 (**Anti-Dumping Act**), like or directly competitive goods are not offered for sale in Australia to all purchasers on equal terms under like conditions having regard to the custom and usage of trade.
- 2.4 On that basis we would request that an exemption from the dumping and countervailing duty measures be granted in respect of the Goods.
- 3 The Goods are not Like Goods

The meaning of "like goods" is considered in section 2 of the Department of Industry, Innovation and Science (**Department**) Dumping and Subsidy Manual dated November 2018 (**Dumping Manual**). In our view the Goods are not like goods as described in the Dumping Manual due to the reasons set out below.

- 3.1 The Goods imported by the Applicant are unique and are not like goods for the purposes of the dumping and countervailing duty measures. The Applicant imports the following curtain rods:
  - (a) 25mm outside diameter in 0.5mm gauge/wall thickness in both powder-coated (White/Ivory/Black) and electroplated (Brushed Chrome).
  - (b) 32mm outside diameter in 0.7mm gauge/wall thickness in electroplated finish (Brushed Chrome).
- 3.2 The curtain rods come in lengths 2.0m and 3.0m, and are individually heat/shrink wrapped and labelled. Please refer to attachment 1 and 2 for a photograph of the 25mm and 32mm curtain rods respectively. The curtain rods are made of A class hot-rolled strip metal comprising of 0.12% Carbon and are made using a roll forming process and a longitudinal welding technique.
- 3.3 The Goods are designed and manufactured for a specific purpose, to be used as curtain rods, and the Goods have no other use apart from being used as curtain rods. Due to their use as curtain rods, the Goods are made with a very thin wall thickness and therefore cannot be used for any alternate purpose. Please see attachment 3 and 4 for a diagram of the 25mm and 32mm curtain rods respectively.
- 3.4 We are instructed that one of the reasons the Applicant is importing the 25mm curtain rods, is for a specific Queensland Government Tender, where the curtain rods will be used for a Queensland Housing Commission Project. The cost of dumping and countervailing duties was not anticipated as part of the project cost, and it would be counter-productive for such measures to now be sought on the 25mm curtain rods.

Our ref: ATH:20211597 Letter to: The Commissioner of the Anti-Dumping

Your ref: Commission 4/5

#### 4 Australian Producers

- 4.1 The Applicant imports the Goods from Foshan Fubosi Hardware Products Factory (FFHP), a manufacturer in China, who can produce the Goods. The Applicant was not aware that the Goods may be subject to dumping and countervailing duty measures, and first became aware of such measures when it was contacted by Brett of the Australian Border Force (ABF) on 20 August 2021 via email. In the email, Brett wrote, "given my brief review it would seem that the >21mm will be subject to ADM under hollow Structural Sections". The Applicant immediately took action to arrange an exemption application in respect of the Goods.
- 4.2 We are instructed that there are no other manufacturers in Australia that can produce the Goods. The Applicant has been in contact with potential Australian producers of the Goods including Orrcon Manufacturing Pty Ltd (**Orrcon**) and Australian Rollforming Manufacturers Pty Ltd (**ARM**).
- 4.3 The Applicant contacted Orrcon on 24 August 2021, asking whether Orrcon can manufacture the Goods and Orrcon responded on 24 August 2021 with the following:

"I am sorry Mate, we don't even come close to those thickness for you".

Please refer to attachment 5 for a copy of this email.

4.4 On 6 September 2021, the Applicant emailed ARM, asking whether ARM can manufacture the Goods. ARM responded on 6 September 2021 with the following:

"Unfortunately don't have the machinery to be able to produce these profiles".

Please refer to attachment 6 for a copy of this email.

4.5 On 28 September 2021, after Orrcon completed an extensive enquiry into the specification of the Goods (including the review of the diameter, wall thickness, finish, length, packaging and labelling of the Goods), Orrcon emailed the Applicant stating the following:

"Orrcon will not object unreasonably to an application for duty exemption. I am happy to offer our support by providing you with feedback on your description of the goods as part of a duty exemption application".

Please refer to attachment 7 for a copy of this email trail.

Based on the above, it is clear that Orrcon is in full support of the Applicant's Application. We are of the view that if the Australian Industry is in support of the Application, there is no reason for the Application to be denied.

4.6 Notwithstanding Investigation 550 by the Anti-Dumping Commission, this is the first time the Applicant has been impacted by dumping and countervailing duty measures of this nature. We are instructed that the Applicant was not contacted nor was the Applicant's freight forwarder contacted in relation to making a submission for an exemption by the Anti-Dumping Commission in relation to these measures. The

Our ref: ATH:20211597 Letter to: The Commissioner of the Anti-Dumping

Commission

Your ref: Page: 5/5

Applicant advises that if it had been notified of the measures, it would have made appropriate arrangements to apply for an exemption.

4.7 In circumstances where the Goods are not like goods and the Australian industry has confirmed that it is not able to manufacture the Goods, we submit that the Goods are not offered for sale in Australia to all purchasers on equal terms under like conditions having regard to the custom and usage of trade and request that an exemption (exemption one) from the measures be granted in respect of the Goods.

#### 5 Conclusions

- 5.1 For the reasons set out above, the Applicant is of the view that the Goods which it has imported and continues to import should not be subject to dumping and countervailing duty as, under subparagraphs 8(7)(a) and 10(8)(a) of the Anti-Dumping Act, like goods are not offered for sale in Australia to all purchasers on equal terms under like conditions having regard to the custom and usage of trade.
- 5.2 We would like to flag with the Anti-Dumping Commission that this exemption application is urgent, as the potential dumping and countervailing duty payable on the Goods have significant ramifications for the Applicant's business, both financially and commercially.

We would be pleased to provide the Anti-Dumping Commission with any further information it may require in consideration of this exemption application.

Yours faithfully

Andrew Hudson Partner

20211597 4216535v1

On behalf of Pillar Products Pty Ltd

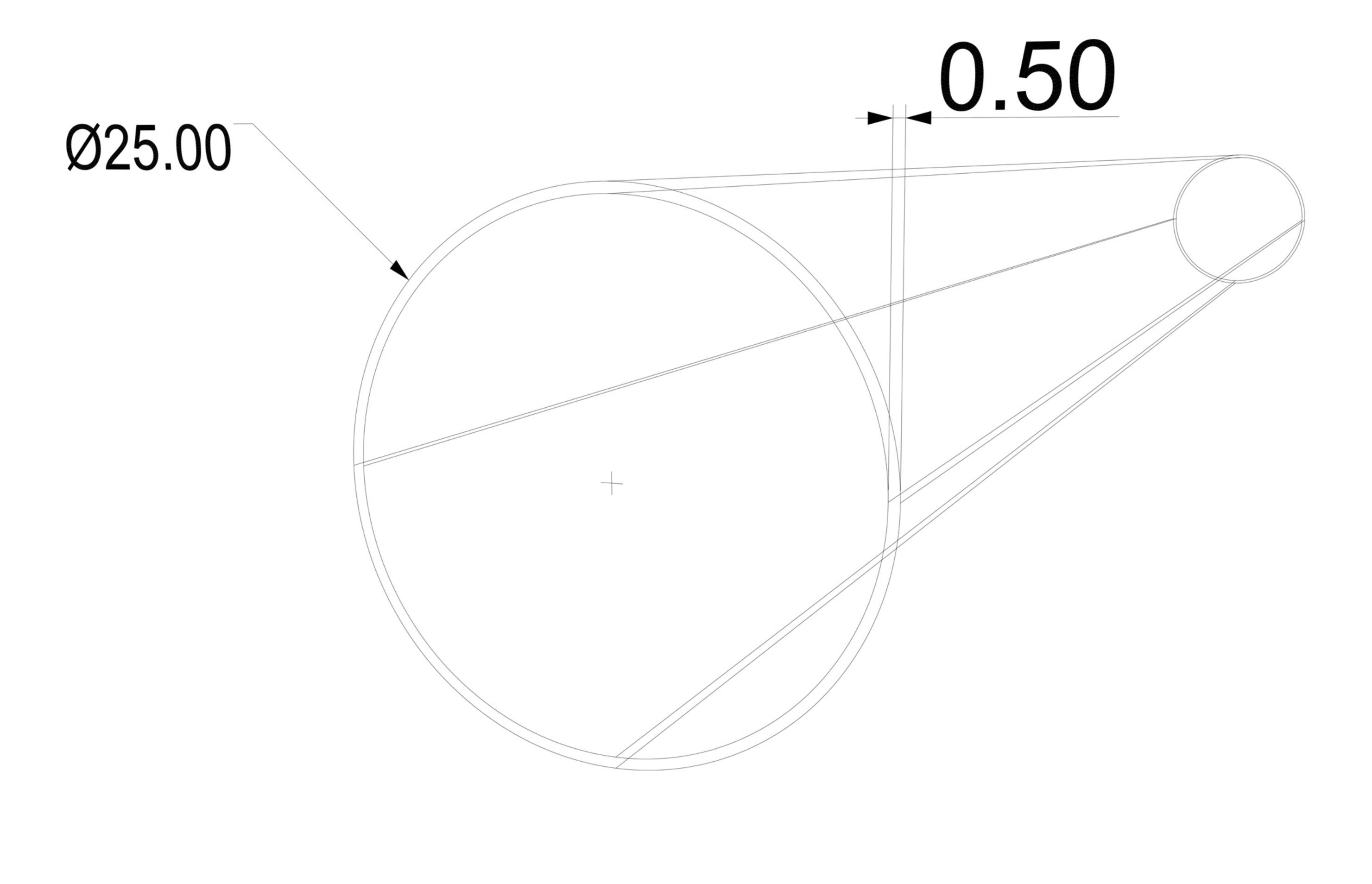
1. Photograph of 25mm curtain rod

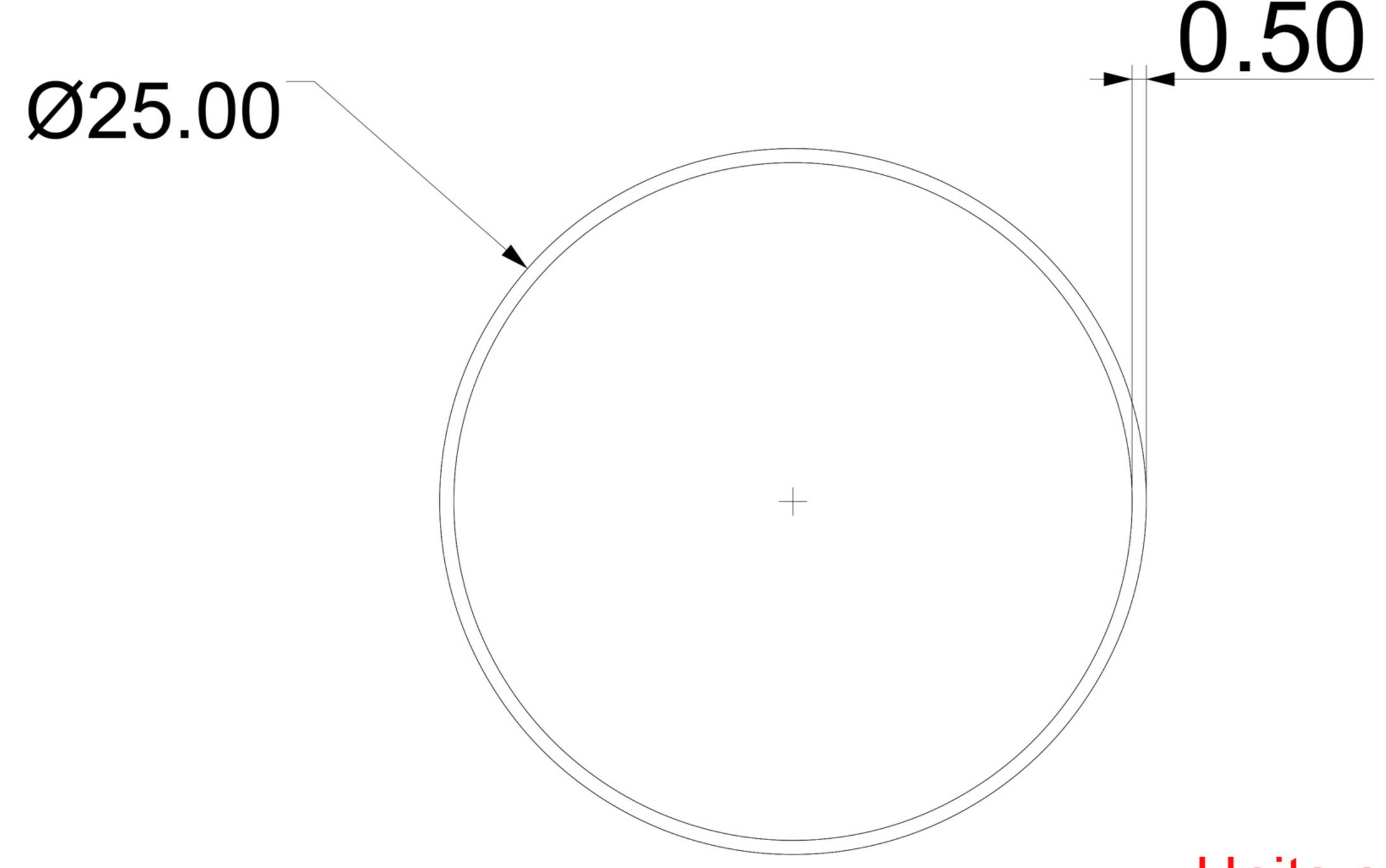


On behalf of Pillar Products Pty Ltd

2. Diagram of the 25mm curtain rod

attachments 16mm.docx Page 2





Units of measurement:mm

Plus-minus tolerance: 0.02mm

On behalf of Pillar Products Pty Ltd

3. Photograph of 32mm curtain rod

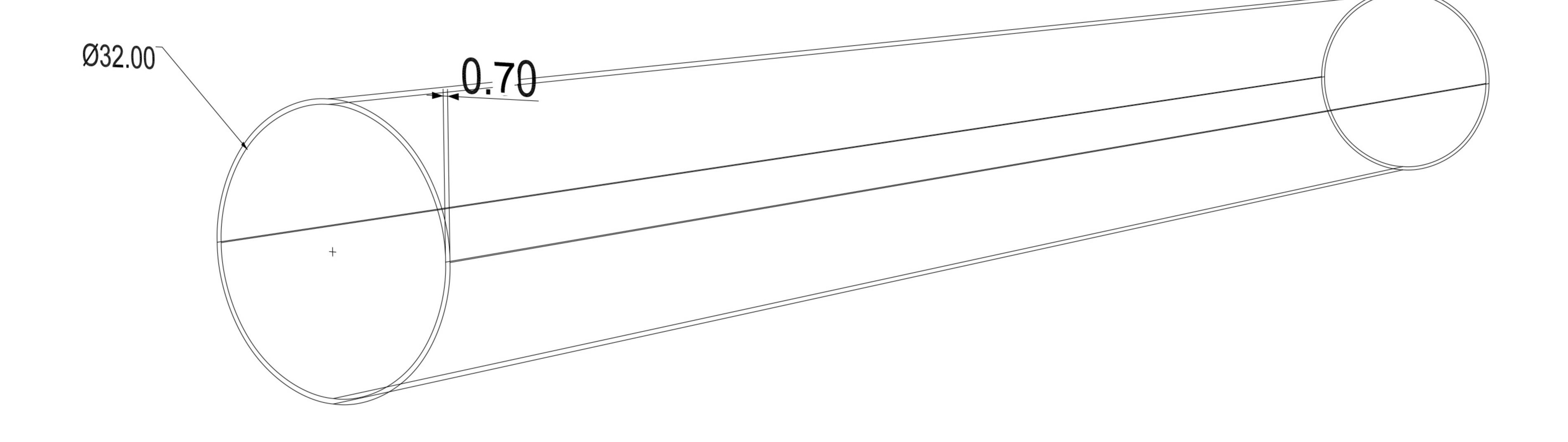
attachments 16mm.docx Page 3

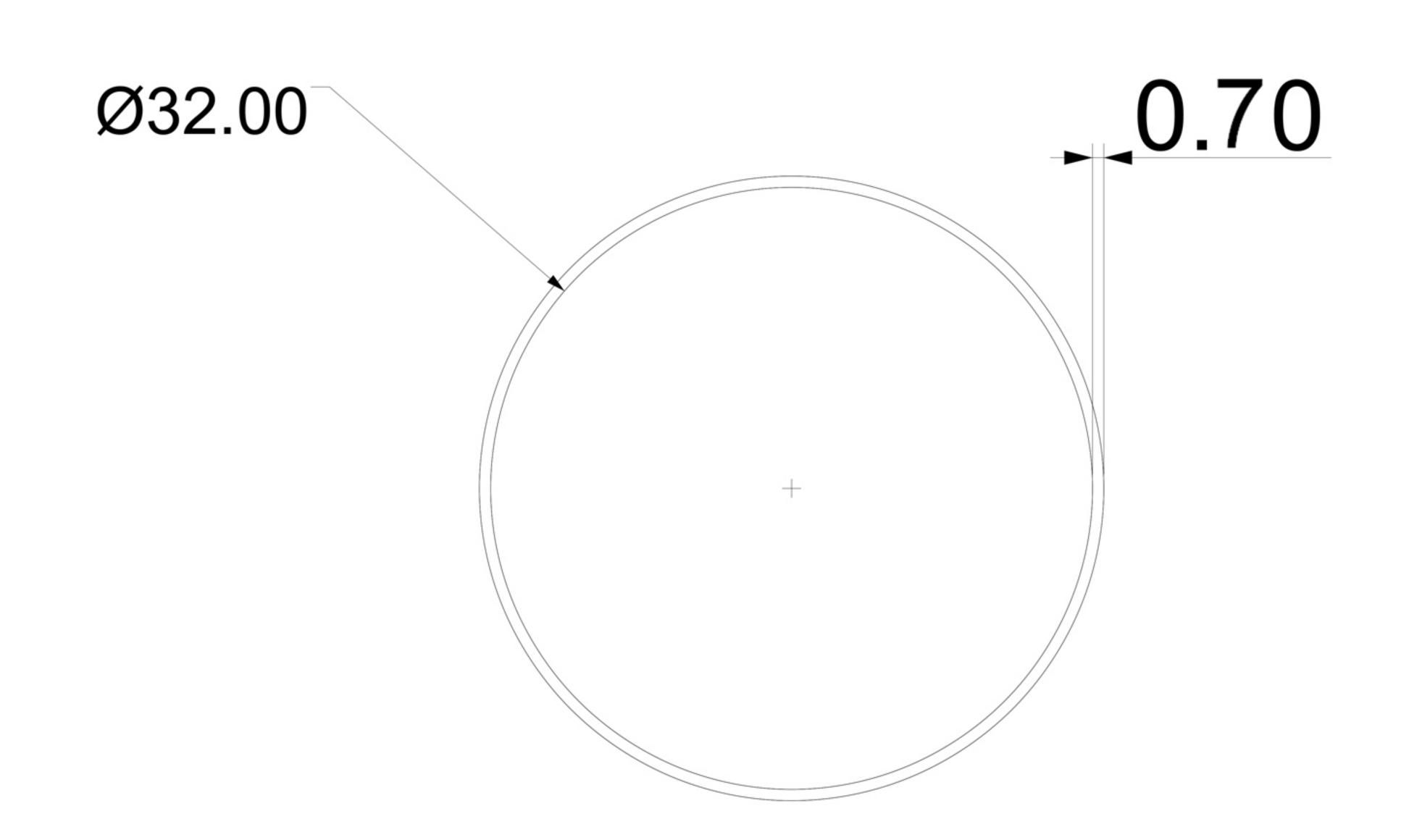


On behalf of Pillar Products Pty Ltd

4. Diagram of the 32mm curtain rod

attachments 16mm.docx Page 4





Units of measurement :mm

Plus-minus tolerance:0.02mm

On behalf of Pillar Products Pty Ltd

5. Email from ARM dated 6 September 2021

attachments 16mm.docx Page 5

#### **Holly Walker**

From: Ricardo Rogers <ricardor@pillarproducts.com.au>

Sent: Monday, 6 September 2021 6:28 PM

**To:** Aaron Phipps; Scott Forrest

**Subject:** Fwd: Australian Rollforming Manufacturers Contact form submission

FYI - further clarification as requested @Aaron Phipps

Ricardo Rogers Head of Product and Marketing ANZ Pillar Products

**From:** Joe Soffici <jsoffici@ausrollform.com.au> **Sent:** Monday, September 6, 2021 6:00 pm

To: Ricardo Rogers

Subject: RE: Australian Rollforming Manufacturers Contact form submission

Hi Ricardo,

Unfortunately don't have the machinery to be able to produce these profiles.

Best regards

#### Joe Soffici

17-23 Gaine Road Dandenong South, VIC 3175

t: +61 (03) 8799 7444 | f: +61 (03) 8768 7496 | m: +61 0419595706 e: jsoffici@ausrollform.com.au | enquiries: jsoffici@ausrollform.com.au

ausrollform.com.au



# AUSTRALIAN OWNED SUPPORTING AUSTRALIANS



From: Ricardo Rogers < ricardor@pillarproducts.com.au>

**Sent:** Monday, 6 September 2021 2:50 PM **To:** Joe Soffici <jsoffici@ausrollform.com.au>

Subject: RE: Australian Rollforming Manufacturers Contact form submission

**CAUTION:** This email originated from outside of the organisation. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi Joe,

Apologies but by any chance would you do a larger diameter;

25mm

32mm cheers

### **Ricardo Rogers**

Head of Product and Marketing ANZ

ricardor@pillarproducts.com.au

+61422810972

#### **Pillar Products Pty Ltd**

48-50 Access Way, Carrum Downs VIC 3201 1300 155 355



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From: Joe Soffici < isoffici@ausrollform.com.au>

Sent: Monday, 23 August 2021 3:12 PM

**To:** Ricardo Rogers < <u>ricardor@pillarproducts.com.au</u>>

Subject: RE: Australian Rollforming Manufacturers Contact form submission

Hi Ricardo,

Thank you for the enquiry, unfortunately this is a product we are unable to manufacture.

Best regards

#### Joe Soffici

17-23 Gaine Road Dandenong South, VIC 3175

t: +61 (03) 8799 7444 | f: +61 (03) 8768 7496 | m: +61 0419595706

e: jsoffici@ausrollform.com.au | enquiries: jsoffici@ausrollform.com.au

ausrollform.com.au



AUSTRALIAN OWNED SUPPORTING AUSTRALIANS



From: Australian Rollforming < wordpress@ausrollform.com.au >

Sent: Monday, 23 August 2021 2:55 PM To: ARM Info <info@ausrollform.com.au>

Subject: Australian Rollforming Manufacturers Contact form submission

From: Ricardo Rogers

Email Address: ricardor@pillarproducts.com.au

Phone: 0422810972

Message Body: Good Afternoon,

I am enquiring about cold-rolled steel tubing/pipe to be used as Curtain Rods.

The product we're after is 16mm outside diameter in 0.4mm gauge/wall thickness in both powder-coated (White/Ivory/Black) and electroplated (Brushed Chrome).

Lengths are 1.5/2.0/2.5/3.0m, individually heat/shrink wrapped & labelled.

Additionally we would be looking into 21mm also.

Is this something you are able to produce?

Thanks and I look forward to your reply.

Uploaded File: https://ausrollform.com.au/wp-content/uploads/wp dndcf7 uploads/wpcf7-files/16mm-

Curtain-Rod-Ivory.jpg

Page: <a href="https://ausrollform.com.au/contact/">https://ausrollform.com.au/contact/</a>

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This e-mail was sent from a contact form on Australian Rollforming Manufacturers (<a href="https://ausrollform.com.au">https://ausrollform.com.au</a>)

On behalf of Pillar Products Pty Ltd

6. Email from Orrcon dated 24 August 2021

attachments 16mm.docx Page 6

#### **Holly Walker**

From: Holly Walker

Sent: Friday, 17 September 2021 10:49 AM

To: Holly Walker

**Subject:** FW: QT -24291551 16mm Cold Rolled Steel Tube

From: SalesVic <<u>salesvic1@orrcon.com.au</u>>
Sent: Tuesday, 24 August 2021 4:13 PM
Tay Day Banking (doub @nillagrand dusts again)

To: Des Bankier <desb@pillarproducts.com.au>

Subject: RE: QT -24291551 16mm Cold Rolled Steel Tube

Good Afternoon Des

I am sorry Mate, we don't even come close to those thickness for you.

Please ensure you address all Sales enquiries and orders to <a href="mailto:salesvic@orrcon.com.au">salesvic@orrcon.com.au</a>

#### Kind Regards,

Steve Monk I Internal Sale

T: +61 3 9253 9686 | E: salesvic@orrcon.com.au

A: PO Box 1335 Clayton South Vic 3169 | I Gate 1, 16-24 Westall Road, Clayton South Vic 3169





From: Des Bankier <desb@pillarproducts.com.au>

**Sent:** Tuesday, 24 August 2021 2:24 PM **To:** SalesVic <<u>salesvic1@orrcon.com.au</u>>

Subject: RE: QT -24291551 16mm Cold Rolled Steel Tube

Thanks for your reply Steve.

We also do the same product in the below specifications, are these possible at all?

- 25mm outside diameter in 0.5mm gauge/wall thickness in both powder-coated (White/Ivory/Black) and electroplated (Brushed Chrome).
- 32mm outside diameter in 0.7mm gauge/wall thickness in electroplated finish (Brushed Chrome).

Thanks and I look forward to your reply.

Regards

#### Des Bankier

Marketing Director

desb@pillarproducts.com.au +61412167646

#### **Pillar Products Pty Ltd**

48-50 Access Way, Carrum Downs VIC 3201 1300 155 355













From: SalesVic <salesvic1@orrcon.com.au> Sent: Thursday, 19 August 2021 4:22 PM To: Des Bankier <desb@pillarproducts.com.au>

Subject: RE: QT -24291551 16mm Cold Rolled Steel Tube

#### Good Afternoon Des

We can only offer you this material as we don't have anything with such a light wall thickness like the one you are after.

PTC-16-1.2-MSGB-7320mm - MILD STEEL GALVABOND - \$1.89m+

PTC-16-1.2-SEMB-6100mm - SEMI BRIGHT - \$1.77m+

Please ensure you address all Sales enquiries and orders to <a href="mailto:salesvic@orrcon.com.au">salesvic@orrcon.com.au</a>

#### Kind Regards,

#### **Steve Monk I Internal Sale**

T: +61 3 9253 9686 | E: salesvic@orrcon.com.au

A: PO Box 1335 Clayton South Vic 3169 | Gate 1, 16-24 Westall Road, Clayton South Vic 3169









From: Anderson, Tegan <T.Anderson@Orrcon.com.au>

Sent: Thursday, 19 August 2021 12:31 PM To: SalesVictoria <salesvic@orrcon.com.au> Subject: FW: 16mm Cold Rolled Steel Tube

Please action and reply when complete

Kind Regards,

#### **Tegan Anderson**

National Customer Service Representative T: 13 78 33 | F: 1300 884 214 | E: sales@13steel.com







e-mail confidentiality policy







From: Des Bankier <desb@pillarproducts.com.au>

Sent: Thursday, 19 August 2021 11:58 AM

To: Info Marketing E-mail <info@orrcon.com.au> Cc: Ricardo Rogers <ricardor@pillarproducts.com.au>

Subject: 16mm Cold Rolled Steel Tube

Good Afternoon.

I am enquiring about cold-rolled steel tubing/pipe to be used as Curtain Rods.

The product we're after is 16mm outside diameter in 0.4mm gauge/wall thickness in both powder-coated (White/Ivory/Black) and electroplated (Brushed Chrome), please see images attached. Lengths are 1.5/2.0/2.5/3.0m, individually heat/shrink wrapped & labelled.

Is this something Orrcon is able to produce?

Thanks and I look forward to your reply.

Regards

#### Des Bankier

Marketing Director

desb@pillarproducts.com.au +61412167646

#### **Pillar Products Ptv Ltd**

48-50 Access Way, Carrum Downs VIC 3201 1300 155 355













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On behalf of Pillar Products Pty Ltd

7. Email from Orrcon dated 28 September 2021

#### **Holly Walker**

From: Holly Walker

Sent: Tuesday, 28 September 2021 4:47 PM

To: Holly Walker

**Subject:** FW: Pillar Products Pty Ltd - Duty Exemption Application

From: Haynes, David <<u>d.haynes@orrcon.com.au</u>>
Sent: Tuesday, 28 September 2021 2:12 PM
To: Aaron Phipps <aaronp@pillarproducts.com.au>

Cc: Denny, Estelle <e.denny@orrcon.com.au>; Cousins, Marc <m.cousins@orrcon.com.au>; Scott Forrest

<scottf@pillarproducts.com.au>; Ricardo Rogers <ricardor@pillarproducts.com.au>; Des Bankier

<desb@pillarproducts.com.au>

Subject: RE: Pillar Products Pty Ltd - Duty Exemption Application

Hi Aaron,

Orrcon will not object unreasonably to an application for duty exemption. I am happy to offer our support by providing you with feedback on your description of the goods as part of a duty exemption application.

#### Kind Regards,

**David Haynes I Quality Manager** 

T: +61 7 3274 0687 I M: 0412 562 509 I E: d.haynes@orrcon.com.au

A: PO Box 295 Salisbury QLD 4107 I Building 3, 121 Evans Rd Salisbury QLD 4107

From: Aaron Phipps <aaronp@pillarproducts.com.au>

**Sent:** Tuesday, 14 September 2021 7:57 PM **To:** Haynes, David <d.haynes@orrcon.com.au>

Cc: Denny, Estelle <e.denny@orrcon.com.au>; Cousins, Marc <m.cousins@orrcon.com.au>; Scott Forrest

<scottf@pillarproducts.com.au>; Ricardo Rogers <ricardor@pillarproducts.com.au>; Des Bankier

<desb@pillarproducts.com.au>

Subject: RE: Pillar Products Pty Ltd - Duty Exemption Application

Hi David,

Please see attached some images of the goods themselves, showing how they are individually bar coded and packaged before sending to our warehouse. We receive them in carton qty's of 12's or 40's depending on size.

I have also received some other information from the factory. It is included below.

As discussed, we cannot source these rods locally (we have asked yourselves and other manufacturers). And we do not compete in any market with Orrcon. It is not a structural steel product. We supply the local DIY market.

We feel it is completely unfair to be penalised for sourcing the product where we can and would appreciate any support Orrcon could provide to our exemption application.

Let me know if any questions.

Regards

1.Type/Grade of metal used, carbon % A Class Hot-Rolled Strips, Carbon 0.12%

#### 2.Gauge/thickness (for 16/25/32mm)

16mm rod Thickness: 0.4mm 25mm rod thickness:0.5mm 32mm rod thickness:0.7mm

3. Rolling process/technique Roll forming

4. Welding process/technique Longitudinal welding

5. Coating/Plating techniques and materials

) 镀铬	测试项目	₩ 11A 64 用
No.		检验结果
	Test Item(s)	
1	铅 Lead(Pb)	
2	汞 Mercury(Hg)	
3	镉 Cadmium (Cd)	
4	六价铬 Hexavalent chromium (Cr6+)	

6.Shrink/Heat wrap packaging/labels

Shrink wrap

### **Aaron Phipps**

**Operations Director** 

aaronp@pillarproducts.com.au 0418104438

#### **Pillar Products Pty Ltd**

48-50 Access Way, Carrum Downs VIC 3201 1300 155 355











From: Haynes, David <<u>d.haynes@orrcon.com.au</u>>
Sent: Monday, 13 September 2021 3:49 PM

**To:** Aaron Phipps <aaronp@pillarproducts.com.au>

**Cc:** Denny, Estelle <<u>e.denny@orrcon.com.au</u>>; Cousins, Marc <<u>m.cousins@orrcon.com.au</u>>; Scott Forrest

<scottf@pillarproducts.com.au>; Ricardo Rogers <ri>ricardor@pillarproducts.com.au>; Des Bankier</ri>

<<u>desb@pillarproducts.com.au</u>>

Subject: RE: Pillar Products Pty Ltd - Duty Exemption Application

Hi Aaron,

I met with OSB mill team earlier today so can clarify further Orrcon Steel's position here. Unfortunately the diameter to thickness ratio of these sections exceed the capability for the OSB mill to reliably manufacture. Orrcon Steel reserve's our right to object for any duty exemption application that details products that are within or are substitutional to existing products in Orrcon Steel's manufacturing capability.

Will be happy to provide feedback on the description of the goods for your duty exemption application and to avoid any unnecessary delays to your application. My expectation is that the description would include a thorough description of all aspects of the finished products, including but not limited to the: OD, wall thickness, finish, length of rod, packaging, labelling along with reference to any additional rod specification.

How did you get on with the mill in terms of manufacturing specification of the rod?

Kind Regards,

**David Haynes I Quality Manager** 

T: +61 7 3274 0687 I M: 0412 562 509 I E: d.haynes@orrcon.com.au

A: PO Box 295 Salisbury QLD 4107 | Building 3, 121 Evans Rd Salisbury QLD 4107

From: Aaron Phipps <aaronp@pillarproducts.com.au>

**Sent:** Monday, 13 September 2021 3:19 PM **To:** Haynes, David <<u>d.haynes@orrcon.com.au</u>>

**Cc:** Denny, Estelle <<u>e.denny@orrcon.com.au</u>>; Cousins, Marc <<u>m.cousins@orrcon.com.au</u>>; Scott Forrest

<scottf@pillarproducts.com.au>; Ricardo Rogers <ricardor@pillarproducts.com.au>; Des Bankier

<desb@pillarproducts.com.au>

Subject: RE: Pillar Products Pty Ltd - Duty Exemption Application

Hi David,

Have you had any luck with the mill?

Was there any further information you require?

We have some tight timelines to adhere to, if the specs are not something Orrcon currently do or would realistically look at doing it would be appreciated if you could let us know.

Thanks for your attention, let us know if any questions.

Regards

### **Aaron Phipps**

Operations Director

aaronp@pillarproducts.com.au
0418104438

#### **Pillar Products Pty Ltd**

48-50 Access Way, Carrum Downs VIC 3201 1300 155 355











From: Aaron Phipps

Sent: Wednesday, 8 September 2021 2:27 PM To: Haynes, David <d.haynes@orrcon.com.au>

Cc: Denny, Estelle <e.denny@orrcon.com.au>; Cousins, Marc <m.cousins@orrcon.com.au>; Scott Forrest

<scottf@pillarproducts.com.au>; Ricardo Rogers <ri>ricardor@pillarproducts.com.au>; Des Bankier</ri>

<desb@pillarproducts.com.au>

Subject: RE: Pillar Products Pty Ltd - Duty Exemption Application

HI David,

Thanks for taking my call.

As previously advised through the Vic sales team the products we are seeking fit the below specifications (we get them pre-packed and bar coded from China in 2m & 3m lengths)

- 16mm outside diameter in 0.4mm gauge/wall thickness powder-coated in White/Ivory/Black
- 25mm outside diameter in 0.5mm gauge/wall thickness in both powder-coated (White/Ivory/Black) and electroplated (Brushed Chrome).
- 32mm outside diameter in 0.7mm gauge/wall thickness in electroplated finish (Brushed Chrome).

What other technical specifications would you need? Or specific testing reports?

It would be great if you could get an indication from the mill about the realistic possibility of manufacture as we would be happy to see this done locally if it could work for both parties.

If it has potential we are happy to provide volumes etc.

Let me know if any questions.

Regards

### **Aaron Phipps**

Operations Director

aaronp@pillarproducts.com.au 0418104438

#### **Pillar Products Pty Ltd**

48-50 Access Way, Carrum Downs VIC 3201 1300 155 355











From: Haynes, David <d.haynes@orrcon.com.au> Sent: Wednesday, 8 September 2021 10:55 AM **To:** Aaron Phipps <<u>aaronp@pillarproducts.com.au</u>>

Cc: Denny, Estelle <e.denny@orrcon.com.au>; Cousins, Marc <m.cousins@orrcon.com.au>

Subject: Pillar Products Pty Ltd - Duty Exemption Application

Hi Aaron,

I was forwarded your letter by our National Customer Service team and I can assist you to confirm Orrcon Steels capability in terms of our Precision and Structural pipe and tube manufacturing capability and range.

Do you have a more complete specification of the tubular material used to manufacture the curtain rod products, along with a description of the imported curtain rod product that you are seeking to import?

If you would like to discuss further please feel free to call at your convenience.

Kind Regards,

**David Haynes I Quality Manager** 

T: +61 7 3274 0687 I M: 0412 562 509 I E: d.haynes@orrcon.com.au

A: PO Box 295 Salisbury QLD 4107 | Building 3, 121 Evans Rd Salisbury QLD 4107







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