



**Williams Mining & Industrial Sales**

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Hi Alex

Firstly, we support the Anti-Dumping Commission and their exemption investigation EX0080.

With Williams Mining & Industrial Sales being a small business and our resources are stretched, coupled with our point of sale being used in the business, we are unable to supply all the detailed information that you may require.

We can supply the following information that we assist you,

1. C3 Australian made conduit is approx. 80% of WMIS conduit sales.
2. VHD-I imported conduit is approx. 15% of WMIS conduit sales.
3. VHD-A Australian made is approx. 5% of WMIS conduit sales.

With our POS we can not gather or split the information on what our customers are buying.

We have supplied the invoices from Orrcon on the amount of Australian Made product that WMIS buys, we can supply the most recent invoices, or you are free to go directly to Orrcon.

With the C3, we market and sell at a higher price (approx. 10 -20%) than the imported conduit, and with the VHD-A, which is approx. 20 -30% higher than the imported VHD-I.

WMIS has been in business for over 30 years and have always supported the Australian Made conduit.

If the Anti-Dumping is not applied to the imported conduit, it will have a dramatic effect on our business, including our workforce.

I apologize for my last response.

Alex, if you require any further information or assistance, please contact me.

**Regards**

**Tu Dang**

**Director**

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