

PUBLIC RECORD



Australian Government
**Australian Customs and
Border Protection Service**

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FORMULATED GLYPHOSATE EXPORTED FROM THE PEOPLE'S REPUBLIC OF CHINA

RECORD OF MEETING

1. Meeting details:

Date and time: Wednesday 22 February 2012, 10.00am – 12.00pm

Location: Customs House, 5 Constitution Ave, Canberra

2. Meeting participants:

Australian Customs and Border Protection Service	External Parties
Christie Sawczuk - Manager Operations 2, International Trade Remedies Branch	Myles Stewart-Hesketh - Director Apparent Pty Ltd (owned by Agronomiq)
Rod Jones - Manager Operations 1, International Trade Remedies Branch	Paul Morcom - Chief Executive Officer Supply Chain Logistics
Rachel Lohan - Supervisor Operations 1, International Trade Remedies Branch	Alex McNairn – National Customs Manager Supply Chain Logistics

3. Matters discussed:

- Background to the investigation, key reporting dates, submission process and public record requirements.
- Myles Stewart (Apparent / Agronomiq) provided a presentation titled "Agronomiq: Anti-Dumping Duty on Fully-Formulated (FF) Glyphosate Imported From China - Agrichem Manufacturing Industries Pty Ltd T/A Agronomiq Presentation to Australian Customs and Border Protection Service, Wednesday 22nd February 2012".
- The presentation covered the following (reflecting the presentation structure):
 - background to the Australian agricultural chemical market, including market structure and key market participants;
 - Agronomiq's (a distributor / importer) background and role in the formulated glyphosate market (including import volumes and values).
 - Agronomiq's views regarding:
 - whether formulated glyphosate exported to Australia from the People's Republic of China (China) has been dumped;
 - factors other than dumping that Agronomiq considers are causing financial disadvantage to local formulators;

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- glyphosate products which should be excluded from the investigation (and duties), including glyphosate ammonium salt and glyphosate 62% w/w manufacturing concentrate; and
 - impacts of dumping duties if applied to imports of formulated glyphosate from China.
- Subsequent to the meeting, Customs and Border Protection was provided with a public version of the presentation for the public record (see **folios 10 to 32** of public record file 2012/003805-02). The presentation provides sufficient understanding of the key issues and views presented (as listed above).