Page 1

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Zhejiang Hailiang Co., Ltd.

ZHE JIANG HAI LIANG CO., LTD

2018 Annual Report

Stock code: 002203

Stock abbreviation: Hailiang

Disclosure Date: April 2019

1

Page 2

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Section Important, catalogs and Interpretation

The company's board of directors, board of supervisors, directors, supervisors, and senior management guarantee the truthfulness of the content of the annual report Factual, accurate and complete, there are no false records, misleading statements or major omissions, and bear individual and Legal liability.

Zhu Zhangquan, person in charge of the company, Chen Dong, person in charge of accounting work, and person in charge of accounting institutions (accounting chief Tube staff) Chen Dong statement: to ensure annual report, financial report is true, accurate and complete.

All directors have attended the board meeting to review this report.

The main risks of the Company described in detail in this report, please refer to the detailed report " Section IV

Operation Discussion and Analysis " of " Nine, look to the future development of the company , " the " risk (b),

Factor "

Companies do not need to comply with the disclosure requirements of special industries.

The profit distribution plan approved by the board of directors of the company at this time is as follows:

1,952,107,432 shares is the base number, and a cash dividend of 0.70 yuan (including tax) will be distributed to all shareholders for every 10 shares.

There are 0 bonus shares (including tax), and no capital reserve will be converted into share capital.

2

Page 3

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

table of Contents

Section 1 Important Tips, Table of Contents and Interpretation
Section 2 Company Profile and Main Financial Indicators
Section III Company Business Overview
Section 4 Discussion and Analysis of Business Situation
Section 5 Important Matters
Section 6 Share Changes and Shareholders
Section VII Preference Shares
Section VIII Directors, Supervisors, Senior Management and Employees
Section 9 Corporate Governance 83
Section 10 Relevant Information on Corporate Bonds
Section 11 Financial Report
Section XII Documents for Reference

3

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Definition

Interpretation Finger Interpretation

The company, company, Hailiang shares Refers to Zhejiang Hailiang Co., Ltd.

Hailiang Group, the controlling shareholder Refers to Hailiang Group Co., Ltd.

Z & P Refers to Z & P ENTERPRISES LLC

Copper Processing Research Institute Refers to Zhejiang Copper Processing Research Institute Co., Ltd.

 Keyu
 Refers to Zhejiang Keyu Metal Materials Co, Ltd.

 Shanghai Hailiang
 Refers to Shanghai Hailiang Copper Co., Ltd.

 Hailiang
 Refers to Hong Kong Hailiang Copper Trading Co., Ltd.

 Hong Kong Metal
 Refers to Hong Kong Hailiang Metal Materials Co., Ltd.

 Hailiang International Trade
 Refers to Zhejiang Hailiang International Trade Co., Ltd.

American Bright Hailiang America

Hailiang, Vietnam Hailiang Metal Products Co., Ltd.

Anhui Hailiang (Metal Products Co., Ltd.

Anhui Hailiang (Nietnam) Copper Co., Ltd.

Hailiang (Vietnam) Copper Co., Ltd.

Guangdong Hailiang (Refers to Hailiang (Vietnam) Copper Co., Ltd.

African Bright Refers to Hailiang (Africa) Mining Investment Co., Ltd.

Congo Hailiang Refers to Congo Hailiang Mining Co., Ltd.

Haibo Small Loan Refers to Zhejiang Haibo Microfinance Co., Ltd.

Finance Company Refers to Hailiang Group Finance Co., Ltd.

Bank of Ningxia Bank Co., Ltd.

Jinchuan Group Co., Ltd.

Hailiang Ring Refers to Zhejiang Hailiang Environmental Material Co., Ltd.

Zhengmao Ventures Refers to Zhejiang Zhengmao Venture Capital Co., Ltd.

Golden Dragon Jinlong Precision Copper Tube Group Co., Ltd.

JMF Refers to JMF Company

HDI Refers to Hailiang Distribution Inc.

Singapore Hailiang Refers to Singapore Hailiang Metal Materials Co., Ltd.

Jiangsu Canghuan Refers to Jiangsu Canghuan Copper Pipe Sales Co., Ltd.

Luvata, Luvata Group Refers to Luvata Group

Desheng Company Refers to Moral Top Enterprise Limited

4

Page 5

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Zhejiang Hailiang Co., Ltd. 5/14/2020

Hailiang Otto Copper Pipe (Thailand) Co., Ltd., LOYAL HAILIANG COPPER Thailand Hailiang

Technologies (Thailand) Ltd.

Hailiang Otto Copper Pipe (Guangdong) Co., Ltd. Hailiang Otto

Renamed after merger and merger with Nuoerda Auto Copper (Zhongshan) Co., Ltd

Finger (THAILAND) CO., LTD., Formerly Luvata Thailand, Luvata Heating Cooling

Equity incentive Refers to the first phase of the restricted stock incentive plan of Zhejiang Hailiang Co., Ltd.

Hailiang Holdings Refers to Hong Kong Hailiang Holding Limited (Hong Kong Hailiang Holding Limited)

Refers to Hailiang Copper Texas Inc. Hailiang, Texas

company policy Refers to the articles of association of Zhejiang Hailiang Co., Ltd.

China Securities Regulatory Commission, China Securities Regulatory Commission

Shenzhen Stock Exchange Refers to the Shenzhen Stock Exchange

Refers to RMB

Company Law Refers to the "Company Law of the People's Republic of China" Securities Law Refers to the "Securities Law of the People's Republic of China"

Page 6

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Section 2 Company Profile and Main Financial Indicators

https://translate.googleusercontent.com/translate_f

5/190

1. Company Information

Stock abbreviation Hailiang Stock symbol 002203

Stock exchange Shenzhen Stock Exchange The Chinese name of the company Zhejiang Hailiang Co., Ltd.

Chinese abbreviation of the company Hailiang

The company's foreign name (if any) ZHE JIANG HAI LIANG CO., LTD

The company's legal representative Zhu Zhangquan

Registered address Industrial Zone, Diankou Town, Zhuji City, Zhejiang Province

Postal address postal code 311835

No.386 Jiefang Road, Diankou Town, Zhuji City, Zhejiang Province office address

Office address postal code 311835

company website www.hailiang.com email gfoffice@hailiang.com

2. Contact person and contact information

Secretary of the Board Securities Affairs Representative

Board Office

Qian Ziqiang Lin ZHU

2nd Floor, No.386 Jiefang Road, Diankou Town, Zhuji Zhirji Ning 860 Jiefang Road, Diankou Town, Zhuji City, Zhejiang Province contact address

Board Office

0575-87069033 0575-87069033 0575-87069031 0575-87069031

email gfoffice@hailiang.com gfoffice@hailiang.com

3. Information disclosure and location

Name of information disclosure media selected by the company Securities Daily, Securities Times, China Securities News, Shanghai Securities News

URL of website designated by China Securities Regulatory Commissions. No publish interest report

Where to prepare the company's annual report Company Board Office

4. Registration changes

Organization Code 91330000724510604K

Page 7

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

On August 27, 2015, the company's second extraordinary shareholders' meeting in 2015 reviewed and approved

"Proposal for Business Scope" and "Proposal for Amending the Articles of Association of the Company"
Changes in the main business of the company since its listing (such as

Copper tubes, copper strips, copper foil and related copper products. "Changed to" copper tube, copper strip, copper foil and other copper products,

Manufacturing and processing of aluminum and aluminum alloy tube profiles and related aluminum products, copper-aluminum composite materials. "The company in 2015

On November 30, the above-mentioned industrial and commercial change registration was completed.

Changes of previous controlling shareholders (if any) No change

V. Other relevant information

Accounting firm hired by the company

Name of accounting firm Daxin Certified Public Accountants (Special General Partnership)

Office Address of Accounting Firm No. 1504, 15th Floor, College International Building, No. 1 Zhichun Road, Haidian District, Beijing

Name of the signed accountant Guo Jingli Li Yunxin

Sponsors hired by the company to perform continuous supervision responsibilities during the reporting period

√ Applicable □ Not applicable

Sponsor name Sponsor office address Name of sponsor representative Continuous supervision period

Zhongxinguang, Huangpu District, Guangzhou City, Guangdong Province Jiang Nan Liu Kang State Knowledge City Room 618, No. 2 Takeoff First Street GF Securities Co., Ltd.

Financial consultant hired by the company to perform continuous supervision duties during the reporting period

☐ Applicable √ Not applicable

6. Main accounting data and financial indicators

Does the company need to retroactively adjust or restate previous year's accounting data

□ Yes √ No

	2018	2017	This year is more or less than	the previous year
Operating income (yuan)	40,596,624,275.45	29,816,268,253.96	36.16%	17,917,107,059.19
Net profit attributable to shareholders of listed of (yuan)	companies 908,793,300.88	705,332,026.60	28.85%	551,248,526.37
Non-economic deductions attributed to shareho Net profit and loss (RMB)	711,904,914.82	12.58%	510,382,362.92	
Net cash flow from operating activities (yuan)	2,606,546,702.86	-3,113,546,846.58	183.72%	886,716,661.35
Basic earnings per share (yuan / share)	0.5216	0.4217	23.69%	0.3298
Diluted earnings per share (yuan / share)	0.5164	0.4187	23.33%	0.3295

Page 8

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Weighted average return on net assets	14.87%	13.57%	1.30%	13.61%
	End of 2018	End of 2017	The end of this year is more or le	ss themath∉ 20460f last year
Total assets (yuan)	19,218,163,534.27	15,279,965,966.40	25.77%	12,764,294,465.24
Net assets attributable to shareholders of listed (yuan)	1 companies 8,029,373,850.62	5,177,759,390.35	55.07%	4,312,079,175.77

^{7.} Differences in accounting data under domestic and foreign accounting standards

- 1. The difference between net profit and net assets in financial reports disclosed in accordance with international accounting standards and in accordance with Chinese accounting standards
 - □ Applicable √ Not applicable

During the reporting period of the company, there was no net profit and net profit in the financial reports disclosed in accordance with international accounting standards and in accordance with Chinese accounting standards.

Asset differences.

- 2. The difference between net profit and net assets in financial reports disclosed in accordance with overseas accounting standards and in accordance with Chinese accounting standards
 - ☐ Applicable √ Not applicable

During the reporting period of the company, there was no net profit and net profit in the financial reports disclosed in accordance with overseas accounting standards and in accordance with Chinese accounting standards.

Asset differences.

8. Major financial indicators by quarter

				unit: yuan
	the first season	Second quarter	the third quater	Fourth quarter
Operating income	9,363,838,349.01	10,753,623,874.48	11,871,969,585.80	8,607,192,466.16
Net profit attributable to shareholders of lister	d companies,491,770.09	300,178,163.41	140,514,943.65	217,608,423.73
Non-economic deductions attributed to shared Net profit and loss	nolders of listed companies 275,013,991.32	261,758,769.49	92,707,824.01	172,003,732.18
Net cash flow from operating activities	684,139,280.40	434,358,811.94	1,028,906,833.44	459,141,777.08

Whether the above financial indicators or their totals are significantly different from the financial indicators disclosed in the company's quarterly and semi-annual reports

Big difference

□ Yes √ No

9. Non-recurring items and amounts

√ Applicable

□ Not applicable

8

Page 9

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

				unit: yuan
project	2018 amount	2017 amount	2016 amount	Explanation
Non-current asset disposal gains and losses (including ac Value write-offs)	crued assets minus -4,465,351.31	-8,093,556.01	-277,384.72	
Government subsidies included in the current profit and l	oss (close to the business o	f the enterprise		
Relevant, according to the national unified standard quota	a or qu anțitatiys89nj0 yment	28,883,410.87	39,812,323.97	
Except for government subsidies received)				
Except for effective hedging related to the company's nor	mal business operations			
In addition to value-added services, holding transactional	financial assets, transactio	nal		
Profit and loss from changes in fair value of financial liab	oilities.64n,d82,842.89	-33,590,130.25	45,799,716.78	
Disposal of transactional financial assets, transactional fin	nancial liabilities and			

investment income from available-for-safe financial assets					
Other non-operating income and expenses other than the	1,947,356.94	4,341,672.16			
Other profit and loss items that meet the definition of nor	2,757,973.60				
Less: the amount of income tax impact	23,154,404.86	-1,651,603.87	45,671,159.41		
Minority shareholders' equity impact (after tax)	-1,008,735.58	129,547.24	3,139,005.33		
total	107 200 002 00	6 572 000 22	40 966 162 45		

Definition of the company in accordance with "Interpretative Announcement No. 1 on Information Disclosure of Companies Offering Securities to the Public-Non-recurring Profit and Loss

Defined non-recurring profit and loss items, and the "Interpretative Announcement on Information Disclosure of Companies Offering Securities

The non-recurring gains and losses items listed in "Recurring gains and losses" are defined as recurring gains and losses, and the reasons should be explained.

☐ Applicable √ Not applicable

The company does not exist during the reporting period.

The definition and enumeration of non-recurring gains and losses items defined as "recurring gains and losses" are defined as items of recurring gains and losses.

9

Page 10

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Section 3 Company Business Overview

1. The main business of the company during the reporting period

Does the company need to comply with the disclosure requirements of special industries

nc

(1) Company business and business model

The company is mainly engaged in the research and development and manufacturing of copper tubes, copper rods, copper tube connectors, copper-aluminum composite conductors, aluminum profiles and other products

And sales. The company's products are widely used in air conditioning and refrigerator refrigeration, construction water pipes, seawater desalination, shipbuilding, nuclear power facilities,

Equipment manufacturing, automobile industry, electronic communication, transportation, hardware machinery, electric power and other industries.

The company is one of the world's largest and most competitive copper processing enterprises in the world. It is the largest copper pipe and copper pipe fitting in China. It is one of the leading enterprises in the copper processing industry.

The company's production and operation adopts the "production by sales" business model, and the product sales adopt the "raw material price + processing fee" Price model, thereby earning a profitable model of stable processing fees.

- (2) Development status and prospects of the company's industry
- 1. Development prospects of the company's industry

After years of development, China's copper processing industry has made great progress, but still faces inconsistent industrial structure

Management, independent innovation ability is not strong, environmental pollution problems are prominent, energy-saving emission reduction tasks are arduous and other issues. With prices in recent years,

In the fierce competition in the market and other aspects, copper products are facing both the growing challenges of other competitive materials and modern technology.

The urgent need for high reliability, high performance, and miniaturization of copper products has impacted the low-end copper processing market.

China is at a stage of transition from traditional copper processing to modern precision copper processing

The cost advantage has basically disappeared, and is facing a trend from extensive to intensive development. Future industry development will continue to phase out production Low-end copper processing products with excess capacity and low added value of products are guided by innovation, with high technology, high precision and high added value Development direction, constantly improving product performance and quality, optimizing industrial structure, reducing production costs, and improving production efficiency.

The current policy of China on the copper processing industry is mainly to accelerate the adjustment and optimization of industrial structure, and vigorously develop a circular economy To achieve the sustainable development of the copper industry, to meet the growing demand for copper products in the development of the national economy, and to have a certain production Enterprises with strong business scale and strong R & D and innovation capabilities continue to develop healthily.

2. The development status of the company's industry

10

Page 11

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

The downstream of China's copper pipe manufacturing industry is mainly the air-conditioning and refrigeration industry. After years of development, the air-conditioning industry has been continuously concentrated improve. However, China's copper pipe manufacturing industry has a low concentration and serious product homogeneity. The overall professionalization and automation of the industry

All times lower, it is easy to be at a disadvantage in the industrial chain. Copper tube manufacturing companies and downstream air-conditioning manufacturing companies in product pricing, accounting period, etc.

The issue has always been in a passive position. In recent years, downstream customers 'demand for high-performance, high-precision, low-energy

The risk of copper price fluctuations and the increasing pressure on the demand for working capital have caused the development of copper pipe processing enterprises to be extremely unbalanced.

Enter the reshuffle phase. At present, the copper pipe manufacturing industry urgently needs industry leading enterprises to lead the industry integration, through mergers and acquisitions,

Industry upgrading and other methods to eliminate backward production capacity, reduce unhealthy competition, concentrate superior resources and vigorously improve the degree of refinement and product addition

Value, rational planning of production capacity and industrial chain layout, so as to improve the upstream and downstream industrial chain of China's copper pipe manufacturing industry and the same industry worldwide Market position in competition.

Through industry integration, industry concentration will gradually increase, forming a leading-tier manufacturer-led, supplemented by small and medium-sized enterprises

Competitive landscape. With the development of scale and specialization in the industry, the polarization of the copper tube manufacturing enterprise model has become more prominent.

Large copper processing enterprises are developing towards scale and internationalization, while small copper processing enterprises are developing towards specialization and specialization

exhibition.

With the accelerating process of integration in the copper pipe manufacturing industry, the in-depth "destocking" adjustment of the air-conditioning manufacturing industry has ended. South and Southeast Asia

As the demand in emerging markets expands, China's copper tube manufacturing companies, especially leading companies, face many opportunities for development. Although copper price

The rise has suppressed the consumption of copper processing products to a certain extent, but as the people 's requirements for quality of life continue to

The demand for industrial products is also increasing. In addition, marine engineering, seawater desalination, defense military industry and other industries have also developed to a certain extent

The above alleviated the impact of rising copper prices.

2. Major changes in major assets

1. Major changes in major assets

Main assets	Description of major changes
Equity assets	Mainly due to the use of equity method accounting for associates.
Fixed assets	The main reasons are the completion of the copper processing construction and technical transformation projects and the consolidation and increase under different control.
Intangible assets	The main reason is that the company purchased land for related construction projects
Construction in progress	The main reason is the implementation of related copper processing construction and technological transformation projects.

2. Main overseas assets

 $\sqrt{\text{Applicable}} \square \text{Not applicable}$

1

Page 12

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Asset specific content	Cause of formation Asset size location	Guarantee asset security Operating modelTotal control Income status Measures	Foreign assets accounted for Whether there is heavy Company Net Assets Great impairment risk The proportion of
Hong Kong Hai Trade limited co Division	iang Copper 299,669.24 m busi ness expansion China Hong k Ten thousand yuan	Distribution metalAdopt a subsidiary	g the reporting period 9.43% No nan
Hailiang (Vietna Copper Corpora Division	m) 293,130.60 Vietnam Ten thousand yuan	Copper or copper alloy Net profit durin Product production dupted subsidiary Run 12,809.51 Waste recycling Management Mode Ten thousand yu produce	g the reporting period 9.93% No
LOYAL HAILIANG COPPER (THAILAND) CO., LTD.	937,007,700 Equity acquisition Thailand yuan	Made for air Net profit durin Gas and refrigeration a subsidiary Run 3,436.05 Seamless phosphodnandgeorgenholode Ten thousand yu (DHP) Copper tube	g the reporting period 2.64% No an
JMF Company	300,272.35 million Equity acquisition United States yuan	Adopt a subsidiary	g the reporting period 1.98% No

Other situations no Bright

3. Analysis of core competitiveness

Does the company need to comply with the disclosure requirements of special industries

no

1. Excellent elite gathering ability

An excellent team of elite talents is the core element of Hailiang's continuous and rapid development. The company has an inclusive culture

Gather excellent teams, train and introduce first-class excellent management and technical talents; build a business platform with development and innovation for management

Talents provide career platform, provide technical innovation platform for technicians; drive team development with perfect incentives, through perfection

The company's incentive system (short-term, medium-term, and long-term) stimulates the enthusiasm and pioneering nature of the team, making it a Hailiang share

Key factors in the development strategy.

2. Leading fine management capabilities

Hailiang shares were established "based on innovation as the foundation of business, refined management as the treasure of success, and precise budget as the first step in development".

A comprehensive system of modern production management has been established. The company achieves high-efficiency personnel through an efficient organization and operation model.

12

Page 13

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

The production management mechanism realizes the high efficiency of the production line, and is regarded by the industry as a "fine management" benchmark enterprise.

The indicators are ahead of their peers.

3. Sound risk control system

Hailiang shares the business philosophy of "only earn processing fees, not speculate in the copper market", and has a complete set of systematic risk control

system. The company guarantees the company's profitability through a perfect net inventory risk management and control system; through a sound exchange rate risk management

Control system to effectively reduce exchange rate risk; through scientific account receivables management and control system, to minimize the loss of bad debts. The body

The system has been verified in many events of large fluctuations in copper prices and exchange rates, effectively avoiding copper prices and exchange rate fluctuations

The risks come from, maintaining the company's stable performance growth and benign development.

4. Strong equipment and process research and development capabilities

Hailiang shares adhering to the concept of "manufacturing and R & D", and has a national "enterprise technology center" and a national doctorate

Qualified technology platforms such as post-scientific research stations; composed of many academicians, more than 100 domestic and foreign copper processing experts and more than 1,000 reserve technology

The technical team composed of technical backbones; and market demand-oriented, with engineering and technical personnel as the core, advanced global enterprises,

Technology, equipment and patents are benchmarks, and research and development systems take scientific and technological projects as carriers.

5. Strong upstream and downstream bargaining power

Relying on the global layout of production bases and scale effects, Hailiang has a strong global procurement and supply chain resource allocation

And the advantages of integration. The company's control of resource channels from the global market can greatly reduce the cost of raw material purchases and increase the original cost

Guarantee of material supply; at the same time, as the company's scale and product competitiveness increase, downstream customers

Increased reliance and enhanced relative premium capacity.

13

Page 14

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Section IV Discussion and Analysis of Business Situation

I. Overview

(I. Overview

In 2018, the world copper processing material industry generally maintained a good situation, but with the tightening of macro policies and China-US

The trade dispute has hindered and slowed down China's manufacturing industry in 2018, and the output of major industrial products has also declined. here

In the context, the overall operation of China's copper processing industry remained stable in 2018, and the output of copper processing materials in China was 17.81 million tons in 2018.

An increase of 3.4% from 2017.

During the reporting period, Hailiang continued to adhere to the development strategy of 2025, focusing on "becoming a

"Master" development vision, accelerate the construction of new production lines, optimize the layout of industrial bases, strengthen technical innovation, and seize opportunities

The implementation of industry mergers and acquisitions has accelerated the reshuffle of industries worldwide, further enhancing the company's product manufacturing capabilities and market share.

The operating capacity of the company was further strengthened.

In 2018, the company's sales of copper processed materials amounted to 693,500 tons, an increase of 25.73% over the same period of last year (including

The sales volume of the processing business was 123,900 tons); the company achieved operating income of RMB 40,596,663,400, an increase from the same period last year

36.16%; realized a total profit of RMB 107,226,700, an increase of 37.77% over the same period of the previous year; net attributable to shareholders of listed companies

The profit was 890,793,300 yuan, an increase of 28.85% over the same period of the previous year.

(2) In 2018, the company's main operating work

1. The manufacturing capacity continues to improve, leading the industry to become more stable

During the reporting period, the company raised investment project "Guangdong Hailiang's annual output of 75,000 tons of high-efficiency energy-saving and environmentally friendly precision copper pipe information production line

"", "Anhui Hailiang annual output of 90,000 tons of high-efficiency energy-saving and environmentally friendly precision copper pipe information production line project" and other projects continued

Some production lines have been put into operation one after another, which further strengthens the company's product manufacturing capacity and market competitiveness,

The market share continues to increase.

In recent years, on the one hand, the company has steadily expanded its production capacity through continuous construction and renovation of production lines.

Through global industry mergers and acquisitions, the company's production capacity and market share have been rapidly increased, and the company's product manufacturing capacity has continued to expand. 2018

The company's sales of copper processed materials amounted to 693,500 tons, an increase of 25.73% over the same period of the previous year. In the past 5 years, the company's sales,

The compound growth rate of total operating income and net profit attributable to the parent company reached 28.08%, 25.46% and 25.79%, respectively

Far more than the growth rate of global copper pipe market consumption (according to the data provided by IWCC, the global copper pipe market consumption from 2013 to 2018

The compound volume growth of 3.09%), the company's global industry leader position is becoming more and more stable.

14

Page 15

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

2. Settling in Chongqing and the United States to improve the layout of domestic and global production bases.

During the reporting period, the company's domestic southwest production base and the US production base started construction. The company is currently in

Based on production bases in Hai, Anhui, Taishan, Guangdong, Zhongshan, Guangdong, and production bases in Southeast Asia, Vietnam, and Thailand,

Sub-Chongqing and Houston, USA have established copper processing production bases, which has perfected the company's domestic and global production bases.

The layout complements the company's supply shortcomings in some important markets, and realizes the company's production and supply capabilities in all regions

Comprehensive coverage of important global markets.

In addition, the global base layout will further build and enhance the company's global manufacturing brand of copper pipes and improve the company's copper pipes

The global influence and competitiveness of the products are conducive to enhancing the brand value of the company's copper tube products in the global market

To achieve a certain level of brand premium by market. At the same time, the global multi-base layout allows the company to fully utilize and deploy the global

Market and global resources, optimize the company's procurement and supply chain system to achieve the company's comprehensive management benefits.

3. Expand capital strength and optimize the company's financial structure

During the reporting period, the company successfully implemented the non-public offering of A shares. According to the April 23, 2018, China Securities

Supervision and Administration Commission "Approval on the Approval of Zhejiang Hailiang Co., Ltd.'s Non-Public Issuance of Shares" (Securities Regulatory License (2018)

No. 616), the company issued 256,860,319 shares to specific objects, and the net proceeds were RMB 2,049,585,713.01.

The smooth implementation of this issuance has greatly increased the company's total assets and net assets, raised its financial strength, and financial structure

It will become more reasonable and the asset-liability ratio will be effectively reduced, which will continue to expand the company's future business scale and the healthy and rapid performance of the company

Growth has laid a solid capital foundation.

In addition, the company initiated the public issuance of A-share convertible corporate bonds in November 2018.

Through the issuance of convertible corporate bonds, the raised funds shall not exceed RMB 3.25 billion (including RMB 3.25 billion) to further

Expand the company's capital strength to ensure the smooth implementation and healthy development of the company's development strategy.

4. Seize the opportunity to implement industry mergers and acquisitions, and accelerate the reshuffle of industries worldwide

At present, domestic copper processing enterprises have low manufacturing technical capabilities, small scale, and scattered production.

The downstream customers' demand for high-performance, high-precision and low-energy consumption products continues to expand, and copper processing companies have developed and refined technology

The increasing requirements for management have led to the extremely uneven development of domestic copper processing enterprises at this stage, and the industry is entering a comprehensive reshuffle stage.

During the reporting period, the company completed the acquisition of copper row production company Chengdu Beide Copper Co., Ltd.

Upon completion of the delivery, a better M & A coordination effect was achieved immediately, and the overall operating performance in 2018 was significantly improved.

At the same time, during the reporting period, the company continued to seek opportunities for industry mergers and acquisitions and cooperation worldwide, and actively selected high-quality

Assets, advance M & A in multiple ways and in many ways to quickly enhance the company's competitiveness and influence in the global market. 2019

15

Page 16

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

In January 2015, the company signed the "Equity Asset Purchase Agreement" with the global copper processing industry leader KME Group, the company will Acquired five copper alloy rod and copper pipe factories in Germany, France, Italy and Spain.

5. Consolidate the achievements of technological R & D and lead the industry to leapfrog development

The company adheres to the strategy of strengthening enterprises with science and technology, constantly implements technological transformation and process updating, and intensifies research and development of new products. Reporting period In the company, the company won the first place in the "Top Ten Copper Pipe Enterprises in China" by the China Nonferrous Metal Processing Industry Association.

The copper pipes of the company were selected in the "third batch of manufacturing industry" jointly selected by the Ministry of Industry and Information Technology and the China Federation of Industrial Economy.

List of single champion products. The company's large-disc copper tube production technology project for air conditioning and refrigeration, continuous casting of copper and copper alloy rods

-Online curling technology project, manufacturing technology of precision aluminum alloy flat tubes for new energy heat exchangers, manufacturing of precision aluminum alloy valve body profiles

5 new achievements including technology, manufacturing technology of aluminum alloy microchannel flat tubes for parallel flow heat exchangers, etc. passed the provincial new products (technology,

Process) identification.

During the reporting period, the company applied for a total of 148 patents, including 43 invention patents, and completed discussions on 6 national industry standards

Discussion drafting work. As of December 31, 2018, the company has a total of 372 patent certificates, including 140 invention patents

2017

Items, 232 utility models.

Second, the main business analysis

1. Overview

See "I. Overview" in "Discussion and Analysis of Business Situation".

2018

- 2. Revenue and cost
- (1) Composition of operating income

nit: yuan

YoY increase and decrease

	Amount	% Of operating income	Amount	% Of operating income	
Total operating income	40,596,624,275.45	100%	29,816,268,253.96	100%	36.16%
sector					
Copper processing industry	32,839,573,963.59	80.89% 2	4,282,445,778.30	81.44%	35.24%
other industry	286,534,857.39	0.71%	504,442,089.88	1.69%	-43.20%
Raw materials and other trad	e 7,470,515,454.47	18.40%	5,029,380,385.78	16.87%	48.54%
Product					
Copper tube	30,394,534,193.01	74.87% 2	3,091,916,670.87	77.45%	31.62%

16

Page 17

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Copper rod	1,787,313,676.50	4.40%	1,190,529,107.43	3.99%	50.13%
Copper bar	657,726,094.08	1.62%			
other	286,534,857.39	0.71%	504,442,089.88	1.69%	-43.20%
Raw materials, etc.	7,470,515,454.47	18.40%	5,029,380,385.78	16.87%	48.54%
By region					
Domestic sales	26,796,247,700.25	66.01% 19,4	47,474,585.98	65.22%	37.79%
Overseas sales	13,800,376,575.20	33.99% 10,3	68,793,667.98	34.78%	33.10%

(2) Industry, product or region that accounts for more than 10% of the company's operating income or operating profit

 $\sqrt{\text{Applicable}}$ \square Not applicable

Does the company need to comply with the disclosure requirements of special industries

no

unit: yuan

	Operating income	Operating cost	Gross margin	Operating income Same period income	Operating cost	Gross margin is the same as last year rease or Reciedsin crease and decrease
sector						
Copper processing ind	us 30 ,839,573,963.59 30,649,	912,033.57	6.67%	35.24%	35.21%	0.02%
Product						
Copper tube	30,394,534,193.01 28,306,	094,758.09	6.87%	31.62%	31.34%	0.20%
Copper rod	1,787,313,676.50 1,700,6	00,610.42	4.85%	50.13%	52.22%	-1.31%
Copper bar	657,726,094.08 643,21	6,665.06	2.21%			
By region						
Domestic sales	20,578,466,510.45 19,427,	765,793.09	5.59%	33.53%	32.57%	0.68%
Overseas sales	12,261,107,453.14 11,222,	146,240.48	8.47%	38.20%	40.04%	-1.20%

In the case that the statistical caliber of the company 's main business data is adjusted during the reporting period, the company 's

Adjusted main business data

 \square Applicable $\sqrt{\text{Not applicable}}$

(3) Whether the company's sales revenue in kind exceeds the labor service revenue

 $\sqrt{\text{Yes}} \square \text{No}$

17

Page 18

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Category	project	unit	2018	2017	YoY increase and decrease
	Sales	Ton	571,387.09	447,310.61	27.74%
Copper processing industr	yProduction	Ton	571,874.96	451,116.79	26.77%
	inventory	Ton	20,463.48	19,620.19	4.30%

The reason why the relevant data has changed by more than 30% year-on-year

- ☐ Applicable √ Not applicable
- (4) The performance of the company's signed major sales contract as of the reporting period
 - \square Applicable $\sqrt{\text{Not applicable}}$
- (5) Operating cost structure

Industry and product classification

unit: yuan

		2018		2017		
Category	project	Amount	% Of operating costs weight	Amount	Accounting for operat	ing Youngrease and decrease
Copper processing in	duRary materials	22,786,344,802.22	59.46% 16,34	43,983,762.86	58.15%	39.42%
Copper processing in	du Win ges	307,550,191.26	0.80%	244,421,351.34	0.87%	25.83%
Copper processing in	du May nufacturing costs	1,248,481,602.90	3.26%	1,125,693,092.43	4.01%	10.91%
						unit: yuan
		2018		2017		
Product Categori	ies project	Amount	% Of operating costs weight	Amount	Accounting for operat	ing Youngrease and decrease
Copper tube	Raw materials	20,574,492,774.06	53.69% 15,28	89,902,138.82	54.40%	34.56%
Copper tube	Wages	278,269,092.27	0.73%	224,269,580.01	0.80%	24.08%
Copper tube	Manufacturing costs	1,145,797,454.57	2.99%	1,082,724,426.56	3.85%	5.83%
Copper rod	Raw materials	1,630,808,982.92	4.26%	1,054,081,624.04	3.75%	54.71%
Copper rod	Wages	22,341,189.87	0.06%	20,151,771.33	0.07%	10.86%
Copper rod	Manufacturing costs	47,450,437.63	0.12%	42,968,665.87	0.15%	10.43%
Copper bar	Raw materials	581,043,045.24	1.52%			

 Copper bar
 Wages
 6,939,909.12
 0.02%

 Copper bar
 Manufacturing costs
 55,233,710.70
 0.14%

Explanation

18

Page 19

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

no.

(6) Whether the scope of consolidation has changed during the reporting period

√ Yes □ No

During the reporting period, the company set up five wholly-owned subsidiaries: Chongqing Hailiang Copper Co., Ltd. and Chongqing Hailiang Metal Materials Co., Ltd.

Company, Chongqing Hailiang International Trade Co., Ltd., Hong Kong Hailiang Holdings Co., Ltd., Hailiang Copper Texas Co., Ltd.;

Acquisition of a company: Chengdu Bede Copper Co., Ltd.

- (7) Major changes or adjustments in the company's business, products or services during the reporting period
 - ☐ Applicable √ Not applicable
- (8) Main sales customers and main suppliers

The company's main sales customers

Total sales amount of the top five customers (yuan)	9,156,605,675.28
The proportion of the total sales of the top five customers to the total annual sales	22.55%
The ratio of the sales of related parties to the total annual sales in the sales of the top five customers	0.00%
example	0.00%

Top 5 customer information of the company

	Serial nu	mber	client's name	Sales (yuan)		% Of total annual sales	
1		First place		3,740,650	,711.04		9.21%
2		Second place		2,138,640	,245.20		5.27%
3		Third place		1,382,263	,543.16		3.40%
4		fourth place		985,251	,841.51		2.43%
5		the fifth place		909,799	9,334.37		2.24%
to	otal		-	9,156,605	,675.28		22.55%

Major customers' other information

□ Applicable √ Not applicable

The company's main suppliers

19

Page 20

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Total purchase amount of the top five suppliers (yuan)	7,980,158,700.09
The proportion of the total purchase amount of the top five suppliers to the total annual purchase	20.62%
The purchase amount of related parties accounts for the total annual purchase amount in the purchase amount of the top five suppliers	0.00%
proportion	0.00%

Company Top 5 Supplier Information

	Serial number	Supplier name	Purchase amount (yuan)	Percentage of total annual purchase
1	First place		1,925,744,438.50	4.98%
2	Second place		1,653,580,034.50	4.27%
3	Third place		1,543,007,299.57	3.99%
4	fourth place		1,432,801,852.75	3.70%
5	the fifth place		1,425,025,074.77	3.68%
tota	il	-	7,980,158,700.09	20.62%

Other facts about major suppliers

☐ Applicable √ Not applicable

3. Cost

				unit: yuan
	2018	2017	YoY increase and	decrease Description of major changes
sales expense	408,271,582.82	391,944,380.11	4.17%	
Management fees	387,624,498.13	371,057,145.04	4.46%	
Financial expenses	488,304,251.64	203,120,700.60	140.40%	The main reason is interest expense and net exchange loss increase;
R & D expenses	174,803,265.86	116,740,157.57	49.74%	The main reason is the increase in R & D investment;
Income tax expense	145,752,135.46	57,964,371.93	151.45%	The main reason is the income tax payable by Shanghai Hailiang And deferred income tax expense increase;

4. R & D investment

√ Applicable

□ Not applicable

The company adheres to the strategy of strengthening enterprises with science and technology, constantly implements technological transformation and process updating, and intensifies research and development of new products. Reporting period In the company, the company won the first place in the "Top Ten Copper Pipe Enterprises in China" by the China Nonferrous Metal Processing Industry Association.

The copper pipes of the company were selected in the "third batch of manufacturing industry" jointly selected by the Ministry of Industry and Information Technology and the China Federation of Industrial Economy.

List of single champion products. The company's large-disc copper tube production technology project for air conditioning and refrigeration, continuous casting of copper and copper alloy rods

Page 21

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

-Online curling technology project, manufacturing technology of precision aluminum alloy flat tubes for new energy heat exchangers, manufacturing of precision aluminum alloy valve body profiles 5 new achievements including technology, manufacturing technology of aluminum alloy microchannel flat tubes for parallel flow heat exchangers, etc. passed the provincial new products (technology, Process) identification.

During the reporting period, the company applied for a total of 148 patents, including 43 invention patents, and completed discussions on 6 national industry standards Discussion drafting work. As of December 31, 2018, the company has a total of 372 patent certificates, including 140 invention patents

Items, 232 utility models.

Company R & D investment

	2018	2017	Change ratio
Number of R & D personnel (person)	477	436	9.40%
Proportion of R & D personnel	6.69%	6.89%	-0.20%
R & D investment amount (yuan)	523,411,182.95	406,561,157.18	28.74%
R & D investment as a percentage of operating incom	e 1.29%	1.36%	-0.07%
Amount of capitalized R & D investment (yuan)	0.00	0.00	0.00%
Capitalized R & D investment accounts for R & D inv		0.000/	0.000/
proportion	0.00%	0.00%	0.00%

The reason for the significant change in the proportion of total R & D investment in operating income compared with the previous year

☐ Applicable √ Not applicable

Reasons for the substantial change in the capitalization rate of R & D investment and its rationality

☐ Applicable √ Not applicable

5. Cash flow

			unit: yuan
project	2018	2017	YoY increase and decrease
Subtotal of cash inflow from operating activities	46,136,220,515.10	33,036,357,725.07	39.65%
Subtotal of cash outflow from operating activities	43,529,673,812.24	36,149,904,571.65	20.41%
Net cash flow from operating activities amount	2,606,546,702.86	-3,113,546,846.58	183.72%
Subtotal of cash inflow from investment activities	140,792,308.89	1,373,771,937.04	-89.75%
Subtotal of cash outflows from investment activities	1,575,038,719.91	2,245,077,111.67	-29.84%
Net cash flow from investment activities amount	-1,434,246,411.02	-871,305,174.63	-64.61%
Subtotal of cash inflows from financing activities	13,581,576,583.26	12,735,592,777.42	6.64%

twenty one

Page 22

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Subtotal of cash outflows from financing activities	14,182,491,995.27	9,489,594,400.50	49.45%
Net cash flow from financing activities amount	-600,915,412.01	3,245,998,376.92	-118.51%
Net increase in cash and cash equivalents	656,820,871.82	-780,828,442.68	184.12%

Explanation of the main influencing factors of significant changes in relevant data year-on-year

- √ Applicable □ Not applicable
- 1. The net inflow of cash flow from operating activities during the reporting period was 2.607 billion yuan, mainly due to the company 's comprehensive financial Capital cost, timely adjust the purchase settlement method with the supplier, accelerate the receivable bill turnover and other methods to achieve extended payment cycle, Optimized and reduced financing costs;
- 2. The net cash flow from investment activities during the reporting period was a net outflow of 1.434 billion yuan, mainly due to the company 's copper processing Increased investment in related projects;
- 3. The net cash flow from financing activities during the reporting period was a net outflow of 601 million yuan, mainly due to the company's The cost of financing and repayment of bank borrowings increased over the same period of the previous year.

Explanation of the reasons for the significant difference between the net cash flow generated by the company's operating activities during the reporting period and the current year's net profit

√ Applicable □ Not applicable

During the reporting period, although the sales volume of copper processing products increased significantly resulting in an increase in current assets, the company

In this way, timely adjust the purchase settlement method with the supplier, speed up the receivables turnover, etc. to achieve the extension of payment cycle and optimize

And reduce financing costs.

3. Analysis of non-main business

Investment income

√ Applicable

□ Not applicable

Amount

14,151,335.10

Description of formation Is it sustainable

Mainly for the use of equity in associates
Among them, the equity method is adopted for associates
Investment income and disposal
Foreign exchange-derived financial instruments
income

Mainly for foreign exchange derivative financial instruments

Changes in fair value gains and losses 141,014,669.38 H3.154 Mainly for foreign exchange derivative financial instruments No sustainability Income from changes in fair value

Asset impairment 4,213,191.14 -0.39% Accrual of losses Sustainable Accrual of losses

% Of total profit

twenty two

unit: yuan

Page 23

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Non-operating income	56,148,176.31	5.24% mainly for various government subsidies No sustainability
Operating expenses	3,685,479.52	Mainly for all kinds of donations, compensation, fines 0.34% No sustainability Money

4. Analysis of assets and liabilities

1. Significant changes in asset composition

unit: yuan

	End of 2018	End of 2	017	
	Amount	Of total assets Amount proportion	Of total assets Increase or proportion	decrease in prop tDiser iption of major changes
Money funds	3,371,183,597.58	17.54% 688,383,667.58	4.51% 13.03%	The main reason is that the company is used for letter of credit issuance, Issuance of financing guarantee and bank acceptance draft guarantee Increase in the amount of the deposit
accounts receivable	3,677,162,914.97	19.13% 3,401,063,215.98	22.26% -3.13%	The main reason is the sales volume of the company's copper processed products increase
stock	2,918,432,300.83	15.19% 2,553,521,186.18	16.71% -1.52%	The main reason is the company's copper processing product production regulations Mode expansion
Investment real estate	335,689,602.36	1.75% 43,371,404.71	0.28% 1.47%	The main reason is that the company buys land in the United States For rent
Long-term equity inv	estment 1,560,813,363.15	8.12% 1,491,746,038.48	9.76% -1.64%	The main reason is the company's right to adopt an associate Profit accounting
Fixed assets	1,600,174,242.66	8.33% 1,526,981,307.77	9.99% -1.66%	The main reason is the company's copper processing construction and technological transformation Completion of project completion and consolidation and merger under different control increase
Construction in progr	ess 562,878,423.78	2.93% 253,529,989.18	1.66% 1.27%	The main reason is that the company implements related copper processing and construction Design and technical transformation project
short-term loan	4,108,790,798.52	21.38% 4,619,783,073.46	30.23% -8.85%	
Long term loan	525,769,100.00	2.74% 1,445,344,399.99	9.46% -6.72%	The main reason is that long-term loans are converted into Non-current liabilities
Measured at fair value	e			
And its changes are in Gold financing Produce	101,919,873.37	0.53% 19,093,938.60	0.12% 0.41%	The main reason is that the company's forward foreign exchange trading floats Increased profit
bill receivable	1,393,856,619.52	7.25% 1,767,290,771.48	11.57% -4.32% The n	nain reason is the increase in discounted corporate bills
Loans and advances is	ssued 819,751,636.80	4.27% 958,566,764.28	6.27% -2.00% The r	nain reason is that the company's external loans are reduced
Intangible assets	523,236,150.46	2.72% 330,062,946.24	2.16% 0.56%	The main reason is that the company purchases related construction projects Land

twenty three

Page 24

Bills payable

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

The main reason is that the company pays for material purchases.

919,000,000.00

4.78% 286,000,000.00

					Increase in bills
					The main reason is that the company has not paid the materials
accounts payable 3,483	3,247,145.85	18.12% 2,170,802,575.13	14.21%	3.91%	Increase in purchases
Non-expired within one year				The main reason is that long-term loans are converted into	
Current liabilities 968	8,786,229.77	5.04% 294,125,102.51	1.92%	3.12%	Non-current liabilities
					The main reason is that the company completed the non-public offering of shares
Share capital 1,952	2,458,432.00	10.16% 1,695,598,113.00	11.10% -0.94	%	Ticket
					The main reason is that the company completed the non-public offering of shares
Capital reserve 2,309	9,674,999.78	12.02% 525,563,219.87	3.44%	8.58%	Ticket

2. Assets and liabilities measured at fair value

 $\sqrt{\text{Applicable}} \square \text{Not applicable}$

unit: yuan

		Accrued				
	Fair value	of the current period	Decrease accrued	in this period	Current sales	
project	Opening number	Calculate fair va	lue change	Current purchas	se amount	End of period
	Variabl	e profit and loss	value	-	amount	-
		move				

monetary assets

2. Derivatives financing 19,093,938.60 81,602,451.39 1,223,483.38 Produce

101,919,873.37

 Subtotal of financial assets 19,093,938.60 81,602,451.39 1,223,483.38
 101,919,873.37

 The above
 19,093,938.60 81,602,451.39 1,223,483.38
 101,919,873.37

 Financial liabilities
 64,587,001.37 59,412,217.99
 -237,081.16
 5,411,864.54

During the reporting period, has the company's main asset measurement attributes changed significantly?

□ Yes √ No

3. Restrictions on asset rights as of the end of the reporting period

project Book value at the end of the period Restricted cause

Money funds 2,181,122,875.19 Used for letter of credit issuance, financing guarantee and bank acceptance draft

bill receivable 411,495,676.70 used for bank loan pledge accounts receivable 326,104,769.14 for factoring loan pledge

twenty four

Page 25

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

V. Analysis of investment status

1. Overall situation

```
√ Applicable 

□ Not applicable
            Investment during the reporting period (yuan)
                                                           Investment amount in the same period of last year (yuan)
                             2,061,827,268.86
                                                                                903,269,730.93
                                                                                                                                        128.26%
2. Significant equity investment obtained during the reporting period
       ☐ Applicable √ Not applicable
3. The major non-equity investment in progress during the reporting period
        √ Applicable □ Not applicable
                                                                                                                                        unit: yuan
                                                          As of
                                                                                                       Deadline not reached
                        Is it Investment This report End of the period End of the period End of the partial to enterDisclosure dispisacionure
Funds come Project progrespected closing
Cumulative Bulgree and pheriod (eg Cited (such as
 Item name investor
    Weigh
                        Investment industry Amount Inter-investment
                                                                                                       Current incoincome
                                                           Amount
                                                                                                         beneficials reason
 Year of expansion
 50,000 tons
Efficient festival
                                                                                                                                        Announcement
                                                                                                                            2018
Can be environmentally friendly
Self-built Yes
                                  Copper processing 46, 112,546,
                                                                                                                                        number:
                                                                                                                Not applicable cember 01 2018-07
                                                                    Self-raised
Precision copper
                                                072.81 072.81
                                                                                                                             day
Management Information
Chemical production
Line item
Annual output 17
10,000 tons of copper
                                                                                                                                        Announcement
And copper
                                                                                                                            2018
                                                                                                                                       number:
                                  Copper processing,63 9,920,63
                                                                                                                Not applicable ecember 01 2018-07
                                                                    Self-raised
Gold bar Self-built Yes
                                                   6.89
                                                              6.89
                                                                                                                             day
Construction item
Project (Phase I
project)
Annual output of 30,000
                                                                                                                                        Announcement
 Tons efficient
                                                                                                                            2018
                                  Copper processing 6,1 33,086,1
                                                                                                                                        number:
Energy-savingelfriguilt Yes
                                                                                                                 Not applicable cember 01
Bao Precision
Copper pipe wisdom
                                                                                                                                                25
```

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Can make project

Page 26

Nonferrous gold

 Material
 Announcement

 Deep (fine)
 Copper processing items
 Self-built
 Yes industry
 77.40
 77.40
 Self-raised
 Not applied bycomb 1 leading
 mulmber: 10 leading
 2018-07

 Mesh
 3
 3
 3
 3
 3
 3

190,673, 190,673, 0.00 0.00 -894.92 894.92

4. Financial assets measured at fair value

√ Applicable □ Not applicable

unit: yuan

Equity
Initial investmediair value of the current period During the repliciting photode of Cumulative fair price Cumulative fair price Purchase amountmount sold Purchase amountmount sold During the rep**Duringgrhios**porting period

price Cumulative investment Amount at the en**So**fithes refroid ds asset types

Financial derivatives 0.00 141,014,669.38 986,402.22 0.00 0.00 -79,331,826.49 96,508,008.83 own funds total 0.00 141,014,669.38 986,402.22 0.00 0.00 -79,331,826.49 96,508,008.83

5. Use of raised funds

√ Applicable □ Not applicable

(1) Overall use of raised funds

√ Applicable □ Not applicable

Unit: ten thousand yuan

Unused Fund raising Fund raising Way of raising year lump sum Total amount Total amount

> Unused Fundraising The gold balance is

207,800 184,049.96 184,049.96 23,778.31 23,778.31

160 million Yuan has been used

26

Page 27

2018

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Temporary supplement Working capital, The rest are kept Raise

Special funds

Account (including fundraising

Pooled funds Interest 288,800 Yuan), above Fund raising The balance will be used Fundraising Gold project.

- 207,800 184,049.96 184,049.96 0 0 0.00% 23,778.31 -

Description of the overall use of raised funds

Approved by the China Securities Regulatory Commission's "Approval on the Approval of Zhejiang Hailiang Co., Ltd.'s Non-Public Issuance of Shares" (Zhenjian License [2018] No. 616), this

The company issued RMB 256,860,319 ordinary shares (A shares) by way of non-public issuance of shares to the society at an issue price of 8.09 yuan per share. As of 2018

On September 19, the company actually issued 256,860,319 shares of RMB ordinary shares (A shares) to the society, with a total raised capital of 2,077,999,980.71 yuan, deducted

Excluding underwriting fees, sponsorship fees, audit fees, lawyer fees, information disclosure and other issuance costs of RMB 2,8414,267.70, the actual net raised funds are RMB 2,049,585,713.01

yuan. The availability of the above funds was verified by Daxin Certified Public Accountants (Special General Partnership), and Daxin Yanzi [2018] No. 4-00034 "Capital Verification Report" was issued.

In this year, the fund-raising projects have used raised funds of 1,812,085,373.94 yuan to temporarily replenish working capital of 160 million yuan, and each special fund-raising account received deposits

Interest is RMB 282,799.14, and unused raised funds are RMB 77,783,138.21, which is consistent with the ending balance of the raised funds account.

(2) Promised projects of raised funds

 $\sqrt{\text{Applicable}}$ \square Not applicable

Has it changed As of the end Projbet perioded The project is feasible Fund raising Cast after adjustment As of the end of the period This re sumer fundraising This reporting period Investment psigneshaled to make This reporting period This reporting period Investment

Cumulative investment Achieved effect Commitment to otalestment Amount invested Amount (2) Expected benefinificant changes Capital investment (Inclusive (3) = Change change) (2)/(1)Commitment to investment projects Acquisition of three target companies Not applicable 88,800 88,800 88,800 100.00% 100% equity projects of the company

Guangdong Hailiang has an annual output of 75,000 tons

High-efficiency, energy-savingond environment/figorathp.poorisiy0000pt=25,006.04 83.35%

Management information production line project

Anhui Hailiang has an annual output of 90,000 tons

High-efficiency, energy-saving and environment-fine day programs 26,999.88 72.97%

Management information production line project

27

Unit: ten thousand yuan

Page 28

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

High-precision environmentally friendly copper and copper Intelligent manufacturing of allow pipe fittings 5,400 5,400 1,382.92 1,382.92 25.61% Technical transformation project 10,000 tons per year For high-efficiency parallel flow heat exchangers 6,000 2,653.57 2,653.57 44.23% 6,000 Micro-channel aluminum alloy flat tube Copper and copper alloy pipe intelligence 4,600 3,207.56 3,207.56 69.73% Manufacturing Project Supplementary liquidity projects 33,158,57 33,158,57 33,158,57 33,158,57 100,00% Not applicable 204,958.5 204,958.5 181,208.5 181,208.5 Subtotal of committed investment projects

Super funds raised Not applicable 204,958.5 204,958.5 181,208.5 181,208.5 7 7 4 4 - - 0 - -Did not reach the planned progress or expected Situation and reasons for calculating phicable (By specific items) Project feasibility is significant Not applicable Description of changes Amount and purpose of over-raise applies ble And use progress Raised funds for investment projects Change of application location Not applicable Raised funds for investment projects Adjustment method Be applicable As of August 31, 2018, the initial investment amount of the company's fundraising project was RMB 1.3022815 million. Daxin Certified Public Accountants Special General Partnership) As of August 31, 2018, the company Raise funds to invest in projects first Period investment and replacement

"Special Explanation of Jin" was reviewed, and an audit report of No. 4-00093 [2018] of Daxin Special Review was issued. The company in September 2018 The twenty-second meeting of the sixth session of the Board of Directors was held on December 27 to review and approve the The Proposal of Self-owned Funds, the company replaced the self-owned funds of RMB 1.3222815 million with the raised funds in advance for investment projects invested with raised funds. By the end of 2018, the replacement has been completed. Raise funds temporarily with iBe applicable Supplementary liquidity The 22nd meeting of the 6th Board of Directors held on September 27, 2018 reviewed and approved the

Page 29

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

The Proposal to Temporarily Replenish Funds with Liquid Funds, agrees that the company should use no more than RMB 200 million (including the number) to idle to raise funds temporarily

Replenishment of working capital shall not exceed 12 months from the date of approval by the board of directors. As of December 31, 2018, the company will

The raised funds of 160 million yuan are used to supplement working capital.

Project implementation raises Not applicable

The amount and reason of the gold balance

Raised funds not yet used

Purpose and destination

Use and disclosure of raised funds

Problems or others Not applicab

Happening

(3) The situation of the project of the change of raised funds

☐ Applicable √ Not applicable

During the reporting period of the company, there was no change in the project of raised funds.

6. Major asset and equity sale

1. The sale of major assets

□ Applicable √ Not applicable

The company did not sell any significant assets during the reporting period.

2. The sale of major equity

☐ Applicable √ Not applicable

7. Analysis of major holding companies

 $\sqrt{\text{Applicable}} \ \square \ \text{Not applicable}$

Major subsidiaries and shareholding companies that affect more than 10% of the company's net profit

unit: yuan

company name Type of compa	any Main business Registered capital Total assets	Net assets	Operating inco	meoperating profit Net prof	it
Zhejiang Keyujin Materials are limi @d bsidiary	Non-ferrous metals RMB32,000 57,324,922. Production of raw materials Ten thousand yuan 49	532,100,812.	1,775,904,65	44,690,568.9 52,996,386.	8
the company	Property management				
LOYAL Subsidiary	For local and out THB50,000 937,510,694.	221,148,499.	2,301,943,19	42,671,079.7 34,360,501	.0
HAILIANG	Provided by custo Feet shousand yuan 10	76	0.22	8	9

29

Page 30

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

High performance seamless COPPER (THAILAND Exploration refrigeration) CO., LTD tube Hong Kong Hailiang Copper USD88.2 million 2,996,692,42 791,414,438. 17,600,531,7 51,784,272.2 52,195,234.1 The advancement of its products Trade limited companyidiary 1.54 81.86 Export business Division Non-ferrous metal complex Shanghai Hailiang Copper Subsidiary Material, new USD 46.3 million 2,606,369,68 760,386,408. 21,025,630,0 179,668,594. 129,326,674. Industry Co., Ltd. Alloy material yuan 99.88 Production and operation Design and Development Production and operation fund High Bright Otto Copper Material, gold RMB54,588. $762,116,476. \qquad 641,592,350. \qquad 2,293,841,85 \qquad 77,194,066.9 \qquad 63,438,154.7$ Guan (Guangdong Sulfasidiary Composite gold 6.17 million 48 4.86 Limited company New materials Gold material Copper castings plus Hailiang (Vietnam)
 Industrial and copper or copper

 ...
 USD 40 million
 2,931,306,02
 833,301,386.
 2,823,219,38
 134,795,929.
 128,095,088.
 Alloy products Copper Corporationubsidiary

Division	Production, metal scrap	9.07	19	9.94	70	67
	Material recycling					
Hailiang (Anhui) Copper Corporati Si ubsidiary Division	Copper and copper Gold pipes, tubes Pieces, metal RMB53,000 Production and saken thousand yuan Sales and import and export	1,558,618,51 9.37	719,137,417. 87	4,299,824,44 1.79	83,756,012.9 1	72,230,244.2 9
Guangdong Hailiang Copper Subsidiary Industry Co., Ltd.	business Production and sales: Copper and copper alloys Pipes, fittings, Copper rods, copper has 0,000 And other colored en thousand yuan made from metal;	1,035,350,13 5.03	44,959,071. 89	2,361,492,49 3.25	101,155,968. 38	104,313,814. 11
	Renewable resources back Collection and processing					

Acquisition and disposal of subsidiaries during the reporting period

 $\sqrt{\text{Applicable}} \ \square \ \text{Not applicable}$

company name Acquisition and disposal of subsidiaries during the repoliting operation between II production, operation and performance

During the reporting period, there was no Chongqing Hailiang Copper Co., Ltd.

Investment establishment

huge influence

3

Page 31

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Chongqing Hailiang International Trade Co., Ltd.	Investment establishment	During the reporting period, there was no huge influence
Chongqing Hailiang Metal Materials Co., Ltd.	Investment establishment	During the reporting period, there was no huge influence
Hong Kong Hailiang Holdings Limited	Investment establishment	During the reporting period, there was no huge influence
Hailiang Copper Texas Co., Ltd.	Investment establishment	During the reporting period, there was no huge influence
Chengdu Bede Copper Co., Ltd.	Merger formation	During the reporting period, there was no huge influence

Description of major holding companies

Unit: ten thousand yuan

company name	Reporting perio	Increase or decrease	
company name	Net profit	Net profit	Change amount
Shanghai Hailiang Copper Co., Ltd.	12,932.67	-13,966.06	26,898.73
Hong Kong Hailiang Copper Trading Co., Ltd.	5,219.52	22,478.60	-17,259.08
Guangdong Hailiang Copper Co., Ltd.	10,431.38	3,410.63	7,020.75
LOYAL HAILIANG	3,436.05	1,097.35	2,338.70
COPPER (THAILAND) CO., LTD.			
Hailiang Otto Copper Pipe (Guangdong) Co., Ltd.	6,343.82	2,421.74	3,922.08

Zhejiang Hailiang Co., Ltd.

- 1. The main reason for the growth of Shanghai Hailiang Copper Co., Ltd.'s performance is that the company's forward foreign exchange trading losses and floating losses were relatively large in the same period of last year;
- 2. The main reason for the decline in the performance of Hong Kong Hailiang Copper Trading Co., Ltd. is that the company's forward foreign exchange trading profits and floating profits were relatively large in the same period of last year;
- 3. Guangdong Hailiang Copper Co., Ltd., LOYAL HAILIANG COPPER (THAILAND) CO., LTD., Hailiang Otto Copper Pipe (Guangdong

Dong) Co., Ltd.'s performance growth was mainly due to the company's strengthened cost (expense) center assessment during the reporting period, effectively reducing production Costs and expenses, while increasing market expansion efforts, led to a rapid increase in company sales.

- 8. The structured main body of company control
 - □ Applicable √ Not applicable

Nine, the company's future development prospects

(1) The company's 2019 business plan

In 2019, the company will continue to be guided by the development strategy of 2025, combine the current situation of the industry and the market, and focus on development Opportunities to meet various challenges to ensure the company's annual goals.

1. Assemble company resources to ensure the smooth implementation and commissioning of construction projects

In 2019, the company will gather various resources and form an excellent project team to ensure that all projects including the company's investment projects

The construction project continued to progress smoothly and was put into operation and reached its production capacity as planned.

31

Page 32

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

In the process of project construction, the company will make full use of the latest production technology and equipment technology, and introduce intelligent, informatized,

Automated system and equipment to comprehensively improve the intelligent manufacturing level of the company's production line and reduce energy consumption in the production process,

Improve the precision and performance of production products to better meet customer needs for high-performance, high-quality products, and social

The environmental requirements for production processes such as low energy consumption and high environmental protection requirements.

2. In-depth development of merger and acquisition integration to build the company's global production and operation structure

On March 31, 2019, the company completed the delivery of its equity and assets with KME Group, the company has held

It has five copper alloy rod and copper tube factories in Germany, France, Italy and Spain. After delivery, the company will follow the established

Plan to carry out various integration and docking work in an orderly manner. Through this merger and acquisition, the company and the acquisition target can achieve technical sharing, plus

Quickly refine the pace of management experience output, continuously improve the operational efficiency of the M & A target, and quickly improve the company's profitability and profitability

Use its existing brands and channels to fully expand the European market and quickly increase the global market share.

After the completion of this acquisition, the company will have manufacturing bases in major global markets such as China, Southeast Asia, the United States, and Europe.

The industrial layout is more complete, the manufacturing capacity is rapidly enhanced, and customer service is more comprehensive. At the same time, the company will further integrate Global production and sales resources, optimize global supply chain resource allocation, improve operating efficiency, and accelerate the establishment of multinational companies Architecture.

3. Enrich the company's core competitive products and improve product structure

In 2019, on the basis of having become a leading enterprise in the global copper pipe industry, the company will implement

"Copper alloy bar construction project" and the merger and acquisition and later integration of the KME project to quickly enhance the company's industry in the global copper bar market

The position makes the company grow into a leading enterprise in the global copper rod industry.

The company's acquisition target is the undisputed European copper rod manufacturing market leader, with an annual production capacity of 280,000 tons of copper rods.

Product portfolio and excellent brand reputation. The acquisition will enable the company to build on the existing copper processing technology capabilities

Quickly enhance the company's technical R & D and manufacturing capabilities for high-end copper rod products, and fill some of the domestic high-end copper alloy processing materials market

The field is vacant.

In addition, the company will continue to increase its investment in independent scientific research and strive to achieve mass production of R & D results to further enhance

Proportion of high value-added products, actively promote new products such as 5mm low flow resistance copper tubes, R32 new refrigerant copper tubes, heat pump dedicated copper tubes and other new products

Development and promotion work to optimize the company's product structure and increase product added value.

4. Continue to strengthen management and control capabilities to prevent various business risks

In 2019, the company will continue to pay close attention to various operational risks, continue to strengthen the company's management and control capabilities, and improve management efficiency.

Strengthen financial, procurement and sales risks, further improve the company's fund management system, and strengthen the receivables recovery and inventory control

Assessment, through effective deployment, accelerated turnover, structural adjustment and other measures to improve the efficiency of the use of funds, and strictly control the public

32

Page 33

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

The company 's asset-liability ratio, to prevent the adverse effects of macro market changes on the company 's healthy development and the company 's scale expansion may bring Management risk.

- (2) Possible risk factors
- 1. Risk of copper price fluctuation

As a copper processing enterprise, the company's main raw material is electrolytic copper, and the main product pricing model is "raw material price + processing

Fee", the main profit model is to obtain gross profit through relatively stable processing fees. From the perspective of pricing mechanism and profit model, the company can

In order to pass on the risk of high electrolytic copper prices or fluctuations to downstream customers, but in the short term, large fluctuations in copper prices will bring down current assets

Value risk.

The company insists on setting production by sales, continuously improves the level of operation and management, shortens the turnover period of production and operation, and speeds up accounts receivable

Recovery efforts to improve the efficiency of asset use. At the same time, the company practices a sound business philosophy: only earn processing fees, stay away

Copper speculation. The company strictly implements the "Raw Material Purchase and Net Inventory Risk Control Management System" and uses hedging tools reasonably

Reduce the impact of copper price fluctuations on the company and ensure that the company's inventory risk is effectively controlled.

Exchange rate risk

With the further deepening of the company's internationalization process, exchange rate fluctuations will have a certain impact on the company's profitability. on the one hand,

The exchange rate will affect the price of the company's export products, which will affect the competitiveness of the company's products. On the other hand, the company 's foreign currency (USD)

The denominated liabilities and assets cannot be completely matched in terms of amount and time, and exchange rate fluctuations will cause exchange gains and losses to the company, which will directly affect

Ring company profits. The renminbi exchange rate has fluctuated greatly in recent years, and the company will pay close attention to the dynamics of the international financial market and the foreign exchange market.

Potential, by establishing a sense of risk avoidance, improving risk identification and response mechanisms, and establishing risk decision-making and operational processes, through external

Financial instruments such as foreign exchange forwards, spot and arbitrage, solve currency mismatches and lock in exchange rate interest rate risks, and effectively control exchange rate fluctuations

risk.

3. Market risk

The copper processing industry is a basic industry and has a close relationship with the development of the national economy. In recent years, the global market has remained weak

Weak, the domestic economic growth slowed down, which intensified the market competition in the copper processing industry, the company 's global resource integration and development management

Ability puts forward higher requirements. The company always adheres to the concept of "providing customers with surpassing value" and implements

Oriented marketing strategy, to provide customers with excess value with high-quality products and good after-sales service quality, with the country

Internal and downstream customers maintain a long-term stable supply and marketing relationship to ensure the company's stable and orderly production and operation activities. Although

Therefore, if the overall market is depressed for a long time, it may still have an adverse impact on the company's benign development.

4. Bad debt risk of accounts receivable

As the domestic economic growth slows down, the external business risks of enterprises continue to increase, capital crisis events occur frequently, and large-scale enterprises

33

Page 34

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

The business collapsed and the business environment of the enterprise deteriorated. The company and its holding subsidiaries attach great importance to the risk of accounts receivable and continue to strengthen

Awareness of management and control, taking effective measures to control the risks of accounts receivable, and formulated the "Company Credit Management System", "Company Credit Rating"

Evaluation Management Measures, "Company Product Sales and Payment Recovery Management System", "Company Receivables Collection Management Measures", "Major

"Response risk rapid response mechanism" and other systems, further improve the sales customer credit evaluation system, standardize business activities,

The whole process of dynamic tracking management of accounts receivable is implemented, and the collection of accounts receivable overdue customer units is carried out to carry out effective external wind Risk management and control to reduce business risks.

5. Human resources risk

In recent years, there has been a "labor shortage" phenomenon in many areas of the country. Due to the shortage of labor, the labor cost has continued to rise.

Especially in developed areas (such as Guangdong, Zhejiang, Jiangsu and other provinces) is more obvious. Although the company

Measures such as construction, improving equipment automation, and optimizing technological processes, partially offset labor shortages and rising labor costs

Adverse impact on the company, but if the shortage of labor and rising labor prices continue

Further expansion of the scale of operations has created major constraints. Therefore, the company has human resources risks.

6. Risks of M & A integration

In 2019, the company has completed the delivery and reorganization of the copper alloy rod and copper pipe business of KME Germany GmbH & Co. KG

Together. Can the company make progress with the target company in terms of corporate culture, management model, technology research and development, sales channels and customer resources?

Integration, can the company achieve effective control of the target company through integration, and at the same time ensure that the target company continues to play its original role

The advantages are uncertain. If this integration fails to achieve the expected results, it may affect the company 's operations and shareholders'

Benefits have an adverse effect.

10. Receiving research, communication, interviews and other activities

1. Registration form for receiving research, communication, interviews and other activities during the reporting period

$\sqrt{\text{Applicable}} \ \square \ \text{Not applicable}$

Reception hours	Reception method	Reception object type	Index of the basic situation of the survey
			Zhejiang Hailiang Co., Ltd. investor relations activities
January 04, 2018	Field research	mechanism	Dynamic Record Form (No .: 2018001)
			www.cninfo.com.cn
			Zhejiang Hailiang Co., Ltd. investor relations activities
May 04, 2018	Field research	mechanism	Dynamic Record Form (No .: 2018002)
			www.cninfo.com.cn
	Field research	mechanism	Zhejiang Hailiang Co., Ltd. investor relations activities
May 08, 2018			Dynamic Record Form (No .: 2018003)

34

Page 35

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

			www.cninfo.com.cn
			Zhejiang Hailiang Co., Ltd. investor relations activities
June 21, 2018	Field research	mechanism	Dynamic Record Form (No .: 2018004)
			www.cninfo.com.cn
			Zhejiang Hailiang Co., Ltd. investor relations activities
August 24, 2018	Field research	mechanism	Dynamic Record Form (No .: 2018005)
			www.cninfo.com.cn
			Zhejiang Hailiang Co., Ltd. investor relations activities
September 10, 2018	Field research	mechanism	Dynamic Record Form (No .: 2018006)
			www.eninfo.com.en
			Zhejiang Hailiang Co., Ltd. investor relations activities
October 26, 2018	Field research	mechanism	Dynamic Record Form (No .: 2018007)
			www.eninfo.com.en
			Zhejiang Hailiang Co., Ltd. investor relations activities
November 05, 2018	Field research	mechanism	Dynamic Record Form (No .: 2018008)
			www.cninfo.com.cn

35

Page 36

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Section 5 Important Matters

1. Profit distribution of the company's common stock and the conversion of capital reserve to share capital

During the reporting period, the common stock profit distribution policy, especially the formulation, implementation or adjustment of the eash dividend policy

√ Applicable

□ Not applicable

On May 17, 2018, the company's 2017 annual shareholders' meeting reviewed and approved the "2017 Profit Distribution Plan" to

The total number of shares on December 31, 2017 is 1,695,598,113 shares as the base, and a dividend of 0.6 yuan will be distributed for every 10 shares

(Including tax), a total of 101,735,886.78 yuan of cash dividends will be distributed, and the capital reserve will not be converted into share capital. May 28, 2018,

The company implemented the 2017 profit distribution plan.

Special explanation of cash dividend policy

 $Whether it meets the requirements of the company's articles of association or the \textit{\textit{Neso}} lution of the shareholders' general meeting:$

Whether the dividend standard and proportion are clear and clear:

Whether relevant decision-making procedures and mechanisms are complete: Yes

Whether the independent directors perform their duties and fulfill their due roles: Yes

Whether the small and medium shareholders have the opportunity to fully express their opinions and demands, their legal rights are

it fully protected:

If the cash dividend policy is adjusted or changed, are the conditions and procedures compliant and transparent?

Bright:

The company's common stock dividend distribution plan (preplan) and capital reserve fund to increase share capital plan for the past 3 years (including this reporting period)

(Plan) Situation

On April 26, 2017, the eighth meeting of the sixth board of directors of the company reviewed and approved the 2016 Profit Distribution Plan,

Based on the total share capital of 1,692,117,113 shares as of December 31, 2016, a cash dividend of RMB 0.6 will be distributed for every 10 shares

Profits (including tax), a total of 101,527,026.78 yuan of cash dividends will be distributed, and the capital reserve will not be converted into share capital. July 12, 2017,

The company implemented the 2016 profit distribution plan.

On April 25, 2018, the eighteenth meeting of the sixth board of directors of the company reviewed and approved the

Case, based on the total share capital of 1,695,598,113 shares on December 31, 2017, based on the distribution of 0.6 yuan for every 10 shares Gold dividends (including tax), a total of 101,735,886.78 yuan of cash dividends will be distributed, and the capital reserve will not be converted into share capital.

On April 25, 2019, the thirty-fourth meeting of the sixth board of directors of the company reviewed and approved the "2018 Profit Distribution

"Plan", based on the company's existing total share capital of 1,952,107,432 shares as the base, the company will distribute a cash dividend of 0.70 to all shareholders for every 10 shares

36

Page 37

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Yuan (including tax), capital reserve is not converted into share capital. According to the relevant regulations, the company implements the profit distribution of the company on the day of the registration of the stock registration.

The shares of the company held by the special account do not have the right to participate in the distribution of profits, so the company does not participate in the repurchase of the shares in the special account

This equity distribution. Since the company is still in the repurchase implementation period, the number of shares repurchased cannot be determined for the time being, so the current

The total share capital of 1,952,107,432 shares is calculated. The company plans to distribute cash dividends of RMB 136,647,520.24 (including tax) in 2018.

The company's common stock cash dividends in the past three years (including this reporting period)

Total cash dividend Dividend annual merger
Accounted for in cons**biditted wapo**rts Gold dividends accounted for Total cash dividend Type) (Including other parties Cash dividend amount Attributable to listed (Snaplany repurchas Cohandsdated report (Tax included) Ordinary shareholdeCopies) cash dividende a listed company Net profit of shareholders formula) Common stock Ratio of net profit The amount of Common shareholders Run Shareholders' net profit Net profit ratio The ratio 15.04% 79.723.434.17 2018 136,647,520.24 908,793,300.88 8.77% 216,370,954.41 23.81% 2017 101,735,886.78 705,332,026.60 14.42% 101,735,886.78 14.42% 2016 101,527,026.78 551,248,526.37 101,527,026.78 18.42%

The company was profitable during the reporting period and the parent company's common shareholder's profit distribution was positive but no common share cash dividend distribution was proposed.

Plan

□ Applicable √ Not applicable

2. Profit distribution and capital reserve capital conversion plan during the reporting period

√ Applicable □ Not applicable

This cash dividend

If the company is not easy to distinguish at the stage of development but has significant capital expenditure arrangements, when profit is distributed, the minimum proportion of cash dividends in this profit distribution should reach 20%

37

Page 38

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Detailed description of the profit distribution or capital reserve fund conversion plan

On April 25, 2019, the 34th meeting of the 6th board of directors of the company reviewed and approved the "2018 Profit Distribution Plan", based on the company's existing total share capital

With 1,952,107,432 shares as the base, the company will distribute a cash dividend of RMB 0.70 (including tax) for every 10 shares to all shareholders, and the capital reserve will not be converted into share capital. According to relevant regulations

The company repurchases the shares of the company held by the special account on the registration date of the profit distribution, and does not have the right to participate in profit distribution, so the company repurchases the shares in the special account.

Copies do not participate in this equity distribution. Since the company is still in the repurchase implementation period, the number of repurchased shares cannot be determined for the time being, so the current total share capital is temporarily 1,952,107,432.

According to the calculation of shares, the company plans to distribute cash dividends of RMB 136,647,520.24 (including tax) in 2018.

3. Implementation of commitments

1. The company's actual controllers, shareholders, related parties, purchasers, and companies and other related parties have fulfilled their commitments during the reporting period and as of the end of the reporting period Unfulfilled commitments

$\sqrt{\text{Applicable}} \; \Box \; \text{Not applicable}$

The type of commitment	Commitment content	Implementation of Commitment Time and Commitment Period				
	(1) Within thirty-six months from the date of this new share listing, the company					
	Will not transfer or entrust others to manage the shares of the listed company obtained this time.					
Hailiang Group	(2) If the shares of the listed company are connected within six months after	(2) If the shares of the listed company are connected within six months after the listing of the newly added shares				
limited	The closing price for the next 20 trading days is lower than this issue price, or this time it is popyly,added					
Division, Zhej Singre lock	The end of the six-month period from the date of stock listing (if the day is					
Zhengmao VerRumise ol	(The first trading day in the future will prevail.) The closing price of the list	Fulfilled ted/Mounth@19y 's stogkjig kjower than this issue.				
Limited investment	In case of market price, the lock-up period of the shares of the listed compa	ny acquired by the conth plany this time automatically				
the company	Extension for six months. If a listed company has dividends, dividends, sha	res, capital				
	In the event of ex-rights and ex-dividends such as the conversion of accumu	lated funds to equity				
	Adjust the ex-rights and ex-dividends.					
	According to the "Commitment Letter on Avoiding Inter-Industry Competit	ion", Hailiang Group and Zhengmao Chuang				
Acquisition report	Investment commitment: 1. The promisee and its affiliates will not directly	or indirectly in any form				
Hailiang Group Book or equity	Grounding addition to existing business is the same as Hailiang shares and	its subsidiaries				
limited Change report Avoid peer	Or similar business, including non-investment, acquisition, joint venture, m	erger, acquisition				
Division, Zhejiang Made in the book Competitiv	Entrusted operation and other ways to engage in the same or similar to Hail	iang shapes and its subsidiariesNormal performance long				
Zhengmao Venture committed to promise	Similar business. 2. For example, Hailiang and its subsidiaries will be	Month 29 in				
Limited investment	Any business opportunities obtained are related to the main business of the	company and its subsidiaries				
the company	Competition or potential competition, the company and its subsidiaries will immediately notify Hailiang					
	After obtaining the third-party's promise, try to give Hailiang shares the bus	siness opportunity				
	Copies.					
	According to the Commitment Letter on Reducing and Regulating Related	Party Transactions, Hailiang				
Hailiang Group	Zhengmao Venture Commitment: 1. After the completion of this transaction	n, the promiser will continue to be strict				
limited Peduction	According to the requirements of regulatory documents such as the "Compand regulation	my Law" and other laws, regulations and rules				
Division, Zhejiang Fan Assoc	And the relevant provisions of Hailiang 's "Articles of Association", which	e2015/s06he rights of sharehold/enrunal performance				
Zhengmao Venture Easy Com	The directors urge directors to exercise their rights in accordance with the la					
Limited investment	When voting on related party transactions involving the company and its su	bsidiaries,				
the company	Fulfill the obligation to avoid voting. 2. After the transaction is completed,	the promiser and the next				
	Affiliated companies and Hailiang shares will minimize connected transaction	ions. In progress				

Page 39

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

When it is necessary and there is no circumvention of related transactions, ensure that the market-based principles and fairness The price is operated fairly and according to relevant laws, regulations, rules and other normative The provisions of the document fulfill the transaction procedures and information disclosure obligations. Guarantee not to pass The joint transaction damages the legal rights and interests of Hailiang shares and other shareholders. 3. Promisor Any agreement made by Hailiang with regard to related affairs and exchanges And arrangements that do not prevent the other party from competing in the market for its own interests Undertook business transactions or transactions with any third party. The company's controlling shareholder Hailiang Group Co., Ltd. issued a certificate on May 16, 2007. "Commitment Letter on Avoiding Inter-Industry Competition", the promise will not be directly or through Hailiang Group up Competitive c**dndhistalyne**ngaged in other ways to constitute an economic competition with joint-stock con**ispag**y business pany Limited company Business activities and is willing to deal with the economic Liability for damages Company shareholder Z & P ENTERPRISES LLC on May 18, 2007 Z & P ENTERP Normal performance Competitive condimentgagement through other means constitutes industry competition RISES Business activities, and is willing to LLC Compensation for economic losses. The actual controller of the company, Mr. Feng Hailiang, issued the Avoid peers Letter of Commitment to Avoid Inter-Industry Competition, the promise will not be directly or through other parties Norma
Feng Hailiang Competitive co**intinitelyn**engage in business activities that constitute competition with the industry for **joints** joint for the jointstock company, Month 16th in And willing to bear the financial losses caused to the joint stock company in violation of the above commitments First public Take responsibility for compensation. Issue or reissue Financing place Huarong Ruitong Make a promise Equity investment Limited management Company, China November 2018 The date of this non-public offering of shares by Zhejiang Hailiang Co., Ltd. November 2018th to Production management
Promise of
Limited liability company Within 12 months, the shares subscribed by the company will not be transferr8dptember 09 2019 11 in Division, Hui'an Fund management Limited Liability the company November 2018 Hailiang Groußhare lock The date of this non-public offering of shares by Zhejiang Hailiang Co., Ltd. November 2018th to Limited companymise of Within 36 months, the shares subscribed by the company will not be transferred ptember 09 November 2021 September 9 Whether to promise Yes Perform on time As promised Unfulfilled Not applicable

39

Finished,

Page 40

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Should be detailed
Description is not complete
Fulfilled
specific reason
And the next step
Work plan
Draw

2. The company's assets or projects have profit forecasts, and the reporting period is still in the profit forecast period. The company's assets or projects have reached the original profit forecast and Explain why

- 4. Non-operating capital occupation of listed companies by controlling shareholders and their related parties
 - ☐ Applicable √ Not applicable

☐ Applicable √ Not applicable

During the reporting period of the company, there was no non-operating capital occupation of the listed company by the controlling shareholder and its related parties.

- V. Explanation of the board of directors, board of supervisors and independent directors (if any) on the "non-standard audit report " of the accounting firm during the reporting period
 - □ Applicable √ Not applicable
- 6. Explanation of changes in accounting policies, accounting estimates and accounting methods compared to the previous year 's financial report
 - √ Applicable □ Not applicable

On June 15, 2018, the Ministry of Finance issued the ``Ministry of Finance on Amending and Printing the 2018 General Enterprise Financial Report Form

Notice (Caihui [2018] No. 15), enterprises implementing enterprise accounting standards should follow the enterprise accounting standards and the notice to Seeking to prepare financial statements for 2018 and beyond.

The main effects of the company's implementation of Caihui [2018] No. 15 are as follows:

Affected reports Contents and reasons for changes in accounting policie project name	Report items affected by this issue s Amount	Last restated amount	Report items and amounts presented in the previous period		
1. Consolidation of notes receivable and Bibbonnes reables	std sho sl,0 71,019,534.49	5,168,353,987.46 Bills receivable: 1,767,290,771.48			
List Receivables			Accounts receivable: 3,401,063,215.98		
2. Interest receivable, dividend receivable attressivable	es 90,728,065.01	65,475,340.83	Interest receivable: 21,366,183.11		
List of accounts receivable			Other receivables: 44,109,157.72		
Liquidation of fixed assets into fixed assets Production listing	1,600,174,242.66	1,526,981,307.77 Fixed a	sssets: 1,526,981,307.77		
Production ilsung					
4. Engineering materials are incorporated in to the resting to	ныноворы 362,628,423. 78	253,529,989.18	Construction in progress: 253,529,989.18		
Show					

40

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

 Consolidation of bills payable and accounts payable and should 4,402,247,145.85 			2,456,802,575.13 Bills payable: 286,000,000.00			
List	Pay bills			Accounts payable: 2,170,802,575.13		
6. Interest payable and dividend payable a	Othermacable their	190,779,691.37	317,892,305.92	Interest payable: 8,093,322.16		
List of his payable items				Other payables: 309,798,983.76		
7. Management expense report adjustment	Management fees	387,624,498.13	371,057,145.04	Administrative expenses: 487,797,302.61		
8. R & D expenses are listed separately	R & D expenses	174,803,265.86	116,740,157.57	_		

- VII. Explanation on the situation of correction of major accounting errors during the reporting period requiring retrospective restatement
 - □ Applicable √ Not applicable

During the reporting period, there was no major accounting error correction that required retrospective restatement.

- 8. Description of changes in the scope of consolidated statements compared to last year 's financial report
 - √ Applicable □ Not applicable

During the reporting period, the company set up five wholly-owned subsidiaries: Chongqing Hailiang Copper Co., Ltd. and Chongqing Hailiang Metal Materials Co., Ltd.

Company, Chongqing Hailiang International Trade Co., Ltd., Hong Kong Hailiang Holdings Co., Ltd., Hailiang Copper Texas Co., Ltd.;

Acquisition of a company: Chengdu Bede Copper Co., Ltd.

9. Appointment and dismissal of accounting firms

Currently engaged accounting firm

Name of domestic accounting firm Daxin Certified Public Accountants (Special General Partnership)

Remuneration of domestic accounting firm (ten thousand yuan) 120

The consecutive years of audit services of domestic accounting firms

Name of certified public accountant of domestic accounting firm Guo Jingli Li Yunxin

The consecutive years of auditing services of certified public accountants of domestic accounting afterns

Whether to reappoint an accounting firm in the current period

□ Yes √ No

Engagement of internal control audit accounting firms, financial advisors or sponsors

□ Applicable √ Not applicable

41

Page 42

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

10. After the disclosure of the annual report, it faces the suspension of listing and the termination of listing

☐ Applicable √ Not applicable

11. Matters related to bankruptcy and reorganization

□ Applicable √ Not applicable

There were no bankruptcy and reorganization related matters during the reporting period.

12. Major litigation and arbitration

√ Applicable □ Not applicable

Whether it is shaped
Amount involved
Litigation (arbitration) basic situation
(Ten thousand youn)
(Ten thousand youn)
Disclosure Date Disclosure Index
(Litigation (arbitration) trial results and impact
(Ten thousand youn)
Disclosure Date Disclosure Index
(Litigation (arbitration) progress

Disclosure Date Disclosure Index

April 22, 2016, Zhuji City According to "(2016) Zhejiang 0681 The people's court issued a civil mediationil lefterhation No. 31 ((2016) Zhejiang 0681 Republic of Bhink! Dayment requirements, press Hailiang and Dongda Water No.): Defendant Dongda Water GroupNine, thtdusandths of a month's interest rate Group Co., Ltd. on both sides The company should return to Zhejian@alliailaingns until September 2016 The signed "sales contract" cited Co., Ltd. has paid Dongda Water Group until the 30th Disputes. In December 2015, RMB 40,231,960 and pay it Limited company (hereinafter referred to as: The company as the plaintiff should \$ 20,000,000 from 2015 8 "Dongda Water Industry") need to return to the sea Matters to Zhuji Municipal People's Law From January 19, another 20,231,960 Bright stock payment and payment of profits

The court filed a lawsuit requesting Dongda University
Yuan will start from September 10, 20The total amount of interest loss is:
The company is huge
Total contract payments from the water industry
Calculated according to the monthly interest, category 9/1000 Foot
Chao Information Network

Total contract payments from the water industry

Calculated according to the monthly internst 44,090,941000; East
40,231,960 yuan. 2016

Interest loss, the payment is scheduled David 166sus.

Interest loss, the payment is scheduled Distrib 0 16 dustry (Http://
Payment of interest loss before the 8th Subthit month plication www.cni

Return the company paid Not completed before September 30, 2016 industry failed to perform the repayment the repayment the september 30, 2016 industry failed to perform the repayment the payment to bligations are fulfilled the payment obligations are fulfilled the payment obligations are fulfilled the payment obligations. Hailiang shares Sue

Before May 8, 2016 Pledged Defendant Dongda Water Grafipil Court in December 2017

Paid, the remaining balance in 2016 9 Microfinance in Zhejiang Haibo Made on the 23rd (2017)

Pay by the 30th of the month. Stock and shareholding Zhejiang 0681 No. 10885

After the legal rights and interests have the disposite of ling, ruling:
Right to first be compensated. Litigationeouth 28/44@ted person

Yuan, owned by the defendant Dongdall Widters Churi

42

Page 43

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Limited to the company. Water Treatment Co., Ltd. 36%

Of equity (investment amount 3204 Ten thousand); freezing period is three year. Because the two
Negotiating payment issues, so
Temporary suspension of Dongda Water
Group Co., Ltd. Mandatory
Implement measures.

- 13. Penalties and rectification
 - □ Applicable √ Not applicable

There were no penalties and rectifications during the reporting period.

- 14. The integrity of the company and its controlling shareholders and actual controllers
 - □ Applicable √ Not applicable
- 15. Implementation of the company's equity incentive plan, employee stock ownership plan or other employee incentive measures
 - √ Applicable

 □ Not applicable
 - (1) The first phase of the restricted stock incentive plan of Zhejiang Hailiang Co., Ltd.

On August 5, 2016, the company held the 22nd meeting of the 5th Board of Directors and the 13th meeting of the 5th Board of Supervisors

The meeting reviewed and approved the "About Zhejiang Hailiang Co., Ltd. Phase 1 Restricted Stock Incentive Plan (Draft)" and its

Summary Proposal "and" About the Establishment of "Zhejiang Hailiang Co., Ltd. Phase I Restricted Stock Incentive Plan Implementation Assessment Management

"Proposal of Measures>", independent directors of the company expressed their independent opinions on this.

On August 6, 2016, the company disclosed "Zhejiang Hailiang Co., Ltd." on www.cninfo.com.cn.

Division I Restricted Stock Incentive Plan (Draft) "and its summary," Zhejiang Hailiang Co., Ltd. Phase I Restricted Shares

Management Measures for the Implementation of Examination of the Incentive Plan for Voting Incentives "and" List of Persons in the First Phase Restricted Stock Incentive Plan " On the same day, the company passed

The method of combining the announcement of the office automation system with the announcement of the factory bulletin board publicized the name and name of the incentive object within the company

Position, publicity time is from August 6, 2016 to August 15, 2016, as of August 15, 2016, the company's director

The meeting office and human resources center did not receive any questions from anyone on this incentive object. The board of supervisors of the company

The person who was awarded the list of incentive targets was checked and issued an audit opinion.

On August 25, 2016, the company held the first extraordinary general meeting of shareholders in 2016 and reviewed and approved the "About

Proposal of the First Phase of Restricted Stock Incentive Plan (Draft)> and its summary "," About the formulation of <Zhejiang Hailiang

43

Page 44

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

The Proposal on the Implementation of the Administrative Measures for the Implementation of the First Phase of the Restricted Stock Incentive Plan for Joint Stock Co., Ltd. "

Authorize the board of directors to handle the company's first phase of the restricted stock incentive plan related matters. "

On September 1, 2016, the company convened the second meeting of the sixth board of directors and the second meeting of the sixth board of supervisors to review

Approved the "Proposal on Adjusting the First Phase Restricted Stock Incentive Plan (Draft)" and the "On Incentive

"The first proposal to grant the first phase of restricted stock." The number of incentive objects granted by this restricted stock incentive plan is 195

It was adjusted to 193, and the total number of restricted shares granted was adjusted from 21 million shares to 20.98 million shares. 4 million shares reserved

constant. The independent directors expressed their independent opinions on related matters, and considered that the qualifications of the incentive subjects are legal and effective.

The adjustment of the sub-equity incentive plan and the determined grant date comply with the relevant regulations.

On November 9, 2016, the company announced that the restricted stock incentive plan was granted for the first time and part of the registration was completed, and the listing date was

November 10, 2016. Since 3 people gave up the subscription of restricted stocks, this restricted stock incentive plan actually granted

The number of incentive targets was adjusted from 193 to 190, and the total amount of restricted stock granted was adjusted from 20.98 million shares to 20.716 million shares.

The reserved portion of 4 million shares remains unchanged.

On July 24, 2017, the company convened the 11th meeting of the 6th Board of Directors and the 7th meeting of the 6th Board of Supervisors.

Reviewed and approved the Proposal on Granting Restricted Stocks to Incentives. According to the "Listed Companies Equity Incentive Management Office

Law, the relevant provisions of the "Zhejiang Hailiang Co., Ltd. Phase I Restricted Stock Incentive Plan (Draft)" and the company's 2016

Authorized by the 2016 First Extraordinary General Meeting of Shareholders held on August 25

The company 's board of directors believes that the conditions for granting restricted stocks as specified in the company 's restricted stock incentive plan have been fulfilled.

It is agreed that the company will grant 4 million shares of reserved restricted stock to 175 incentive objects on July 24, 2017. public

The independent director of the company issued an independent opinion, and Guohao Lawyer (Hangzhou) Office issued a legal opinion.

On September 19, 2017, the company announced the reserved part of the restricted stock incentive plan to complete the registration and listing procedures. due to

12 people give up the subscription of reserved restricted stock, the reserved part of the restricted stock incentive plan is actually granted to the incentive target

The number was adjusted from 175 to 163, and the total amount of reserved restricted stock granted was adjusted from 4 million shares to 3.9 million shares.

On October 27, 2017, the 14th meeting of the 6th Board of Directors and the 10th meeting of the 6th Board of Supervisors reviewed

Approved the "Proposal on Adjusting the First Grant of Restricted Stock Repurchase Price" and "On the Repurchase of Certain Restricted Stocks

"The Proposal" and "The Proposal on the First Granted Part of the Restricted Stock Incentive Plan for the First Time to Lift the Restricted Sale Period" public

The independent director of the company issued an independent opinion, and Guohao Lawyer (Hangzhou) Office issued a legal opinion.

On November 10, 2017, the first unlocking period of the company's first restricted stock incentive plan was lifted

A total of 6.162 million shares of sex stocks were released from circulation and restricted sales.

On December 27, 2017, the company repurchased and cancelled a total of 419,000 shares of equity incentive shares in China. Registration and settlement limited

44

Page 45

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

The Shenzhen branch of the company has completed the procedures for repurchasing and canceling registration of restricted stock.

On October 31, 2018, the twenty-fifth meeting of the sixth board of directors and the eighteenth meeting of the sixth board of supervisors,

Examined and approved the "Regarding the First Granted Part of the First Phase of Restricted Stock Incentive Plan and the Second Lifting of the Restricted Sales

The first ticket to lift the sale restriction period) can lift the sale restriction. Independent directors of the company issued independent opinions, Guohao Lawyer (Hangzhou)

The firm issued a legal opinion.

On November 16, 2018, the company's first phase of the restricted stock incentive plan granted the stock for the second release of the restricted sales period (pre-

The first restricted period for the release of stocks to be granted) a total of 7,859,200 shares to be listed for circulation.

On November 19, 2018, the twenty-seventh meeting of the sixth board of directors and the twentieth meeting of the sixth board of supervisors,

Examined and approved the Proposal on Adjusting the Repurchase Price of Certain Restricted Stocks First Granted and Reserved Granted

Proposal to Purchase and Cancel Some Restricted Stocks. The independent directors of the company issued independent opinions, and Guohao Lawyer (Hangzhou)

Have a legal opinion.

On December 6, 2018, the company's fourth temporary shareholders' meeting in 2018 reviewed and approved the

"Proposal for Sexual Stocks" and "Proposal for Companies to Change Registered Capital and Amend Articles of Association".

The equity incentive shares cancelled in this repurchase totaled 351,000 shares, accounting for 0.0180% of the total share capital of the company before the repurchase. This time

The price of the purchased and cancelled equity incentive shares is as follows: 5 of them are the incentive objects granted for the first time.

A total of 231,000 shares of all restricted stocks, due to the company 's 2016 implementation of equity distribution, every 10 shares will be paid a cash dividend of 0.6

Yuan, the 2017 equity distribution pays a cash dividend of 0.6 yuan for every 10 shares, so the repurchase price is adjusted accordingly to 3.68 yuan / share; 3

The incentive objects are all the restricted shares of the incentive objects that have been retired and reserved for a total of 120,000 shares.

Equity distribution in 2017, so the repurchase price was adjusted accordingly to RMB 4.36 / share.

The company has completed the above-mentioned restricted stock in China Registration and Clearing Co., Ltd. Shenzhen Branch on January 21, 2019

Registration procedures for repurchase and cancellation. After the repurchase cancellation, the company's total share capital was changed to 1,952,107,432 shares.

(2) Matters concerning the first phase of employee stock ownership plan

On August 15, 2018, the twenty-first meeting of the sixth board of directors of the company reviewed and approved the "About

"The first phase of the company's employee stock ownership plan (draft) and its summary of the proposal", the proposal has been the company's second temporary in 2018

Shareholders' meeting reviewed and approved. Agree to use the total capital of the asset management plan of 120 million yuan and the company's stocks closed on August 15, 2018

Based on the price of 8.33 yuan per share, the number of target shares involved in the current employee stock ownership plan is about 14.4 million shares, and the number of shares involved is about

It accounts for 0.85% of the company's total share capital, and the cumulative total does not exceed 10% of the company's total share capital

The number of shares corresponding to the planned share does not exceed 1% of the company 's total share capital.

On November 13, 2018, the company received GF Securities Asset Management (Guangdong) Co., Ltd. to complete the first phase of employee shareholding

45

Page 46

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

 $Notice \ of \ planned \ stock \ purchase, the \ company \ 's \ first \ phase \ of \ employee \ stock \ ownership \ plans \ to \ accumulatively \ purchase \ company \ stocks \ through \ the \ secondary \ market \ 12,519,688$

Shares, accounting for 0.6412% of the company 's total share capital, with a total transaction value of RMB 93,410,401.85 and an average transaction price of about 7.4611

Yuan / share. So far, "Guangfa Yuanchi Hailiang Share No. 1 Directed Asset Management Plan" has completed the stock purchase, and the purchased stock is locked

Regularly from November 13, 2018 to November 12, 2019.

- 16. Major Related Party Transactions
- 1. Related transactions related to daily operations
 - □ Applicable √ Not applicable

During the reporting period, there were no related-party transactions related to daily operations.

- 2. Related transactions in the acquisition or sale of assets or equity
 - ☐ Applicable √ Not applicable

During the reporting period, the company did not have any related party transactions related to the acquisition or sale of assets or equity.

- 3. Related transactions of joint foreign investment
 - □ Applicable √ Not applicable

During the reporting period, there was no related party transaction involving joint foreign investment.

- 4. Related credit and debt transactions
 - □ Applicable √ Not applicable

There were no related claims and debt transactions during the reporting period.

- 5. Other major related party transactions
 - $\sqrt{\text{Applicable}} \square \text{Not applicable}$
 - a: Related guarantees

guarantor	Secured party	Guarantee amount	Guarantee start date	Wh Guarantee maturity date	ether the guarantee has been fulfilled Finished
Zhejiang Hailiang Co., Ltd. Ha	niliang Group Co., Ltd.	330 million yuan	July 3, 2018	July 3, 2019	no
Zhejiang Hailiang Co., Ltd. Ha	ailiang Group Co., Ltd.	400 million yuan	October 17, 2018 Octo	ber 16, 2019	no
Zhejiang Hailiang Co., Ltd. Ha	niliang Group Co., Ltd.	100 million yuan	December 27, 2018 De	cember 26, 2019	no

46

Page 47

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Hailiang Group Co., Ltd.	Zhejiang Hailiang Environmental Materials 22.23 million yuan November 9, 2 Limited company	018 December 31, 2019	no
Hailiang Group Co., Ltd.	Hong Kong Hailiang Copper Trading US \$ 20 million July 22, 2016 Decem Limited company	aber 31, 2020	no
Hailiang Group Co., Ltd.	Hong Kong Hailiang Copper Trading \$ 10 million May 22, 2018 January 1: Limited company	5, 2021	no
Hailiang Group Co., Ltd.	Hong Kong Hailiang Copper Trading 300 million yuan December 25, 201 Limited company	8 December 24, 2019	no
Hailiang Group Co., Ltd.	Zhejiang Keyu Metal Materials Limited company 50 million yuan October 17, 2017	October 17, 2018	no
Hailiang Group Co., Ltd.	Zhejiang Keyu Metal Materials Limited company 223.23 million yuan November 9, 20	018 December 31, 2019	no
Hailiang Group Co., Ltd.	Shanghai Hailiang Copper Co., Ltd. 150 million yuan January 9, 2018 the company	January 9, 2019	no

Hailiang Group Co., Ltd.	Hailiang Otto Copper Pipe (Gu East) Co., Ltd.	angzhou 350 million yuan September 19, 2018 Sep	tember 18, 2020	no
Hailiang Group Co., Ltd.	Hailiang (Vietnam) Copper	6.12 'W' 7 25 2010 7 10 2020		no
Hainang Gloup Co., Ltd.	Limited company	\$ 12 million June 25, 2018 June 19, 2020		110
Hailiang Group Co., Ltd.	Hailiang (Vietnam) Copper			no
Hainang Gloup Co., Ltd.	Limited company	\$ 35 million May 31, 2018 May 30, 2021		110
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd.		redit change day	no
rialitang Group Co., Ltd.	the company	\$ 56 million November 16, 2016	stop	по
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd.			no
Hamang Gloup Co., Etc.	the company	800 million yuan September 13, 2018 Sep	tember 13, 2019	110
Hellion Cours Co. Ltd.	Zhejiang Hailiang Co., Ltd.	400 '11' 1 27 2010 14 1 1	7 2020	no
Hailiang Group Co., Ltd.	the company	400 million yuan March 27, 2018 March 2	17, 2020	110
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd.	770 '11'	11 2010	no
Hainang Gloup Co., Ltd.	the company	770 million yuan January 11, 2018 Januar	y 11, 2019	110
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd.	220 '11'	11 2010	no
	the company	220 million yuan January 11, 2018 Januar	y 11, 2019	110
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd.	6 14 5 William July 12 2019	I 0. 2010	no
Hamang Gloup Co., Etc.	the company	\$ 14.5 million July 13, 2018	January 9, 2019	110
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd.	6 11 4 28: O-4-124 2018 A21 10 2	010	no
Hamang Gloup Co., Etc.	the company	\$ 11.4 million October 24, 2018 April 19, 2	019	110
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd.	50 111: O	26. 2010	no
Hamang Gloup Co., Etc.	the company	50 million yuan October 31, 2018 April	20, 2019	110
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd.	UC 6 10 11: N 14 2019 M 1	0.2010	no
Training Group Co., Etc.	the company	US \$ 10 million November 14, 2018 May 1	0, 2019	
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd.	HC 6 (6 11 N 14 2019 F-b-	18 2010	no
ng oroup co., Ett.	the company	US \$ 6.6 million November 14, 2018 Febr	uary 10, 2019	
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd.	\$ 850 million October 25, 2018 October 2	5 2010	no
ng oroup co., Ett.	the company	\$ 650 million October 25, 2018 October 2	2, 2017	

Page 48

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

47

Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. the company	281.21 million yu	an November 9, 2018	3 December 31, 2019	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. the company	300 million yuan	November 20, 2018 ?	November 20, 2019	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. the company	150 million yuan	January 9, 2018 De	cember 17, 2018	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. the company	300 million yuan	September 4, 2018	September 3, 2019	no
Hailiang Group Co., Ltd. Feng Hailiang	Zhejiang Hailiang Co., Ltd. the company	308 million yuan	July 1, 2017	July 1, 2019	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. the company	1.44 billion yuan J	une 26, 2017 Decemb	er 31, 2019	no
	Zhejiang Hailiang Co., Ltd. the company				
Hailiang Group Co., Ltd. Feng Hailiang	Shanghai Hailiang Copper Co., the company	Ltd. \$ 84.7 million	February 9, 2018	The credit changes to stop	no
	Hong Kong Hailiang Copper T	rading			

	Limited company						
Helling Come Co. Ltd.	Zhejiang Hailiang Co., Ltd.						
Hailiang Group Co., Ltd.	the company	\$ 26.65 million	January 1, 2017	July 4, 2021	no		
	Zhejiang Hailiang Co., Ltd.				no		
Hailiang Group Co., Ltd.	the company	68 million euros April 21, 2017 April 20, 2020					
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd.	\$ 30 million April 16, 2018 April 15, 2019			no		
riamang Group Co., Ltd.	the company	\$ 30 million April		110			
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd.				no		
riamang Group Co., Ltd.	the company	\$ 38 million	September 6, 2018	September 5, 2019			
Hailiang Real Estate Holding General Hailiang Co., Ltd.				no			
the company	the company	20 million yuan	20 million yuan August 31, 2018 February 14, 2019				
Hailiang Real Estate Holding	CiZhuji ɗng ,Haidiang Co., Ltd.						
the company	the company	USD 7.5 million A	August 10, 2018	February 1, 2019	no		
Hailiang Real Estate Holding	CiZhajiang,Haidiang Co., Ltd.						
the company	the company	\$ 6 million Decen	iber 27, 2018 June 25, 2	019	no		
Hailiang Real Estate Holding	CiZhujiang Haidiang Co., Ltd.	62.0050 'W' B	1 17 2010	F.1 0.2021	no		
the company	the company	\$ 2.8858 million Dec	ember 17, 2018	February 8, 2021	110		
Hailiang Real Estate Holding	CiZhujiang Haidiang Co., Ltd.	110 6 2 0075 (III)					
the company	the company	US \$ 3.0975 million l	December 25, 2018 Mar	ch 29, 2019	no		

Page 49

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

b: The Company and Hailiang Group Finance Co., Ltd. signed the "Financial Service Agreement". According to the content of the agreement, Hailiang Group

Tuan Finance Co., Ltd. will handle related financial business for the company within the scope permitted by its business scope, including but not

Limited to absorbing deposits, providing loans, receiving and paying settlement, handling financial and financing consultants, credit verification and related consultations, agents

Business etc.

Describerant of the following	Endin	g balance	Beginning amount		
Deposit monetary funds of related parties	Amount	proportion%	Amount	proportion%	
Hailiang Group Finance Co., Ltd.	1,659,086,686.67	49.28	199,147,096.76	28.93	
Short-term loans borrowed from related p	artieBorrowing amount	Start date	expiry date		
Hailiang Group Finance Co., Ltd.	100,000,000.00	2018-7-25	2019-7-25		
Hailiang Group Finance Co., Ltd.	100,000,000.00	2018-7-23	2019-7-23		
Hailiang Group Finance Co., Ltd.	99,000,000.00	2017-3-23	2018-3-23		
Hailiang Group Finance Co., Ltd.	100,000,000.00	2018-8-22	2019-8-22		
Hailiang Group Finance Co., Ltd.	100,000,000.00	2018-9-25	2019-9-25		

Note: As of December 31, 2018, all short-term loans borrowed from related parties have been repaid.

)			
Major interrelated transaction int	terim report disclosure website i	elated inc	quiries
Temporary announcement name	Temporary announcement disclo	sure date	Temporary announcement to disclose website name
About providing support for the controlling shareholder Announcement	r Hailiang Group Co., Ltd. April 27, 2018	Juchao Inf	ormation Website www.eninfo.com.cn
About Hailiang Group Finance Co., Ltd. Announcement for financial services	April 25, 2016	Juchao Inf	ormation Website www.cninfo.com.cn
17. Major contracts and their performa	nnce		
1. Information about trusteeship, contracting	and leasing		
(1) Trusteeship			
$\hfill\Box$ Applicable $\sqrt{\ensuremath{Not}}$ applicable			
There was no trusteeship during	the reporting period.		
(2) Contracting situation			

Page 50

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

(3) Lease situation

☐ Applicable √ Not applicable

☐ Applicable √ Not applicable

There was no contracting during the reporting period.

There were no leases during the reporting period.

2. Major guarantee

√ Applicable □ Not applicable

(1) Guarantee situation

Unit: ten thousand yuan

 $\label{prop:external guarantees} External\ guarantees\ of\ the\ company\ and\ its\ subsidiaries\ (excluding\ guarantees\ for\ subsidiaries)$

Guarantee amount Whether to fullsfill off Name of guarantee objectRelated announdinessetsual date of the guarantee amount Type of guarantee Warranty period Disclosure date December 2016 Joint Liability 29th-2017 December 29, 2016 2016 05 Hailiang Group Co., Ltd. day September 2017 Joint Liability September 26, 2017 Hailiang Group Co., Ltd. 26th-2018

	January 20		day		certificate	September 25,		
Hailiang Group Co., Ltd.	2018 05 18th	33,000	July 03, 2018 day	22,000	Joint Liability certificate	July 3, 2018 Sun-July 2019 Month 3	no	Yes
Hailiang Group Co., Ltd.	2018 05 18th	40,000	October 17, 2018 day	40,000	Joint Liability certificate	October 2018 17th-2019 October 16, 2016 day	no	Yes
Hailiang Group Co., Ltd.	2018 05 18th	10,000	December 27, 2018 day	4,000	Joint Liability certificate	December 2018 27th-2019 December 26 day	no	Yes
The amount of external gua Meter (A1)	rantees approved durir	ng the rep	orting period 83,000	The actual issue of external guarantees during the reporting period Total living allowance (A2)				66,000
The amount of external guar Total (A3)	rantees approved at the	e end of t	he reporting period 83,000	Actual external g		at the end of the re	porting period	d 66,000

Company guarantees to subsidiaries

50

Page 51

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

N C	Guarantee amount			ual guarante		ntee Warranty pe	Whether to	fu llsfill off
Name of guarantee obj	Disclosure date	nemonstat da	ite of the guarantee amount	amount	Type of guara	ntee warranty pe		Joint guarantee
Shanghai Hailiang Copper O	² 961 7 \ 05 January 20	24,021	July 11, 2016 day	0	Joint Liability certificate	October 2017 26th-2018 October 25 day	Yes	no
Shanghai Hailiang Copper C Division	2016⊕ 5 18th	56,038	January 01, 2017 day	18,981	Joint Liability certificate	January 2017 1st-2021 February 28	no	no
Shanghai Hailiang Copper O	2018Ф 5 18th	24,021	November 15, 2018 day	0	Joint Liability certificate	January 2017 1st-2021 February 28	no	no
Hong Kong Hailiang Coppe the company	er 20 pasing Limited	33,731	June 15, 2018 day	20,511	Joint Liability certificate	June 2018 15-2019 June 15,	no	no
Hong Kong Hailiang Coppe the company	er 20 pasting: Limited	19,217	June 18, 2018 day	6,384	Joint Liability certificate	June 2018 18th-2020 September 18,	no	no
Hong Kong Hailiang Coppe the company	r -Trading Limited 18th	17,158	June 28, 2018 day	6,717	Joint Liability certificate	June 2018 28th-2022 November 16, 2 day	no 016	no
Hong Kong Hailiang Coppe	er 2(yaging Limited	6,863	June 25, 2018	0	Joint Liability	June 2018 25th-2022	no	no

the company	18th		day		certificate	November 16, 2 day	016	
Hong Kong Hailiang Coppe the company	er Angling Limited	20,590	June 28, 2018 day	20,484	Joint Liability certificate	June 2018 28th-2021 February 8, 201	no 6	no
Hong Kong Hailiang Coppe the company	er 20:rading Limited 18th	30,000	December 25, 2018 day	30,000	Joint Liability certificate	December 2018 25th-2019 December 24 day	no	no
Guangdong Hailiang Coppe Division	er 1018 lo5 l. 18th	22,000	May 30, 2018 day	20,000	Joint Liability certificate	May 2018 30-2019 May 30	no	no
Guangdong Hailiang Coppe Division	er <u>1018 lo</u> gl. 18th	21,000	December 21, 2018 day	(Joint Liability certificate	December 2018 21-2019 December 20 day	no	no

Page 52

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

51

Hailiang (Anhui) Copper Limited company	2016 05 18th	10,000	April 25, 2017 day	C	Joint Liability certificate	April 2017 25th-2018 April 25,	Yes	no
Hailiang (Anhui) Copper Limited company	2017 05 January 20	4,000	October 31, 2017 day	(Joint Liability certificate	October 2017 31-2018 October 30 day	Yes	no
Hailiang (Anhui) Copper Limited company	2018 05 18th	4,000	December 03, 2018 day	4,000	Joint Liability certificate	December 2018 3rd-2019 December 2	no	no
Hailiang (Anhui) Copper Limited company	2018 05 18th	10,000	June 13, 2018 day	5,007	Joint Liability certificate	June 2018 13-2019 June 13,	no	no
Hailiang (Anhui) Copper Limited company	2018 05 18th	10,140	September 29, 2018 day	10,140	Joint Liability certificate	September 2018 29th-2019 September 29,	no	no
Hailiang (Anhui) Copper Limited company	2018 05 18th	10,000	November 13, 2018 day	10,000	Joint Liability certificate	November 2018 13-2019 October 15 day	no	no
Approval of the guarantee	amount for subsidiaries	during t	he reporting period 228,720	During the repor	• • • • • • • • • • • • • • • • • • • •			348,797
Guarantees to subsidiaries Total amount (B3)	approved at the end of	the report	ting period 284,758		reporting period			152,224

Subsidiary to subsidiary guarantee

Guarantee amount

Actual guarantee

Name of guarantee objectRelated annount#Ameetual date of the guarantee amount

Disclosure date

Disclosure date

Actual guarantee

Type of guarantee

Whether to fullsfill off

Type of guarantee

Whether to fullsfill off

Type of guarantee

Finished Joint guarantee

Zhejiang Hailiang Co., Ltd.

Total company guarantee (ie the sum of the top three items)					
Total amount of guarantees approved during the reporting period $311,\!720$	The actual amount of guarantee during the reporting period $\label{eq:continuous} \text{Total } (A2+B2+C2)$	414,797			
The total amount of guarantees approved at the end of the reporting period $(A3+B3+C3) \label{eq:approx}$	The actual guarantee balance at the end of the reporting period $Meter (A4+B4+C4)$	218,224			
The proportion of the actual total guarantee (ie A4 + B4 + C4) to the company's net assets					
among them: Balance of guarantee for shareholders, actual controllers and their related parties	(D)	83,000			
Debt provided directly or indirectly to the guaranteed object whose asset-liability ratio exceeds 70%					
Guaranteed balance (E)					
The amount of the total guarantee exceeding 50% of the net assets (F)		0			

Page 53

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

52

The total amount of the above three guarantees (D + E + F) The above guarantees are all guarantees provided to the controlling shareholders and the company's controlling subsidiaries, for unexpired guarantees, guarantee liability has occurred during the reporting period or may be jointly and severally liable

The above mentioned guarantee parties are in good operating condition, with strong solvency, and the guaranteed financial Statement of responsibility (if any) The risk is within the company's control. Instructions for providing external guarantees in violation of prescribed procedures (of any) Description of the specific situation of using a composite guarantee Not applicable. (2) Violation of external guarantees □ Applicable √ Not applicable During the reporting period, the company had no violations of external guarantees. 3. Entrust others to manage cash assets (1) Entrusted financial management ☐ Applicable √ Not applicable There was no entrusted wealth management during the reporting period. (2) Entrusted loans □ Applicable √ Not applicable There were no entrusted loans during the reporting period.

□ Applicable √ Not applicable

4. Other major contracts

There were no other major contracts during the reporting period.

18. Social Responsibility

1. Situation of fulfilling social responsibilities

The company adheres to the mission of "to gather talents, to benefit and benefit all", and always adheres to "people-oriented, open and innovative, stable and pragmatic,

The value of "integrity and win-win", playing the spirit of "integrity, pragmatism, stability, efficiency, excellence", is committed to

Create, dedicate the country and repay society. For details, please refer to the company's posting on www.cninfo.com on April 29, 2019.

53

Page 54

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

(Http://www.cninfo.com.cn/) "2018 Social Responsibility Report".

2. Performance of social responsibility for targeted poverty alleviation

During the reporting period, the company has not yet carried out targeted poverty alleviation work and has no follow-up targeted poverty alleviation plan.

3. Environmental protection related situation

Whether the listed company and its subsidiaries belong to the key pollutant discharge units announced by the environmental protection department

Yes

Major pollutants Company or son-in-law And characteristiclyndlbticof discharge outlets Division name The name of the thing	Discharge outlet distribution Emission of Happening	Executed pollution Approved emis oncentration Total emissions Emission standards Total	stronseeding emissions condition
Zhejiang Hailiang shares Co., Ltd. COD Nanotube 1	Factory area 50mg / L	GB8978-19 96 "Sewage Comprehensive 4,327 tons Emission standard quasi" 5.47 tons	no
Zhejiang Hailiang shares Ammonia nitrog Na notube 1 Co., Ltd.	Factory area $-5mg/L$	DB33 / 887-2 013 "Zhejiang Pfb2090ctons 0.547 tons Local Standard	no
Zhejiang Keyujin Materials are linting Nanotube 1 the company	Factory area 50mg / L	GB8978-19 96 "Sewage Comprehensive 0.8654 tons 0.945 tons Emission standard quasi"	no
Zhejiang Keyujin Materials are lim kerd nonia nitrog Na notube 1 the company	Factory area 5mg / L	DB33 / 887-2 013 "Zhejiang P ft:04it& tons 0.095 tons Local Standard	no

Construction and operation of pollution prevention facilities

The pollution prevention and control facilities of the Zhejiang base mainly include 1 set of 500 tons / day sewage treatment facility and 1 set of 400 tons / day sewage treatment facility.

Facilities, 12 sets of 60000m3 / h waste gas treatment facilities, and the establishment of soundproof walls in the northwest corner of the plant area to reduce the noise of the plant boundary

Zhejiang Hailiang Co., Ltd.

The impact of residents; the pollution prevention facilities of the Shanghai base mainly include a set of 200 tons / day sewage treatment facility and two sets of 50,000 m3 / h

Waste gas treatment facility; the pollution prevention and control facility in Vietnam base mainly includes a set of 980 tons / day sewage treatment facility and two sets of 40,000

m3 / h waste gas treatment facility; Zhejiang Hailiang Environmental Materials Co., Ltd. mainly has a set of wastewater equipment with a treatment capacity of 240 tons / day;

Two sets of ammonia absorption equipment are used to absorb the process waste gas, the processing capacity is 12000m3 / h and 18000m3 / h respectively; one set of wet electric dust removal

The equipment is used to treat sintering waste gas, with a designed processing capacity of 30,000m3 / h; two sets of filter dust collectors, each with a processing capacity of 5500m3 / h.

54

Page 55

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

The pollution prevention and control facilities of the Guangdong base mainly include a set of 250 tons / day sewage treatment facility and two sets of 17000m3 / h waste gas treatment facilities

Implementation; the pollution prevention and control facilities in Anhui base mainly include a set of 550 tons / day sewage treatment facility, three sets of 40,000m3 / h, 20,000m3 / h,

15000m3 / h waste gas treatment facility; the pollution prevention and control facility in Chongqing base mainly has a set of 35 tons / day sewage treatment facility, 1

Set of 45000 m3 / h waste gas treatment facilities:

All production facilities have built pollution control facilities in accordance with the requirements of the EIA report or approval documents, and all are stable in 2018

During operation, all types of pollutants are discharged to meet the standards, and zero accidents in environmental protection facilities are achieved.

Construction project environmental impact assessment and other environmental protection administrative permits

In 2018, the company's Zhejiang base obtained approval comments on the environmental impact assessment of two projects, each with an annual output of 50,000 tons

Body busbar and busbar construction project and intelligent manufacturing project of copper and copper alloy precision seamless tubes for air conditioning and refrigeration with an annual output of 70,000 tons;

Guangdong base obtained approval for environmental impact assessment of expansion project of 70,000 tons high-efficiency, energy-saving and environmentally friendly precision copper pipe production line

Opinion; Chongqing base obtained approval opinion on environmental impact assessment of non-ferrous metal materials deep (finish) processing project (phase I); in addition,

The company and its subsidiaries changed and extended the sewage permit.

Emergency plans for environmental emergencies

The company is in accordance with the "Administrative Measures for the Recording of Environmental Emergency Response Plans of Enterprises and Institutions in Zhejiang Province (Trial)" (Zhehuan Letter

[2015] No. 195), combined with the implementation of the environmental emergency plan, every three years, the environmental risks and environmental emergency

Carry out a retrospective assessment of the case, combined with the latest requirements, on the basis of the original single-book emergency plan for environmental emergencies,

Through carrying out environmental risk assessment and emergency material survey, the emergency plan and risk assessment report and emergency material adjustment were re-prepared

The investigation report was reported to Zhuji City Environmental Protection Bureau of Shaoxing City for the record after being reviewed by relevant environmental protection experts. At the same time, the company prepared according to the emergency plan

According to the relevant requirements of the case management measures, the environmental emergency plan shall be revised and filed in a timely manner according to the actual situation. Complete Zhejiang in 2018

Jiang Hailiang Co., Ltd. and Zhejiang Keyu Metal Materials Co., Ltd. have made emergency environmental emergency response plan filing work, and press

The emergency drill was carried out smoothly according to the content of the emergency plan. In November 2018, the Anhui base was targeted by professional organizations in response to the company 's environmental status,

Re-compiled the "Hailiang (Anhui) Copper Co., Ltd. Emergency Response Plan for Environmental Emergencies" and reported to the Tongguan District Environmental Protection Bureau for the record,

The record number 340705-2018-009-L, the company combined with the actual plan, held an environmental emergency plan drill in November 2018.

Environmental self-monitoring program

The company and related subsidiaries strictly follow the "National Key Monitoring Enterprises Self-Monitoring and Information Disclosure Measures" (Huanfa [2013]

No. 81) and the "General Guidelines for Self-Monitoring Technology of Pollutant Discharge Units" (released on April 25, 2017, implemented on 2017.6.1) and other requirements

Zhejiang Hailiang Co., Ltd.

The company 's environmental self-monitoring plan has been adopted. The company 's monitoring indicators, monitoring points, monitoring frequency, monitoring methods,

The implementation of emission standards and standard limits has been clearly stipulated, and is carried out on the self-monitoring information disclosure platform of the attribution company public.

55

Page 56

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Other environmental information that should be disclosed

no

Other environmental related information

Since 2010, Hailiang has hired qualified units to prepare the company's "Environment Report" every year

The information disclosure website designated by Yi conducts external disclosure of environmental matters and integrates the company 's environmental information system transparently and truthfully.

Communicate to the public, further uphold and deepen the company's responsibility for the environment and society, and let all stakeholders understand and support

Support the company's environmental protection philosophy and actions to promote the sustainable development of the company's green cause.

The company's 2018 Environmental Report was published on Juchao Information Network on April 29, 2019

(Http://www.cninfo.com.cn/).

19. Explanation of other major issues

√ Applicable □ Not applicable

(1) Matters concerning the non-public offering of shares in 2017

On April 27, 2017, the ninth meeting of the sixth board of directors of the company reviewed and approved

"Preplan" and other related proposals, and held the tenth meeting of the sixth board of directors on May 26, 2017, and reviewed and approved the "2017

Proposal for the Non-public Issuance of Stocks (Revised Draft) "and other related proposals, which have been held on June 12, 2017.

The company's 2017 second extraordinary shareholders meeting reviewed and approved. The thirteenth meeting of the sixth board of directors held on September 25, 2017

The meeting reviewed and approved relevant proposals such as the 2017 Private Stock Issuance Plan (Second Revision) and other related proposals.

The 15th meeting of the Sixth Board of Directors held on November 16 reviewed and approved

Three revisions) "and other related proposals. The company intends to issue non-public A shares with no more than 338,423,422 shares and raise

The total amount of funds does not exceed RMB 2945 million. On December 11, 2017, the China Securities Regulatory Commission issued an audit committee

The company's application for non-public offering of shares was reviewed. According to the review results of the meeting, the company's application for non-public offering of shares

Please get approval.

On April 23, 2018, the company received the "About Approval of Zhejiang Hailiang Shares" issued by the China Securities Regulatory Commission.

Reply to the Non-Public Issuance of Shares by a Limited Company (Securities Regulatory Permission (2018) No. 616). After approval, the company

Public offering of 256,860,319 RMB common shares to raise matching funds, the issue price per share is RMB 8.09

The total amount of supporting funds is RMB 2,077,999,980.71 yuan, after deducting the related issuance costs of RMB 28,414,267.70 yuan (not

After tax), the net proceeds will be RMB 2,049,585,713.01. The above raised funds have been put in place by Daxinhui

56

Page 57

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Daxin Yanzi [2018] No. 4-00034 issued by Daji Yanzi (Special General Partnership) on September 19, 2018

Report "Verification Confirmation.

On November 9, 2018, the company completed the registration of the above shares. And completed on December 11, 2018

After the industrial and commercial change registration, the company's registered capital was changed from RMB 1,695,598,113 to RMB 1,952,458,432.

(2) Matters concerning the acquisition of 100% equity of Chengdu Bede Copper Co., Ltd.

On January 29, 2018, the seventeenth meeting of the sixth board of directors of the company reviewed and approved the "Zhejiang Hailiang Co., Ltd.

The Proposal of the Company on the Acquisition of 100% Equity Interest of Chengdu Beide Copper Co., Ltd., and was held in Chengdu on March 14, 2018

The Shuangliu District Market and Quality Supervision Administration completed the registration procedures for industrial and commercial changes, and obtained the changed Business License.

After the completion of the industrial and commercial change of Bader Copper, the company held 100% equity of Bader Copper, and Bader Copper became a wholly-owned subsidiary of the company.

(3) Matters concerning the establishment of a wholly-owned subsidiary Chongqing Hailiang Copper Co., Ltd.

On January 29, 2018, the 17th meeting of the sixth board of directors of the company reviewed and approved the

Proposal of Chongqing Hailiang Copper Co., Ltd., a subsidiary company, agreed to invest in the establishment of a wholly-owned subsidiary Chongqing Hailiang Copper Co.

Division.

On February 26, 2018, the company completed the industrial and commercial registration of Chongqing Hailiang Copper Co., Ltd., a wholly-owned subsidiary.

And obtained the "Business License" issued by the Jiangjin Branch of Chongqing Municipal Administration for Industry and Commerce (Unified Social Credit Code:

91500116MA5YRGWU7M).

(4) Matters concerning the issuance of shares to purchase asset shares and the lifting of restricted sales and listing and circulation

According to the China Securities Regulatory Commission's "Approval of Zhejiang Hailiang Co., Ltd. Xianghai Liang Group Co., Ltd., etc.

Approval for Issuing Shares to Purchase Assets "(Zhongjian License (2015) No. 408), approved by the company to issue to Hailiang Group Co., Ltd.

111,028,038 shares, issued 12,336,449 shares to Zhejiang Zhengmao Venture Capital Co., Ltd. to purchase Zhejiang Hailiang Environmental Materials

Limited company. The total of 123,364,487 newly-added shares issued by the above-mentioned issued shares to purchase assets were listed on the Shenzhen Stock Exchange on June 29, 2015.

Listed on the SME Board of the Shenzhen Stock Exchange. According to the "Company Law", "Management Measures for Major Asset Restructuring of Listed Companies", "Shenzhen

Stock Exchange Listing Rules of the Stock Exchange and other relevant laws, regulations and rules

On June 29, the restricted sales and listing were lifted. The number of restricted shares lifted this time was 123,364,487 shares, accounting for the company's 7.28% of the previous total share capital.

(V) Matters concerning the first-phase employee stock ownership plan

On August 15, 2018, the twenty-first meeting of the sixth board of directors of the company reviewed and approved the "About

"The first phase of the company's employee stock ownership plan (draft) and its summary of the proposal", the proposal has been the company's second temporary in 2018

Shareholders' meeting reviewed and approved. Agree to use the total capital of the asset management plan of 120 million yuan and the company's stocks closed on August 15, 2018

Page 58

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Based on the price of 8.33 yuan per share, the number of target shares involved in the current employee stock ownership plan is about 14.4 million shares, and the number of shares involved is about It accounts for 0.85% of the company's total share capital, and the cumulative total does not exceed 10% of the company's total share capital

The number of shares corresponding to the planned share does not exceed 1% of the company 's total share capital.

On November 13, 2018, the company received GF Securities Asset Management (Guangdong) Co., Ltd. to complete the first phase of employee shareholding

Notice of planned stock purchase, the company 's first phase of employee stock ownership plans to accumulatively purchase company stocks through the secondary market 12,519,688

Shares, accounting for 0.6412% of the company 's total share capital, with a total transaction value of RMB 93,410,401.85 and an average transaction price of about 7.4611

Yuan / share. So far, "Guangfa Yuanchi Hailiang Share No. 1 Directed Asset Management Plan" has completed the stock purchase, and the purchased stock is locked

Regularly from November 13, 2018 to November 12, 2019.

(VI) Issue of publicly issued A- share convertible corporate bonds

On November 29, 2018, the 28th meeting of the sixth board of directors of the company reviewed and approved

Development Bank's A Share Convertible Corporate Bond Conditions "and other related proposals, which have been adopted on December 17, 2018

The fifth temporary shareholders' meeting of the company held in 2018 was reviewed and approved. The company plans to issue convertible corporate bonds to raise funds No more than RMB 3.25 billion (including RMB 3.25 billion).

On March 7, 2019, the China Securities Regulatory Commission (hereinafter referred to as "China Securities Regulatory Commission") issued "China

The Application for Acceptance of Application for Administrative Licensing by the China Securities Regulatory Commission (serial number: 190326).

The application materials for the administrative license of "The Approval of the Issuance of Corporate Bonds Convertible into Stocks by Listed Companies of Liang Co., Ltd." were reviewed, Considering that the application materials are complete, it decided to accept the application for administrative license.

(7) Matters concerning the purchase of land and workshops in the United States for new copper pipe production line projects

On October 10, 2018, the twenty-third meeting of the sixth board of directors of the company reviewed and approved the

Proposal for Land and Factory Buildings for New Copper Pipe Production Line Projects ", agreeing to the company or an authorized company 's wholly-owned subsidiary to raise funds by itself Acquired a piece of land held by Five Star Properties Sealy, LLC and related rights. Company management

After the agreement is signed, the layer will carry out relevant due diligence work, including but not limited to environmental assessment, property rights verification, building inspection

Wait for work. Lawyers and relevant professional institutions entrusted by the company submitted the subject asset due diligence report to the company. According to lawyers and

The contents and opinions of the reports of the relevant professional organizations have not affected the major findings of the land-factory transaction. Another company and Five

Star Properties Sealy, LLC conducted negotiations on the pricing of the underlying asset, and the transaction price of the underlying asset was RMB 45 million

The US dollar was adjusted to US \$ 44 million and the "COMMERCIAL CONTRACT AMENDMENT" was signed.

On December 14, 2018, the 30th meeting of the 6th Board of Directors of the company reviewed and approved the

The Proposal for Delivery to Plant Matters ", the company's board of directors agreed to pay USD 44 million for this transaction and complete the purchase

Matters related to the delivery of assets.

58

Page 59

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

(8) Repurchase of social public shares

The company held the twenty-sixth meeting of the sixth board of directors on November 16, 2018 and the call on December 6, 2018.

The fourth extraordinary general meeting of shareholders in 2018 reviewed and approved the "Plan on the Repurchase of Some Social Public Shares", and agreed to the

The company uses its own funds to repurchase the company's shares in a centralized auction transaction, and the total repurchase funds are not less than RMB 500 million (inclusive)

And no more than RMB 1 billion (inclusive), the price of repurchased shares is not more than RMB 10.60 per share (inclusive). Repurchase

The upper limit of the amount is 1 billion yuan, and the upper limit of the repurchase price is 10.60 yuan per share. It is estimated that the total number of shares repurchased is 94,339,622 shares.

About 4.83% of the company's total share capital. The specific number of shares repurchased and the proportion of the total share capital are based on the actual number of repurchases when the repurchase period expires

The amount shall prevail. The repurchase period shall not exceed 6 months from the date when the shareholders' meeting considers and approves the share repurchase plan.

On December 20, 2018, the company implemented share repurchases for the first time.

As of December 31, 2018, the company has repurchased 10,171,200 shares of the company through centralized auction transactions, accounting for

The total share capital is 0.5209%, the highest transaction price is 8.05 yuan / share, the lowest transaction price is 7.614 yuan / share, and the total transaction amount is

RMB 79,723,434.17 (including transaction fees). This repurchase meets the company's repurchase plan and relevant laws and regulations.

As of the disclosure date of this report, the company has repurchased 36,218,344 shares of the company in a centralized auction transaction, accounting for total shares

The price is 1.8553%, the highest transaction price is 8.737 yuan / share, the lowest transaction price is 7.599 yuan / share, and the total transaction amount is

290,001,080.97 (including transaction fees).

(IX) The entrusted processing business of the company and Jinlong shares expires

On November 16, 2015, the company signed with Jinlong Precision Copper Tube Group Co., Ltd. (hereinafter referred to as "Jinlong Shares")

Department of "Agreement on Entrusted Processing and Other Matters" and subsidiary agreement, Chongqing Longyu Precision Copper Tube Co., Ltd.

The company, Guangdong Longfeng Precision Copper Tube Co., Ltd., and Jiangsu Canghuan Copper Co., Ltd. started commissioned processing business. In the original association

After the negotiation expires, the company and Jinlong Co., Ltd. reached an agreement to continue the commissioned processing business.

Huan Copper Co., Ltd., GD Copper (USA) Inc., Jinlong (Ink

(Georgia) Limited liability company (GD Affiliates, S. DE RL DE CV) continued to be the company and

Its subsidiaries provide exclusive commission processing. At present, the term of the entrusted processing business of the agreement has expired. In 2019, the company will

It does not engage in entrusted processing business with Jinlong and its subsidiaries.

Overview of important matters	Disclosure date	Interim report disclosure website query index	
	April 28, 2017	Company announcement: "Announcement on Resolutions of the Ninth Meeting of the Sixth Board of Directors" (Announcement Number:	
About the 2017 non-public offering of shares		2017-021), see www.cninfo.com.cn for details.	
should	May 27, 2017	Company announcement: "Announcement on Resolutions of the Tenth Meeting of the Sixth Board of Directors" (Announcement Number:	
		2017-028), please see www.cninfo.com.cn for details.	

59

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

	June 13, 2017	Company announcement: "Announcement on Resolutions of the Second Extraordinary General Meeting of 2017" (Announcement Number: 2017-033), see www.cninfo.com.cn for details.
	July 01, 2017	Company Announcement: "About receipt of the" Notice of Acceptance of Application for Administrative License of China Securities Regulatory Commission" Announcement (Announcement No .: 2017-037), see Juchao Information Network for details (Www.cninfo.com.cn).
	September 27, 2017	Company announcement: "Zhejiang Hailiang Co., Ltd. Application for Non-Public Issuance of Stocks "Response of the feedback", see the www.cninfo.com.cn for details.
	December 12, 2017	Company Announcement: "On the application for non-public issuance of A shares to obtain the China Securities Regulatory Commission Announcement on the Review and Approval of the Development Committee of the Management Committee (Announcement Number: 2017-081), detailed See www.cninfo.com.cn.
	April 23, 2018	Company Announcement: "The Company's Non-Public Issuance of Stock Approved by the China Securities Regulatory Commission Announcement (Announcement No .: 2018-011), see Juchao Information Network for details (Www.cninfo.com.cn).
	May 16, 2018	Company announcement: "Announcement on Resolutions of the Nineteenth Meeting of the Sixth Board of Directors" (Announcement Number: 2018-025), see www.cninfo.com.cn for details.
	June 01, 2018	Company announcement: "Announcement on Resolutions of the First Extraordinary General Meeting of 2018" (Announcement Number: 2018-030), see www.cninfo.com.cn for details.
	November 07, 2018	Company announcement: "Zhejiang Hailiang Co., Ltd. Non-public Issuance of Stock Issuance Report and Listing Announcement (Summary) (Announcement Number: 2018-057) Chao Information Network (www.eninfo.com.en).
	December 15, 2018	Company Announcement: "Announcement on Completing the Registration of Changes in Industry and Commerce" (Announcement Number: 2018-087), see www.cninfo.com.cn for details.
Acquired 100% shares of Chengdu Bede Cop	January 30, 2018	Company Announcement: "Announcement on the Acquisition of 100% Equity of Chengdu Beide Copper Co., Ltd." (Announcement No.: 2018-003), please see www.cninfo.com.cn for details.
Rights	March 16, 2018	Company Announcement: "Completion of Industry and Commerce on Acquisition of 100% Equity of Chengdu Bede Copper Co., Ltd. Announcement of Change Registration (Announcement Number: 2018-010) (Www.cninfo.com.cn).
	January 30, 2018	Company announcement: "Zhejiang Hailiang Co., Ltd. invests heavily in establishing a wholly-owned subsidiary Announcement of Qinghailiang Copper Co., Ltd. (Announcement No .: 2018-004), see the giant
	gqing Hailiang Copper Co., I	td. Chao Information Network (www.eninfo.com.en).
Company matters	March 03, 2018	Company announcement: "About the completion of the industrial and commercial registration of Chongqing Hailiang Copper Co., Ltd., a wholly-owned subsidiary Announcement.) (Announcement No.: 2018-009), please see Juchao Information Net for details (Www.cninfo.com.cn).
Regarding the issuance of shares to purchase Matters related to sale, listing and circulation		Company Announcement: "Information on Lifting Non-Public Issuance of Shares and Restricting Sale and Listing Announcement (Announcement No .: 2018-031), see Juchao Information Network for details (Www.cninfo.com.cn).
Repurchase of social public shares	November 17, 2018	Company announcement: "Plan on Repurchase of Some Public Shares" (2018-064), For details, please refer to www.cninfo.com.cn.

6

Page 61

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

December 19, 2018 Company announcement: "Report on Repurchasing Company Shares" (2018-089), see details

		Juchao Information Network (www.cninfo.com.cn).
Decemb	per 21, 2018	Company announcement: "Announcement on Repurchasing Company Shares for the First Time" (2018-090), detailed
		See www.cninfo.com.cn.
January	3, 2019	Company announcement: "Announcement on Progress in Repurchasing Company Shares" (2019-001), detailed
		See www.cninfo.com.cn.
February	y 2, 2019	Company Announcement: "Announcement on Progress in Repurchasing Company Shares" (2019-008), detailed
		See www.cninfo.com.cn.
February	y 15, 2019	Company Announcement: "Announcement on Repurchase of Companies' Shares of 1% and Progress of Repurchase"
		(2019-009), see www.cninfo.com.cn for details. 》
March 2	2, 2019	Company announcement: "Announcement on Progress in Repurchasing Company Shares" (2019-0016), detailed
		See www.cninfo.com.cn.
April 1,	2019	Company announcement: "Announcement on Progress in Repurchasing Company Shares" (2019-021), detailed
		See www.cninfo.com.cn.
Purchase land and plant in the US for new copp@ctober	11, 2018	Company announcement: "About plans to purchase land and plants in the United States for new copper pipe production lines
Production line project matters		Announcement of the project "(2018-049), see Juchao Information Network for details
		(Www.eninfo.com.en).
Decembe	per 15, 2018	Company announcement: "Announcement on Resolutions of the 30th Meeting of the Sixth Board of Directors" (2018-086),
		For details, please refer to www.cninfo.com.cn.
Public Offering of A-Share Convertible Corporate Bonds	s December 1, 2018	Company announcement: "Announcement on Resolutions of the 28th Meeting of the Sixth Board of Directors" (2018-073),
		"Plan of Zhejiang Hailiang Co., Ltd.'s public issuance of A-share convertible corporate bonds"
		(2018-076), see www.eninfo.com.cn for details.
Decembe	er 18, 2018	Company announcement: "Announcement on Resolutions of the Fifth Extraordinary General Meeting of Shareholders in 2018" (2018-088),
		For details, please refer to www.cninfo.com.cn.
March 8	3, 2019	Company Announcement: *On the Application for the Public Issuance of Convertible Corporate Bonds to Obtain the China Securities Regulatory Commission
		Announcement on Acceptance (2019-017), please see www.cninfo.com.cn for details.
The first phase of the employee stock ownership the	16, 2018	Company announcement: "Announcement on Resolutions of the 21st Meeting of the Sixth Board of Directors" (2018-035),
		"Summary of Zhejiang Hailiang Co., Ltd. Phase 1 Employee Stock Ownership Plan"
		(2018-038), see www.cninfo.com.cn for details.
Septemb	per 1, 2018	Company announcement: "Announcement on Resolutions of the Second Extraordinary General Meeting of 2018" (2018-039),
		For details, please refer to www.cninfo.com.cn.
October	23, 2018	Company announcement: "Announcement on the progress of the company's first employee stock ownership plan"
		(2018-053), see www.cninfo.com.cn for details.
Novemb	per 14, 2018	Company announcement: "Zhejiang Hailiang Co., Ltd. on the company's first phase of employee stock ownership plan
		Announcement on Planned Completion of Stock Purchase "(2018-061), please see www.cninfo.com
		(Www.eninfo.com.cn).

Page 62

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

20. Major matters of the company's subsidiaries

□ Applicable √ Not applicable

Page 63

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Section 6 Changes in Shares and Shareholders

1. Changes in shares

1. Changes in shares

Unit: shares

	Before this change		Increase and decrease of	Increase and decrease of this change (+,-)			After this change	
	Quantity	proportion Issuing new sh	Provident FundareStock giving Stock swap	d other	Subtotal	Quantity	proportion	
Shares with restricted Portion		.88% 256,860,319	-1	156,712,094 100	,148,225 318,620	,367 16.32%		
3. Other domestic holding	gs 218,472,142 12	2.88% 256,860,319	-1	156,712,094 100	,148,225 318,620	,367 16.32%		
Among them: domestic l share		eg 28% 256,860,319	-1	123,364,487 133	,495,832 256,860	,319 13.16%		
Within nature Shareholding	95,107,655 5.0	61%		-33,347,607 -33	,347,607	61,760,048 3.1	6%	
2. Unrestricted shares Portion	1,477,125,971 87.	.12%		156,712,094 156	i,712,094 1,633,8	38,065 83.68%		
1. RMB ordinary shares	1,477,125,971 87.	12%		156,712,094 156	,712,094 1,633,8	38,065 83.68%		
3. Total number of share	\$1,695,598,113 100	0.00% 256,860,319			256,860,319 1,95	2,458,432 100.009	6	

Reasons for changes in shares

- √ Applicable □ Not applicable
- 1. Changes in the company's directors, supervisors, and senior management personnel lead to changes in the restricted shares of executives
- 1) The company's general election on August 25, 2016, according to the relevant laws and regulations, the departure information of the self-resigning personnel

On the first trading day six months after the date of declaration, the twelve months after the person leaves the office six months after the declaration

The amount that can be sold through the stock exchange within the month, and the unlimited sale of the person within the above amount

Conditional outstanding shares are unlocked. As of the reporting period, all the restricted sales shares of the retired executives were lifted. Therefore

The restricted shares of senior executives of the company changed accordingly.

- 2) The company convened the 18th meeting of the sixth session of the board of directors on April 25, 2018 and hired a deputy general manager.

 Laws and regulations stipulate that new directors, supervisors and senior management personnel shall hold 75% of the company 's unlimited shares. Therefore

 The restricted shares of senior executives of the company changed accordingly.
 - 2. The company's non-public offering of shares has led to changes in restricted shares

63

Page 64

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

1) Issuing shares to purchase asset shares Restricted shares Removal of restricted shares:

China Securities Regulatory Commission "On Approval of Issuance of Zhejiang Hailiang Co., Ltd. to Hailiang Group Co., Ltd."

Approval of the Purchase of Assets by Shares (Shenzhen Supervisory License (2015) No. 408), approved by the company to issue to Hailiang Group Co., Ltd.

111,028,038 shares, issued 12,336,449 shares to Zhejiang Zhengmao Venture Capital Co., Ltd. to purchase Zhejiang Hailiang Environmental Materials

Limited company. The total of 123,364,487 newly-added shares issued by the above-mentioned issued shares to purchase assets were listed on the Shenzhen Stock Exchange on June 29, 2015.

Listed on the SME Board of the Shenzhen Stock Exchange.

According to the "Company Law", "Administrative Measures for Major Asset Restructuring of Listed Companies" and "Shenzhen Stock Exchange Stock Listing Rules"

And other relevant laws, regulations, and rules, the above-mentioned restricted shares have been lifted from the restricted sales listing on June 29, 2018

through. The number of restricted shares lifted this time was 123,364,487 shares, accounting for 7.28% of the company's current total share capital.

2) New restricted shares for non-public offerings:

Approved by the China Securities Regulatory Commission on "Approval of Zhejiang Hailiang Co.

Approval "(Zhenjian License (2018) No. 616), the company issued 61,804,697 shares to Hailiang Group Co., Ltd.

Huarong Ruitong Equity Investment Management Co., Ltd. issued 28,430,160 shares to Huaan Caibao Asset Management Co., Ltd. (Hua

Ancaibao Asset Management Stable Increase Profit No. 3 Collective Asset Management Product) issued 30,902,348 shares, Xianghua Ancai Asset Management Co., Ltd.

The responsible company (Hua'an Caibao Asset Management Stable Increase Profit No. 2 Collective Asset Management Product) issued 59,332,509 shares to

The management limited liability company issued 76,390,605 shares, a total of 256,860,319 new shares were issued. The newly restricted shares were added in 2018

Listed on the Shenzhen Stock Exchange on November 9, 2016. Among them, the controlling shareholder Hailiang Group subscribes for a 36-month sales limit for shares,

From the first day of listing, it is estimated that the available time for listing and circulation is November 9, 2021 (in case of non-trading day postponement); other subscriptions

The sale period of the shares subscribed by the target is 12 months, starting from the first day of listing, and the expected circulation time is November 9, 2019

Day (in case of non-trading day postponement).

3. The first phase of the first restricted stock incentive plan grants the second part of the lifting of the restricted sales period (reserved to grant the first solution to the stock Except for the restricted period) lift the restricted sale

The twenty-fifth meeting of the sixth board of directors of the company reviewed and approved the

The stock incentive plan grants the first part of the second lift restriction period (reserved to grant the first release of the stock restriction period) to lift the limit

Sales Proposal. "The number of restricted shares released this time was 7,859,200 shares, accounting for 0.4025% of the company's total share capital. its

The number of shares granted for the first time during the second lifting of the restricted sales period for the first release of shares was 5,974,200 shares, accounting for 0.3060% of the company's total share capital

1,885,000 shares were reserved for the first lifting of the restricted sales period, which accounted for 0.0965% of the company's total share capital. this

The incentive objects for the application for lifting the sale restriction include company directors and senior management personnel. According to the relevant laws and regulations,

After the restricted stocks held by the directors and senior management personnel are lifted, the restrictions will be based on the "Company Law" and "Shenzhen Stock Exchange

64

Page 65

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Relevant laws and regulations on the management of shares of the company held by directors, supervisors and senior management of listed companies

Regulations. The date of listing and circulation of the restricted stock for which the restriction on sales was lifted was November 16, 2018.

Approval of share changes

√ Applicable □ Not applicable

Approved by the China Securities Regulatory Commission on "Approval of Zhejiang Hailiang Co.

Approval "(Zhenjian License (2018) No. 616), the company issued 61,804,697 shares to Hailiang Group Co., Ltd.

Huarong Ruitong Equity Investment Management Co., Ltd. issued 28,430,160 shares to Huaan Caibao Asset Management Co., Ltd. (Hua

Ancaibao Asset Management Stable Increase Profit No. 3 Collective Asset Management Product) issued 30,902,348 shares, Xianghua Ancai Asset Management Co., Ltd.

The responsible company (Hua'an Caibao Asset Management Stable Increase Profit No. 2 Collective Asset Management Product) issued 59,332,509 shares to

The management limited liability company issued 76,390,605 shares, a total of 256,860,319 new shares were issued. The newly restricted shares were added in 2018 Listed on the Shenzhen Stock Exchange on November 9, 2016.

Transfer of share changes

√ Applicable □ Not applicable

Approved by the China Securities Regulatory Commission on "Approval of Zhejiang Hailiang Co.

Approval "(Zhenjian License (2018) No. 616), the company issued 61,804,697 shares to Hailiang Group Co., Ltd.

Huarong Ruitong Equity Investment Management Co., Ltd. issued 28,430,160 shares to Huaan Caibao Asset Management Co., Ltd. (Hua

Ancaibao Asset Management Stable Increase Profit No. 3 Collective Asset Management Product) issued 30,902,348 shares, Xianghua Ancai Asset Management Co., Ltd.

The responsible company (Hua'an Caibao Asset Management Stable Increase Profit No. 2 Collective Asset Management Product) issued 59,332,509 shares to

The management limited liability company issued 76,390,605 shares, a total of 256,860,319 new shares were issued. The newly restricted shares were added in 2018

Listed on the Shenzhen Stock Exchange on November 9, 2016.

Implementation progress of share repurchase

√ Applicable □ Not applicable

The company held the twenty-sixth meeting of the sixth board of directors on November 16, 2018 and the call on December 6, 2018.

The fourth extraordinary general meeting of shareholders in 2018 reviewed and approved the "Plan on the Repurchase of Some Social Public Shares", and agreed to the

The company uses its own funds to repurchase the company's shares in a centralized auction transaction, and the total repurchase funds are not less than RMB 500 million (inclusive)

And no more than RMB 1 billion (inclusive), the price of repurchased shares is not more than RMB 10.60 per share (inclusive). Repurchase

The upper limit of the amount is 1 billion yuan, and the upper limit of the repurchase price is 10.60 yuan per share. It is estimated that the total number of shares repurchased is 94,339,622 shares.

65

Page 66

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

About 4.83% of the company's total share capital. The specific number of shares repurchased and the proportion of the total share capital are based on the actual number of repurchases when the repurchase period expires

The amount shall prevail. The repurchase period shall not exceed 6 months from the date when the shareholders' meeting considers and approves the share repurchase plan. details

For details, see the company published in the Securities Times on November 17, 2018, December 7, 2018, and December 19, 2018.

"Shanghai Securities News", "Securities Daily", "China Securities News" and related information on www.cninfo.com.cn announcement.

On December 20, 2018, the company implemented the share repurchase for the first time. For details, please refer to the company's December 21, 2018

Daily published in "Securities Times", "Shanghai Securities News", "Securities Daily", "China Securities News" and Juchao Information Network

"Announcement on the First Repurchase of Company Shares" (Announcement Number: 2018-090) on (www.cninfo.com.cn)

According to the "Administrative Measures on the Repurchase of Public Shares by Listed Companies (Trial)" and "About

Supplementary Provisions on Municipal Companies Repurchasing Shares by Centralized Auction Trading "," The Shenzhen Stock Exchange Listed Companies

"Repurchase of Share Repurchase Business Guidelines" and other relevant regulations stipulate that the company should announce the end of the previous three trading days of each month

The progress of the repurchase at the end. The progress of the company's share repurchase is now announced as follows:

As of December 31, 2018, the company has repurchased 10,171,200 shares of the company through centralized auction transactions, accounting for

The total share capital is 0.5209%, the highest transaction price is 8.05 yuan / share, the lowest transaction price is 7.614 yuan / share, and the total transaction amount is

RMB 79,723,434.17 (including transaction fees).

As of the disclosure date of this report, the company has repurchased 36,218,344 shares of the company in a centralized auction transaction, accounting for total shares

The price is 1.8553%, the highest transaction price is 8.737 yuan / share, the lowest transaction price is 7.599 yuan / share, and the total transaction amount is

290,001,080.97 (including transaction fees).

Progress in the implementation of centralized bidding to reduce holdings of repurchased shares

☐ Applicable √ Not applicable

The changes in shares to the basic earnings per share and diluted earnings per share in the latest year and the latest period are attributable to the company's common shareholders

The impact of financial indicators such as net assets per share

 $\sqrt{\text{Applicable}}$ \square Not applicable

project	2018		
	fter the change	Before change	
Shares (shares)	1,952,458,432	1,695,598,113	
Basic earnings per share	0.5216	0.5417	
Diluted earnings per share	0.4600	0.4778	
Net assets per share attributable to company shareholders (yuan / share	4.11	3.53	

66

Page 67

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Other content deemed necessary by the company or required by the securities regulatory agency

□ Applicable √ Not applicable

2. Changes in restricted shares

√ Applicable □ Not applicable

Unit: shares

Name of shareholde!		estricted shares releas indcti beginning of the period number			d share R eashu se fui oéstu	ic piRiide ase date
Hailiang Group	111,028,038	111,028,038	61,804,697	61,804,697	Issuing share purchase Non-public offering Shares	e capital June 29, 2018 day
Zhengmao Ventures	12,336,449	12,336,449	0	(Issuing share purchase) Produce	ganital9, 2018 day
Cao Jianguo	13,632,274	13,632,274	0	(Executive departure	February 26, 2018 day

February 26, 2018

Wang Ming	8,211,608	8,211,608	0	0 Executive departure	day
Zhao Xuelong	4,563,650	4,563,650		0 Executive departure	February 26, 2018 day
Wang Sheng	0	0	129,125	129,125 new executives	-
The first grant of stock Two lifting restrictions 177 incentive objects	13,939,800	5,974,200	0	7,965,600 Equity incentive	November 16, 2018 day
Reserve the first A lifting period 159 incentive objects (Of which 6 are motivated Subject holds the first Second and reserved grant sh	3,770,000 ares	1,885,000	0	1,885,000 equity incentives	November 16, 2018 day
ticket) Huarong Ruitong Equity Inve Capital Management Co., Ltd issued Huaan P & C Asset Managen	l. 0		28,430,160	28,430,160 non-public offering of sl	November 2021 9 hares day
Management limited liability (Hua'an Financial Insurance A Stable increase in profit No. 2 Joint asset management	company Asset Managen@ent		30,902,348	30,902,348 Non-public offering of s	November 9, 2019 hares day

Page 68

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Goods)

Huaan P & C Asset Management

Management limited liability company

(Hua'an Financial Insurance Asset Management November 9, 2019
Stable increase in profit No. 2 set S9,332,509 Non-public offering of shares day

Joint asset management

Goods)

Huian Fund Management November 9, 2019

1 O 76,390,605 76,390,605 non-public offering of shares day

Limited liability company day total 167,481,819 157,631,219 256,989,444 266,840,044 -

- 2. Securities issuance and listing
- 1. During the reporting period, the issuance of securities (excluding preferred shares)
 - □ Applicable √ Not applicable
- 2. Description of changes in the company's total shares and shareholder structure, changes in the company's assets and liability structure

 $\sqrt{\text{Applicable}} \; \square \; \text{Not applicable}$

Approved by the China Securities Regulatory Commission on "Approval of Zhejiang Hailiang Co. Approval "(Zhenjian License (2018) No. 616), the company issued 61,804,697 shares to Hailiang Group Co., Ltd.

Huarong Ruitong Equity Investment Management Co., Ltd. issued 28,430,160 shares to Huaan Caibao Asset Management Co., Ltd. (Hua

Ancaibao Asset Management Stable Increase Profit No. 3 Collective Asset Management Product) issued 30,902,348 shares, Xianghua Ancai Asset Management Co., Ltd.

The responsible company (Hua'an Caibao Asset Management Stable Increase Profit No. 2 Collective Asset Management Product) issued 59,332,509 shares to

The management limited liability company issued 76,390,605 shares, a total of 256,860,319 new shares were issued. The new shares were added in 2018

Listed on the Shenzhen Stock Exchange on November 9. The company's registered capital was changed from RMB 1,695,598,113 to RMB 1,952,458,432,

Other matters remained unchanged.

- 3. Existing internal employee shares
 - ☐ Applicable √ Not applicable
- 3. Shareholders and actual controllers
- 1. Number of shareholders and shareholdings of the company

Unit: shares

Page 69

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

8,522,735

Annual report disclosure Voting at the end of the reporting period Annual report disclosure The day before the end of the previous month Right restoration priority Ordinary at the end of the reporting periodihe day before the end of the previous Voting rights restored previous month 27,835 Shareholders Shareholders Common shareholders Preferred shareholders (If any) (see Number (if any) (see number Note 8) See note 8)

Shareholders holding more than 5% of the shares or the top 10 shareholders

Hold a limited sale old unlimited sale Pledge or freeze situation At the end of the reporting defining the reporting period Name of shareholder Proportion of shareholders Conditional shareSonditional shareShare certificate Number of sharess changes Ouantity Hailiang Group Co., Ltd. 45.12% 881.026.875 61804697 61,804,697 819,222,178 pledged 321,000,000 Z & P ENTERPRISES Foreign legal person 14.79% 288,723,974 288,723,974 LLC Huian Fund-Guotai Junan Securities-Hui An Fund-Hui 61,804,697 61,804,697 61,804,697 Legal person Xin 22 Asset Management Plan Feng Hailiang Natural person 3.06% 59,840,466 Huaan Finance Insurance Asset Management-Industry and Commerce Bank-Hua'an Wealth Managem@mmestic non-state 59,332,509 59,332,509 59,332,509 3.04% Stable increase of No. 2 collectiveguisperson Manage products

Natural person

1.75%

34,090,938

Chen Dong

Huaan Finance Insurance Asset Management-Industry and Commerce Bank-Hua'an Wealth Managem**Pu**mestic non-state

30,902,348 30,902,348 30,902,348 Stable increase of No. 3 collectiveguisperson

Manage products

Huarong Ruitong Equity Investment Management

State-owned legal perspi46% 28,430,160 28,430,160 28,430,160 Management Co., Ltd.

Yang Lin 1.30% 25,472,216 0 25,472,216

Zhu Zhangquan 16,611,120 5,537,040 1.13% 22,148,160

Strategic investors or general legal persons due to placing new shares

Status of becoming the top 10 shareholders (if any) (see

See note 3)

The above-mentioned shareholders' relationship bive breeg iddistrings the actual controller of the company, Hailiang Group is the company's controlling shareholder, and Mr. Zhu Zhangquan is Mr. Feng Hailiang

Bright

His wife and brother, Mr. Yang Lin is the nephew of Mr. Feng Hailiang. Other shareholders have no associated relationship.

Shareholdings of the top 10 shareholders with unlimited sales

Name of shareholder Number of shares with unlimited sales held at the end of the reporting period

Page 70

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Hailiang Group Co., Ltd.	819,222,178 RMB ordinary shares	819,222,178			
Z & P ENTERPRISES LLC	288,723,974 RMB ordinary shares	288,723,974			
Feng Hailiang	59,840,466 RMB ordinary shares	59,840,466			
Yang Lin	25,472,216 RMB ordinary shares	25,472,216			
BOCI Securities-Bank of China-BOC Securities					
Bond China Red-Huizhong No. 1 Collective Asset Management	18,737,275 RMB ordinary shares	18,737,275			
plan					
Cao Jianguo	13,664,548 RMB ordinary shares	13,664,548			
Xu Meijuan	13,600,000 RMB ordinary shares	13,600,000			
Zhejiang Hailiang Co., LtdPhase I Workers' shareholding plan	12,519,688 RMB ordinary shares	12,519,688			
Zhejiang Zhengmao Venture Capital Co., Ltd.	12,336,449 RMB ordinary shares	12,336,449			
Sun Changyu	11,812,782 RMB ordinary shares	11,812,782			
Among the top 10 shareholders with unlimited sales of tradable shares, Mr. Feng. Hailiang is the actual controller of the company, Hailiang Group is the company's controlling shareholder, and Mr. Z And the top 10 shareholders with unlimited outstanding shares and the top 10 Wife and brother, director of Hailiang Group, Mr. Yang Lin is the nephew of Mr. Feng Hailiang; Mr. Cao Jianguo is the legal r					

r. Zhu Zhangquan is Mr. Feng Hailiang

l representative of Hailiang Group The relationship between shareholders or acting in concert
Person; Zhejjang Zhengmao Venture Capital Co., Ltd. is a holding subsidiary of Hailiang Group. Other shareholders have no associated relationship.

Explanation

In addition to holding 613,626,875 shares through ordinary securities accounts, Hailiang Group Co., Ltd.

Securities Co., Ltd. holds 267,400,000 shares in the customer's credit transaction guarantee securities account

Top 10 common stock shareholders participate in margin trading 881.026,875 shares of the company, accounting for 45.12% of the company's total shares; company shareholder Sun Changyu through Huaxin Securities has Description of business situation (if any) (see Note 4)

Limited liability company customer credit transaction guarantee securities account holds 11,812,782 shares, actually holding the company's total shares

11,812,782 shares, accounting for 0.61% of the company's total shares;

Whether the top 10 ordinary shareholders of the company and the top 10 ordinary shareholders of unrestricted shares made an agreed buyback during the reporting period

transaction

□ Yes √ No

The top 10 ordinary shareholders of the company and the top 10 ordinary shareholders of unrestricted shares did not make agreed repurchase during the reporting period

easy.

2. The company's controlling shareholder

Nature of controlling shareholder: natural person holding

Type of controlling shareholder: legal person

Legal representative / single
Name of controlling shareholder Date of establishment Organization Code Main business Person in charge

Hailiang Group Co., Ltd. Cao Jianguo

August 9, 1996 913306811462584935

Real estate development (operating with valid qualification certificate);

Wholesale and retail: pre-packaged food and bulk food,

70

Page 71

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Alcohol and dairy products (excluding infant formula milk powder)

(Specific business projects are based on permits or approval documents

Approved shall prevail); wholesale and retail: metal materials and

Products, construction and decoration materials (except bamboo and wood), chemical industry

Raw materials (except dangerous chemicals, easy-made drugs, monitoring

Chemicals), daily necessities, cultural and sports supplies, gold

Jewelry, jewelry; gold processing; planting,

Livestock industry (the above two items except animal husbandry and pre-trial

Approval); property management; engaged in the advancement of goods and technology

Export business; foreign investment.

The controlling shareholder controlled during the reporting period

1. Fubon Investment Co., Ltd., a wholly-owned subsidiary of Hailiang Group, holds Hailiang International Holdings Limited (stock code: HK02336) Shares and other domestic shares

One Ownership of foreign listed companies 2. Hongliang International Investment Co., Ltd., a wholly-owned subsidiary of Hailiang Group, passes Brilliant One Ownership of foreign listed companies

Development Ltd. holds 24.44% of Hailiang Education Group Inc. (NASDAQ: HLG). condition

Controlling shareholder changes during the reporting period

☐ Applicable √ Not applicable

The controlling shareholder of the company has not changed during the reporting period.

3. The actual controller of the company and its persons acting in concert

Nature of actual controller: domestic natural person

Type of actual controller: natural person

Whether to obtain residence in other countries or regions Name of actual controller Relationship with actual controller Country of Citizenship Lien Feng Hailiang China Former Chairman of Hailiang Co., Ltd. and Chairman of Hailiang Group; Chairman of Ningbo Zhetao Investment Holdings Co., Ltd.; Hailiang Main occupations and positions Chairman of Real Estate Holdings Group Co., Ltd.; Chairman of Hailiang Education Management Group Co., Ltd.; Hailiang Mineral Holdings Group Co., Ltd.

Zhejiang Hailiang Co., Ltd. At the end of the reporting period, Mr. Feng Hailiang could actually control or influence 93.20% equity of Hailiang Group. 1. All subordinates of Hailiang Group Fubon Investment Co., Ltd. holds 66.48% of Hailiang International Holdings Limited (stock code: HK02336) Over the past 10 years, holding domestic@optiose2seMs. Feng Hailiang passed Jet Victory International Limited, Fame Best International Limited. City company situation Gain Success Group Limited. Holds Hailiang Education Group Inc. (NASDAQ: HLG) 62.84% of the shares; Hongliang International Investment Co., Ltd., a wholly-owned subsidiary of Hailiang Group, through its holding of Hailiang Education Group Inc. (NASDAQ: HLG) 24.44% of the shares. Change of actual controller during the reporting period ☐ Applicable √ Not applicable During the reporting period, the actual controller has not changed. 71 Zhejiang Hailiang Co., Ltd. 2018 Annual Report Block diagram of the property rights and control relationship between the company and the actual controller

The actual controller controls the company through trust or other asset management methods

☐ Applicable √ Not applicable

Page 72

4. Other legal person shareholders holding more than 10% of the shares

√ Applicable □ Not applicable

Legal representative / unit responsible
Date of establishment Registered capital Main business or management activities Name of legal shareholder

According to Wyoming law

Fixed, engaged in a limited liability company may

Z & P ENTERPRISES LLC

YI-MIN CHANG

Tebruary 27, 2007
day

USD 50,000

With all legal business activities

Actions, including current and future laws

All powers and objectives permitted by law

Except for the banking and insurance industries.

5. Restriction and reduction of shares of controlling shareholders, actual controllers, restructuring parties and other undertaking entities

□ Applicable √ Not applicable

Page 73

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

72

Section VII Preference Shares

☐ Applicable √ Not applicable

During the reporting period, the company did not have preferred shares.

Page 74

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Section VIII Directors, Supervisors, Senior Management and Employees

1. Changes in shareholding of directors, supervisors and senior management

Name Job status gender age	Beginning of Team ination of date date	Overweight t kinperiod e State holdings Number of sh hins her of Number (shares) (share) (share)	Other changeShareholding at the end of the period
Chairman, Zhu Zhangquan Current male General manager	2016 2019 52 August 25 August 25 day day	22,148,16 0	0 22,148,16 0
Chen Dong Current male Director	Year 2014 2019 51 May 20 August 25 day day	34,090,93 0	0 34,090,93 0 8
Director Jiang Shaojun Current male	year 2013 2019 52 September 25August 25 day day	350,000 0	0 0 350,000
Director Feng Luming Current male	2016 2019 33 August 25 August 25 day day	13,000,00 0	0 13,000,00 0
King Kong director Current male	2016 2019 41 August 25 August 25 day day	350,000 0	0 0 350,000
Director, Director Qian Ziqiang Secretary Director Current male	2016 2019 34 August 25 August 25 day day	100,000 0	0 0 100,000
Ye Xuefang's independent director leavesFemale	2012 2019 53 May 18 August 25 day day	0 0	0 0
Zhang Jingzhong Independent Director i nanin bent	2015 2019 56 December 03 August 25 day day	0 0	0 0
The current independent director of Fan Shallake	2016 2019 56 August 25 August 25 day day	0 0	0 0
Deng Chuan Current Independent Directonale	2018 2019 46 December 07 August 25	0	0

Wang Sheng Deputy General Manager male 50 2018 2019 400,000 14,500 385,500

74

Page 75

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

				April 25 day	August 25 day						
Dong Zhiqiang Deputy General Managemialnow			50	2018 April 25 day	2019 August 25 day						0
Fu Huaiquar	Supervisory Board Current seat	male	51	year 2013 September 2 day	2019 5August 25 day		0	0	0	0	0
Supervisor V	Wang Yefei Current	Female	42	2016 August 25 day	2019 August 25 day		0	0	0	0	0
Lin ZHU	Staff representatives Current Supervisor	Female	39	2016 August 25 day	2019 August 25 day		0	0	0	0	0
total				-	-	70,439,09	8	0 14,500		70,	424,59

Second, the company's directors, supervisors, senior management personnel changes

√ Applicable □ Not applicable

Name	Position held	Types of	date		the reason
Wang Sheng	Deputy General Manag	eppointment	April 25, 2018 day	Hire	
Dong Zhiqiang	Deputy General Manag	ep pointment	April 25, 2018 day	Hire	
Ye Xuefang	Independent Director F	Resign after expiry of	06 December 2018 term day	Resign after expiry of term	
Deng Chuan	Independent Director A	Appointment	06 December 2018 day	Supplement	

Third, the position

The current background of the company's current directors, supervisors, and senior management personnel, major work experience, and current major positions in the company responsibility

1. Zhu Zhangquan, male, Chinese nationality, born in October 1967, member of the Communist Party of China. Successive purchase of Hailiang Group Co., Ltd.

Manager, Assistant to the President, Deputy General Manager of Zhejiang Hailiang Co., Ltd., Chairman and General Manager of Zhejiang Hailiang Copper Pipeline Co., Ltd.

Manager, director and general manager of Zhejiang Hailiang Co., Ltd. Current Zhejiang Haibo Microfinance Co., Ltd. (share

Ticket code: 831199) Chairman of the Board, Director of Hailiang Group Co., Ltd. From August 2016 to present, he has served as Chairman and General Manager of the company.

Page 76

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

2. Chen Dong, male, Chinese nationality, born in November 1968, bachelor degree, senior accountant. Formerly offered by Mae Chi, Zhuji

Accountant sponsored by the Marketing Cooperative, Chief Accountant, Director and Chief Financial Officer of Zhejiang Hailiang Co., Ltd.

Executive Director of the company, head of finance and manager of the financial planning department of Hailiang Group Finance Co., Ltd.

Director of Loan Co., Ltd. (stock code: 831199) and chairman of the board of supervisors of Hailiang Group Finance Co., Ltd. year 2013

From September to present, he has served as the company's chief financial officer, and from May 2014 to the present, he has served as a director of the company.

3. Jiang Shaoiun, male, Chinese nationality, born in September 1967, master of business administration, engineer, Mainly engaged in copper rods

Production and research of new brass alloy materials, won the third prize of the Science and Technology Award of China Nonferrous Metals Industry Association, the provincial

1 second prize for scientific and technological progress and 1 first prize for scientific and technological progress in Shaoxing. Former Chief of Lanxi Construction Machinery Factory, Zhejiang Qicheng

Deputy director and director of the branch of Mechanical and Electrical Industry Corporation, deputy general manager of Lanxi Construction Machinery Co., Ltd. and other positions. Zhejiang Branch

Executive Director of Yu Metal Materials Co., Ltd. Director of the company since September 2013.

4. Feng Luming, male, Chinese nationality, born in December 1986, master's degree. Former general manager of Zhejiang Hailiang Co., Ltd.

Assistant, currently director and vice president of Hailiang Group Co., Ltd., executive director and chief executive of Hailiang International Holdings Co., Ltd.,

Chairman of Mingkanghui Healthy Food Group Co., Ltd., chairman and general manager of Zhejiang Mingkanghui Electronic Commerce Co., Ltd. 2016

Director of the company since August.

5. King Kong, male, Chinese nationality, born in March 1978, bachelor degree. Former Secretary of Party Office of Wuhan Ferry Company,

Ningbo Jianlong Iron and Steel Co., Ltd., Chengde Jianlong Special Steel Co., Ltd., Jilin Jianlong Steel

Director of Human Resources Department of Iron Co., Ltd., Director of Human Resources of Sichuan Chuanguo Boiler Co., Ltd., Chongqing Zongshen Power Group Co., Ltd.

Ticket code: 001696) Minister of Human Resources Department, Director of Human Resources of Wuhan Xinkang Chemical Group, etc.

Director of Human Resources of Co., Ltd. From August 2016 to present, he has been a director of the company.

6. Qian Ziqiang, male, Chinese nationality, born in December 1985, bachelor degree. Joined Zhejiang Hailiang in June 2008

Worked as a limited company, served as the company's securities affairs representative, deputy general manager of the strategic development department of Mingkanghui Ecological Agriculture Group Co.

Worked in Hailiang Group Co., Ltd. Since 2016, he has been the company's director and secretary to the board of directors.

7. Deng Chuan, male, member of the Communist Party of China, born in May 1973. He started teaching at Zheijang University of Finance and Economics in March 1998, accounting

Doctor of Science, professor, supervisor of master student of Zhejiang University of Finance and Economics, cooperative doctoral supervisor of Zhongnan University of Economics and Law. Now Zhejiang

Deputy Dean of the School of Accounting, University of Finance and Economics, and the person in charge of the specialty of auditing in the 13th Five-Year Plan of Zhejiang Province. National Accounting Leader of the Ministry of Finance

Talent (academic), the training target of Zhejiang New Century 151 Talent Project. Executive director of the Financial Cost Branch of the Chinese Accounting Society,

Vice President of Zhejiang Province Internal Audit Association, member of the Internal Governance Steering Committee of Zhejiang Institute of Certified Public Accountants. Main Research Leader

The field is accounting and auditing theory and practice. Served as Sime Media Co., Ltd., Hangzhou Yuanfang Optoelectronic Information Co., Ltd.,

Independent director of Polaiya Cosmetics Co., Ltd. and Zhejiang Zhengyuan Wisdom Technology Co., Ltd. Current Eastcompeace Technology

6

Page 77

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Independent director of Co., Ltd. and Shaoxing Xingxin New Materials Co., Ltd. From December 6, 2018 to the present company independent director.

8. Zhang Jingzhong, male, born in March 1963, Chinese nationality, senior MBA, senior lawyer, CPC

member. From August 1984 to September 1988, worked in the Research Office of the Political and Law Committee of the Zhejiang Provincial Party Committee; from October 1988 to the present,

He works in Zhejiang Tianquan Law Firm and is currently the director of the law firm. The current independent director of the company, Zhejiang Jinggong Technology Co., Ltd. has

Limited company (stock code: 002006), independent director, Guizhou Moutai Liquor Co., Ltd. (stock code: 600519)

Director, Lily Group Co., Ltd. (stock code: 603823) Independent Director, Shanghai Chenguang Stationery Co., Ltd.

Independent director of the company (stock code: 603899); Honorary President of Zhejiang Provincial Lawyers Association since June 2015, 2016

From April to present, he has been the vice chairman of the All China Lawyers Association. He has been an independent director of the company since December 2015.

9. Fan Shunke, male, born in July 1963, Chinese nationality, MBA, professor level senior engineer, Chinese

Communist Party member. Former engineer of Nonferrous Metal Technology and Economic Research Institute, senior engineer of China Nonferrous Metals Industry Corporation, Minfa

Independent Director of Aluminum Industry Co., Ltd. (stock code: 002578); Zhejiang Huayou Cobalt Co., Ltd. (stock code: 603799)

Independent director; won the special allowance of the State Council in 2006; won the "National Model Worker in Nonferrous Metal Industry" in 2008. Incumbent

Deputy Secretary of the Party Committee and Secretary of the Commission for Discipline Inspection of the State-owned Nonferrous Metals Industry Association, Secretary of the Party Committee of the Nonferrous Metal Technology and Economic Research Institute, National Development

And reform industry committee and industry experts of the Ministry of Industry and Information Technology, chairman of China Nonferrous Metal Processing Industry Association, August 25, 2016 to

This is the company's independent director.

10. Fu Huaiquan, male, Chinese nationality, born in March 1968, master's degree, certified public accountant and senior accountant. Once

Director of Lianyungang Surui Certified Public Accountants, Director of Audit Office of Suning Appliance Group, Jiangsu GCL Group (Holdings)

Auditor of the company, currently serving as a director of the board of directors of Hailiang Group Co., Ltd.

Chairman.

11. Wang Yefei, female, Chinese nationality, born in December 1977, bachelor degree, accountant. Former Hailiang Group Co., Ltd.

Director of the company's foreign exchange management center, director of the accounting center of Hailiang Group Co., Ltd., currently the accountant of Hailiang Group Co., Ltd.

Head of the Accounting Department, he has been the company's supervisor since August 25, 2016.

12. Zhu Lin, female, Chinese nationality, born in December 1980, bachelor degree. Entered Zhejiang Hailiang Co., Ltd. in July 2003

Worked as a limited company, and currently serves as the company's securities affairs representative. From August 25, 2016 to present, he has served as the company's employee representative supervisor.

Position in shareholder units

√ Applicable

□ Not applicable

Positions held in shareholder units
Term start date Term end date In the shareholder uni Name of staf Name of shareholder uni

Receive compensation allowance

77

Page 78

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Zhu Zhangquan	Hailiang Group Co., Ltd.	director	no
Feng Luming	Hailiang Group Co., Ltd.	Director and Vice President	Yes
Fu Huaiquan	Hailiang Group Co., Ltd.	Board of Directors	Yes
Wang Yefei	Hailiang Group Co., Ltd.	Deputy Director of Financial Management Center	Yes

In the shareholder unifine directors and supervisors of the company work in the shareholder unit in compliance with the "Guidelines for the Standard Operation of Listed Companies on the SME Board of Shenzhen Stock Exchange (2015 Revision)"

Description of job stanshe independence requirements of listed companies.

Position in other units

$\sqrt{\text{Applicable}}$ \square Not applicable

Name of staff	Name of other organization	In other units Job title	Term start date Term end date	In other units Receive compensation allowance
Zhu Zhangquan	Chairman of Zhejiang Haibo Microfinance C	o., Ltd.		no
Zhu Zhangquan	Guangdong Hailiang Copper Co., Ltd.	Executive Director, Manag	ger	no
Zhu Zhangquan	Zhejiang Hailiang Investment Co., Ltd.	Chairman		no
Zhu Zhangquan	Zhejiang Copper Processing Research Institu	tee@eculitek director		no
Zhu Zhangquan	Jiangsu Canghuan Copper Pipe Sales Co., Lt	d.Executive Director and Ge	eneral Manager	no
Zhu Zhangquan	Hailiang Mineral Holdings Group Co., Ltd.	director		no
Zhu Zhangquan	Hailiang Group Co., Ltd.	director		no
Zhu Zhangquan	Hailiang Group Finance Co., Ltd.	director		no
Chen Dong	Shanghai Hailiang Copper Co., Ltd.	Chairman		no
Chen Dong	Hailiang (Anhui) Copper Co., Ltd.	Executive Director and Ge	eneral Manager	no
Chen Dong	Chongqing Hailiang Copper Co., Ltd.	executive director		no
Chen Dong	Zhejiang Hailiang Environmental Material C	o.Ekedutive Director and Ma	anager	no
Chen Dong	Ningbo Hailiang Copper Co., Ltd.	Executive Director and Ma	anager	no
Chen Dong	Hailiang Group Finance Co., Ltd.	Chairman of the board of s	supervisors	no
Chen Dong	Director of Zhejiang Haibo Microfinance Co	., Ltd.		no
Chen Dong	Hailiang Otto Copper Pipe (Guangdong) Co.	, Kithairman		no
Chen Dong	Zhejiang Hailiang New Material Co., Ltd.	Supervisor		no
Chen Dong	LOYAL HAILIANG COPPER (THAILAND) CO., LTD.	director		no
Chen Dong	Singapore Hailiang Metal Materials Co., Ltd.	. director		no
Chen Dong	Zhejiang Hailiang International Trade Co., L	tdSupervisor		no
Chen Dong	Zhejiang Hailiang New Material Co., Ltd.	Supervisor		no
Chen Dong	Moral Top Enterprise Limited	director		no
Chen Dong	Hong Kong Hailiang Holdings Limited	director		no

78

Chen Dong	HME Copper Germany Gmbh	director	no
Chen Dong	Director of Hailiang Netherlands Holding BV	7	no
Feng Luming	Hailiang Group Co., Ltd.	director	Yes
Feng Luming	Mingkanghui Healthy Food Group Co., Ltd.	Chairman	no
Feng Luming	Hailiang International Holdings Limited	Executive Director, Chief Executive Officer	no
Feng Luming	Zhejiang Mingkanghui Electronic Commerce	Căn a Întola n	no
Feng Luming	Director of Hangzhou Hailiang Preschool Ed	ucation Group Co., Ltd.	no
Feng Luming	Hangzhou Puying Trading Co., Ltd.	executive director	no
Qian Ziqiang	Hailiang Otto Copper Pipe (Guangdong) Co.,	kindector	no
Fu Huaiquan	Hailiang Group Co., Ltd.	Board of Directors	Yes
Fu Huaiquan	Hailiang Group Finance Co., Ltd.	director	no
Wang Yefei	Hailiang Group Co., Ltd.	Deputy General Manager of Financial Management Center Jail	Yes
Jiang Shaojun	Zhejiang Keyu Metal Materials Co., Ltd.	Executive Director	Yes
Deng Chuan	School of Accounting, Zhejiang University of	f Bissoniatenddaliconomies	Yes
Deng Chuan	Shaoxing Xingxin New Material Co., Ltd.	Independent Director	Yes
Deng Chuan	Eastcompeace Technology Co., Ltd.	Independent Director	Yes
Zhang Jingzhong	Zhejiang Tianquan Law Firm	director	Yes
Zhang Jingzhong	Zhejiang Jinggong Technology Co., Ltd.	Independent Director	Yes
Zhang Jingzhong	Lily Group Co., Ltd.	Independent Director	Yes
Zhang Jingzhong	Guizhou Moutai Wine Co., Ltd.	Independent Director	Yes
Zhang Jingzhong	Shanghai Chenguang Stationery Co., Ltd.	Independent Director	Yes
Zhang Jingzhong	All China Lawyers Association	Vice president	no
Zhang Jingzhong	Zhejiang Bar Association	Honorary President	no
Fan Shunke	China Nonferrous Metals Industry Association	Deputy Secretary of the Party Committee and Commission for Disciplin secretary	ne Inspection Yes
Fan Shunke	Nonferrous Metals Technology and Economic	c PentyaSchritatiyute	no
Fan Shunke	China Nonferrous Metal Processing Industry	ASbaéintion	no
Lin ZHU	Hailiang Otto Copper Pipe (Guangdong) Co.,	Supervisor	no
In other units	no		
Description of job s			

Penalties of the company's current and current directors, supervisors and senior managers who have left the company for the past three years

 \Box Applicable $\sqrt{\text{Not applicable}}$

79

Page 80

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

4. Remuneration of directors, supervisors and senior management

Decision-making procedures, basis for determination, and actual payment of directors, supervisors, and senior managers Decision-making procedures, basis for determination, and actual payment of directors, supervisors, and senior managers

Decision-making procedures for the remuneration of directors, supervisors and senior executives: According to the "Company Law", "Articles of Association",

Name, Remuneration and Appraisal Committee Working Rules "and" Directors, Supervisors, Senior Management Remuneration System "relevant regulations.

It is submitted to the board of directors for review after being nominated, remunerated and evaluated by the board of directors.

The basis for determining the remuneration of directors, supervisors and senior management personnel: the remuneration of directors, supervisors and senior management personnel

The Nomination, Remuneration and Appraisal Committee of the Council, based on job responsibilities, in accordance with performance evaluation standards and procedures,

After completing the comprehensive performance evaluation and assessment of the annual performance indicators, the annual reports of the company's directors, supervisors and senior management personnel are proposed.

Pay.

The remuneration of directors, supervisors and senior management during the reporting period

					Unit: ten thousand yuan
Name	Job title	gender	age	Tenure status	Taxes obtained from co Whatties related to the company Total previous remuner Phiety gets paid
Zhu Zhangquan	Chairman, General M	fanager Male		52 Current	130.13 No
Wang Sheng	Deputy General Man	agmale		50 current	70.58 No
Dong Zhiqiang	Deputy General Man	agmale		50 current	74.27 No
Chen Dong	Director, Chief Finan	icial Officer		51 Current	57.67 No
Feng Luming	director	male		33 Current	Yes
Jiang Shaojun	director	male		52 Current	55.88 No
Qian Ziqiang	director	male		34 Current	45 No
King Kong	director	male		41 Current	57.63 No
Zhang Jingzhong	Independent Director	male		56 Current	10.74 No
Ye Xuefang	Independent Director	Female		53 Outgoing	10.74 No
Fan Shunke	Independent Director	male		56 Current	no
Deng Chuan	Independent Director	male		46 Current	no
Fu Huaiquan	Chairman of the Supe	ervisaley Board		51 Current	Yes
Wang Yefei	Supervisor	Female		42 Current	Yes
Lin ZHU	Employee representa	tiv icesuple rvisor		39 Current	15 No
total	-	-	-	-	527.64 -

Directors and senior executives of the company granted equity incentives during the reporting period

☐ Applicable √ Not applicable

80

Page 81

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

V. Company employees

1. Number of employees, professional composition and education level

Number of employees in the parent company (person)

2,429

Number of employees in major subsidiaries (person)	4,703
Total number of active employees (person)	7,132
Total number of employees receiving salary in the current period (person)	7,132
Number of retired employees who need to bear the expenses of the parent company and major subsidiaries (person)	0

	Pr	rofessional composition		
	Professional composition category		Professional composition number (person)	
Production staff				5,691
salesperson				430
Technical staff				439
Financial officer				194
administration staff				159
Other service personnel				219
total				7,132
	ec	ducation level		
Education category		Quantity (person)		
PhD				1
master's degree				55
Undergraduate				751
College				670
Technical secondary school				1,130
High school				1,162
Below high school				3,363
total				7,132

2. Remuneration policy

The company formulates in accordance with the relevant national laws and regulations, combined with the actual situation of the company, based on the objective, fair and standardized concept

The salary and performance appraisal system are established, and the employee 's income is composed of monthly income and year-end awards.

Capital, assessment salary, overtime salary, monthly meal stickers, working age subsidies, etc. The basic salary is determined according to the level of job evaluation,

The performance salary is determined according to the performance assessment. At the same time, the company pays social insurance and provident fund for it in accordance with national laws.

81

Page 82

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

3. Training plan

In 2018, under the background of 2025 planning, the company bases on corporate strategy and serves the company's current and future management

Practical needs, while comprehensively and in-depth advancement of the talent training system, focus on promoting the construction of blue-collar post ecosystems

Collect and organize points and skill items, compile teaching materials, blue-collar teacher training, blue-collar training, blue-collar certification exams, etc.

The professional qualities and skills of blue-collar workers provide blue-collar talent support for the company to create an international master of non-ferrous metal materials manufacturing.

Zhejiang Hailiang Co., Ltd.

In 2019, the company will upgrade the required courses for production management positions, upgrade the required courses for safety training systems, and increase internal lecturer training Raise efforts, increase the compilation of textbooks for compulsory courses, select outstanding college students from key material institutions, and enter into star young talent training

Project training, strive to cultivate a group of middle and senior management talents and middle and senior professional and technical personnel in three to five years.

4. Labor outsourcing

☐ Applicable √ Not applicable

82

Page 83

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Section 9 Corporate Governance

1. The basic situation of corporate governance

During the reporting period, the company strictly followed the "Company Law", "Securities Law", "Government Standards for Listed Companies" and "Shenzhen Securities Exchange"

Relevant laws and regulations such as the Exchange Listing Rules of the Stock Exchange, and the "Guidelines for the Standard Operation of Listed Companies on the SME Board of the Shenzhen Stock Exchange"

Requirements, constantly improve the corporate governance structure of the company, improve the internal control system, and improve the company's standard operation level. The company believes:

During the reporting period, the actual status of corporate governance was basically in line with the regulatory documents issued by the China Securities Regulatory Commission on the governance of listed companies

It is required that the company has not received the documents of the administrative supervision measures taken by the supervised department.

Since the company's listing to the end of this reporting period, the company has established or revised various system names and public information disclosure

The following table:

Serial n	amber System name	Disclosure time	Disclosure carrier
1	Rules of Procedure for Shareholders' Meetings	2014-4-28	Juchao Information Network
2	Rules of Procedure for Board Meetings	2014-4-28	Juchao Information Network
3	Rules of Procedure of the Supervisory Board	2008-3-27	Juchao Information Network
4	General Manager Working Rules	2009-8-29	Juchao Information Network
5	Working Rules of Independent Directors	2008-3-27	Juchao Information Network
6	Board Secretary Working Rules	2008-3-27	Juchao Information Network
7	Implementation Rules of the Audit Committee of the Board of Directors	2008-3-27	Juchao Information Network
8	Board of Directors Nomination, Remuneration and Evaluation Committee Wor	king Rulos	Juchao Information Network
9	Board of Directors Strategy Committee Working Rules	2008-3-27	Juchao Information Network
10	Cumulative voting system implementation rules	2008-8-25	Juchao Information Network
11	Board of Audit Committee Annual Report Working Rules	2008-3-27	Juchao Information Network
12	Independent Director Annual Report Work System	2008-3-27	Juchao Information Network
13	Information Disclosure Management System	2009-5-15	Juchao Information Network
14	Insider information insider registration management system	2012-4-25	Juchao Information Network
15	Internal reporting system for major matters	2008-3-27	Juchao Information Network
16	Internal information confidentiality system	2008-3-27	Juchao Information Network
17	Investor Relations Management System	2009-5-15	Juchao Information Network
18	Investor reception and promotion system	2008-3-27	Juchao Information Network
19	Raised funds management measures	2018-9-28	Juchao Information Network
20	Operating Rules for Use of Raised Funds	2008-3-27	Juchao Information Network
twenty	Internal Audit Department System	2008-2-4	Juchao Information Network
twenty	Measures for the Administration of the Guarantee of Funds Provided to Foreig	n 10008113:12:9	Juchao Information Network

83

Page 84

twenty	Related party transaction management measures	2006-5-11	_
twenty	Management system to prevent capital occupation by controlling shareholders	annih gelpated sparties	Juchao Information Network
25	Financial accounting internal control management system	2008-10-29	_
26	Management Measures for Holding Subsidiaries	2009-5-15	Juchao Information Network
27	Raw material procurement and net inventory risk control management system	2016-10-28	_
28	Foreign Exchange Management Measures	2009-8-29	_
29	Foreign Investment Management System	2013-9-26	Juchao Information Network
30	Accountability system for major errors in information disclosure in annual repo	or <u>*</u> *010-4-27	Juchao Information Network
31	Shares of the company held by directors, supervisors and senior management of	fahqoonnany and their	r Johnahagae Anformation Network
	Management Measures		
32	Environmental Information Disclosure System	2010-9-15	Juchao Information Network
33	Emergency handling system	2010-9-15	Juchao Information Network
34	Remuneration system for directors, supervisors and senior managers	2013-2-26	Juchao Information Network

35 company policy 2018-11-20 Juchao Information Network

36 Financial derivatives trading business management system

2012-5-19 Juchao Information Network

37 Debt financing instrument information disclosure affairs managements system Juchao Information Network

Whether the actual status of corporate governance and the regulatory documents issued by the China Securities Regulatory Commission on listed company governance are significant difference

□ Yes √ No

There is no significant difference between the actual status of corporate governance and the regulatory documents issued by the China Securities Regulatory Commission on the governance of listed companies different.

Second, the company's independence relative to the controlling shareholder in terms of business, personnel, assets, institutions, finance, etc.

The company strictly follows the "Company Law", "Securities Law" and "Regulations on the Standard Operation of Listed Companies on the SME Board of the Shenzhen Stock Exchange"

"Guide" and other laws and regulations govern governance, the company and the controlling shareholder are in the business, assets, personnel, organization, finance, etc.

The shareholders are completely separated and have independent and complete business and the ability to operate independently for the market.

1. Business independence

The company's business is independent of the controlling shareholder and its subsidiaries, and has an independent and complete supply, production and sales system.

Conducting business does not depend on shareholders or any other related parties. The controlling shareholder and actual controller of the company issued a

Letter of Commitment to Exempt Competition from the Same Industry.

2. Independence of personnel

The company's personnel, labor, personnel and wages are completely independent. The company's general manager, financial manager and board secretary are holding

84

Page 85

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

None of the shareholder units hold any positions other than directors.

3. Asset independence

The company has tangible land, houses, machinery and equipment, vehicles, office facilities, test facilities, etc. related to the main business.

Assets and intangible assets such as trademarks, patents, and proprietary technologies. The relevant assets are independent and complete, the ownership is clear, and there is no controlled share Occupied or dominated by Dong and its affiliates.

4. Institutional independence

The company's board of directors, board of supervisors and other internal institutions shall operate independently, independently exercise management and management rights, and Its affiliates do not exist in a situation where the mixing of institutions affects the independent operation of the company.

5. Financial independence

The company has an independent financial department, has a sound and independent financial accounting system, and can independently make financial decisions.

There are standardized financial accounting systems and financial management systems for branches and subsidiaries. The company opens a bank account independently, independent

3. Competition in the industry

Pay taxes.

- ☐ Applicable √ Not applicable
- 4. Relevant information about the annual general meeting and the extraordinary general meeting held during the reporting period
- 1. The general meeting of shareholders during the reporting period

Session	Conference type	Investor participation Date proportion	Disclosure date	Disclosure index
2017 Annual General Meetin	ng of Shareholders	51.77% May 17, 2018	May 18, 2018	2017 Annual General Meeting Resolution Announcement (Announcement Number: 2018-028)
First temporary in 2018 General meeting of sharehold	GM ders	53.00% May 31, 2018	June 01, 2018	First temporary shareholder in 2018 General Assembly Resolution Announcement (Announcement Series No.: 2018-030)
2018 second interim E General meeting of sharehole	GM ders	52.78% August 31, 2018	September 01, 2018	2018 second temporary shareholder General Assembly Resolution Announcement (Announcement Series No .: 2018-039)
2018 third interim General meeting of sharehole	GM ders	69.70% October 15, 2018	October 16, 2018	The third temporary shareholder in 2018 General Assembly Resolution Announcement (Announcement Series No :: 2018-051)

85

Page 86

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

2018 fourth interim EGM General meeting of shareholders	63.93% December 06, 2018	December 07, 2018	Fourth temporary shareholder in 2018 General Assembly Resolution Announcement (Announcement Series No .: 2018-081)
2018 fifth interim EGM General meeting of shareholders	61.99% December 17, 2018	December 18, 2018	Fifth temporary shareholder in 2018 General Assembly Resolution Announcement (Announcement Series No .: 2018-088)
Sixth interim in 2018 EGM General meeting of shareholders	63.71% December 24, 2018	December 25, 2018	Sixth temporary shareholder in 2018 General Assembly Resolution Announcement (Announcement Series No .: 2018-091)

- 2. The preference shareholders who restored their voting rights request the convening of an extraordinary general meeting
 - ☐ Applicable √ Not applicable
- V. The performance of independent directors in the reporting period
- 1. The status of independent directors attending the board of directors and shareholders' meeting

Independent directors 'attendance at the board of directors and shareholders' meeting

Whether twice in a row

Zhejiang	Hailiang	Co.,	Ltd.
----------	----------	------	------

Name of Independer	Participate in this reput it Director	reutgrpeprosent Parti	cipate in commitinte	astome attendingAbnes		Attend general meeting of shareholders I Dong in person
•	Plus board times	Meeting times Plus	board times	Meeting times	number Meeting	frequency
					weeting	
Ye Xuefang	11	1	10	0	0 no	4
Zhang Jingzhong						-
Zhang Jingzhong	14	1	13	0	0 no	/
Fan Shunke	14	1	13	0	0 no	7
Danie Charac	_		_		_	_
Deng Chuan	3	0	3	0	0 no	3

Instructions for not attending the board in person for two consecutive times

no

2. The status of independent directors' objections to related matters of the company

Whether the independent director disputes the company's related matters

□ Yes √ No

During the reporting period, the independent directors did not raise any objections to the company's related matters.

3. Other instructions for independent directors to perform their duties

Whether the independent director's recommendations on the company have been adopted

86

Page 87

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

 $\sqrt{\, Yes \, {\scriptstyle \,\square\, } \, No}$

The independent director's explanation of whether the company's recommendations have been adopted or not

During the reporting period, the independent directors of the company were able to strictly follow the "Articles of Association" and "Working System of Independent Directors", etc.

The rules and regulations stipulate that in a responsible attitude to the company and investors, they perform their duties independently and impartially, and actively participate in relevant

The meeting provided suggestions for the company from many aspects such as corporate governance, internal control construction, product research and development, development planning and strategic decision-making,

Based on the actual situation, the company adopted the rationalization proposals put forward by independent directors; at the same time, the company 's financial and production

The effective supervision of business activities and information disclosure work plays an important role in safeguarding the legitimate rights and interests of the company and all shareholders.

Sixth, the special committee under the board of directors performed its duties during the reporting period

- (1) The performance of the audit committee of the board of directors
- 1. The meeting of the audit committee of the company's board of directors

During the reporting period, the Audit Committee of the Board of Directors of the company held a total of 5 meetings and listened to the work report of the Audit Department

And review the company's financial report and the "Internal Audit Report" submitted by the internal audit department, "the company's controlling shareholder and its related parties

"Special Report on Capital Occupation" and other internal audit special reports to understand the company's financial and operating conditions and review the company's internal

Control system and implementation.

In 2018, the audit committee also related to the company's first quarter report, semi-annual report, and third quarter report in 2018.

Zhejiang Hailiang Co., Ltd.

The content and the company's merger and acquisition of Chengdu Baide Copper Co., Ltd. 100% equity and other matters were reviewed. Guaranteed company related matters

The legal compliance of this decision, safeguard the interests of the company and its shareholders.

In 2018, the audit committee listened to the internal audit department's 2018 work summary and 2019 work plan arrangement

The Audit Department carries out various tasks, focuses on the auditing of annual reports and assists in the implementation of internal control standards.

2. The status of the annual report

According to the relevant laws and regulations and the "Articles of Association", "Rules of Procedure of the Audit Committee of the Board of Directors" and other relevant regulations,

The Audit Committee of the Board of Directors has conscientiously implemented the audit procedures for the company's annual report and fully utilized its audit and supervision functions.

(1) During the audit of the annual report, the audit committee of the company's board of directors prepared the accounting statements (balance sheet,

Cash flow statement, profit statement, owner's equity change statement) were reviewed and audited accountants, general managers, financial

The director's written report, review the financial report prepared by the company, and form a written opinion:

The accounting statements prepared by the company have been prepared in accordance with the provisions of the Accounting Standards for Business Enterprises.

It fully reflects the company's financial position as of December 31, 2018, as well as the 2018 operating results and cash flow.

The company's accounting policies are properly selected, accounting estimates are reasonable, no major misstatements or omissions are found, and no major shareholders are occupied

87

Page 88

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

The company's financial situation, the company's financial violations and abnormal related transactions have not been found, the company's financial statements can be provided Submit to a certified public accountant firm for annual audit.

After the preliminary audit opinion issued by the annual audit accountant, the audit committee of the board of directors of the company reviewed the audit by the annual audit accountant again.

The company 's financial report and form a written opinion: the annual review of the CPA 's audit of the company 's 2018 financial report

Strictly carried out in accordance with the relevant norms of the audit business; in the process of preparing the annual report, the annual audit of certified public accountants and the audit committee conducted

Effective communication, fully listened to the opinions of the audit committee, and reached consensus on all major aspects of the annual review; registered

The annual financial report issued by the accountant with the preliminary audit opinion is relatively complete, without any major omissions, and is fair to all major aspects.

It reflects the company's financial situation on December 31, 2018, as well as the production and operation results and cash flow in 2018.

- (2) During the audit of the annual report, the audit committee of the company's board of directors and the accounting firm negotiated to determine
- Schedule of financial report audit work, and continuously strengthen the communication with the annual audit of certified public accountants, urging them within the agreed time limit Submit an audit report.
 - (3) The audit committee of the company's board of directors made a review of the company's audit work in 2018

Seriously evaluated and reviewed the standard unqualified opinion submitted by the company's finance and issued by the annual audit accountant

Report, special opinions on the audit of this annual report:

The audit committee carefully listened to the company's audit plan and audit report, and carefully reviewed the company's 2018

Of the company 's financial reports, checked the company 's accounting policies, financial status, financial reporting procedures, and

The auditors of Daxin Certified Public Accountants (Special General Partnership) conducted full communication. The Committee believes that:

The company has complied with relevant laws, regulations and the company's articles of association. The financial report information disclosed by the company is objective, comprehensive, true and

The internal audit system of the company has been effectively implemented, and the internal auditors can be diligent in performing their duties. Daxin Accounting

The audit opinions issued by the firm (special general partnership) for the company are objective and truly reflect the company 's financial status

Status and operating results.

3. The situation of renewing the accounting firm next year

After careful verification and objective evaluation by the audit committee of the company 's board of directors, it is believed that: Daxin Certified Public Accountants

Partner) is an auditing institution with rich experience and good reputation, able to strictly follow independence, objectivity, fairness and public

Allowed practice standards. Daxin Certified Public Accountants (special general partnership) audited the company's assets and operating results

Seeking truth from facts, the 2018 annual audit report issued objectively and truly reflected the company's financial status and operating results. we

It is recommended to continue appointing Daxin as the company's financial statement auditing agency for 2019.

(2) Duty performance of the Nomination, Remuneration and Evaluation Committee of the Board of Directors

During the reporting period, the Nomination, Remuneration and Evaluation Committee held a total of 6 meetings to review the nomination of directors and independent directors

88

Page 89

Zhejiang Hailiang Co., Ltd. 2018 Annual Repor

According to the company's "Articles of Association" and "Nomination, Remuneration and Appraisal Committee Rules of Procedure", the 2018 directors, supervisors and senior management were reviewed Remuneration of management personnel, appointment of senior management personnel, election of Mr. Deng Chuan as a member of the sixth board of directors of the company, restricted stock incentives Plan to lift restrictions on sales, buy back and cancel some restricted stocks, etc.

(3) Duty performance of the Strategy Committee of the Board of Directors

During the reporting period, the Strategy Committee held a total of 7 meetings to discuss the merger and acquisition of 100% equity in Chengdu Bede

Qingtong, using the raised funds to increase the capital of subsidiaries, public offering of A-share convertible bonds, employee stock ownership plan, repurchase

The social public stocks, the purchase of American land and plant projects, and the election of members of the Strategy Committee, etc.

Matters such as reporting on production and operation. Through the strategy committee meeting, the company's production and operation, major investment projects, company assets

This operation, investment and financing decision-making research and make recommendations to help the company improve the scientific and rational decision-making

High company performance.

7. Work of the Supervisory Committee

The board of supervisors discovered whether the company is at risk during the monitoring activities during the reporting period

□ Yes √ No

The Supervisory Board has no objection to the supervision matters during the reporting period.

8. Evaluation and incentives of senior managers

The company has established a complete performance evaluation standard and remuneration system for senior management personnel, according to the completion of annual operating indicators

Evaluation and reward the performance of senior management personnel. The senior management of the company is responsible to the board of directors and undertakes

Business objectives, the nomination, remuneration and appraisal committee of the board of directors and the board of directors 'assessment of the working ability and performance of senior management personnel

The year-end assessment will be conducted on the status of the job and the completion of the responsibility goal.

In 2018, the company's senior management staff seriously performed various work responsibilities, and the work performance was good.

Work tasks formulated.

Nine, internal control evaluation report

1. The specific situation of major deficiencies in internal control discovered during the reporting period

□ Yes √ No

89

Page 90

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

2. Self-evaluation report of internal control

Date of full disclosure of internal control evaluation reportil 29, 2019

Internal Control Evaluation Report Full Text Disclosur#Haddul text of the "2018 Internal Control Assurance Report" is published on the Juchao Information Network (http://www.cninfo.com.cn)

The total assets of the unit included in the evaluation range accounted for the company's merger

Ratio of total assets in financial statements

100.00%

The operating income of the unit included in the evaluation scope accounts for the company merger

100.00%

Financial statement operating income ratio

Oualitative standards

Defect identification standard

category

financial report

Non-financial report

If there are problems including but not limited to the following , Consider whether there may be non-financial reporting internal

The following signs indicate that the financial report may Chartronhas formal efficiencies 1) The company has not established an effective

Including: 1) Company directors, supervisors and senior interngersontrol system; 2) Lack of "three majors and one big" decision-making process

Fraud of employees; 2) the company corrects the announ Ped announ Ped announ violates national laws and regulations

Reports, CPAs discovered but not within the company Punishment by the national administrative department

Control the identification of major misstatements in the climeperiodic reports at the company has disclosed cause significant negative

3) The audit committee and the audit department Impact; 4) Major defects identified in the previous year were not obtained

The internal control supervision of reports and financial itements is ninvestion in the rectification. If there is included

Signs of reporting important defects include: 1) Failure to the compliance of the consideration of the considerati

 $Accounting \ standard \ selection \ and \ application \ of \ accounting \ of the \ Ministry \ 's \ control: \ 1) \ The \ company \ violates \ national \ laws$

 $Fraud\ procedures\ and\ control\ measures;\ 2)\ For\ unconvent \textbf{Finendaws}\ \textbf{spechracy}\ ulations\ are\ subject\ to\ the$

There is no corresponding control machine for the accoulrepolitessing tife-pointury insactions management personnel are subject to the state

System or not implemented and there is no corresponding unistpossatily unbounded inistrative department at the level; 3) middle-level employees

3) There is a control over the financial reporting process There and for the performance deficiencies identified last year

Or a number of defects and financial reports that cannot be the traprlately not be reasonable explanation. in case

Express to a true and accurate goal. General defects referifulere are problems including but not limited to the following, the consideration is

In addition to the above major defects, important defectsWhether there are general defects of internal control: 1) The company or

Manufacturing defects. The company's senior management personnel received provincial level (including provincial level)

The following government departments punished but failed to report regularly to the company

The disclosure of the report caused a negative impact;

Quantitative standard

Major defects refer to consideration of compensatory control measures and actual deviations

After the difference, the overall impact level of the defect is fligter that the difference is less than 1 million yuan,

Level, which meets one of the following conditions, can Worgandebusby government departments below the provincial level,

Major flaws. Defect impact: Potential misstatement of to he prismosure of the company's periodic reports has caused a negative impact. Important deficiency

Greater than or equal to 20% of total profit, potential total rassels million yuan ≤ loss amount <5 million yuan, subject to

Misreported greater than or equal to 5% of total assets, porehtalegramingingsnernment department for administrative punishment, but not to the company

The misstatement is greater than or equal to 10% of operating linclosur; the portradic reports has a negative impact. Major deficiency

Potential misstatement of equity is greater than or equal toraps Laise at property Schmilliger yuan

The loss is greater than or equal to 20 million yuan. Important description of the loss is greater than or equal to 20 million yuan. Important description of the loss is greater than or equal to 20 million yuan.

After compensating control measures and actual deviation many that defeate equative impact.

The overall impact level is lower than the importance level, in line with the following

90

Page 91

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

One of the conditions can be regarded as an important defect. defect

Impact: Potential misstatement of total profit is less than total profit

20% and greater than 5% of total profits, potentially wrong total assets

Reported less than 5% of total assets and greater than 3% of total assets,

Potential misstatement of operating income is less than 10% of operating income and large At 5% of operating income, the potential misstatement of owner 's equity is less than

Owner's equity 5% and greater than owner's equity 3%, straight

Receive property loss less than 20 million yuan and more than 5 million

yuan. General defects refer to consideration of compensatory control measures and practical

After the international deviation rate, the overall impact level of the defect is less than one

The general level, which meets one of the following conditions, can be recognized

Defined as a general defect. Defect impact: total profit potential

Misreport is less than or equal to 5% of total profit, potential

Misreported less than or equal to 3% of total assets, operating income

Potential misstatement is less than or equal to 5% of operating income, the owner

Potential misstatement of equity is less than or equal to 3%, direct property damage

Loss is less than or equal to 5 million yuan.

Number of major defects in financial reports (pieces)

Number of major defects in non-financial reports (pieces)

Number of important defects in financial reports (pieces)

Number of important defects in non-financial reports (pieces)

X. Internal control audit report or assurance report

Internal control assurance report

The review opinion section in the internal control assurance report

We believe that your company has maintained an effective financial report in all major aspects on December 31, 2018 in accordance with the "Basic Standards for Corporate Internal Control" and related regulations
Report internal control.

Disclosure of internal control assurance reporDisclosure

Date of full disclosure of internal control assurance report April 29, 2019

The full text of the internal control assurance report disclosure index "2018 Internal Control Assurance Report" is published on the http://www.cninfo.com.cn

Types of opinions on internal control assuran Standarts unqualified opinion

Whether non-financial reports have major definciencies

Whether the accounting firm issued a non-standard opinion internal control assurance report

□ Yes √ No

Whether the internal control assurance report issued by the accounting firm is consistent with the board's self-evaluation report

√ Yes □ No

91

Page 92

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Section 10 Corporate Bonds

Whether the company has a public offering and is listed on the stock exchange, and it has not expired or has not expired on the date of approval of the annual report Corporate bonds that can be fully redeemed

п

92

Page 93

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Section 11 Financial Report

1. Audit report

Types of audit opinions Standard unqualified opinion

Audit report signing date April 25, 2019

Audit institution name Daxin Certified Public Accountants (Special General Partnership)

Audit report symbol Daxin Shizi [2019] No. 4-00166

CPA name Guo Jingli Li Yunxin

Audit report body

All shareholders of Zhejiang Hailiang Co., Ltd .:

1. Audit opinion

We audited the financial statements of Zhejiang Hailiang Co., Ltd. (hereinafter referred to as "your company"), including the merger and

Parent company balance sheet, 2018 merger and parent company profit statement, merger and parent company cash flow statement, merger and parent company equity

Statement of changes, and notes to the financial statements.

We believe that the attached financial statements have been prepared in accordance with the Accounting Standards for Business Enterprises in all material respects, which fairly reflects your company 's 2018

The financial situation of the merger and parent company on December 31, as well as the financial results and eash flow of the merger and parent company in 2018.

2. Form the basis for the audit opinion

We carried out the audit work in accordance with the provisions of the Auditing Standards for Chinese Certified Public Accountants. Audit report "CPAs audit the financial statements

"Responsibilities" further clarifies our responsibilities under these guidelines. In accordance with the Code of Professional Ethics of Chinese Certified Public Accountants, we are independent of your The company also fulfilled other ethical responsibilities.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

3. Key audit matters

The key audit matters are the matters that we believe are the most important for the audit of the financial statements of the current period based on professional judgment. Response to these matters

The financial statements are audited as a whole and the audit opinion is formed as a background. We do not express separate opinions on these matters.

- (1) Bad debt provision for accounts receivable
- 1. Description

As mentioned in Note III. (X) and Note V. (III) of the financial statements, as of December 31, 2018, the book balance of your company 's accounts receivable

The book value after deducting bad debt provision of RMB 75.621 million was RMB 3.7572833 billion, and the book value was RMB 367.71629 million, accounting for 19.13% of the total assets. Due to accounts receivable The recoverability of the payment has a significant impact on the financial statements, and the provision and reversal of bad debt provision for receivables involve management 's use of significant accounting estimates and Judgment, we confirmed the bad debt preparation of accounts receivable as a key audit matter.

2. Audit response

The audit response procedures we perform mainly include:

(1) The design and operation effectiveness of key internal controls related to the impairment test of accounts receivable were evaluated and tested.

- (2) Evaluate the rationality of the accounting estimates of bad debt provision for accounts receivable and whether they meet the requirements of the enterprise accounting standards.
- (3) Check the relevant supporting documents on the selected samples to verify the accuracy of the aging of accounts receivable prepared by management.

93

Page 94

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

- (4) Evaluate whether there is a situation that has a significant adverse effect on the recoverability of the accounts receivable.
- (2) Revenue recognition
- 1. Description

As mentioned in Note 3 (23) and Note 5 (36) of the financial statements, in 2018, your company's operating income was 4,069,833.96

Ten thousand yuan, an increase of 36.05% over the previous year. Due to the significant impact of operating income on operating performance and rapid growth, we regard revenue recognition as a key audit matter item.

2. Audit response

The audit response procedures we perform mainly include:

- (1) Evaluate and test the design and operation effectiveness of key internal controls related to revenue recognition
- (2) Check the sales contracts of all major types of customers, analyze the major risks related to sales revenue confirmation and the timing of remuneration transfer, and evaluate revenue

Confirm the rationality of accounting policies.

(3) Analysis of income, cost and gross profit, including sales price fluctuation analysis, cost fluctuation analysis, and gross profit margin fluctuation analysis

Etc., comprehensively analyze the rationality of the changes in the macroeconomic environment and changes in the industry environment, and purchase the product sales price and main raw materials

The price is compared with the public online quotation.

- (4) Confirmation of the sales volume of important customers in 2018.
- (5) Check the supporting documents related to revenue confirmation, including sales contracts (or orders), sales invoices, invoices, transportation documents,

Customs declaration, customer receipt, etc.

(6) Check the income before and after the balance sheet date and confirm whether the income is recorded in the correct accounting period.

4. Other information

The management of your company (hereinafter referred to as the management) is responsible for other information. Other information includes letters covered by your company's 2018 annual report Interest, but not including the financial statements and our audit report.

Our audit opinions on the financial statements do not cover other information, and we do not express any form of assurance conclusions on other information.

In conjunction with our audit of the financial statements, our responsibility is to read other information, and in the process, consider whether the other information is related to the financial report

There is a material inconsistency in the form or what we learned during the audit or there appears to be a material misstatement.

Based on the work we have performed, if we determine that there is a material misstatement of other information, we should report that fact. In this regard, I

We have nothing to report.

V. Management and governance responsibilities for financial statements

The management is responsible for preparing the financial statements in accordance with the accounting standards of the enterprise, so that it can achieve a fair reflection, and design, implement and maintain the necessary Internal control so that there are no major misstatements in the financial statements due to fraud or errors.

When preparing financial statements, management is responsible for assessing your company 's ability to continue operations, and disclosing matters related to continuing operations (if applicable),

And use the assumption of continuing operations unless management plans to liquidate your company, terminate operations, or have no other realistic options.

The governance layer is responsible for overseeing your company 's financial reporting process.

6. Certified Public Accountants' Responsibility for Auditing Financial Statements

Our goal is to obtain reasonable assurance on whether the financial statements as a whole are free from major misstatements due to fraud or errors, and to include

Audit report of audit opinion. Reasonable assurance is a high level of assurance, but it does not guarantee that the audit performed in accordance with the auditing standards will be reported in a major misstatement.

Can always be found when it exists. Misreporting may be caused by fraud or error. If it is reasonably expected that the misreporting alone or together may affect the financial statements.

Economic decisions made by users based on the financial statements usually consider the misstatement to be significant.

In the process of performing audit work in accordance with auditing standards, we use professional judgment and maintain professional suspicion. At the same time, we also implement Work below:

(I) Identify and assess the risk of major misstatement of financial statements due to fraud or errors, and design and implement audit procedures to deal with these risks

Risk, and obtain sufficient and appropriate audit evidence as the basis for expressing audit opinions. Because fraud may involve collusion, forgery, intentional omissions,

94

Page 95

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Misrepresentation or overriding internal control, the risk of failing to detect major misstatements due to fraud is higher than failure to detect Risk of major misstatement.

- (2) Understand the internal control related to auditing in order to design appropriate auditing procedures.
- (3) Evaluate the appropriateness of management's selection of accounting policies and the rationality of accounting estimates and related disclosures.
- (4) To draw conclusions on the appropriateness of the management's use of continuous operation assumptions. At the same time, based on the audit evidence obtained,

It is concluded whether there are significant uncertainties in the matters or circumstances in which the company's continuous operating capacity has significant doubts. If we conclude that

In the case of significant uncertainties, the auditing standards require us to draw the attention of the statement users to the relevant disclosures in the financial statements in the audit report; if disclosed

Insufficient, we should express non-unqualified opinions. Our conclusion is based on the information available as of the date of the audit report. However, future matters

Or circumstances may prevent your company from continuing operations.

Daxin Certified Public Accountants (Special General Partnership)

- (V) Evaluate the overall presentation, structure and content of the financial statements (including disclosure), and evaluate whether the financial statements fairly reflect related transactions and matters.
- And matters.

 (6) Obtain sufficient and appropriate audit evidence on the financial information of the entities or business activities in your company to express audit opinions on the financial statements

see. We are responsible for guiding, supervising and executing group audits, and assume full responsibility for audit opinions.

We communicate with the management on the planned audit scope, schedule and major audit findings, including communication with us in the audit

Identified internal control defects that deserve attention.

We also provide a statement to the governance regarding compliance with professional ethics requirements related to independence, and communication with the governance may be reasonably believed to affect All relationships and other matters of our independence, and related precautions (if applicable).

Chinese Certified Public Accountant: Guo Jingjing

From the matters communicated with the governance layer, we determine which matters are most important for the audit of the financial statements of the current period, thus constituting a key audit matter item. We describe these matters in our audit report unless laws and regulations prohibit public disclosure of these matters

It is expected that the negative consequences of communicating something in the audit report will exceed the benefits in the public interest.

Communicate the matter in the report.

(Project partner)

Beijing China

Chinese Certified Public Accountant: Li Yunxin

April 25th, 2019

2. Financial Statements

The unit of the statement in the financial notes is: RMB

1. Consolidated balance sheet

Prepared by: Zhejiang Hailiang Co., Ltd.

December 31, 2018

unit: yuan

project

Ending balance

Opening Balance

95

Current assets:

Page 96

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Money funds	3,371,183,597.58	688,383,667.58
Settlement provisions		
Dismantling funds		
Measured at fair value and changes are included in the current		
Profit and loss financial assets	101,919,873.37	19,093,938.60
Derivative financial assets		
Bills and accounts receivable	5,071,019,534.49	5,168,353,987.46
Among them: notes receivable	1,393,856,619.52	1,767,290,771.48
accounts receivable	3,677,162,914.97	3,401,063,215.98
Prepayments	641,521,783.54	763,457,801.73
Premium receivable		
Receivables receivable		
Provision for reinsurance contract receivable		
Other receivables	90,728,065.01	65,475,340.83
Among them: interest receivable	6,953,254.72	21,366,183.11
Dividend receivable		
Buy back resale financial assets		
stock	2,918,432,300.83	2,553,521,186.18
Holding assets for sale		
Non-current assets due within one year		
Other current assets	89,329,665.29	130,595,037.18
Total current assets	12,284,134,820.11	9,388,880,959.56
Non-current assets:		
Loans and advances	819,751,636.80	958,566,764.28
Available for sale financial assets	815,999,997.86	815,999,997.86
Held to maturity investments		
Long-term receivables		
Long-term equity investment	1,560,813,363.15	1,491,746,038.48
Investment real estate	335,689,602.36	43,371,404.71
Fixed assets	1,600,174,242.66	1,526,981,307.77
Construction in progress	562,878,423.78	253,529,989.18
Productive biological assets		
oil and gas asset		
Intangible assets	523,236,150.46	330,062,946.24

96

	Zhejiang	Hailiang	Co.,	Ltd.	2018	Annual	Repor
--	----------	----------	------	------	------	--------	-------

Development expenditure		
Goodwill	267,372,596.64	231,465,889.82
Long-term prepaid expenses		
Deferred tax assets	148,128,352.43	118,429,010.24
Other non-current assets	299,984,348.02	120,931,658.26
Total non-current assets	6,934,028,714.16	5,891,085,006.84
total assets	19,218,163,534.27	15,279,965,966.40
Current liabilities:		
short-term loan	4,108,790,798.52	4,619,783,073.46
Borrowing from the Central Bank		
Deposits and deposits		
Borrowed funds		
Measured at fair value and changes are included in the current	5,411,864.54	64,587,001.37
Profit and loss financial liabilities		
Derivative financial liabilities		
Bills payable and accounts payable	4,402,247,145.85	2,456,802,575.13
Advance payment	196,711,415.20	216,260,015.36
Selling back financial assets		
Fees and commissions		
Staff payable	192,113,524.58	135,544,323.11
Taxes payable	119,617,505.42	82,418,761.39
Other payables	190,779,691.37	317,892,305.92
Of which: interest payable	15,452,746.22	8,093,322.16
Dividend payable		
Reinsurance accounts payable		
Insurance contract reserve		
Agent trading securities		
Agent underwriting securities		
Holding liabilities for sale		
Non-current liabilities due within one year	968,786,229.77	294,125,102.51
Other current liabilities	124,829.25	27,629,542.33
Total current liabilities	10,184,583,004.50	8,215,042,700.58
Non-current liabilities:		
Long term loan	525,769,100.00	1,445,344,399.99

97

Page 98

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Bonds payable

Of wh	nich: preferred stock			
	Perpetual debt			
Long-tern	m payables	59,216.30	142,175.13	
Long-terr	m payable employee compensation	7,382,647.95	6,440,555.68	
Estimated	d liabilities			
Deferred	income	36,883,358.33	37,508,500.00	
Deferred	income tax liabilities	72,501,585.34	53,838,781.43	
Other nor	n-current liabilities			
Total non-curre	ent liabilities	642,595,907.92	1,543,274,412.23	
Total Liabilities	s	10,827,178,912.42	9,758,317,112.81	
Owners' equity	:			
Share cap	pital	1,952,458,432.00	1,695,598,113.00	
Other equ	uity instruments			
Of wh	nich: preferred stock			
	Perpetual debt			
Capital re	eserve	2,309,674,999.78	525,563,219.87	
Less: trea	asury shares	118,663,642.17	70,192,592.00	
Other cor	mprehensive income	-66,780,810.55	-118,801,887.98	
Special re	eserves			
Surplus r	eserve	247,084,375.67	234,495,509.44	
general ri	isk preparation			
undistrib	uted profit	3,705,600,495.89	2,911,097,028.02	
Total equity att	ributable to owners of parent company	8,029,373,850.62	5,177,759,390.35	
Minority	interest	361,610,771.23	343,889,463.24	
Total owner's e	quity	8,390,984,621.85	5,521,648,853.59	
Total Liabilities	s and Owner's Equity	19,218,163,534.27	15,279,965,966.40	
Legal represent	ative: Zhu Zhangquan	Person in charge of accounting work: Chen Dong	Person in charge of accounting i	nstitution: Chen Dong
2. Parent com	npany balance sheet			
		- "	unit: yua	n
_	project	Ending balance	Opening Balance	
Current assets:				
Money fi	unds	2,080,209,613.46	270,281,943.88	

Page 99

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Measured at fair value and its changes are included in current loss

Financial assets

46,817,090.12

Derivative financial assets

P. 1	1 255 252 250 50	1 252 052 055 12
Bills and accounts receivable Among them: notes receivable	1,355,362,350.58 732,975,801.26	1,352,972,075.13 708,112,659.78
accounts receivable		
	622,386,549.32	44,859,415.35
Prepayments	533,135,051.29	1,652,021,867.79
Other receivables	59,731,197.94	307,881,858.01
Among them: interest receivable		
Dividend receivable		
stock	770,864,405.67	463,207,751.19
Holding assets for sale		
Non-current assets due within one year		
Other current assets	16,078,414.67	17,886,852.79
Total current assets	4,862,198,123.73	4,064,252,348.79
Non-current assets:		
Available for sale financial assets	815,999,997.86	815,999,997.86
Held to maturity investments		
Long-term receivables		
Long-term equity investment	6,135,767,492.91	4,769,534,592.25
Investment real estate		
Fixed assets	403,874,957.70	313,528,318.07
Construction in progress	69,402,473.38	97,680,694.58
Productive biological assets		
oil and gas asset		
Intangible assets	131,972,273.37	43,883,241.99
Development expenditure		
Goodwill		
Long-term prepaid expenses		
Deferred tax assets	53,166,062.69	23,758,545.59
Other non-current assets	39,650,889.26	
Total non-current assets	7,649,834,147.17	6,064,385,390.34
total assets	12,512,032,270.90	10,128,637,739.13
Current liabilities:		

99

Page 100

short-term loan	1,889,323,873.17	2,497,957,431.58
Measured at fair value and its changes are included in current loss Financial liabilities	1,273,531.44	36,336,850.04
Derivative financial liabilities		
Bills payable and accounts payable	2,873,505,292.92	1,651,782,644.47
Advance payment	374.360.714.19	58,227,714.77

Staff payable	97,540,474.76	54,224,659.22
Taxes payable	2,705,055.41	934,975.72
Other payables	83,769,109.56	725,522,562.28
Of which: interest payable	7,001,217.23	5,443,870.30
Dividend payable		
Holding liabilities for sale		
Non-current liabilities due within one year	968,695,300.00	
Other current liabilities		9,190,000.00
Total current liabilities	6,291,173,351.45	5,034,176,838.08
Non-current liabilities:		
Long term loan	525,769,100.00	1,445,344,399.99
Bonds payable		
Of which: preferred stock		
Perpetual debt		
Long-term payables		
Long-term payable employee compensation		
Estimated liabilities		
Deferred income		
Deferred income tax liabilities	14,726,024.58	
Other non-current liabilities		
Total non-current liabilities	540,495,124.58	1,445,344,399.99
Total Liabilities	6,831,668,476.03	6,479,521,238.07
Owners' equity:		
Share capital	1,952,458,432.00	1,695,598,113.00
Other equity instruments		
Of which: preferred stock		
Perpetual debt		
Capital reserve	2,482,829,924.48	698,718,144.57

100

Page 101

Less: treasury shares	118,663,642.17	70,192,592.00
Other comprehensive income	2,368,123.84	-12,190,425.70
Special reserves		
Surplus reserve	242,281,535.45	229,692,669.22
undistributed profit	1,119,089,421.27	1,107,490,591.97
Total owner's equity	5,680,363,794.87	3,649,116,501.06
Total Liabilities and Owner's Equity	12,512,032,270.90	10,128,637,739.13

3. Consolidated income statement

		unit: yuan
project	Current amount	Amount in the previous period
I. Total operating income	40,698,339,575.21	29,913,395,727.94
Of which: operating income	40,596,624,275.45	29,816,268,253.96
Interest income	101,715,299.76	97,127,473.98
Premiums earned		
Fee and commission income		
2. Total operating cost	39,871,649,170.33	29,267,877,393.27
Of which: Operating costs	38,324,116,143.32	28,106,537,982.09
Interest expense	302,355.77	640,010.84
Handling fees and commission expenses		
Surrender		
Net claims expenses		
Withdrawal of net insurance contract reserves		
dividend payment policy		
Reinsurance costs		
Taxes and surcharges	59,686,897.33	40,077,461.50
sales expense	408,271,582.82	391,944,380.11
Management fees	387,624,498.13	371,057,145.04
R & D expenses	174,803,265.86	116,740,157.57
Financial expenses	488,304,251.64	203,120,700.60
Among them: interest expenses	383,373,256.56	242,237,632.57
Interest income	14,613,617.48	22,244,495.61
Asset impairment loss	28,540,175.46	37,759,555.52

42,160,829.32

101

23,080,539.91

Page 102

Plus: other income

Investment income (losses are filled with "-" Column)	14,151,335.10	132,066,799.17
Of which: for associates and joint ventures Investment income	93,469,805.42	121,019,688.01
Fair value change gains (losses are "-" Fill in the column)	141,014,669.38	-41,377,112.75
Exchange gains (losses are filled with "-"		
Column)		
Asset disposal gains (losses are marked with "-" Fill in)	-4,213,191.14	-8,750,486.56
3. Operating profit (losses are listed with "-")	1,019,804,047.54	750,538,074.44
Plus: non-operating income		

Less: Non-operating expenses

56,148,176.31

3,685,479.52

4. Total profit (total loss is filled with "-" Column)	1,072,266,744.33	778,326,019.27
Deduct: income tax expense	145,752,135.46	57,964,371.93
5. Net profit (net loss is listed with "-")	926,514,608.87	720,361,647.34
(1) Net profit from continuous operations (net loss Fill in with "-")	926,514,608.87	720,361,647.34
(2) Net profit from termination of operations (net loss		
Fill in with "-")		
the retained profits belong to the parent company's owner	908,793,300.88	705,332,026.60
Minority shareholders' gains and losses	17,721,307.99	15,029,620.74
6. Net after-tax of other comprehensive income	52,021,077.43	-65,915,760.15
Other comprehensive income attributable to the owner of the parent co	mpany 52,021,077.43	-65,915,760.15
(1) Others that cannot be reclassified into profit or loss Comprehensive income		-1,275,293.22
1. Re-measure the defined benefit plan Change amount		-1,275,293.22
2. Under the equity method that cannot be transferred to proof the comprehensive income	rofit or loss	
(2) Other comprehensive reclassifications into profit and loss Combined income	52,021,077.43	-64,640,466.93
Under the equity method, it can be transferred to profit of Comprehensive income	or loss 11,992,454.25	-9,637,082.77
2. Fair financial assets available for sale		

102

Page 103

Value change gains and losses

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Profit and los	Reclassification of held-to-maturity investments for available-for-sale financial assets		
Effective part	4. Cash flow hedge profit and loss	11,820,656.63	-2,288,041.84
	5. Foreign currency financial statement translation difference	28,207,966.55	-52,715,342.32
	6. Other		
Other com	prehensive income attributable to minority shareholders		
Net after tax			
7. Total Comp	prehensive Income	978,535,686.30	654,445,887.19
Compre lump sum	ehensive income attributable to the owner of the parent company	960,814,378.31	639,416,266.45
Total co	emprehensive income attributable to minority shareholders	17,721,307.99	15,029,620.74
8. Earnings p	er share:		
(1) Bas	ic earnings per share	0.5216	0.4217

31,903,663.18 4,115,718.35 (2) Diluted earnings per share 0.5164 0.4187

If a business combination under the same control occurs in this period, the net profit realized by the merged party before the merger is: yuan, and the net profit realized by the merged party in the previous period is: yuan.

Legal representative: Zhu Zhangquan Person in charge of accounting work: Chen Dong Person in charge of accounting institution: Chen Dong

4. Profit statement of the parent company

unit: yuan

project	Current amount	Amount in the previous period		
I. Operating income	16,128,583,345.99	11,847,104,346.74		
Less: operating costs	15,537,633,841.63	11,434,037,983.38		
Taxes and surcharges	17,124,052.06	13,426,072.27		
sales expense	89,252,691.39	102,746,208.83		
Management fees	141,212,386.70	175,729,356.01		
R & D expenses	6,991,508.43	8,995,633.21		
Financial expenses	407,514,533.39	55,921,612.87		
Among them: interest expenses	193,197,224.41	138,090,430.34		
Interest income	5,054,291.03	7,876,421.07		
Asset impairment loss	1,410,994.14	2,273,279.35		
Plus: other income	3,442,513.30			
Investment income (losses are filled with "-" Column)	104,697,881.07	81,700,197.11		
Of which: for associates and joint ventures	73,613,340.48	97,597,446.79		

103

Page 104

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

nvestment income

mreditent meone		
Fair value change gains (losses are "-" Fill in the column)	81,880,408.72	-121,642,580.38
Asset disposal gains (losses are marked with "-" Fill in)	-9,710.86	2,764.63
2. Operating profit (losses are listed with "-")	117,454,430.48	14,034,582.18
Plus: non-operating income	3,070,300.25	16,604,533.61
Less: Non-operating expenses	2,781,767.25	4,691,075.20
3. Total profit (total loss is filled with "-" Column)	117,742,963.48	25,948,040.59
Deduct: income tax expense	-8,145,698.83	-9,733,139.41
4. Net profit (net loss is listed with "-")	125,888,662.31	35,681,180.00
(1) Net profit from continuous operations (net loss Fill in with "-")	125,888,662.31	35,681,180.00

(2) Net profit from termination of operations (net loss

Fill in with "-")

14,558,549.54 -17,848,301.84 5. Net after-tax of other comprehensive income (1) Others that cannot be reclassified into profit or loss Comprehensive income 1. Re-measure the defined benefit plan Change amount 2. Under the equity method that cannot be transferred to profit or loss Other comprehensive income (2) Other comprehensive reclassifications into profit and loss 14,558,549.54 -17,848,301.84 Combined income 1. Under the equity method, it can be transferred to profit or loss 11,992,454.25 -9,637,082.77 Comprehensive income 2. Fair financial assets available for sale Value change gains and losses

3. Reclassification of held-to-maturity investments

Profit and loss for available-for-sale financial assets

4. Cash flow hedge profit and loss 2,566,095.29 -8,211,219.07 Effective part

5. Foreign currency financial statement translation difference

6. Other

6. Total comprehensive income 140,447,211.85 17,832,878.16

7. Earnings per share:

104

Page 105

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

- (1) Basic earnings per share
- (2) Diluted earnings per share

5. Consolidated cash flow statement

unit: yuan

project Current amount Amount in the previous period

1. Cash flow from operating activities:

Cash received from sales of goods and services 45,444,051,695.42 32,303,590,746.65

Net increase in customer deposits and interbank deposits

amount

Net increase in borrowings from the central bank

Net increase in funds borrowed from other financial institutions

amoun

Cash received from the original insurance contract premium

Net cash received from reinsurance business

Net increase in policyholder deposits and investment funds

Disposal is measured at fair value and its change is calculated

Net increase in financial assets included in the current profit and loss

Cash for interest, handling fee and commission	117,785,825.49	101,781,560.96
Net increase in borrowed funds		
Net increase in repurchase funds		
Tax Refund	69,014,091.72	48,477,871.01
Receive other cash related to operating activities	505,368,902.47	582,507,546.45
Subtotal of cash inflow from operating activities	46,136,220,515.10	33,036,357,725.07
Cash for purchasing goods and receiving labor services	40,833,892,897.96	34,605,930,526.17
Net increase in customer loans and advances	-118,516,733.42	107,000,901.03
Net increase in deposits with central banks and banks		
amount		
Cash payment for original insurance contract compensation		
Cash to pay interest, handling fee and commission		
Cash payment for policy dividends		
Cash paid to and for employees	674 202 054 22	514 500 004 16
gold	676,393,856.32	514,582,984.16
Various taxes paid	387,483,752.89	298,362,536.09
Payment of other cash related to operating activities	1,750,420,038.49	624,027,624.20

105

Page 106

Subtotal of cash outflow from operating activities	43,529,673,812.24	36,149,904,571.65
Net cash flow from operating activities	2,606,546,702.86	-3,113,546,846.58
2. Cash flow from investment activities:		
Cash received from investment	47,500,000.00	905,200,000.00
Cash received from investment income	12,213,356.17	12,502,155.06
Disposal of fixed assets, intangible assets and other Net cash recovered from long-term assets	11,789,508.28	14,280,544.21
Disposal of subsidiaries and other business units received Net cash		3,116,059.92
Other cash received relating to investing activities	69,289,444.44	438,673,177.85
Subtotal of cash inflow from investment activities	140,792,308.89	1,373,771,937.04
Purchase and construction of fixed assets, intangible assets and othe Cash paid for long-term assets	r 1,278,049,959.75	409,454,479.98
Cash Investment	47,500,000.00	914,200,000.00
Net increase in pledged loans		
Obtain payment from subsidiaries and other business units Net cash	58,628,028.51	571,741,078.96
Other cash paid relating to investing activities	190,860,731.65	349,681,552.73
Subtotal of cash outflows from investment activities	1,575,038,719.91	2,245,077,111.67
Net cash flows from investing activities	-1,434,246,411.02	-871,305,174.63
3. Cash flow from financing activities:		

Absorb cash received from investment	2,049,585,713.01	289,639,600.00
Among them: subsidiaries absorb minority shareholders' investment	nents	
Cash received		
Obtain the cash received from the loan	11,525,353,257.25	12,365,227,167.42
Cash received from issuing bonds		
Receive other cash related to financing activities	6,637,613.00	80,726,010.00
Subtotal of cash inflows from financing activities	13,581,576,583.26	12,735,592,777.42
Cash paid for debt repayment	12,402,578,456.99	9,171,713,283.78
Distribute dividends, profits or pay interest payments Cash	473,401,270.26	317,605,968.21
Among them: those paid by subsidiaries to minority shareholder	S	
Dividends, profits		
Payment of other cash related to financing activities	1,306,512,268.02	275,148.51
Subtotal of cash outflows from financing activities	14,182,491,995.27	9,489,594,400.50
Net cash flow from financing activities	-600,915,412.01	3,245,998,376.92

106

Page 107

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

4. Changes in exchange rate for cash and cash equivalents influences	85,435,991.99	-41,974,798.39
5. Net increase in cash and cash equivalents	656,820,871.82	-780,828,442.68
Plus: balance of cash and cash equivalents at the beginning of the period	533,239,850.57	1,314,068,293.25
6. Balance of cash and cash equivalents at the end of the period	1,190,060,722.39	533,239,850.57

6. Cash flow statement of parent company

unit: yuan

		u y u.
project	Current amount	Amount in the previous period
1. Cash flow from operating activities:		
Cash received from sales of goods and services	18,251,072,627.22	12,831,655,987.97
Tax Refund	11,478,806.65	19,655,224.62
Receive other cash related to operating activities	317,787,287.00	925,282,046.13
Subtotal of cash inflow from operating activities	18,580,338,720.87	13,776,593,258.72
Cash for purchasing goods and receiving labor services	15,120,548,544.32	15,594,266,231.78
Cash paid to and for employees gold	201,579,690.11	164,840,801.78
Various taxes paid	63,145,540.98	36,775,422.36
Payment of other cash related to operating activities	517,093,032.48	148,872,393.59
Subtotal of cash outflow from operating activities	15,902,366,807.89	15,944,754,849.51
Net cash flow from operating activities	2,677,971,912.98	-2,168,161,590.79
2. Cash flow from investment activities:		

Cash received from investment

Zhejiang Hailiang Co., Ltd.

Cash received from investment income	96,882,040.59	103,491,904.31
Disposal of fixed assets, intangible assets and other Net cash recovered from long-term assets	3,953,948.12	31,969,018.28
Disposal of subsidiaries and other business units received		
Net cash		
Other cash received relating to investing activities	21,857,078.20	60,627,893.40
Subtotal of cash inflow from investment activities	122,693,066.91	196,088,815.99
Purchase and construction of fixed assets, intangible assets and other Cash paid for long-term assets	311,493,093.64	53,177,551.99
Cash Investment	1,856,649,752.76	39,000,000.00
Obtain payment from subsidiaries and other business units Net cash	59,068,000.00	

107

Page 108

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Other cash paid relating to investing activities	120,728,800.66	160,942,901.44
Subtotal of cash outflows from investment activities	2,347,939,647.06	253,120,453.43
Net cash flows from investing activities	-2,225,246,580.15	-57,031,637.44
3. Cash flow from financing activities:		
Absorb cash received from investment	2,049,585,713.01	289,639,600.00
Obtain the cash received from the loan	5,254,135,197.02	8,693,607,205.17
Cash received from issuing bonds		
Receive other cash related to financing activities	6,637,613.00	43,217,510.00
Subtotal of cash inflows from financing activities	7,310,358,523.03	9,026,464,315.17
Cash paid for debt repayment	5,911,962,680.24	6,628,030,844.14
Distribute dividends, profits or pay interest payments		
Cash	293,340,844.26	237,493,626.25
Payment of other cash related to financing activities	1,306,434,136.45	
Subtotal of cash outflows from financing activities	7,511,737,660.95	6,865,524,470.39
Net cash flow from financing activities	-201,379,137.92	2,160,939,844.78
4. Changes in exchange rate for cash and cash equivalents	3,796,201.70	-15,202,411.11
influences	3,790,201.70	-13,202,411.11
5. Net increase in cash and cash equivalents	255,142,396.61	-79,455,794.56
Plus: balance of cash and cash equivalents at the beginning of the period	169,655,263.88	249,111,058.44
6. Balance of cash and cash equivalents at the end of the period	424,797,660.49	169,655,263.88

7. Consolidated changes in owner's equity

Current Amount

unit: yuan

This period

project		r equity instrumen	nts Capital Cor	s Capital Co rt.psas ylibrarØther.com rsipheinsi vtorSupp lus pu ktism eral windnassigned					owner Minority shares Equity		
	Share capital share	Perpetual other debt			Combined incomment product Risk preparation (it			Last rights	meter		
	1,695,		525,563	70,192,	-118,80	234.495	2,911,0	343,889	5,521,6		
1. Balance at the end of thousand year 3.00	323,303	70,172,	1,887.9		97,028.		48,853.				
		, 219.87	592.00	8	, 509.44	02	, 463.24	59			
Plus: accounting po	olicy										
change											
Early differen	nce										
Error correction											

Equity attributable to equity holders

108

Page 109

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

-101,70

-101,70

Same control Business combination other 1,695, 2,911,0 525,563 70,192, 234,495 343,889 2. Balance at the beginnings; the year 97,028. 48,853. 1,887.9 , 219.87 592.00 , 509.44 , 463.24 3.00 02 3. Changes in the current 2,869,3 1,784,1 794,503 17,721, 48,471, 52,021, 12,588, Amount (decrease by "-" 0,319. 11,779. 35,768. 050.17 077.43 866.23 , 467.87 307.99 Number) (1) Total comprehensive income 52,021, 908,793 17,721, 978,535 amount 077.43 ,300.88 307.99 ,686.30 1,808,3 2,096,4 (2) Owner input -31,252, 0,319. 06,714. 19,417. And reduce capital 384.00 91 91 2,049,5 256,86 1,792,7 1. Invested by the owner 0,319. 25,394. 85,713. Common stock 01 2. Other equity instruments Holders invest capital 3. Share payment included 15,581, -31,252, 46,833, Owner's equity 320.90 384.00 704.90 amount 4. other -114,28 -101,70 12,588, (3) Profit distribution 9,833.0 0,966.7 866.23 -12,588, 12,588, 1. Surplus reserve 866.23 866.23 2. Extract general risks

ready

3. To the owner (or Shareholders' distribution 0,966.7 0,966.7 4. other (4) Owner's equity Internal carryover 1. Capital reserve conversion Capital (or share capital) 2. Surplus reserve turned 109 Page 110 Zhejiang Hailiang Co., Ltd. 2018 Annual Report Capital (or share capital) 3. Surplus reserve Loss 4. Define a benefit plan Change carry forward 5. other (5) Special reserve 1. Withdraw 2. Use in this issue -103,91 -24,194, 79,723, (6) Other 8,369.1 935.00 434.17 1,952, 2,309,6 3,705,6 8,390,9 118,663 -66,780, 247,084 361,610 4. The ending balance of 458,49 rrent period 74,999. 00,495. 84,621. , 642.17 810.55 , 375.67 , 771.23 2.00 Amount in the previous period unit: yuan Previous period Equity attributable to equity holders project Other equity instruments Minority shares nts Capital Cor**hpas**ylibrar**©**ther com**rispheinsi vtorSup**plus pu**kli**meral wirldnassigned East rights Share capital rity Perpetual product Deposit Combined incommenare product Risk preparation fit share debt 1,692, 2,310,8 4,648,8 209,805 78,720, -52,886, 230,927 336,779 1. Balance at the end of the previous year 35,606. 59,018. , 992.96 800.00 127.83 , 391.44 , 842.50 3.00 Plus: accounting policy Early difference Error correction Same control

https://translate.googleusercontent.com/translate_f

Business combination other

1,692, 2. Balance at the beginning 7/1 the year 3.00	209,805 , 992.96	78,720, 800.00	-52,886, 127.83	230,927 , 391.44	2,310,8 35,606. 20	336,779 , 842.50	4,648,8 59,018.
3. Changes in the current and add	315,757	-8,528,2	-65,915,	3,568,1	600,261	7,109,6	872,789
Amount (decrease by "-"000.00	, 226.91	08.00	760.15	18.00	, 421.82	20.74	, 835.32

110

Page 111

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Number)								
(1) Total comprehensive	e income			-65,915,		705,332	15,029,	654,445
amount				760.15		, 026.60	620.74	, 887.19
(2) Owner input	3,481,	315,757	-8,528,2					327,766
And reduce capital	000.00	, 226.91	08.00					, 434.91
1. Invested by the owner	r 3,900,	287,338	17,238,					274,000
Common stock	000.00	, 000.00	000.00					,000.00
2. Other equity instrume	ents							
Holders invest capital								
3. Share payment includ	led	20.410	25.766					53.766
Owner's equity	-419,0	28,419,	-25,766,					53,766,
amount	00.00	226.91	208.00					434.91
4. other								
						-105,07		-109,42
(3) Profit distribution					3,568,1	0,604.7	-7,920,	2,486.7
					18.00	8	000.00	8
					3,568,1	-3,568,1		
Surplus reserve					18.00	18.00		
Extract general risks								
ready								
						-101,50		-109,42
3. To the owner (or						2,486.7	-7,920,	2,486.7
Shareholders' distribution	on					8	000.00	2,100.7
4. other								
(4) Owner's equity								
Internal carryover								
Capital reserve conve	woine.							
Capital (or share capital								
Surplus reserve turned Capital (or share capital)								
	9							
3. Surplus reserve								

Loss

Define a benefit plan
 Change carry forward
 income
 5. other

(5) Special reserve

1. Withdraw

111

Page 112

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

2. Use in this issue

(6) Other

1.695,
252.563 70.192, 1.8879 234.495 97.028 48.831
3.00 72.19.87 592.00 8 10.9044 72. 64.324 59

8. Changes in parent company owner's equity

Current Amount

unit: yuan

This period

Other equity instruments project Less: invento@ther comprehensive Unas erve Special reserve surplus reserve Capital reserve Share capital profit Total benefit Preferred stock perpetual bonds other 1,695,59
1. Balance at the end of the previous year 8,113.00 698,718,1 70,192,59 -12,190,4 229,692,6 3,649,116 90,591. , 501.06 97 2.00 25.70 69.22 Plus: accounting policy

change

Early difference

Larry difference

other

2. Balance at the beginning of the year 8,113.00	698,718,1 44.57	70,192,59 2.00	-12,190,4 25.70	229,692,6 69.22	1,107,4 90,591. 97	3,649,116 , 501.06
3. Changes in the current period Amount (decrease by "." 256,860, Number) 319.00	1,784,111 , 779.91	48,471,05 0.17	14,558,54 9.54	12,588,86 6.23	11,598, 829.30	2,031,247 , 293.81
(1) Total comprehensive income amount			14,558,54 9.54		125,888 , 662.31	140,447,2 11.85
(2) Owner input 256,860, And reduce capital 319.00	1,808,306 , 714.91	48,471,05 0.17				2,016,695 , 983.74
Invested by the owner256,860, Common stock 319.00	1,792,725 , 394.01	79,723,43 4.17				1,969,862 , 278.84
Other equity instruments Holders invest capital						
3. Share payment included Owner's equity amount	15,581,32 0.90	-31,252,3 84.00				46,833,70 4.90

4. other

Page 113

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

112

(3) Profit distribution						12,588,86 6.23	-114,28 9,833.0	-101,700, 966.78
1. Surplus reserve						12,588,86 6.23	-12,588, 866.23	
2. To the owner (or Shareholders' distribution	n						-101,70 0,966.7 8	-101,700, 966.78
3. other								
(4) Owner's equity								
Internal carryover								
Capital reserve conver	rsion							
Capital (or share capital))							
Surplus reserve turned Capital (or share capital)								
3. Surplus reserve								
Loss								
Define a benefit plan								
Change carry forward								
income								
5. other								
(5) Special reserve								
1. Withdraw								
Use in this issue								
2. Use in this issue								
(6) Other			-24,194,9					-24,194,9
			35.00					35.00
	1,952,45		2,482,829	118,663,6	2,368,123	242,281,5	1,119,0	5,680,363
4. The ending balance of	8,432.00		, 924.48	42.17	.84	35.45	89,421.	, 794.87
							27	
Amount in the previous p	period							
								unit: yuan
				Previo	ous period			
project	Share capital	Other equity instruments red stock perpetual bonds	Capital reser	Less: invente ve share	income	ehensive Special reserve surplus re-	Unassigno serve profit	edOwnership Total benefit
	1 (02 11		270.049.0	70 720 00	5 (57 97)	226 124 5	1,176,8	2 202 007
1. Balance at the end of	1,692,11 the previous year 7,113.00		279,948,9 79.42	78,720,80 0.00	5,657,876	226,124,5 51.22	80,016.	3,302,007 ,736.53
	/,115.00		19.42	0.00	.14	51.22	75	, /30.33
Plus: accounting p	olicy							

113

Page 114

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

c	h	a	n	g	ć

Early difference

Error correction						
other						
1 (02 11	279,948,9	78,720,80	5,657,876	226,124,5	1,176,8	3,302,007
1,692,11 2. Balance at the beginning of the year					80,016.	
7,113.00	79.42	0.00	.14	51.22	75	, 736.53
2 Change in the annual social						
3. Changes in the current period 3,481,00 Amount (decrease by "_"	418,769,1	-8,528,20	-17,848,3	3,568,118	-69,389,	347,108,7
	65.15	8.00	01.84	.00	424.78	64.53
Number)						
(1) Total comprehensive income			-17,848,3		35,681,	17,832,87
amount			01.84		180.00	8.16
m						
(2) Owner input 3,481,00	315,757,2	-8,528,20				327,766,4
And reduce capital 0.00	26.91	8.00				34.91
1. Invested by the owner3,900,00	287,338,0	17,238,00				274,000,0
Common stock 0.00	00.00	0.00				00.00
2. Other equity instruments						
Holders invest capital						
3. Share payment included						
-419,00 Owner's equity	28,419,22	-25,766,2				53,766,43
0.00 amount	6.91	08.00				4.91
amount						
4. other						
					-105,07	
(3) Profit distribution				3,568,118	0,604.7	-101,502,
(4)				.00	0,004.7	486.78
					e	'
1 Combo com				3,568,118	-3,568,1	
1. Surplus reserve				.00	18.00	
					101.50	
2. To the owner (or					-101,50	-101,502,
Shareholders' distribution					2,486.7	486.78
					8	
3. other						
(4) Owner's equity						
Internal carryover						
1. Capital reserve conversion						
Capital (or share capital)						
2. Symphys magazina typinad						
2. Surplus reserve turned						
Capital (or share capital)						
3. Surplus reserve						

114

Loss

Page 115

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

4. Define a benefit plan

Change carry forward

income

5. other

(5) Special reserve

1. Withdraw

2. Use in this issue

(6) Other	103,011,9 38.24					103,011,9 38.24
4. The ending balance of the current period 8,113.00	698,718,1 44.57	70,192,59 2.00	-12,190,4 25.70	229,692,6 69.22	1,107,4 90,591. 97	3,649,116 , 501.06

3. The basic situation of the company

Zhejiang Hailiang Co., Ltd. (hereinafter referred to as the "Company") is listed in Zhejiang by the People's Government of Zhejiang Provincial Government Leading Group for Listing

[2001] Approved by Circular 77, a joint stock limited company established on October 29, 2001. Its registered place is Diankou Town Industrial Zone, Zhuji City, Zhejiang Province. The address of the Ministry is 386 Jiefang Road, Diankou Town, Zhuji City, Zhejiang Province. The company was listed on the Shenzhen Stock Exchange on January 16, 2008, stock code: 002203.

The company is a comprehensive enterprise, and its business mainly includes the copper processing industry and the environmental protection material industry. The main business is copper pipes, copper rods and others R & D, production and sales of copper products and environmental protection materials. The main customers are air-conditioning and other production enterprises.

This financial report was approved by the board of directors of the company on April 25, 2018.

The scope of the consolidated financial statements for this year was 30 subsidiaries, namely: Zhejiang Copper Processing Research Institute Co., Ltd. and Zhejiang Keyu Metal

Materials Co., Ltd., Zhejiang Hailiang International Trading Co., Ltd., Shanghai Hailiang Copper Co., Ltd., Hong Kong Hailiang Copper Trading Co., Ltd.

Bright Metal Products Co., Ltd., Hailiang (Vietnam) Copper Co., Ltd., Hailiang America, Hailiang (Anhui) Copper Co., Ltd.

Zhou) Mining Investment Co., Ltd., Congo Hailiang Mining Co., Ltd., Hong Kong Hailiang Metal Materials Co., Ltd., Guangdong Hailiang Copper

Division, Zhejiang Hailiang Environmental Materials Co., Ltd., Zhejiang Haibo Microfinance Co., Ltd., Jiangsu Canghuan Copper Pipe Sales Co., Ltd., JMF

Company, Ningbo Hailiang Copper Co., Ltd., Zhejiang Hailiang New Materials Co., Ltd., Singapore Hailiang Metal Materials Co., Ltd., Hailiang

Distribution Inc, Moral Top Enterprise Limited, Hailiang Otto Copper Pipe (Guangdong) Co., Ltd., LOYAL HAILIANG COPPER

(THAILAND) CO., LTD., Chongqing Hailiang Copper Co., Ltd., Chongqing Hailiang International Trade Co., Ltd.

Division, Hong Kong Hailiang Holdings Co., Ltd., Hailiang Copper Texas Co., Ltd. and Chengdu Bede Copper Co., Ltd. For details, please refer to

"Changes in scope of consolidation" and "This Note 7. Disclosure of interests in other entities"

Fourth, the basis for the preparation of financial statements

1. Preparation basis

The company's financial statements are based on continuous operations, based on actual transactions and events, and in accordance with the "Enterprise Accounting Standards-

Basic Standards and specific accounting standards (hereinafter collectively referred to as "Enterprise Accounting Standards"), and based on the important accounting policies and accounting estimates described below

115

2. Continuous operation

As of December 31, 2018, the Japanese company's total assets were RMB 19,218.1635 million, liabilities were RMB 1,082,717,890, and net profit for 2018

RMB 92,651,460. Based on the above considerations, the company has sufficient capacity to meet the needs of normal business activities. Therefore, the company's 2018 financial report The table is still compiled on the basis of continued operations.

V. Important accounting policies and accounting estimates

Does the company need to comply with the disclosure requirements of special industries

no

Specific accounting policies and accounting estimation tips:

Not applicable.

1. Statement on compliance with corporate accounting standards

The financial statements prepared by the company meet the requirements of the "Accounting Standards for Business Enterprises", which truly and completely reflect Relevant information such as financial status, 2018 operating results and cash flow.

2. Accounting period

The company's fiscal year is the Gregorian calendar year, that is, from January 1 to December 31 each year

3. Business cycle

The company takes 12 months a year as the normal business cycle, and uses the business cycle as the standard for dividing the liquidity of assets and liabilities.

4. Bookkeeping standard currency

The company uses Renminbi as its accounting currency.

- 5. Accounting treatment method for business combination under the same control and not under the same control
 - 1. Business combination under the same control

The long-term equity investment merger formed by a business combination under the same control uses cash payment, transfer of non-cash assets or debt

In case of consideration, the company takes the share of the book value of the net assets of the merged party in the final controller's consolidated financial statements on the merger date.

The amount is used as the initial investment cost of a long-term equity investment. If the merger party issues equity instruments as the consideration for the merger, the total face value of the issued shares

As equity. The difference between the initial investment cost of the long-term equity investment and the book value of the combined consideration (or the total face value of the issued shares) should be adjusted Capital reserve; if the capital reserve is insufficient to offset, adjust the retained earnings.

2. Business combinations not under the same control

For a business combination not under the same control, the combination cost is the capital paid by the purchaser to obtain control of the purchased party on the purchase date

The sum of the assets, liabilities incurred or assumed, and the fair value of the equity securities issued. Purchased in a business combination not under the same control

116

Page 117

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

The identifiable assets, liabilities and contingent liabilities that the party meets the confirmation conditions are measured at fair value on the date of purchase. The purchaser's cost of the merger is greater than the merger. The difference in the fair value share of the identifiable net assets of the acquired party obtained in the above is reflected in the value of goodwill. The buyer's cost of merger is less than the merger.

If the acquired party 's identifiable fair value share of net assets is obtained, after review, the merger cost is still less than the acquired party 's identifiable net assets acquired during the merger The difference in the fair value share of the assets is included in the current non-operating income.

6. Preparation method of consolidated financial statements

1. Scope of consolidated financial statements

The company includes all subsidiaries (including separate entities controlled by the company) in the scope of the consolidated financial statements, including the company's control

Enterprises, the divisible part of the invested unit, and the structured subject.

2. Unify the parent company's accounting policies, unify the parent company's balance sheet date and accounting period

If the accounting policies or accounting periods adopted by the subsidiary and the company are inconsistent, when preparing the consolidated financial statements, the accounting policies of the company shall be followed.

Make necessary adjustments to the subsidiary 's financial statements during the policy or accounting period.

3. Offset of consolidated financial statements

The consolidated financial statements are based on the balance sheets of the company and its subsidiaries, which have offset the company 's

Raw internal transactions. The share of the subsidiary 's owner 's equity that does not belong to the company, as a minority shareholder 's equity, shareholders in the consolidated balance sheet

Under the equity items, they are listed as "minority shareholders' equity" items. Subsidiaries holding the company's long-term equity investment are regarded as the company's treasury shares, as

The reduction of shareholders 'equity is listed in the consolidated balance sheet under the item of "shareholders' equity" under the item of "decrease: treasury shares".

4. Accounting treatment of merged subsidiary

For a subsidiary acquired through a business combination under the same control, it is deemed that the business combination has occurred since the real-time control by the ultimate controller,

From the beginning of the current period of the merger, its assets, liabilities, operating results and cash flows are included in the consolidated financial statements; for corporate mergers that are not under the same control

And the acquired subsidiary, when preparing the consolidated financial statements, conducts its individual financial statements based on the fair value of the identifiable net assets on the date of purchase

Adjustmen

7. Standards for determining cash and cash equivalents

The cash determined by the company when preparing the cash flow statement refers to the cash in stock of the company and the deposits that can be used for payment at any time. Editing The cash equivalents determined when preparing the cash flow statement refer to short-term holdings, strong liquidity, easy conversion to known amounts of cash, and value changes Investment with very low dynamic risk.

8. Foreign currency business and translation of foreign currency statements

1. Foreign currency business conversion

The company's foreign currency transactions are recorded at the exchange rate equivalent to the standard currency at the spot exchange rate on the date of the transaction. Foreign currency monetary items on the balance sheet date are

The translation of the spot exchange rate on the balance sheet date occurs because the spot exchange rate on that day is different from the spot exchange rate at the time of initial recognition or on the previous balance sheet date

The exchange difference of the foreign exchange, except for the foreign currency special borrowing that meets the capitalization conditions, is capitalized during the capitalization period and is included in the cost of the relevant assets

In addition, all are included in the current profit and loss. Non-monetary items in foreign currencies measured at historical cost are still converted at the spot exchange rate on the transaction date and will not change

The amount of the accounting currency. Foreign currency non-monetary items measured at fair value are translated at the spot exchange rate on the date when the fair value is determined.

The difference between the amount of the bookkeeping standard currency and the amount of the original bookkeeping standard currency is treated as a change in fair value (including changes in exchange rates) and included in the current profit or loss

Think of other comprehensive income.

2. Translation of foreign currency financial statements

If the company's holding subsidiaries, joint ventures, associates, etc., use a different recording currency than the company's, they need to report their foreign currency financial statements

After the conversion, the accounting calculation and consolidated financial statements are compiled. The assets and liabilities items in the balance sheet shall be the

At the spot exchange rate, the owner's equity items except for the "undistributed profit" items are converted at the spot exchange rate when they occur. In the income statement

117

Page 118

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

The income and expense items are translated at the spot exchange rate on the translation date. The translation difference of the foreign currency financial statements arising from the conversion is shown in the balance sheet

The other comprehensive income of the owner's equity items is shown below. The foreign currency cash flow is determined in accordance with a systematic and reasonable method, using the spot date of the transaction

Exchange rate conversion. The impact of exchange rate changes on cash is shown separately in the cash flow statement. When disposing of overseas operations, those related to the overseas operations

The foreign currency statement translation difference shall be transferred to the current profit or loss in full or in proportion to the disposal of the overseas operation.

9. Financial instruments

1. Classification and confirmation of financial instruments

Financial instruments are classified as financial assets or financial liabilities and equity instruments. When the company becomes a party to a financial instrument contract, it is recognized as a financial

Financing assets or financial liabilities, or equity instruments.

Financial assets are classified as: financial assets measured at fair value through profit or loss, held-to-maturity investments,

Receivables, available-for-sale financial assets. The classification of financial assets other than receivables depends on the financial assets of the company and its subsidiaries

Holding intention and holding capacity etc. Financial liabilities are classified as: financial liabilities measured at fair value and their changes included in the current profit and loss

Debt and other financial liabilities.

Financial assets measured at fair value and whose changes are included in the current profit and loss include trading financial assets held for short-term purposes and

Designated as financial assets measured at fair value at the initial recognition and their changes are included in the current profit and loss; receivables are those that are not reported in an active market

Non-derivative financial assets with fixed or determinable prices and recoverable amounts; available-for-sale financial assets include those designated as available for sale at initial recognition

Non-derivative financial assets and financial assets not classified into other categories; held-to-maturity investments refer to fixed maturity dates, fixed or recoverable amounts

And the management has a clear intention and ability to hold non-derivative financial assets to maturity.

2. Measurement of financial instruments

The initial recognition of the company's financial instruments is measured at fair value. Subsequent measurement is classified as: measured at fair value and its changes are included in the current profit and loss

Financial assets, available-for-sale financial assets, and financial liabilities measured at fair value through profit or loss are measured at fair value;

Investment, loans and receivables due and other financial liabilities are measured at amortized cost; there is no quoted price in an active market and their fair value is not

Equity instrument investment that can be reliably measured, and derivative financial assets or derivatives that are linked to the equity instrument and must be settled by delivery of the equity instrument

Financial liabilities are measured at cost. Gains or losses arising from changes in fair value in the subsequent measurement of the company 's financial assets or financial liabilities, except

Except for hedging, it is handled as follows: O Financial assets or financial liabilities measured at fair value and whose changes are included in current profit or loss

Gains or losses resulting from changes in fair value are included in changes in fair value. ② Changes in fair value of available-for-sale financial assets are included in other Comprehensive income.

3. The company's method of confirming the fair value of financial instruments

If there is an active market financial instrument, the fair value is determined by the quotation in the active market; if there is no active market financial instrument,

Use valuation techniques to determine its fair value. Valuation techniques mainly include market method, income method and cost method.

4. Confirmation basis and measurement method of transfer of financial assets and liabilities

When almost all risks and rewards of financial asset ownership are transferred, or neither transfer nor retention of financial asset ownership is achieved

There are risks and rewards, but if you give up control of the financial asset, you should terminate the recognition of the financial asset. Financial assets meet termination confirmation

In the case of transfer, the book value of the transferred financial assets and the consideration received due to the transfer and the fair value changes originally included in other comprehensive income are accumulated

The balance of the sum of the amounts is included in the current profit and loss. If the partial transfer meets the conditions for termination confirmation, the overall book value of the transferred financial assets,

Between the derecognized part and the underecognized part, the relative fair value is allocated.

If all or part of the current obligations of a financial liability have been discharged, the financial liability or part of it shall be derecognized.

5. Impairment of financial assets

When financial assets measured at amortized cost are impaired, the present value of the expected future cash flow (excluding future credit losses that have not yet occurred)

If the difference is lower than the book value, the provision for impairment is made. If there is objective evidence that the value of the financial asset has been restored, and the loss is objectively confirmed

For the matters that occurred after the loss, the originally recognized impairment loss is reversed and included in the current profit and loss.

When a financial asset measured at cost is impaired, an impairment provision is made based on the difference between the present value of expected future cash flows and the book value.

Once an impairment loss occurs, it shall not be reversed once confirmed

118

Page 119

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

When there is objective evidence indicating that the available-for-sale financial assets are impaired, the accumulation due to the decline in fair value that was originally directly included in shareholders 'equity

Losses are transferred out and included in impairment losses. For investments in available-for-sale debt instruments that have confirmed impairment losses, the fair value increases after the period and is objective

If the above is related to the events that occurred after the confirmation of the original impairment loss, the originally recognized impairment loss is reversed and included in the current profit and loss. For confirmed impairment losses

The loss of available-for-sale equity instrument investment will be directly included in shareholders' equity after the period.

For investment in equity instruments, the company judges the specific quantitative standards and cost calculations of the "serious" or "non-temporary" decline in its fair value

The calculation method, the method for determining the fair value at the end of the period, and the basis for determining the period of continuous decline are:

Specific quantitative standards for "serious" declines in fair value At the end of the period, the decrease in fair value relative to cost has reached or exceeded 50%.

The specific quantification standard of "non-temporary" decline in failt wasueallen for 12 consecutive months.

Cost calculation method At the time of acquisition, according to the payment consideration (after deducting the declared but not yet paid cash dividend or

The bond interest that has not been received until the interest payment period) and the related transaction costs are taken as

cost of investment.

Method for determining the fair value at the end of the period For financial instruments in active markets, determine their fairness based on quotes in active markets

Value; if there is no financial instrument in an active market, use valuation techniques to determine its value

Fair value.

Basis for determining the period of continued decline Continuous declines or rebounds and rises below 20% during the duration of the downward trend.

The duration of the bomb did not exceed 6 months as a continuous decline period.

10. Bills receivable and accounts receivable

(1) Receivables with significant single amount and separate provision for bad debts

The accounts receivable account balance is more than 5%;

Judgment basis or amount standard for significant single amount Amounts of over 50 million (subsidiary Hailiang Environmental Materials is applicable to a single amount of heavy

Large judgment basis or amount standard 2.)

If there is objective evidence that an impairment occurs, the present value of its future cash flow is lower than

Withdrawal method for single amount of significant amount and single provision for bad debt provision
The difference between its book value and bad debt provision

(2) Receivables withdrawing bad debt provision according to the combination of credit risk characteristics

Combination name Bad debt provision method

Aging combination 1 For a single non-significant amount and not impaired after a separate test
Aging analysis
Receivables with significant amounts are based on the same age combination

Aging combination 2 For single non-significant amounts and not impaired after separate testing

Receivables with significant amounts are based on the same age combination

In the combination, using the aging analysis method to accrue bad debt provision:

 $\sqrt{\text{Applicable}} \ \Box \ \text{Not applicable}$

Aging	Account receivable accrual ratio	Provision ratio of other receivables
Within 3 months	0.00%	0.00%
4 to 6 months	5.00%	5.00%

119

Page 120

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

 7 months to 1 year
 50.00%
 50.00%

 1-2 years
 80.00%
 80.00%

 2-3 years
 100.00%
 100.00%

In the combination, using the balance percentage method to accrue bad debt provision:

□ Applicable √ Not applicable

In the combination, the provision for bad debts by other methods:

√ Applicable

□ Not applicable

Combination name Account receivable accrual ratio Provision ratio of other receivables

Subsidiary Hailiang Ring Material adopts the aging analysis method for accrual

Accounts receivable for bad debt preparation

Within 1 year	1.00%	1.00%
1 to 2 years	5.00%	5.00%
2 to 3 years	10.00%	10.00%
3 to 4 years	30.00%	30.00%
4 to 5 years	50.00%	50.00%
More than 5 years	100.00%	100.00%

(3) Receivables with a single amount that is not significant but withdraw bad debt provision separately

The present value of future cash flow of receivables and the application of aging as credit risk characteristics

Reasons for single provision for bad debts

There is a significant difference in the present value of the future cash flow of the collection

Impairment test separately, based on its present value of future cash flow is lower than its book value Withdrawal method of bad debt preparation

The difference between the value and the provision for bad debts

11. Inventory

Does the company need to comply with the disclosure requirements of special industries

no

1. Classification of inventory

Inventory refers to the finished products or commodities held by the company in daily activities for sale, in-process products in the production process, in the production process

Or the materials and materials consumed in the process of providing labor services. Mainly include raw materials, turnover materials, commissioned processing materials, work-in-progress, and self-made semi-finished products.

2. The valuation method of the issued inventory

When the inventory is issued, the weighted average method is used to determine the actual cost of the inventory.

3. Withdrawal method of inventory depreciation reserve

On the balance sheet date, inventory is measured according to the lower of cost and net realizable value, and the provision for inventory depreciation is made according to a single inventory item, but for

For a large number of inventories with low unit prices, the provision for falling prices of inventories shall be made according to the type of inventory.

4. Inventory inventory system

The company's inventory inventory system is a perpetual inventory system.

120

Page 121

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

5. Amortization method of low-value consumables and packaging

Low-value consumables and packaging materials are amortized using the one-off write-off method .

- 12. Issuing loans and advances
 - 1. Classification of loans

According to the lender's guarantee methods: credit loans, guaranteed loans, mortgage loans, pledge loans.

2. Determination of loan cost

According to the actual loan principal and related transaction costs as the initial confirmation amount, the interest income during the loan holding period is calculated at the actual interest rate.

3. Loan loss provision

The provision scope of loan loss provision is assets that bear risks and losses, including various types of loans (including mortgage, pledge, guarantee, credit)

loan)

At the end of the year, the company classified each individual loan into five categories: normal, concerned, subordinate, suspicious and loss according to the quality of its credit assets, and the loan impairment was accrued. The preparation ratio is as follows:

an risk classification	Withdrawal ratio (
Normal class	1.50
Attention class	3.00
Subclass	30.00
Suspicious	60.00
Loss category	100.00

The risk classification criteria are as follows:

Normal: The borrower can perform the contract without sufficient reason to suspect that the loan principal and interest cannot be repaid on time and in full.

Concern: Although the borrower is currently able to repay the principal and interest of the loan, there are some factors that may adversely affect the repayment.

Subordinate: The borrower's repayment ability has obvious problems. It is entirely dependent on its normal operating income that it cannot fully repay the principal and interest of the loan

It may also cause a certain loss.

Suspicious: The borrower cannot fully repay the principal and interest of the loan. Even if the guarantee is executed, it will definitely cause greater losses.

Loss: After taking all possible measures or all necessary legal procedures, principal and interest cannot be recovered or only a small part can be recovered.

13. Holding assets for sale

The company shall classify non-current assets that meet the following conditions as held for sale: First, the enterprise

The resolution is issued; second, the enterprise has signed an irrevocable transfer agreement with the transferee; third, the transfer will be completed within one year.

14. Long-term equity investment

1. Determination of initial investment cost

For a long-term equity investment obtained by a business combination, if it is a business combination under the same control, it shall be merged according to the acquired

The party's share of the net asset's book value in the final controlling party 's consolidated financial statements is used as the initial investment cost of a long-term equity investment;

For the business combination under the system, the combination cost determined on the date of purchase is used as the initial investment cost of long-term equity investment;

For equity investments, the initial investment cost is the actual purchase price paid; for long-term equity investments obtained by issuing equity securities, the initial investment cost

For the fair value of equity securities issued; for long-term equity investments acquired through debt restructuring, the initial investment cost is in accordance with the Accounting Standards for Enterprises

The relevant provisions of No. 12-Debt Restructuring are determined; for long-term equity investments acquired through non-monetary asset exchange, the initial investment cost

The relevant provisions of Accounting Standards No. 7-Exchange of Non-Monetary Assets are determined.

121

Page 122

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

$2. \ Subsequent \ measurement \ and \ profit \ and \ loss \ confirmation \ method$

The long-term equity investment that the company can exercise control over the invested unit should be accounted for using the cost method. For long-term equity investments of associates and joint ventures,

The equity investment is accounted for using the equity method. The company's equity investment in associates, part of which is through venture capital institutions, mutual funds,

Trust companies or similar entities including investment-linked insurance funds hold indirectly, regardless of whether the above entities have a significant impact on this part of the investment,

The company shall, in accordance with the relevant provisions of "Accounting Standards for Enterprises No. 22-Recognition and Measurement of Financial Instruments", invest

Choose to measure at fair value and its changes are included in profit or loss, and use the equity method to account for the rest.

3. Determine the basis for joint control and significant influence on the invested unit

Having joint control over the investee means that activities that have a significant impact on the return of an arrangement must go through shared control

The decision can only be made after the parties agree, including the sale and purchase of goods or services, the management of financial assets, the purchase and disposal of assets, research and development

Development activities and financing activities, etc.; having a significant impact on the invested unit, which means when holding more than 20% to 50% of the voting rights of the invested unit

At this time, it has a significant impact. Or although less than 20%, but it meets one of the following conditions, it has a significant impact:

Representatives from similar authorities; participating in the policy-making process of the investee; sending management personnel to the investee; investee

Depends on the investment company's technology or technical information; significant transactions with the investee.

15. Investment real estate

Investment real estate measurement model

Cost method measurement

Depreciation or amortization method

The company's investment real estate category includes rental buildings. Investment real estate is initially measured at cost, using the cost model Perform subsequent measurement.

The leased buildings of the company's investment real estate are depreciated using the average method of years. The specific accounting policy is the same as that of fixed assets.

16. Fixed assets

(1) Confirmation conditions

Fixed assets refer to tangible assets held for the purpose of producing commodities, providing labor services, leasing or operating management, and whose service life exceeds one fiscal year. Also meet the following conditions
Confirmed at the time: The economic benefits related to the fixed asset are likely to flow into the enterprise; the cost of the fixed asset can be measured reliably.

(2) Depreciation method

category	Depreciation method		Depreciation period	Residual rate	Annual depreciation rate
building	Average method of years	20	4		4.8
mechanical equipment	Average method of years	10	4		9.6
Transportation Equipment	Average method of years	5	4		19.2
other devices	Average method of years	5	4		19.2
no.					

(3) Identification basis, valuation and depreciation methods of fixed assets leased by financing

Financing leased fixed assets is a lease that substantially transfers all risks and rewards related to asset ownership. Financing leased fixed assets are initially valued at the start of the lease period

The lower of the fair value of the leased asset and the current value of the minimum lease payment is taken as the book value; the subsequent valuation of the fixed asset leased in finance is a discount consistent with its own fixed asset

122

Page 123

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

The old policy makes provision for depreciation and impairment.

17. Construction in progress

Does the company need to comply with the disclosure requirements of special industries

no

The company's construction projects are divided into two types: self-operated construction and outsourcing construction. Construction in progress reaches expected availability after completion

Time, carry forward fixed assets. The judgment standard of the predetermined usable state shall meet one of the following conditions: physical construction of fixed assets (including installation)

The work has been completely completed or substantially completed; the trial production or trial operation has been completed, and the results indicate that the assets can operate normally or can

Qualified products are produced stably enough, or the trial operation results show that they can operate or operate normally; the expenditure on the fixed assets of the construction

The amount is small or almost no longer occurs; the fixed assets purchased or constructed have met the design or contract requirements, or are basically consistent with the design or contract requirements.

18. Borrowing costs

1. Confirmation principle of capitalization of borrowing costs

The borrowing costs incurred by the company that can be directly attributed to the acquisition, construction or production of assets that meet the capitalization conditions are capitalized and included in Related asset costs; other borrowing costs are recognized as expenses based on the amount incurred when incurred, and are included in the current profit and loss. Capital eligible for capitalization

Production refers to fixed assets and investments that require a long period of time to purchase, construct or produce in order to reach their intended use or sale.

Assets such as real estate and inventory.

2. Calculation method of capitalization amount

Zhejiang Hailiang Co., Ltd.

The capitalization period refers to the period from the time when the borrowing costs start capitalization to the time when the capitalization stops. Period during which capitalization of borrowing costs is suspended did not include. If an abnormal interruption occurs during the purchase, construction or production, and the interruption period exceeds 3 months in a row, the borrowing costs shall be suspended Capitalization.

Borrowing special loans, according to the actual interest expenses incurred in the current period of special loans, minus the amount obtained by depositing unused loan funds into the bank

The amount of interest income or the investment income obtained from the temporary investment is determined; the occupied general borrowings exceed the special borrowings according to the accumulated asset expenditures

The weighted average number of partial asset expenditures is multiplied by the capitalization rate of the general loans occupied, and the capitalization rate is the weighted average profit of the general loans

Rate; if there is a discount or premium on the loan, the amount of discount or premium that should be amortized in each accounting period is determined according to the actual interest rate method, and the interest in each period is adjusted

The effective interest rate method is a method of calculating its amortized discount or premium or interest expense based on the actual interest rate of the borrowing. Among them, the actual interest rate is

The future cash flow during the period is discounted to the interest rate used for the current book value of the borrowing.

19. Intangible assets

(1) Pricing method, service life, impairment test

The company's intangible assets are initially measured at cost. Purchased intangible assets, according to the actual price paid and related expenses as actual cost

this. Intangible assets invested by investors, the actual cost is determined according to the value agreed in the investment contract or agreement, but the value agreed in the contract or agreement is not fair

, The actual cost is determined based on fair value. The cost of self-developed intangible assets is the total expenditure incurred before reaching the intended use.

The follow-up measurement methods of the company's intangible assets are as follows: the intangible assets with limited useful life are amortized by the straight-line method, and at the end of the year, the

The service life and amortization method of the tangible assets are reviewed. If there is a difference from the original estimate, the corresponding adjustment is made; the service life is uncertain

Of intangible assets are not amortized, but at the end of the year, the service life is reviewed, and when there is solid evidence that the service life is limited, the estimated

Calculate its service life, amortize according to the straight-line method

The company will not be able to foresee the period when the asset will bring economic benefits to the company, or the intangible assets such as uncertain use period are determined as the useful life

12

Page 124

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Uncertain intangible assets. The judgment basis for the uncertain service life is: it comes from contractual rights or other legal rights, but the contract provisions or laws

The law does not have a clear service life; it is still impossible to judge whether the intangible assets bring economic benefits to the company based on the situation in the same industry or related experts 'discussions

At the end of each year, the service life of intangible assets with uncertain service life is reviewed, mainly in a bottom-up manner.

Carry out basic review with relevant departments, evaluate whether the service life is uncertain, and judge whether there is any change.

(2) Internal research and development expenditure accounting policy

Expenditure of the internal research and development project at the research stage is included in the current profit and loss when it occurs; expenditure at the development stage meets the recognition of intangible assets Conditional transfer to intangible assets accounting.

20. Long-term asset impairment

Long-term equity investments, investment real estate measured using the cost model, fixed assets, construction in progress, intangible assets, goodwill, etc.

If there is any sign of impairment on the balance sheet date, an impairment test shall be conducted. Impairment test results indicate that the asset's recoverable amount is lower than its book value

If the difference is calculated, the impairment provision shall be accrued and included in the impairment loss.

The recoverable amount is the comparison between the net value of the asset 's fair value less disposal costs and the present value of the asset 's expected future cash flow

The higher. The asset impairment provision is calculated and confirmed on the basis of individual assets. If it is difficult to estimate the recoverable amount of an individual asset, the

The asset group to which the asset belongs determines the recoverable amount of the asset group. An asset group is the smallest asset portfolio that can independently generate cash inflows.

Goodwill listed separately in the financial statements, regardless of whether there is any sign of impairment, at least annual impairment test. Goodwill during the impairment test

The book value is allocated to the asset group or combination of asset groups expected to benefit from the synergies of the business combination. Test results show that the quotient containing the allocation

If the recoverable amount of the reputation asset group or asset group combination is lower than its book value, the corresponding impairment loss is recognized. The amount of the impairment loss will be offset first

The book value of the goodwill allocated to the asset group or combination of asset groups, and then based on other assets in the asset group or combination of asset groups other than goodwill

The proportion of the book value of the book is proportionally offset against the book value of other assets.

Once the above asset impairment loss is confirmed, it will not be reversed in the future period where the value is recovered.

21. Long-term deferred expenses

The company's long-term deferred expenses refer to various expenses that have been paid, but the benefit period is more than one year (excluding one year). Long-term prepaid expenses

It is amortized in installments according to the benefit period of the expense item. If the long-term deferred expense item cannot benefit the future accounting period, the item that has not been amortized.

The target amortized value is all transferred to the current profit and loss.

22. Employee compensation

(1) Accounting treatment method of short-term salary

During the accounting period in which employees provide services to the company, the actual short-term remuneration is recognized as a liability and included in the current profit and loss.

Except where accounting standards require or allow to be included in the cost of assets. The employee welfare expenses incurred by the company shall be included in the current

Period profit or loss or related asset cost. If employee benefits are non-monetary benefits, they shall be measured at fair value. Medical insurance paid by the enterprise for employees

Social insurance and housing provident funds, labor insurance premiums, maternity insurance premiums, and labor union funds and employee education funds drawn according to regulations,

During the accounting period in which the employees provide services, the corresponding employee compensation amount is calculated and determined according to the prescribed basis for accrual and accrual ratio, and the corresponding

Liabilities are included in the current profit and loss or related asset costs.

124

Page 125

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

(2) Accounting treatment of post-employment benefits

During the accounting period in which the company provides services to employees, the amount of deposit payable calculated according to the set withdrawal plan is recognized as a liability and included in the current loss Benefit or related asset costs. According to the formula determined by the expected cumulative welfare unit law, the welfare obligations arising from the defined benefit plan are attributed to the employees.

The service period is included in the current profit and loss or related asset costs.

(3) Accounting treatment of dismissal benefits

When the company provides termination benefits to employees, the employee compensation liabilities arising from the termination benefits are recognized at the earliest of the following two and are included in the current Benefits: The company cannot unilaterally withdraw the termination benefits provided by the labor relationship cancellation plan or the reduction proposal; the company confirms and involves payment When dismissing benefits-related costs or expenses.

(4) Accounting treatment of other long-term employee benefits

If the other long-term employee benefits provided by the company to the employees meet the conditions for setting a withdrawal plan, they shall follow

It is scheduled to be processed; in addition, in accordance with the relevant provisions of the defined benefit plan, other long-term employee benefits net liabilities or net assets are recognized and measured.

23. Estimated liabilities

When the obligation related to contingent matters is the current obligation undertaken by the company, and the performance of this obligation is likely to result in the outflow of economic benefits, and

When the amount can be measured reliably, the obligation is recognized as an estimated liability. The company conducts preliminary assessments in accordance with the best estimate of the expenditure required to perform relevant current obligations. At the beginning of measurement, if there is a continuous range of required expenditure, and the probability of various results within the range is the same, the best estimate is based on this range

The intermediate value within is determined; if multiple projects are involved, the best estimate is determined according to various possible results and related probability calculations.

The book value of the estimated liabilities should be reviewed on the balance sheet date, and there is strong evidence that the book value cannot truly reflect the current best For the estimated amount, the book value should be adjusted according to the current best estimate.

24. Share payment

The company's share-based payment includes equity-settled share-based payment and cash-settled share-based payment. Equity-settled share-based payment for jobs

Where workers provide services, they are measured at the fair value of the equity instruments granted to employees. If there is an active market, it shall be determined according to the quotation in the active market; no

If there is an active market, it shall be determined using valuation techniques, including those used in recent market transactions conducted by parties who are familiar with the situation and willingly trade

Price, reference to the current fair value of other financial instruments that are substantially the same, discounted cash flow method, option pricing model, etc.

On each balance sheet date, according to the latest information such as changes in the number of available powers and the completion of performance indicators, the estimated

The number of exercised stock options, and on this basis, confirm the expenses that should be apportioned in each period. For option costs that span multiple accounting periods, generally

The option is allocated according to the proportion of the length of the waiting period of the option in a certain accounting period to the length of the entire waiting period.

25. Revenue

Does the company need to comply with the disclosure requirements of special industries

no

Revenue is recognized when the sale of goods meets the following conditions: the enterprise has transferred the main risks and rewards of the ownership of the goods to the buyer; the enterprise

The industry neither retains the continuing management rights normally associated with ownership, nor does it effectively control the commodities sold; the amount of revenue can

125

Page 126

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Reliable measurement; related economic benefits are likely to flow into the enterprise; related costs that have occurred or will occur can be measured reliably.

The company's revenue is mainly the sales of copper processing products and catalyst products. According to the contract or agreement with the customer, if the contract or agreement has

If the timing of the main risk transfer of commodity ownership is clearly agreed, the revenue shall be confirmed at the agreed timing; the contract or agreement does not clearly stipulate the owner of commodity

If the timing of risk transfer is required, revenue is recognized at the following timing.

- (1) Domestic sales meet the following conditions at the same time: 1) Send the goods to the customer or the customer to pick up according to the delivery method agreed in the sales contract and obtain.

 The customer's receipt or verification of the receipt; 2) The amount of sales revenue has been determined, the sales invoice has been issued, the money has been received or is expected to be recovered; 3) The sales.

 The cost of selling products can be calculated reasonably.
- (2) The timing of the recognition of foreign sales revenue is: when the main risks of various trading methods are transferred according to the "General Rules for the Explanation of International Trade Terms"

 Confirm the requirements of the point. The company mainly exports in the form of FOB, CIF, etc., and the risks and rewards of the goods are transferred after shipment. Company at the same time

 Revenue is recognized after the following conditions are met: 1) The product has been declared for export, and the customs declaration form and bill of lading are obtained; 2) The amount of product export revenue has been determined, and the payment It has been received or expected to be recovered, and an export sales invoice is issued; 3) The cost of exported products can be calculated reasonably.
 - 2. Interest income and expenses

For financial instruments measured at amortized cost and interest-bearing financial instruments in available-for-sale financial assets, interest income and expenses are accrued

The principle is confirmed in the income statement according to the actual interest rate method.

The actual interest rate method is a method of calculating the amortized cost of a financial asset or liability and apportioning interest income and interest expenditure in the relevant period method. The actual interest rate is the discounted future cash flow of a financial instrument to the net book amount on the expected maturity date or a suitably short period

The interest rate used. The company will consider all contractual terms of financial instruments when estimating future cash flows, but will not consider future credit losses.

The calculation of the actual interest rate takes into account transaction costs, discounts and premiums, and all fees related to the actual interest rate received and paid between the parties to the contract.

If the financial asset is impaired, the actual interest rate of the recognized interest income is determined according to the discounted future cash flow interest rate for measuring loss.

26. Government subsidies

1. Types of government subsidies and accounting treatment

Government subsidies refer to the monetary or non-monetary assets that the company obtains from the government for free (but does not include the government input as the owner capital). It is mainly divided into two types: government subsidies related to assets and government subsidies related to income.

Government subsidies related to daily activities are included in other income in accordance with the substance of economic business. Government subsidies not related to daily activities, included in Non-operating income and expenses.

Government documents clearly stipulate that government subsidies used to purchase or construct or otherwise form long-term assets are recognized as government subsidies related to assets.

If the government document does not clearly specify the subsidy target and can form a long-term asset, the part of the government subsidy corresponding to the value of the asset shall be regarded as related to the asset.

Relevant government subsidies, the rest is regarded as government subsidies related to income; if it is difficult to distinguish, the whole government subsidies are regarded as government

Government subsidies. Government subsidies related to assets are recognized as deferred income. The amount recognized as deferred income shall be A reasonable and systematic method is included in the current profit and loss in installments.

Government grants other than those related to assets are recognized as government grants related to income. For government subsidies related to income

If the related expenses or losses of the enterprise are compensated in the later period, it is recognized as deferred income, and it is included in the current profit and loss during the period of confirming the related expenses;

Those used to compensate the related expenses or losses incurred by the enterprise shall be directly included in the current profit and loss.

The company obtains a policy discount loan discount, and the finance allocates the discount fund to the loan bank, and the loan bank

If the company provides a loan, the actual amount of the loan received is taken as the book value of the loan, and it is calculated according to the loan principal and the preferential policy rate

Relevant borrowing costs; if the finance directly allocates discount funds to the company, the company will offset the corresponding borrowing costs with the corresponding discount.

2. Government subsidy confirmation time

Government grants are confirmed when they meet the conditions attached to government grants and can be received. The government subsidies measured in accordance with the receivable amount are confirmed at the end of the period

Evidence shows that it can meet the relevant conditions stipulated in the financial support policy and is expected to be confirmed when it can receive financial support funds. Except for receivables

Government subsidies other than government subsidies measured in amount shall be recognized when the subsidy is actually received.

126

Page 127

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

- 27. Deferred income tax assets / deferred income tax liabilities
- 1. Based on the difference between the book value of assets and liabilities and their tax base

If the taxation basis can be determined, the taxation basis is determined as the difference), according to the expected tax rate during the period when the asset is recovered or the liability is paid off Calculate and confirm deferred income tax assets or deferred income tax liabilities.

2. The recognition of deferred income tax assets is limited to the amount of taxable income that is likely to be used to offset the deductible temporary differences. Balance sheet
On the day that there is solid evidence that it is likely that sufficient taxable income will be obtained in the future to offset the deductible temporary difference, the previous

Unrecognized deferred income tax assets during the accounting period. If it is likely that sufficient taxable income will not be available to deduct deferred tax

If it is produced, the book value of deferred income tax assets will be written down.

3. For taxable temporary differences related to investments in subsidiaries and associates, confirm deferred income tax liabilities unless the company can control

The time when the temporary difference is reversed and the temporary difference is likely not to be reversed in the foreseeable future. For investment related to subsidiaries and affiliates

Deductible temporary difference, when the temporary difference is likely to be reversed in the foreseeable future and is likely to be used to deduct the deductible temporary

Sexual difference of taxable income is recognized as deferred income tax assets.

- 28. Lease
- (1) Accounting treatment method of operating lease

The rental expenses of operating leases are included in the cost of relevant assets or current profit and loss according to the straight-line method during the lease period.

(2) Accounting treatment method of finance lease

The lower of the fair value of the leased asset and the present value of the minimum lease payment is used as the booked value of the leased asset.

The difference between the booked value and the minimum lease payment is regarded as unrecognized financing expenses and is amortized using the effective interest method during the lease period. Minimum lease payment

The balance after deducting unrecognized financing expenses is presented as long-term payables

29. Other important accounting policies and accounting estimates

Hedge accounting

- (1) Hedged items
- Refers to the following items that expose the enterprise to the risk of changes in fair value or cash flow and are designated as hedged objects: ①

Assets, liabilities, comfirmed commitments, expected transactions that are likely to occur, or net investment in overseas operations; [©]Q a group of confirmed assets with similar risk characteristics Assets, liabilities, commitments, expected transactions that are likely to occur, or net investment in overseas operations; [©]Q a group of confirmed assets with similar risk characteristics Assets, liabilities, commitments, expected the same hedged interest rate risk. Part of a portfolio of assets or financial liabilities (applicable only to hedges of fair value portfolios of interest rate risk). Confirmation of commitment refers to a specific date in the future Or during a legally binding agreement to exchange a certain amount of resources at an agreed price. Expected transaction means that it has not been promised but is expected to happen

(2) Hedging tools

The company's hedging instruments are futures contracts.

(3) Specify the accounting period of the hedging relationship

In the same accounting period, the company included the offset result of the hedging instrument and the fair value change of the hedged item into the current profit and loss.

(4) Hedging effectiveness evaluation method

The company uses the ratio analysis method to evaluate the effectiveness of hedging.

127

Page 128

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

30. Changes in important accounting policies and accounting estimates

(1) Changes in important accounting policies

√ Applicable

□ Not applicable

Contents and reasons for changes in accounting policies

approval procedure

Remarks

On June 15, 2018, the Ministry of Finance

The Ministry of Political Affairs revised and issued the general corporate finance for 2018

Notice on the Format of Business Reports (Caihui [20]] Microcolon, ting policy change was approved by the company's board meeting

Enterprises implementing enterprise accounting standardasshould follow the

The accounting standards and the notice require the preparation of 2018 and the following

Financial statements for the later period.

The main effects of the company's implementation of Cai Cai [2018] No. 15 are as follows:

Accounting policy changes and of givented newspapers feeted statements in this has nestatement amount of the last period

because Table item name Item Amount

 $1. \ The \ combination \ of \ bills \ \textbf{receivable} \ \textbf{ First in Particular Section 1.} \\ 534.49 \ 5,168,353,987.46 \ Bills \ \textbf{receivable} : 1,767,290,771.48$

And list accounts receivable Accounts receivable: 3,401,063,215.98

2. Interest receivable and dividen@thecressleables 90,728,065.01 65,475,340.83 Interest receivable: 21,366,183.11

List of other receivables Other receivables: 44,109,157.72

3. Liquidation of fixed assets merges has fixed 1,600,174,242.66 1,526,981,307.77 Fixed assets: 1,526,981,307.77

Asset listing

4. Engineering materials merged Grave Construction in progress: 253,529,989.18 Construction in progress: 253,529,989.18

List

5. The combination of bills payallilantaxablanas фауард; 247,145.85 2,456,802,575.13 Bills payable: 286,000,000.00

And list accounts payable 2,170,802,575.13

6. Interest payable and dividend pathen payables 190,779,691.37 317,892,305.92 Interest payable: 8,093,322.16

List of other payable items Other payables: 309,798,983.76

7. Management expense report ad harmonier fees 387,624,498.13 371,057,145.04 Administrative expenses: 487,797,302.61

8. R & D expenses are listed separatelly expenses 174,803,265.86 116,740,157.57 —

(2) Changes in important accounting estimates

 $\hfill\Box$ Applicable $\hfill \sqrt{}$ Not applicable

6. Taxation

1. Main tax types and tax rates

Tax type Tax basis tax rate

Taxable income

Turnover tax payable

Taxable income

128

Page 129

VAT

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

16% for domestic sales (according to January-April 2018

17%) tax rate to calculate the output tax, deductible

To be paid after the input tax; the export goods enjoy "exempt,

Tax policy of "receipt, refund". Subsidiary Congo Hailiang Mining

Limited liability company calculates output tax at a rate of 16%

Amount, deduct deductible input tax and pay. this

LOYAL HAILIANG, a subsidiary of the company

COPPER (THAILAND) LTD. 7% tax

Calculate output tax rate, deduct deductible input tax

After payment. Subsidiary Hong Kong Hailiang Copper Trading Co., Ltd.

Company, Hong Kong Hailiang Metal Materials Co., Ltd.

Gang Hailiang Holdings Co., Ltd., Vietnam Hailiang Metal

Co., Ltd., Hailiang (Vietnam) Copper Co., Ltd.

Division, Hailiang US and Hailiang (Africa) Mining

Investment companies are not subject to VAT.

The company and Zhejiang Copper Processing Research Institute Co., Ltd.,

Zhejiang Keyu Metal Materials Co., Ltd., Zhejiang Hailiang

International Trade Co., Ltd., Zhejiang Hailiang Environmental Materials

Co., Ltd., Zhejiang Haibo Microfinance Co., Ltd.

Company, Jiangsu Canghuan Copper Pipe Sales Co., Ltd., Hai

The tax rate of Liang Otto Copper Pipe (Guangdong) Co., Ltd. is 5%;

Subsidiary Shanghai Hailiang Copper Co., Ltd. tax rate

1%; subsidiary Hailiang (Anhui) Copper Co., Ltd.,

Ningbo Hailiang Copper Co., Ltd., Chengdu Bede Copper

Co., Ltd., Chongqing Hailiang Copper Co., Ltd.

Qinghailiang Metal Material Co., Ltd., Chongqing Hailiangguo

International Trade Co., Ltd. tax rate is 7%. The company is in

Subsidiaries registered outside the country are not subject to urban maintenance and construction

Set up taxes.

Income of the company and its subsidiaries registered in China

The applicable tax rate is 25%. The company's subsidiary incense

Hong Kong Hailiang Copper Trading Co., Ltd., Hong Kong Hailiang Metal

Materials Co., Ltd. and Hong Kong Hailiang Holdings Limited

The applicable income tax rate is 16.5%. Son of the company

Division Vietnam Hailiang Metal Products Co., Ltd., Hailiang (Vietnam

South) Copper Industry Co., Ltd. income tax rate is 20%.

The company's subsidiary Hailiang (Africa) mining investment

Limited company withholding of interest income from savings deposits

The tax rate is 15%. The company's subsidiary has just

corporate income tax

Urban maintenance and construction tax

Guohailiang Mining Co., Ltd. income tax rate

30%. LOYAL, a subsidiary of the company

HAILIANG COPPER (THAILAND) LTD.

The income tax rate is 20%. New subsidiary of the company

129

Page 130

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

The income tax rate of Singapore Hailiang Metal Materials Co., Ltd.

17%. The subsidiary of the company, Hailiang United States Federation

Corporate income tax rate is 21%, state corporate income tax

The tax rate is 7.75%. JMF's subsidiary company

Company and Hailiang Distribution Inc.

State company income tax rate is 21%, state company income

The tax rate is 4.71%. Subsidiary of the company

Hailiang Copper Texas Inc federal company income

The tax rate is 21%.

If there are taxpayers with different corporate income tax rates, the disclosure will be explained

Name of taxpayer

Income tax rate

2. Tax incentives

Important tax incentives and approvals

(1) Zhejiang Keyu Metal Materials Co., Ltd., a subsidiary of the company, is a welfare enterprise.

The Notice on Issues Concerning Preferential Policies on Corporate Income Tax for Employment of Disabled Persons (Caishui [2009] No. 70) stipulates,

Based on the deduction of wages paid to employees with disabilities, 100% of the wages paid to employees with disabilities can be calculated when calculating the taxable income

Additional deduction.

According to the regulations issued by the Ministry of Finance and the State Administration of Taxation on "Notice on Preferential Tax Policies for Promoting Employment of Disabled Persons" (Caishui [2007] No. 92)

The VAT refund income obtained by certain welfare enterprises is exempt from corporate income tax.

(2) The subsidiary Hailiang (Vietnam) Copper Co., Ltd.

10%, after the expiration of the above period, the annual income tax rate is 25%. Since the profit-making year, enjoy the preferential tax policy of "four exemptions, nine halves" (Vietnam) Copper Co., Ltd. is subject to a tax cut in half, with an income tax rate of 5%.

(3) According to the revision and issuance of the "Administrative Measures on the Identification of High-tech Enterprises" (Guokefahuo [2016] No. 32) and the

Management Guidelines (Guo Ke Fa Huo [2016] No. 195), Zhejiang Zhejiang Copper Processing Research Institute Co., Ltd., Zhejiang Hailiang Environmental Materials

The company passed the high-tech enterprise review in 2017 and Guangdong Hailiang Copper Co., Ltd. passed the high-tech enterprise qualification certification in 2017.

The qualification is valid for 3 years, and the corporate income tax preferential period is from January 1, 2017 to December 31, 2019, and enjoy a reduction of 15% tax rate.

(4) According to the "Notice of the General Administration of Customs of the State Administration of Taxation of the Ministry of Finance on Issues Relevant to Tax Policies for Deeply Implementing the Western Development Strategy" (Cai Shui [2011] No. 58), from January 1, 2011 to December 31, 2020, the "Western Encouragement

The industrial projects specified in the "Industrial Catalog" are the main business, and the enterprises whose main business income accounted for more than 70% of the total corporate income in the current year may

The corporate income tax is paid at a reduced rate of 15%.

7. Notes to the consolidated financial statements

1. Monetary funds

unit: yuan

project Ending balance Opening Balance

cash in stock 4,569,958.85 472,328.21

1,172,617,001.07

Zhejiang Hailiang Co., Ltd.

130

436,101,213.98

Page 131

Bank savings

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

 Other monetary fund
 2,193,996,637.66
 251,810,125.39

 total
 3,371,183,597.58
 688,383,667.58

 Of which: the total amount deposited abroad
 284,526,288.54
 100,173,946.25

The company's deposit for issuing letters of credit, issuing guarantees and issuing bank acceptance bills is 2,181,122,875.10 yuan.

2. Financial assets measured at fair value and whose changes are included in the current profit and loss

unit: yuan

project	Ending balance	Opening Balance	
Trading financial assets	101,919,873.37	19,093,938.60	
Derivative financial assets	101,919,873.37	19,093,938.60	
total	101,919,873.37	19,093,938.60	
other instructions:			

3. Bills receivable and accounts receivable

unit: yuan

	project	Ending balance	Opening Balance
bill receivable		1,393,856,619.52	1,767,290,771.48
accounts receivable		3,677,162,914.97	3,401,063,215.98
total		5,071,019,534.49	5,168,353,987.46

(1) Bills receivable

1) List of notes receivable

unit: yuan

project	Ending balance	Opening Balance
Bank acceptance note	1,298,468,494.66	1,691,042,452.31
Commercial acceptance note	95,388,124.86	76,248,319.17
total	1,393,856,619.52	1,767,290,771.48

2) Notes receivable pledged by the company at the end of the period

unit: yuar

project Pledged deposit at the end of the period

Bank acceptance note 411,495,676.70

total 411,495,676.70

3) At the end of the period, the company has endorsed or discounted notes receivable that have not yet expired on the balance sheet date

Page 132

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

unit: yuan

project Termination confirmation amount at the end of the period at the end of the period

 Bank acceptance note
 2,478,479,782.34

 total
 2,478,479,782.34

(2) Accounts receivable

1) Classified disclosure of accounts receivable

unit: yuan

Opening Balance Ending balance Bad debt provision Bad debt provision category Book value Amount proportion Amount Withdrawal ratio By credit risk characteristic group 3,725,06 Total provision for bad debts 3,439,6 47,899,9 3,677,162 38,555,80 3,401,063,2 99.26% 1.29% 19,025. 99.02% 1.12% 2,842.51 27.54 , 914.97 The single amount is not significant but 27,720,1 Separate provision for bad debts 34,108, 34,108,53 0.74% 100.00% 0.98% 100.00% 535.87 57.90 Of accounts receivable 3,473,7 3,752,78 75,620,0 3,677,162 72,664,34 3,401,063,2 total . 914.97 15.98 5.36

Accounts receivable with significant single amount at the end of the period and single provision for bad debt provision:

 $\hfill\Box$ Applicable $\hfill \sqrt{Not}$ applicable

In the combination, the accounts receivable withdrawing bad debt provision according to the aging analysis method:

√ Applicable

□ Not applicable

unit: yuan

	Ending balance	
accounts receivable	Bad debt provision	Withdrawal ratio
3,381,870,415.85		0.00%
113,515,262.41	5,675,763.11	5.00%
31,101,393.95	15,550,697.00	50.00%
3,526,487,072.21	21,226,460.11	
6,389,137.03	5,111,309.66	80.00%
7,123,708.73	7,123,708.73	100.00%
3,539,999,917.97	33,461,478.50	
	3,381,870,415.85 113,515,262.41 31,101,393.95 3,526,487,072.21 6,389,137.03 7,123,708.73	accounts receivable 3.381,870,415.85 113,515,262.41 31,101,393.95 15,550,697.00 3,526,487,072.21 21,226,460.11 6,389,137.03 5,111,309.66 7,123,708.73 7,123,708.73

132

Instructions for determining the basis of the combination:

Page 133

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

In the combination, the balance receivable method is used to accrue bad debt provision receivables:

□ Applicable √ Not applicable

In the combination, the accounts receivable withdrawing bad debt provision by other methods:

The subsidiary Hailiang Huanhua uses this aging analysis method to accrue the accounts receivable for bad debt preparation

Aging	End of period				
	Book balance	Withdrawal ratio (%)	Bad debt provision		
Within 1 year	122,589,811.07	1.00	1,225,898.11		
1 to 2 years	24,855,005.20	5.00	1,242,750.26		
2 to 3 years	3,122,873.18	10.00	312,287.32		
3-4 years	27,950,520.99	30.00	8,385,156.30		
4-5 years	6,544,714.10	50.00	3,272,357.05		
total	185,062,924.54		14,438,449.04		

2) The bad debt provision in the current period

The amount of bad debt provision accrued in the current period was RMB 2,955,740.08; the amount of bad debt provision recovered or transferred back in the period was RMB 0.00.

Among them, the amount of bad debts to be recovered or transferred back in this period is important:

company name Amount recovered or transferred back Recovery method

3) The top five accounts receivable by the ending balance collected by the arrears

3) The top live accounts receivable by the chang balance confected by the arears					
company name	Ending balance	Proportion of total accounts receivable (%)	Bad debt reserve balance		
First place	137,631,121.75	3.67	918,590.77		
Second place	99,909,410.56	2.66	3,664.00		
Third place	70,489,989.53	1.88			
fourth place	67,567,186.48	1.80			
the fifth place	66,844,268.84	1.78			
total	442,441,977.16	11.79	922,254.77		

4. Prepayment

no

(1) Prepayments are listed by age

unit: yuan

Aging	Ending balan	nce	Opening Ba	Opening Balance	
	Amount	proportion	Amount	proportion	
Within 1 year	608,822,383.66	94.91%	728,543,615.79	95.43%	
1 to 2 years	1,359,136.74	0.21%	1,738,776.88	0.23%	

133

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

2 to 3 years	44,862.44	0.10%	32,107,306.11	4.20%
over 3 years	30,695,400.70	4.78%	1,068,102.95	0.14%
total	641,521,783.54	-	763,457,801.73	-

Explanation of the reason why prepayments with aging over 1 year and important amounts are not settled in time:

no.

(2) The prepayments of the top five in the ending balance collected by the prepaid objects

company name	Ending balance	Proportion of total prepayments (%)
First place	83,005,839.30	12.94
Second place	52,549,222.40	8.19
Third place	50,000,000.04	7.79
fourth place	34,683,552.60	5.41
the fifth place	29,946,817.00	4.67
total	250,185,431.34	39.00

other instructions:

no.

5. Other receivables

unit yuan

project	Ending balance	Opening Balance
Interest receivable	6,953,254.72	21,366,183.11
Other receivables	83,774,810.29	44,109,157.72
total	90,728,065.01	65,475,340.83

(1) Interest receivable

1) Classification of interest receivable

unit: yuar

projec	Ending balance	Opening Balance
Time deposit	160,125.00	6,288,333.35
Loan interest receivable	6,793,129.72	15,077,849.76
total	6,953,254.72	21,366,183.11

(2) Other receivables

1) Classified disclosure of other receivables

unit: yuan

134

Page 135

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Ending balance

Opening Balance

5/14/2020 Zhejiang Hailiang Co., Ltd.

category	Book	balance	Bad d	ebt provision	ı	Book	Book balance Bad debt provision			
category	Amount	proportion	Amount	Counting to	ra¶⊛ok value e	Amount	proportio	n Amount	Withdrawal r	Book value atio
Single amount is significant Provision for bad debts alon Other receivables	19 733 3	16.68%	19,733,3 26.50	100.00%		19,373, 326.50	26.70%	19,373,32 6.50	100.00%	
By credit risk characteristic Total provision for bad debte Other receivables	98,593,2	83.32%	14,818,4 40.67	15.03%	83,774,81 0.29	53,185, 202.57	73.30%	9,076,044 .85	17.06%	44,109,157. 72
total	118,326, 577.46	100.00%	34,551,7 67.17	29.20%	83,774,81 0.29	72,558, 529.07	100.00%	28,449,37 1.35	39.21%	44,109,157. 72
			1 6.1							

Other receivables with significant single amount at the end of the period and single provision for bad debt provision:

√ Applicable

□ Not applicable

unit: yuan

				unit: yuai
		Endir	ng balance	
Other receivables (by unit) Ot	her receivables	Bad debt provision	Withdrawal ratio	Reason for accrual
Guangzhou Jinchuangli Economic and Trac Division	de Co., Ltd. 19,373,326.50	19,373,326.50	100.00% is	s not expected to be recovered
Wuxi Xinhuahong Machinery Manufacturin Limited company	ng 360,000.00	360,000.00	100.00% is	s not expected to be recovered
total	19,733,326.50	19,733,326.50	-	-

In the combination, other receivables withdrawing bad debt provision according to the aging analysis method:

 $\sqrt{\text{Applicable}} \square \text{Not applicable}$

unit: yuan

		Ending balance	
Aging	Other receivables	Bad debt provision	Withdrawal ratio
Item within 1 year			
Within 3 months	77,081,429.67		0.00%
4 to 6 months	2,423,147.20	121,070.63	5.00%
7 months to 1 year	4,614,119.35	2,307,059.73	50.00%
Subtotal within 1 year	84,118,696.22	2,428,130.36	
1 to 2 years	6,616,698.67	5,293,358.94	80.00%
2 to 3 years	6,618,349.97	6,618,349.97	100.00%
total	97,353,744.86	14,339,839.27	
Instructions for determining the basis of the combi	nation:		

135

Page 136

no.

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

In the portfolio, other receivables for bad debt provision are calculated using the balance percentage method:

 $\hfill\Box$ Applicable $\hfill \sqrt{Not}$ applicable

In the portfolio, other receivables for accruing bad debt provision by other methods:

 $\sqrt{\text{Applicable}} \ \square \ \text{Not applicable}$

Subsidiary Hailiang Ring Material uses the aging analysis method to accrue other receivables for bad debt provision

Aging	End of period				
	Book balance	Withdrawal ratio (%)	Bad debt provision		
Within 1 year	139,484.51	1.00	1,394.85		
1 to 2 years	1,787.21	5.00	89.36		
2 to 3 years	180,000.00	10.00	18,000.00		
3 to 4 years					
4 to 5 years	918,234.38	50.00	459,117.19		
total	1,239,506.10		478,601.40		

2) The bad debt provision in the current period

The amount of provision for bad debts in the current period was RMB 5,326,041.32; the amount of reserves for bad debts recovered or transferred back in the current period was RMB.

Among them, it is important that the amount of bad debts to be transferred back or recovered in this period:

unit: yuan

company name Reversing or recovering the amount Recovery method

3) Other receivables are classified according to the nature of the money

unit: yuan

	Nature of payment	Book balance at the end of the peri	iod Opening balance
Reserve fund		3,449,742.08	1,941,973.88
Margin		61,240,931.60	38,477,180.26
Current payment		37,166,316.52	22,168,132.79
Land refundable		4,654,649.40	4,654,649.40
Tax refund		6,680,092.76	2,509,396.14
other		5,134,845.10	2,807,196.60
total		118,326,577.46	72,558,529.07

4) Other receivables in the top five of the ending balance collected by the debtor

unit: vuan

company name	Nature of payment	Ending balance	Aging	At the end of other receivable Ba The proportion of the total bal	d debt preparation period ending balance ance
Minmetals Economic and T the company	rading Futures Limited Futures margin	26,857,195.00 within 3	3 months	22.70%	
CCB Futures Limited Liabs	lity Futures margin	20,669,087.00 within 3	3 months	17.47%	
Guangzhou Jinchuangli Ec	onomic and Trade has funds	19,373,326.50 over 2 y	/ears	16.37%	19,373,326.50

136

Page 137

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

 6. Inventory

Whether the company needs to comply with the disclosure requirements of the real estate industry

no

(1) Inventory classification

unit: yuan

	Ending balance			Opening Balance	
project	Book balance	Falling price reserve Book value	Book balance	Falling price reserve Book value	
Raw materials	955,083,952.70	955,083,952.70 4	199,849,617.34	499,849,617.34	
In product	224,177,036.76	224,177,036.76 1	32,346,662.91	132,346,662.91	
Stock Goods	1,056,867,659.86	1,056,867,659.86 1	,033,900,486.04	1,033,900,486.04	
Reusable materials	110,668,299.43	377,084.74 110,291,214.69 108,17	1,943.10	377,084.74 107,794,858.36	
Commission processis	ng m angi9h 8,215.95	178,928,215.95 3	47,664,778.04	347,664,778.04	
Semi-finished	393,084,220.87	393,084,220.87 4	31,964,783.49	431,964,783.49	
total	2,918,809,385.57	377,084.74 2,918,432,300.83 2,553	3,898,270.92	377,084.74 2,553,521,186.18	

Does the company need to comply with the disclosure requirements of the Shenzhen Stock Exchange Industry Information Disclosure Guideline No. 4-Listed Companies Engaged in Seed Industry and Planting Business?

no

The company must comply with the disclosure requirements of the Shenzhen Stock Exchange Industry Information Disclosure Guideline No. 11-Listed Companies Engaged in Jewelry-related Businesses

no

(2) Reserve for falling prices of inventories

unit: yuan

project Opening Balance		Increase in the current period		Amount redu		
	Accrual	other	Swap back or resell	other	Ending balance	
Reusable materials	377,084.74					377,084.74
total	377,084.74					377,084.74

137

Page 138

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

(3) Explanation of the ending balance of inventory including the capitalized amount of borrowing costs

Not applicable.

(4) The completed and unsettled assets formed by the construction contract at the end of the period

unit: yuan

project Amount

other instructions:

n

7. Other current assets

unit: yuan

project	Ending balance	Opening Balance	
Undelivered funds of hedging instruments	1,101,001.41	8,973,278.01	
Changes in fair value of hedging instruments	31,342,513.82		
Advance tax	50,694,082.83	88,706,207.39	
Foreign exchange contract undelivered funds	4,480,000.00	31,738,308.55	
other	1,712,067.23	1,177,243.23	
total	89,329,665.29	130,595,037.18	
other instructions:			

8. Issuing loans and advances

1. Details

project	Ending balance	Opening Balance							
Loans and advances	888,276,916.18	1,024,632,677.58							
Less: loan loss provision	68,525,279.38	66,065,913.30							
Net loans and advances	819,751,636.80	958,566,764.28							
2. The classification of loans and advances by guarantee method									
category	Ending balance	Opening Balance							
category Credit Loans	Ending balance 20,000.00	Opening Balance							
	· ·	Opening Balance 301,339,946.58							
Credit Loans	20,000.00	. 0							

888,276,916.18

3. Five-level classification of loans and advances

138

Page 139

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

1,024,632,677.58

category		Ending balance	Opening Balance	
Normal class		782,455,225.18	946,196,028.30	
Attention class		23,292,000.00	1,400,000.00	
Subclass		22,000,000.00	8,430,000.00	
Suspicious		27,600,000.00	48,261,691.00	
Loss category		32,929,691.00	20,344,958.28	
	total	888,276,916.18	1,024,632,677.58	

^{4.} Bad debt preparations for loans, advances, withdrawals, withdrawals or reversals

The amount of bad debt provision for loans and advances issued during the period is 20,258,394.06 yuan;

 $^{17,\!839,\!027.98\} yuan\ (including\ the\ written\ off\ amount\ of\ 18,\!688,\!227.98\ yuan,\ deducting\ management\ compensation\ of\ 849,\!200.00\ yuan).$

^{9.} Available-for-sale financial assets

5/14/2020 Zhejiang Hailiang Co., Ltd.

(1) Financial assets available for sale

unit: yuan Ending balance Opening Balance project Provision for impairBook value Book balance Provision for impairmentook value Book balance Available-for-sale equity instruments, 999,997.86 815,999,997.86 815,999,997.86 815,999,997.86 Measured by cost 815,999,997.86 815,999,997.86 815,999,997.86 815,999,997.86 total 815,999,997.86 815,999,997.86 815,999,997.86 815,999,997.86

(2) Available-for-sale financial assets measured at cost at the end of the period

unit: yuan

Invested order		Book balance	Provision for impairment Being invested Curre		
Bit		Increase in this period Decrease Hirthisfiperiod	Beginning Increase in this period Decrease Hinthis	Unit holdings	
Jinchuan Grou Limited shares the company	815,999,99	815,999,99 7.86		1.12%	
total	815,999,99 7.86	815,999,99 7.86		-	
totai	7.86	7.86		-	

10. Long-term equity investment

unit: yuan

		Changes in the current	i period	
Invested ord				Provision for impairme
	Opening Balance	Under the equalthmenthmpreDtheirwights	Announcement Provision for impairment	Ending balance
Bit	Additional	investment reduces investment	other	Ending balance
		Confirmed volucome adjustmentange	Cash dividend ready	

139

Page 140

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

		Capital gai	ns and losses		Or profit	
1. Joint ven	nture					
2. Associat	ed enterprises					
Bank of Ni Limited sha the compan	704,792,9 ares 98.69	33,900,41 0.60	11,992,45 4.25	-24,194,9 35.00	12,200,00	714,290,9 28.54
Hailiang G Limited fin Responsibl	786,953,0 ancial 39.79	59,569,39 4.82				846,522,4 34.61
Subtotal	1,491,746 , 038.48	93,469,80 5.42	11,992,45 4.25	-24,194,9 35.00	12,200,00	1,560,813 , 363.15
total	1,491,746 , 038.48	93,469,80 5.42	11,992,45 4.25	-24,194,9 35.00	12,200,00 0.00	1,560,813 , 363.15
other instru	ctions					

no

11. Investment real estate

(1) Investment real estate adopting cost measurement model

√ Applicable

□ Not applicable

unit: yuan building Land use rights Construction in progress total 1. Original book value 1. Opening balance 49,967,509.76 49,967,509.76 294,716,638.13 2. Increased amount in the current perice 4,716,638.13 (1) Outsourcing 294,716,638.13 294,716,638.13 (2) Inventory \ Fixed assets \ Construction in progress (3) Increase in business combinations 3. Reduction in the current period (1) Disposal (2) Other transfer-out 4. Balance at the end of the period 344,684,147.89 344,684,147.89

140

Page 141

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

 1. Opening balance
 6,596,105.05

 2. Increased amount in the current period 2,398,440.48
 2,398,440.48

 (1) Accrual or amortization
 2,398,440.48

 2.398,440.48
 2,398,440.48

3. Reduction in the current period

2. Accumulated depreciation and accumulated amortization

(1) Disposal

(2) Other transfer-out

4. Balance at the end of the period 8,994,545.53 8,994,545.53

3. Provision for impairment

1. Opening balance

2. Increased amount in the current period

(1) Accrual

3. Decrease amount in the current period

(1) Disposal

(2) Other transfer-out

4. Balance at the end of the period

4. Book value

 1. Book value at the end of the period 335,689,602.36
 335,689,602.36

 2. Beginning book value
 43,371,404.71
 43,371,404.71

12. Fixed assets

unit: yuan

	project	Ending balance	Opening Balance
Fixed assets		1,600,174,242.66	1,526,981,307.77
total		1,600,174,242.66	1,526,981,307.77

(1) Fixed assets

					unit: yuan
project	houses and buildings	mechanical equipment	Transportation Equipm	ent other devices	total
1. Original book value:					
1. Opening balance	771,798,542.61	1,568,701,449.97	8,998,325.50	30,555,676.86	2,380,053,994.94

141

Page 142

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

2. Increased amount in th	e current9p2ff@@98.35	273,931,856.17	3,257,346.49	8,600,054.05	364,993,255.06	
(1) Purchase	73,342,820.05	255,288,994.15	3,084,692.53	8,271,635.85	339,988,142.58	
(2) Construction in pro	ogress					
Transfer into						
(3) Business combinat increase	ion 660,164.28	5,909,200.15	118,388.48	182,092.12	6,869,845.03	
(4) Foreign current	5,201,014.02	12,733,661.87	54,265.48	146,326.08	18,135,267.45	
3. Reduction in the currer	nt period 9,889,382.03	112,571,777.41	336,421.85	1,598,968.40	134,396,549.69	
(1) Disposal or reporti Waste	ng 19,889,382.03	112,571,777.41	336,421.85	1,598,968.40	134,396,549.69	
4. Balance at the end of the perfold, 113,158.93 2. Accumulated depreciation		1,730,061,528.73	11,919,250.14	37,556,762.51	2,610,650,700.31	
1. Opening balance	186,312,071.20	640,674,711.92	5,100,945.84	16,332,697.16	848,420,426.12	
2. Increased amount in th	e curren t3p@ñi6,0 49.51	161,076,127.20	1,618,638.21	9,779,531.72	216,411,246.64	
(1) Accrual	42,777,756.59	155,945,703.07	1,552,773.39	9,677,226.54	209,953,459.59	
(2) Foreign currer Table conversion	ncy newspaper 1,159,192.92	5,130,424.13	65,864.82	102,305.18	6,457,787.05	

3. Reduction in the current period 1,139,463.37		56,612,270.90	315,759.66	939,982.23	59,007,476.16
(1) Disposal or reporting Waste	1,139,463.37	56,612,270.90	315,759.66	939,982.23	59,007,476.16
4. Balance at the end of the peri 3. Provision for impairment 1. Opening balance 2. Increased amount in the curre (1) Accrual		4,652,261.05			4,652,261.05
Reduction in the current period (1) Disposal or reporting Waste	od				
Balance at the end of the peri Book value	od	4,652,261.05			4,652,261.05
1. Book value at the end of the ϕ	902,00 3,601.59	980,270,699.46	5,515,425.75	12,384,515.86	1,600,174,242.66

Page 143

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

2. Beginning book value 585,486,471.41 923,374,477.00 3,897,379.66 14,222,979.70 1,526,981,307.77

(2) Temporary idle fixed assets

 project
 Original book value
 Accumulated depreciation Provision for impairment Book value
 Remarks

 mechanical equipment
 4,124,239,24
 2,245,878,56
 1,774,852,12
 103,508,56

(3) Fixed assets leased through financial leasing

project Original book value Accumulated depreciation Provision for impairment Book value

Means of transportation 388,281.73 191,744.08 196,537.65

(4) The situation of fixed assets that have not completed the property rights certificate

unit: yuan

project Book value Reasons for failure to complete the title certificate

Hailiang (Anhui) Copper Industry Co., Ltd. New Rolling Line Factory

21,651,650.52 planning permission is under review

Office Building of Hailiang (Anhui) Copper Co., Ltd. 11,932,964.01 planning permission is under review

Domittory Building of Hailiang (Anhui) Copper Co., Ltd. 10,051,717.28 planning permission is being approved

Steel Structure Factory of Hailiang (Vietnam) Copper Co., Ltd.

5/14/2020 Zhejiang Hailiang Co., Ltd.

7,671,865.98 Incomplete settlement procedures have not been completed
Office Building of Hailiang (Vietnam) Copper Co., Ltd.

Domitory Building of Hailiang (Vietnam) Copper Co., Ltd.

Steel Structure Factory of Vietnam Hailiang Metal Products Co., Ltd.

7,671,865.98 Incomplete settlement procedures have not been completed
12,511,469.41 Incomplete settlement procedures have not been completed

Steel Structure Factory of Vietnam Hailiang Metal Products Co., Ltd.

5,949,858.64 Incomplete settlement procedures have not been completed

other instructions

13. Construction in progress

unit: yuan

 project
 Ending balance
 Opening Balance

 Construction in progress
 562,878,423.78
 253,529,989.18

 total
 562,878,423.78
 253,529,989.18

(1) Construction in progress

unit: yuan

143

Page 144

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

		Ending balance			Opening Balance	
project	Book balance	Provision for impai	irmelitook value	Book balance	Provision for impairn	ne B took value
Expansion with an annua	l output of 50,000 tons					
Efficient energy saving a Information technology of	82,846,877,66	tion	82,846,877.66			
Production line project						
With an annual output of	170,000 tons of copper	and				
Copper alloy bar constru	ction9,920,636.89		9,920,636.89			
Project (Phase I project)						
With an annual output of	30,000 tons					
Energy saving and enviro	onn gs,tolop,528 cgion prec	ision copper	28,000,528.81			
Smart Manufacturing Pro	pject					
Non-ferrous metal mater	ial deep					
(Fine) Processing Project	35,121,077.40		35,121,077.40			
(Phase I)						
Annual output of 90,000	tons					
Energy saving and enviro		ision copper				
Tube information produc	73,358,468.31 tion line		73,358,468.31 114,4	00,551.81		114,400,551.81
project						
Copper and copper alloy						
Smart Manufacturing Pro	16,574,304.65 oject		16,574,304.65	13,642,996.30		13,642,996.30
Guangdong Hailiang An	nual Production					
75,000 tons high efficien	cy festival					
Can be environmentally	fri espijy3<u>p</u>rgaizi03 copper	r tube	157,232,342.03	28,735,665.96		28,735,665.96
Information production 1	ine item					

5/14/2020 Zhejiang Hailiang Co., Ltd.

Other (sporadic engineering) 159,824,188.03 159,824,188.03 96,750,775.11 96,750,775.11 total 562,878,423.78 562,878,423.78 253,529,989.18 253,529,989.18

(2) Changes in important construction projects in the current period

unit: yuan

Item name Weigh	Budget	Early begin	n ling rease in		riod In this issue He reduced Amount	Ending bala	Engineering and Account for proportion	Engineerin r bu dget ree	Interest cap	Period intere	Current profit st Funds c Interest capital	
Copper and	copper											
Alloy tube	118,100,	13,642,9	16,574,3	13,642,9		16,574,3					Fundrais	ing
Material Inte	:llig 00:0 0	96.30	04.65	96.30		04.65	25.64% 25	1.04			gold	
Manufacturii	ng items											

144

other

Page 145

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Mesh Annual output of 90,000 Tons efficient Energy-saving ring Bao Precisior500,000, 114,400, 83,228,8 124,270, Fundraising 44.53% 44.53 45.05% Brass letter 000.00 551.81 91.24 974.74 68.31 6.13 6.13 Metabolic Production line item Mesh Guangdong Sea Annual output 75,000 tons Efficient festival Fundraising 400,000, 28,735,6 175,405, 46,909,1 Can be environmentally friendly 1,961,13 1,961,13 14.37% 14.37 32.66% 861.37 85.30 342.03 8.96 8.96 000.00 65.96 Precision copper Management Information Chemical production Line item Year of expansion 50,000 tons Efficient festival Can be environmentally friendly 112,546, 29,699,1 82,846,8 534,152. 534,152. 11.00% 11.00 35.61% other Precision coppeg00.00 072.81 95.15 77.66 Management Information Chemical production Line item Annual output 17 10,000 tons of copper And copper 9,920,63 572,000, 9,920,63

1.73% 1.73

6.89

6.89

Gold bar

000.00 Construction item

Project (Phase I project) Annual output of 30,000 Tons efficient Energy-saving ring 210,130, Bao Precision 33,086,1 5,085,57 28,000,5 other 15.75% 15.75 000.00 Copper pipe wisdom 07.82 28.81 Can make Nonferrous gold,000, 35,121,0 35,121,0 7.02% 7.02 other Material 000.00 77.40 77.40

145

Zhejiang Hailiang Co., Ltd.

Page 146

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

14. Intangible assets

(1) Intangible assets

unit: yuan Land use rights Unpatented technology computer software total project patent 1. Original book value 1. Opening balance 391,158,652.07 7,087,803.44 398,246,455.51 2. Increase in this period 204,568,662.21 70,553.90 204,639,216.11 (1) Purchase 202,643,628.17 19,992.21 202,663,620.38 (2) Internal research (3) Corporate cooperation And increase (4) Outside 1,925,034.04 50,561.69 1,975,595.73 Currency conversion impact 3. Reduction in the current period (1) Disposal 4. Balance at the end of the person 77,314.28 7,158,357.34 602,885,671.62 2. Cumulative amortization 1. Opening balance 63,235,705.79 4,947,803.48 68,183,509.27

2. Increase in this period 10,575,264.63 890,747.26 11,466,011.89 amount (1) Accrual 10,417,062.19 11,297,186.87 880,124.68 (2) Outside 158,202.44 10,622.58 168,825.02 Currency conversion impact 3. Current reduction amount (1) Disposal

146

63,905,540.10

Page 147

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

```
4. Balance at the end of the period10,970.42
                                                                                                               5,838,550.74
                                                                                                                                        79,649,521.16
3. Provision for impairment
     1. Opening balance
     2. Increase in this period
         (1) Accrual
     3. Current reduction
     (1) Disposal
     4. Balance at the end of the period
4. Book value
      1. Book value at the end of the period 521,916,343.86
                                                                                                               1,319,806.60
                                                                                                                                      523,236,150.46
 value
     2. Book value at the beginning of the period 327,922,946.28
                                                                                                               2,139,999.96
                                                                                                                                      330,062,946.24
At the end of the period, the intangible assets formed through internal research and development of the company accounted for 0.79% of the balance of intangible assets.
15. Goodwill
(1) Original book value of goodwill
                                                                                                                                            unit: yuan
 Name of investee
 Or the formation of goodwil Dpening Balance
                                                            Increase in this period
                                                                                                       Decrease in this period
                                                                                                                                        Ending balance
Zhejiang Haibo Microfinance
                         150,785,361.15
                                                                                                                                      150,785,361.15
Co., Ltd.
```

63,905,540.10

JMF Company

LOYAL HAILIANG COPPER 3,954,870.84 3,954,870.84 (THAILAND)

CO., LTD.

Hailiang Otto Copper Tube

(Guangdong) Limited Company (20,117.73 12,820,117.73

Division

147

Page 148

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Chengdu Bader Copper

35,906,706.82 35,906,706.82 Limited company

total 231,465,889.82 35,906,706.82 267,372,596.64

(2) Provision for impairment of goodwill

unit: yuan

Name of investee

Or the formation of goodwildpening Balance Increase in this period Decrease in this period Ending balance

item

Information about the asset group or combination of asset groups where goodwill is located

Explain the goodwill impairment test process and key parameters (such as the forecast period growth rate, stable period growth rate, profit rate, discount rate, forecast period when the current value of future cash flows are expected Etc.) and the method of confirming the impairment loss of goodwill:

Zhejiang Haibo Microfinance Co., Ltd .: The company recognized Zhejiang Haibo Microloan Co., Ltd. as an asset group at the end of the period.

Use the method of estimating the present value of future cash flows to calculate its recoverable amount. Based on the financial budget approved by the management, the company estimates that the next 5 years and

For the cash flow during the perpetual period, the management based on the operating conditions in the historical year, market competition, and the expected revenue in 2019

Comprehensive analysis of factors such as the situation and preparation of the above financial budget. Select the financial data of companies in the same industry to calculate the \(\beta \) coefficient without financial leverage, according to the public

The risk-free interest rate of the market data, the market risk premium, the company's capital structure, and the company's risk adjustments, etc., calculate the company's pre-tax discount rate.

JMF Company: The company identified JMF Company as an asset group at the end of the period.

Calculate its recoverable amount. The company estimates the cash flow in the next 5 years and subsequent periods based on the financial budget approved by the management.

Comprehensive analysis of factors such as annual operating conditions, market competition, and expected realizable income in the years after 2019

Count. Select the financial data of companies in the same industry to calculate the β coefficient without financial leverage. According to the risk-free interest rate of open market data, market risk overflow

Price, the company 's capital structure, and company risk adjustments, etc., to calculate the company 's pre-tax discount rate.

LOYAL HAILIANG COPPER (THAILAND) CO., LTD: The company will end LOYAL HAILIANG COPPER

(THAILAND) CO., LTD is recognized as an asset group, and its recoverable amount is calculated by the method of predicting the present value of future cash flows. Our company

According to the financial budget approved by the management, the cash flow in the next 5 years and subsequent periods is estimated

The financial budget and the comprehensive analysis of factors such as competition and expected realizable income in the years after 2019. Select the financial assets of companies in the same industry Business data to calculate the beta coefficient without financial leverage, the risk-free interest rate based on open market data, the market risk premium, the company's capital structure,

The company's risk adjustments, etc., calculate the company's pre-tax discount rate.

Hailiang Otto Copper Pipe (Guangdong) Co., Ltd .: The company identified Hailiang Otto Copper Pipe (Guangdong) Co., Ltd. as an asset group

148

Page 149

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Use the method of estimating the present value of future cash flows to calculate its recoverable amount. Based on the financial budget approved by the management, the company estimates that the next 5 years and

In the subsequent period, the cash flow will be managed by the management according to the operating conditions in the historical year, market competition, and the expected achievable income in the years after 2019

Comprehensive analysis of factors such as the situation and preparation of the above financial budget. Select the financial data of companies in the same industry to calculate the \(\beta \) coefficient without financial leverage, according to the public

The risk-free interest rate of the market data, the market risk premium, the company's capital structure, and the company's risk adjustments, etc., calculate the company's pre-tax discount rate.

Chengdu Bede Copper Co., Ltd.: The company identified Chengdu Bede Copper Co., Ltd. as an asset group at the end of the period, using the estimated future cash

The method of measuring the present value of the flow rate can calculate its recoverable amount. The company estimates the cash flow in the next 5 years and subsequent periods based on the financial budget approved by the management

Volume, management based on a combination of factors such as operating conditions in the historical year, market competition and expected realizable income in the years after 2019

Analyze and prepare the above financial budget. Select the financial data of companies in the same industry to calculate the β coefficient without financial leverage.

Risk rates, market risk premiums, the company's capital structure, and company risk adjustments calculate the company's pre-tax discount rate.

Impact of goodwill impairment test

After impairment testing, Zhejiang Haibo Microfinance Co., Ltd., JMF Company, LOYAL HAILIANG COPPER (THAILAND)

There is no impairment of the goodwill of CO., LTD., Hailiang Otto Copper Pipe (Guangdong) Co., Ltd. and Chengdu Beide Copper Co., Ltd. other instructions

no.

16. Deferred income tax assets / deferred income tax liabilities

(1) Deferred income tax assets without offset

unit: yuan

	Ending bal	ance	Opening Balance	
project	Deductible temporary differences Deferred tax assets		Deductible temporary differences Deferred tax assets	
Impairment of assets	170,253,527.02	39,715,578.75	158,803,126.44	37,315,550.48
Unrealized profits from internal tra	nsactions 185,988,722.28	46,497,180.57	73,416,218.56	18,354,054.64
Deductible loss	150,860,368.75	37,236,210.40	126,252,202.29	31,162,283.42
Foreign exchange contract floating	loss 1,273,531.44	318,382.86	64,587,001.37	16,146,750.34
Equity incentive	20,070,914.96	5,017,728.74	23,385,987.80	5,846,496.95
Define a benefit plan	7,382,647.93	1,476,529.59	6,440,555.68	1,288,111.14
Futures contract floating loss	55,950,816.08	13,987,704.02		
Other tax time differences	15,516,150.00	3,879,037.50	33,263,053.08	8,315,763.27
total	607,296,678.46	148,128,352.43	486,148,145.22	118,429,010.24

(2) Deferred income tax liabilities without offset

unit: yuan

	Ending b	alance	Opening	Balance
project	Taxable temporary difference	Deferred income tax liabilities Taxable temporary difference		Deferred income tax liabiliti
Consolidated capital of enterpris				
Value added	198,646,584.68	49,661,646.17	207,411,864.68	51,852,966.17

149

Page 150

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Tax time difference (period Revenue)	12,087,008.20	3,021,752.05		
Tax time difference (external Foreign exchange earnings)	70,929,540.56	17,732,385.14	7,943,261.04	1,985,815.26
Other tax time differences	8,343,207.92	2,085,801.98		
total	290,006,341.36	72,501,585.34	215,355,125.72	53,838,781.43

(3) Deferred income tax assets or liabilities listed in net amount after offset

unit: yuan

	Deferred income tax assets ar	d Habitities income tax assets after Di	fetred income tax assets an	d libibilities income tax assets after offset
project	Ending balance	Or end of liability balance	Opening balance	Or the beginning balance of the liability
Deferred tax assets		148,128,352.43		118,429,010.24
Deferred income tax liabilities		72,501,585.34		53,838,781.43

17. Other non-current assets

unit: yuan

project	Ending balance	Opening Balance
Congo (Gold) SEMHKAT Copper and Cobalt Exploration	102,252,614.19	96,201,537.78
Prepaid engineering and equipment	186,179,693.83	12,524,580.48
Debt assets	11,552,040.00	10,361,000.00
other		1,844,540.00
total	299,984,348.02	120,931,658.26
other instructions:		

18. Short-term loans

(1) Classification of short-term loans

unit: yuan

project	Ending balance	Opening Balance
Pledged loan	246,930,930.02	810,000,000.00
credit garanteed	2,861,912,985.48	3,254,585,256.17
Credit loan	418,020,754.40	222,108,288.04
Letter of credit discount	294,291,198.93	225,510,691.99
Factoring loan	72,634,929.69	107,578,837.26

150

Page 151

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Discounted bills 215,000,000.00

total 4,108,790,798.52 4,619,783,073.46

Explanation of the classification of short-term loans:

no

19. Financial liabilities measured at fair value and whose changes are included in the current profit and loss

unit: yuan

20. Bills payable and accounts payable

unit: yuan

	project	Ending balance	Opening Balance
Bills payable		919,000,000.00	286,000,000.00
accounts payable		3,483,247,145.85	2,170,802,575.13
total		4,402,247,145.85	2,456,802,575.13

(1) List of notes payable

unit: yuan

 kind
 Ending balance
 Opening Balance

 Bank acceptance bill
 919,000,000.00
 286,000,000.00

 total
 919,000,000.00
 286,000,000.00

At the end of the current period, the total amount of unpaid bills payable due was RMB 0.00.

(2) List of accounts payable

unit: yuan

project	Ending balance	Opening Balance
Within 1 year (including 1 year)	3,443,134,461.19	2,160,022,493.08
More than 1 year	40,112,684.66	10,780,082.05
total	3,483,247,145.85	2,170,802,575.13

151

https://translate.googleusercontent.com/translate_f

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

21. Advance receipts

(1) List of advance receipts

		unit: yuan
project	Ending balance	Opening Balance
Within 1 year (including 1 year)	169,117,686.31	203,032,105.26
More than 1 year	27,593,728.89	13,227,910.10
total	196,711,415.20	216,260,015.36

22. Staff compensation payable

(1) List of employee payable

				unit: yuan
project	Opening Balance	Increase in this period	Decrease in this period	Ending balance
1. Short-term salary	130,112,650.07	690,301,569.61	634,498,956.12	185,915,263.56
Second, post-employment bene Deposit plan	fits-set mention 5,431,673.04	41,912,558.22	41,145,970.24	6,198,261.02
total	135,544,323.11	732,214,127.83	675,644,926.36	192,113,524.58

(2) List of short-term salary

				unit: yuan
project	Opening Balance	Increase in this period	Decrease in this period	d Ending balance
Wages, bonuses, allowances and subsidy	126,779,668.19	628,125,786.35	574,894,168.87	180,011,285.67
2. Employee benefits		21,544,852.83	21,544,852.83	
3. Social insurance premium	1,825,855.56	21,714,682.93	22,132,237.32	1,408,301.17
Of which: medical insurance pre	emium 1,126,940.30	16,277,250.48	16,317,401.08	1,086,789.70
Industrial injury insura	since 588,352.56	3,630,543.58	4,014,426.79	204,469.35
Maternity insurance pr	emium 110,562.70	1,806,888.87	1,800,409.45	117,042.12
4. Housing provident fund	729,747.04	11,775,253.29	11,564,204.29	940,796.04
5. Trade union funds and employee ed Funding	fucation 777,379.28	7,140,994.21	4,363,492.81	3,554,880.68
total	130,112,650.07	690,301,569.61	634,498,956.12	185,915,263.56

152

(3) List of set withdrawal plans

unit: yuan Opening Balance Increase in this period Decrease in this period Ending balance 5,306,971.82 40,471,940.23 39,792,975.37 5,985,936.68 1. Basic pension insurance 124,701.22 1,440,617.99 1,352,994.87 212,324.34 2. Unemployment insurance premium 5,431,673.04 41,912,558.22 41,145,970.24 6,198,261.02 other instructions:

23. Taxes and fees payable

unit: yuan

project	Ending balance	Opening Balance
VAT	37,587,118.32	14,477,185.82
corporate income tax	74,138,286.98	58,124,478.61
Urban maintenance and construction tax	1,291,258.08	746,444.66
property tax	1,501,080.70	3,526,204.82
land holding tax	526,561.33	2,076,089.03
Personal Income Tax	730,235.00	1,479,164.96
Stamp duty	984,342.97	1,043,277.59
Educational surcharge	1,904,048.46	945,915.90
Other taxes	954,573.58	
total	119,617,505.42	82,418,761.39
other instructions:		
no		

24. Other payables

unit: yuan

	project	Ending balance	Opening Balance
Interest payable		15,452,746.22	8,093,322.16
Other payables		175,326,945.15	309,798,983.76
total		190,779,691.37	317,892,305.92

(1) Interest payable

unit: yuan

153

Page 154

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

project	Ending balance	Opening Balance	
Interest on long-term borrowings due in installments	2,306,192.55	474,629.19	

 Interest payable on short-term loans
 13,146,553.67
 7,618,692.97

 total
 15,452,746.22
 8,093,322.16

Important interest overdue and unpaid:

unit: yuan

Borrower Overdue amount Reasons for overdue

other instructions:

no.

(2) Other payables

1) List other payables according to the nature of the payment

unit: yuan

	project	Ending balance	Opening Balance
Current payment		52,721,856.99	114,023,990.26
cost		74,940,403.09	116,429,167.70
other		8,724,477.07	9,153,233.80
Restricted stock repure	nase obligations	38,940,208.00	70,192,592.00
total		175,326,945.15	309,798,983.76
•	nase obligations		

25. Non-current liabilities due within one year

unit: yuan

project	Ending balance	Opening Balance
Long-term loans due within one year	968,695,300.00	294,039,000.00
Long-term payables due within one year	90,929.77	86,102.51
total	968,786,229.77	294,125,102.51
other instructions:		

no

26. Other current liabilities

unit: yuan

project	Ending balance	Opening Balance
Foreign exchange contract undelivered funds	124,829.25	27,629,542.33
total	124,829.25	27,629,542.33

Changes in short-term bonds payable:

154

Page 155

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

unit: yuan

By face valuePremium discount

Bond name Par value Issuance date Bond maturity issuance amount Opening balance Current issuance

Withdraw interestin

Ending balance

other instructions:

no.

27. Long-term loans

(1) Classification of long-term loans

unit: yuan

project	Ending balance	Opening Balance
credit garanteed	525,769,100.00	1,445,344,399.99
total	525,769,100.00	1,445,344,399.99
B 12 6 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		

Description of long-term loan classification:

no.

Other notes, including interest rate ranges:

The interest rate range is between 1.61-4.5%.

28. Long-term payables

unit: yuan

project	Ending balance	Opening Balance
Long-term payables	59,216.30	142,175.13
total	59,216.30	142,175.13

(1) List long-term payables according to the nature of the payment

unit: yuan

	project	Ending balance		Opening Balance	
Lease payment			59,216.30		142,175.13
other instructions:					

29. Long-term payable employee compensation

(1) Long-term payable employee salary table

unit: yuan

project Ending balance Opening Balance

155

Page 156

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

1. Post-employment benefits-set net benefits of benefit plan	7,382,647.95	6,440,555.68
total	7,382,647.95	6,440,555.68

(2) Changes in the defined benefit plan

Set the present value of the benefit plan obligations:

unit: yuan

project Current amount Amount in the previous period

1. Opening balance	6,440,555.68			
2. The set benefit cost included in the current profit and loss	565,159.47	411,644.05		
1. Current service cost	417,114.37	305,271.65		
4. Net interest	148,045.10	106,372.40		
3. The set cost of income included in other comprehensive income		391,054.89		
1. Actuarial gains (losses are indicated by "-")		391,054.89		
4. Other changes	376,932.80	5,637,856.74		
2. Benefits paid	376,932.80	5,637,856.74		
V. The ending balance	7,382,647.95	6,440,555.68		
Planned assets:				
		unit: yuan		
project	Current amount	Amount in the previous period		
Defined benefit plan net liabilities (net assets)				
		unit: yuan		
project	Current amount	Amount in the previous period		
Description of the contents of the defined benefit plan and the risks asset	ociated with it, the impact on the company's futur	re cash flow, time and uncertainty:		
no.				
Explanation of major actuarial assumptions and sensitivity analysis results of the defined benefit plan:				
no.				

30. Deferred income

no.

project Opening Balance Increase in this period Decrease in this period Ending balance Ending balance Cause of formation

37,508,500.00 625,141.67 36,883,358.31 Purchase of machinery and equipment balance Cause of formation of Cause of Caus

156

Page 157

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Projects involving government subsidies:

unit: yuan

					unit. yuan
Liabilities	Opening Balanc	New supplement in this issue	luded in the camp Included in the cu stemtentriped iod offset C Amount of other iff durae mount of this fe	ther changes Ending balance	Related to assets / Related to earnings
Anhui Hailianggu 3 Fixed asset subsidies paragraph	7,508,500.0 s		625,141.67		Asset-related
other instructions:					
no.					

31. Share capital

unit: yuan

Increase and decrease of this change (+,-)

Issuing new shares Stock giving Provident Fund Conversiother Subtotal

Ending balance

Total shares 1,695,598,113. 256,860,319.00

1,952,458,432. 256,860,319.00

other instructions:

The increase in share capital was due to the company's completion of non-public offering of shares during the reporting period.

32. Capital reserve

unit: yuan

project	Opening Balance	Increase in this period	Decrease in this period	Ending balance
Capital premium (equity premium)	521,446,348.11	1,817,873,267.75		2,339,319,615.86
Other capital reserves	4,116,871.76	15,581,320.90	49,342,808.74	-29,644,616.08
Of which: invested unit and others change	-16,030,026.82		24,194,935.00	-40,224,961.82
Equity incentive	20,146,898.58	15,581,320.90	25,147,873.74	10,580,345.74
total	525,563,219.87	1,833,454,588.65	49,342,808.74	2,309,674,999.78

Other explanations, including the changes in the current period and explanations for the reasons

The increase in capital premium in the current period was a capital premium of RMB 1,792,725,394.01 invested by shareholders. Unlocked restricted stocks were carried forward from other capital reserves 25,147,873.74 yuan.

33. Treasury shares

unit: yuan

157

Page 158

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

project	Opening Balance	Increase in this period	Decrease in this period	Ending balance
Restricted equity incentive plan	70,192,592.00		31,252,384.00	38,940,208.00
Repurchase social public shares		79,723,434.17		79,723,434.17
total	70,192,592.00	79,723,434.17	31,252,384.00	118,663,642.17

Other explanations, including the changes in the current period and explanations for the reasons

The increase in this period was caused by the company's repurchase of social public shares in the current period, and the decrease in this period was caused by the unlocking of restricted stocks and the distribution of cash dividends.

34. Other comprehensive income

unit: yuan

Current amount

Current incomd.ess: included in the previous period At

project	Opening Balan	Occurs befor	e @ther comprehensive income			Ending balance
		amount	Current profit and loss	Parent co	ompany east	
1. Other comprehensive items that cannot be re	eclassified into pro	fit or loss				-1,275,29
income	-1,2/3,293.22					3.22
Among them: re-measurement of changes in d	efined benefit plan	s				-1,275,29
amount	-1,2/3,293.22					3.22
2. Other comprehensive income that will be re	cla şşif<u>işd</u>diş94 prof	ĭt 55,96 5,296.	3,940,218.8	52,021,07	7.	-65,505,5
beneficial	76	31		8	43	17.33
Among them: other comprehensive	-7.052.474.04	11,992,454.		11,992,45	4.	4,939,980
Combined income	-7,032,474.04	25	;		25	.twenty one
Effective portion of cash flow hedge	profit and loss 4,758,536.26	15,760,875.	3,940,218.8	11,820,65	6.	16,579,19
Minute	1,730,330.20	51		8	63	2.89
Foreign currency financial statement	-115,232,656. translation differer	28,207,966.		28,207,96	6.	-87,024,6
,	98	55	;		55	90.43
Total other comprehensive income	-118,801,887.	55,961,296.	3,940,218.8	52,021,07	7.	-66,780,8
•	98	31		8	43	10.55

Other explanations, including the adjustment of the effective part of the cash flow hedge profit and loss into the initial confirmation of the hedged item:

no.

35. Surplus reserve

				unit: yuan
project	Opening Balance	Increase in this period	Decrease in this period	Ending balance
Statutory surplus reserve	234,495,509.44	12,588,866.23		247,084,375.67
total	234,495,509.44	12,588,866.23		247,084,375.67

Explanation of the surplus reserve, including the increase and decrease of the current period and the explanation of the reason for the change:

158

Page 159

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

According to the company law and the company's articles of association, the company will accrue 10% of the parent company's net profit as a statutory surplus reserve.

36. Undistributed profit

		unit: yuan
project	This period	Previous period
Undistributed profit at the end of the previous period before adjustment	2,911,097,028.02	2,310,835,606.20
Adjust the undistributed profits at the beginning of the later period	2,911,097,028.02	2,310,835,606.20
Plus: Net profit attributable to the owner of the parent company in the current period	d 908,793,300.88	705,332,026.60
Less: Withdraw legal surplus reserve	12,588,866.23	3,568,118.00
Common stock dividend payable	101,700,966.78	101,502,486.78
Undistributed profit at the end of the period	3,705,600,495.89	2,911,097,028.02

Adjust the details of undistributed profits at the beginning of the period:

1) Due to the retrospective adjustment of the "Accounting Standards for Enterprises" and its related new regulations, the undistributed profit at the beginning of the period will be affected by RMB 0.00.

2) Due to changes in accounting policies, the undistributed profit at the beginning of the period will be affected by RMB 0.00.

- $3) \ Due \ to \ the \ correction \ of \ major \ accounting \ errors, \ the \ undistributed \ profit \ at \ the \ beginning \ of \ the \ period \ is \ affected \ by \ RMB \ 0.00.$
- 4) The change in the scope of consolidation caused by the same control affects the undistributed profit of RMB 0.00 at the beginning of the period.
- 5) Other adjustments affect the total undistributed profit at the beginning of the period by 0.00 yuan.

37. Operating income and operating costs

unit: yuan

project	Current ar	Current amount		Amount in the previous period	
	income	cost	income	cost	
Main business	33,227,824,120.74	30,891,175,937.07	24,884,015,342.16	23,092,992,163.69	
Other business	7,470,515,454.47	7,433,242,562.02	5,029,380,385.78	5,014,185,829.24	
total	40,698,339,575.21	38,324,418,499.09	29,913,395,727.94	28,107,177,992.93	

38. Taxes and surcharges

unit: yuan

		,
project	Current amount	Amount in the previous period
Urban maintenance and construction tax	10,098,565.50	7,355,117.24
Educational surcharge	11,307,652.38	7,593,843.66
property tax	5,018,882.63	5,481,120.90
land holding tax	6,891,246.47	8,122,613.89
vehicle usage tax	951.30	762.00
Stamp duty	12,878,096.55	11,344,192.05

15

Page 160

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

tariff	10,680,951.88	
Other taxes	2,810,550.62	179,811.76
total	59,686,897.33	40,077,461.50
other instructions:		

39. Selling expenses

unit: yuan

		*
project	Current amount	Amount in the previous period
employee's salary	51,941,813.65	41,882,442.39
depreciation	711,414.46	525,223.43
Office expenses	20,849,652.99	21,826,956.96
Shipping fee	226,165,009.78	194,436,366.10
insurance	1,776,843.38	1,790,811.56
Sales business expenses	55,284,550.18	51,859,359.69
Product quality loss	35,283,924.41	53,464,523.79

other	16,258,373.97	26,158,696.19
total	408,271,582.82	391,944,380.11
other instructions:		
no.		

40. Management expenses

		unit: yuan
project	Current amount	Amount in the previous period
employee's salary	243,368,279.02	220,097,569.60
depreciation	33,358,217.59	23,235,000.18
Office expenses	40,838,740.42	35,178,479.15
Travel expenses	6,841,497.66	6,549,718.55
Business Hospitality	3,446,730.04	2,911,873.76
Labour protection fee	2,000,710.63	457,606.84
Amortization of intangible assets	10,430,984.58	7,677,800.81
Maintenance testing fee	7,019,894.53	4,340,293.29
Intermediary fees	15,197,932.91	41,909,172.28
other	25,121,510.75	28,699,630.58

160

Page 161

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

total	387,624,498.13	371,057,145.04
other instructions:		
no.		

41. R & D expenses

		unit: yuan
project	Current amount	Amount in the previous period
employee's salary	35,157,416.01	20,738,056.77
material	111,897,193.22	75,566,590.90
power	17,828,585.65	13,461,405.07
depreciation	8,470,508.00	6,714,457.73
design fee	772,783.26	102,515.59
Test fee	266,524.66	
other fee	410,255.06	157,131.51
total	174,803,265.86	116,740,157.57
other instructions:		
no.		

42. Financial expenses

5/14/2020 Zhejiang Hailiang Co., Ltd.

unit: yuan	

	project	Current amount	Amount in the previous period
Interest expense		383,373,256.56	242,237,632.57
Less: interest income		14,613,617.48	22,244,495.61
Exchange losses		715,757,907.72	251,472,536.17
Less: exchange gain:	3	623,948,898.14	294,364,564.85
Handling expenses		27,735,602.98	26,019,592.32
total		488,304,251.64	203,120,700.60
other instructions:			

43. Asset impairment losses

unit: yuan project Current amount Amount in the previous period 1. Bad debt loss 8,281,781.40 14,081,913.69

161

Page 162

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Second, the inventory price loss		377,084.74
14. Others	20,258,394.06	23,300,557.09
total	28,540,175.46	37,759,555.52
other instructions.		

Other items are loan impairment losses accrued by Haibo Small Loan.

44. Other income

unit: yuan

Sources generating other income	Current amount	Amount in the previous period
Employment VAT refund for disabled persons	13,715,299.73	19,818,216.93
Subsidies for photovoltaic power generation	8,923,224.97	1,033,870.21
VAT refund	6,260,000.00	
2017 city revitalization of the real economy (traditional industry reform Manufacturing) policy subsidies	6,146,300.00	
Land ambassador of "the hero of mu production" Tax refund	3,321,181.80	
Land tax refund in the first half	1,508,800.00	987,000.00
Other government subsidies related to daily activities	2,286,022.82	1,241,452.77
total	42,160,829.32	23,080,539.91

45. Investment income

5/14/2020 Zhejiang Hailiang Co., Ltd.

unit: yuan

project	Current amount	Amount in the previous period
Long-term equity investment income calculated by equity method	93,469,805.42	121,019,688.01
Investment income from disposal of long-term equity investment		2,757,973.60
Disposal is measured at fair value and its changes are included in the curre Investment income from profitable financial assets	nt loss -79,331,826.49	7,786,982.50
other	13,356.17	502,155.06
total	14,151,335.10	132,066,799.17
other instructions:		

no.

46. Income from changes in fair value

unit: yuan

162

Page 163

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Sources of income from changes in fair value	Current amount	Amount in the previous period
Measured at fair value and its changes are included in the current loss Financial assets	141,014,669.38	-41,377,112.75
Including: Fair price from derivative financial instruments Value change return	141,014,669.38	-41,377,112.75
total	141,014,669.38	-41,377,112.75
other instructions:		
no.		

47. Asset disposal income

unit: yuan

Sources of income from asset disposal	Current amount	Amount in the previous period
Disposal of fixed assets not classified as held for sale Gain or loss of disposal	-4,213,191.14	-8,750,486.56

48. Non-operating income

unit: yuan

project	Current amount	Gold inch Amount in the previous period	Gold included in current non-recurring gains and losses	
project	Current amount	Amount in the previous period	amount	
government subsidy	39,207,284.48	25,840,587.89	39,207,284.48	
other	17,331,168.12	6,063,075.29	17,331,168.12	
total	56,148,176.31	31,903,663.18	56,538,452.60	
Government subsidies included in the current pr	ofit and loss:			

unit: yuan

Reason for issue Nature type

Subsidy project Issuer

Does the subsidy difference special sulpplementash Previous period Related to assets /

Subsidy project Tissuer	Reason for issue anature type	Ring the profit and loss ofishe	year amount	amount	Related to earnings
Financial subsidy		no no	39,207,284.4 8	25,840,587.8	Related to earnings
other instructions:					
pi	roject	Current amount	Amount in the previous	sussepteredulted / rec	eiving
				Relevant	
Special funds for economic develo	pment in 2018	12,100,000.00		Related to ear	nings
Tongling City Modern Service Ind	ustry Support Project in 2017	3,000,000.00		Related to ear	nings
Management committee appropria	tion of enterprise industrial developme	ent 4,644,000.00		Related to ear	nings
2017 Triple One Innovation Subside	dy Fund	2,497,300.00		Related to ear	nings
Chengdu Shuangliu District Scien	ce and Technology and Economic Dev	elopment Buraau,306606steady	growth"	Related to ear	nings
Industrial Support Fund					

163

Page 164

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Zhongshan City Special Fund for Industrial Development in 2018-Special Project Funding	nization	Related to earnings		
Financial awards for Zhuji's industrial technological transformation projects in 2	016	7,818,000.00 relate	7,818,000.00 related to earnings	
Received subsidies for industrial strong foundation technological transformation projects		2,400,000.00 related to earnings		
2017 Zhejiang Province Industrial and Information Development Financial Spec	1,800,000.00 related to earnings			
2017 Zhejiang Province Resource Conservation Recycling Key Project Funding	1,700,000.00 related to earnings			
Receive 17 years of subsidies for new construction purchase R & D equipment	1,366,000.00 relate	ed to earnings		
Financial Subsidies for Equipment Investment of Zhuji Industrial Enterprises in	1,364,000.00 related to earnings			
Received 17 years of industrial transformation subsidies for enterprise technolog	1,355,500.00 relate	ed to earnings		
Other government subsidies not related to daily activities	14,523,784.48	8,037,087.89 relate	ed to earnings	
total	39,207,284.48	25,840,587.89		

49. Non- operating expenses

unit: yuan

project	Current amount	Gold inch Amount in the previous period	aded in current non-recurring gains and losses
External donation	311,917.77	93,161.21	311,917.77
Non-current assets scrapped	252,160.17		252,160.17
other	3,121,401.58	4,022,557.14	3,121,401.58
total	3,685,479.52	4,115,718.35	3,685,479.52
other instructions:			
no.			

50. Income tax expense

(1) Income tax expense table

unit: yuan

5/14/2020 Zhejiang Hailiang Co., Ltd.

project	Current amount	Amount in the previous period
Current income tax expense	157,428,646.29	134,781,157.70
Deferred income tax expenses	-11,676,510.83	-76,816,785.77
total	145,752,135.46	57,964,371.93

(2) Accounting profit and income tax expense adjustment process

unit: yuan

project Current amount

164

Page 165

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Total profit	1,072,266,744.33
Income tax expense at statutory / applicable tax rate	268,066,686.09
The impact of applying different tax rates to subsidiaries	-80,272,054.59
Adjust the impact of previous income taxes	1,278,635.94
The impact of non-taxable income	-26,796,276.30
The impact of non-deductible costs, expenses and losses	9,083,000.94
Impact of deductible losses on deferred income tax assets not recognized in the previous period	-4,408,879.59
Additional deduction impact	-21,198,977.03
Income tax expense	145,752,135.46
other instructions	

51. Other comprehensive income

See note 34 for details.

52. Cash flow statement items

(1) Other cash received related to operating activities

unit: yuan

project	Current amount	Amount in the previous period
Interest income	14,613,617.48	24,933,328.93
Government subsidy income	81,368,113.80	47,294,031.03
Other income	16,940,891.83	6,853,596.12
Provisional payment	81,314,729.68	124,328,620.37
Guarantee deposit	1,095,807.88	15,225,000.00
Letter of credit deposit	262,433,720.00	131,753,110.00
Acceptance deposit	45,739,400.00	229,977,860.00
Rent income	1,862,621.80	2,142,000.00
total	505,368,902.47	582,507,546.45

https://translate.googleusercontent.com/translate_f

Other cash instructions related to operating activities received:

(2) Other cash paid related to operating activities

unit: yuan

project Current amount Amount in the previous period

165

Page 166

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Management and R & D expenses	128,215,673.57	90,678,431.32
sales expense	355,618,354.71	345,434,540.22
Handling expenses	25,640,703.50	26,019,592.32
other fee	3,433,319.35	4,115,718.35
Provisional payment	122,337,090.57	110,023,206.27
Letter of credit deposit	669,281,026.14	
Guarantee deposit	139,019,270.65	2,016,735.72
Acceptance deposit	306,874,600.00	45,739,400.00
total	1,750,420,038.49	624,027,624.20
Other cash instructions related to operating activities paid:		

(3) Other cash received related to investment activities

unit: yuan

		,
project	Current amount	Amount in the previous period
Futures margin		22,900,351.50
Forward foreign exchange trading income	47,432,366.24	333,836,772.30
Trust investment		
Forward foreign exchange margin	21,857,078.20	81,936,054.05
total	69,289,444.44	438,673,177.85
Other cash instructions related to investment activities received:		
no.		

(4) Other cash paid related to investment activities

unit: yuan

project	Current amount	Amount in the previous period
Futures close losses	4,565,305.63	
Futures margin	34,330,418.50	6,244,473.00
Forward foreign exchange losses	137,647,369.73	343,437,079.73
Foreign Contract Margin	14,317,637.79	
total	190,860,731.65	349,681,552.73

Other cash instructions related to investment activities paid:

166

Page 167

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

(5) Other cash received related to financing activities

unit: yuan
Amount in the previous period
43,217,510.00
37,508,500.00
80,726,010.00

(6) Other cash paid related to financing activities

		unit: yuan			
project	Current amount	Amount in the previous period			
Financing margin	1,306,434,136.45				
Pledged loan deposit		53,550.33			
Finance lease payment	78,131.57	221,598.18			
total	1,306,512,268.02	275,148.51			
Other cash instructions related to fund-raising activities paid:					

53. Supplementary information on the cash flow statement

(1) Supplementary information on the cash flow statement

		unit: yuan
additional materials	Current Amount	Amount in the previous period
1. Adjust net profit to cash flow from operating activities:	-	-
Net profit	926,514,608.87	720,361,647.34
Plus: asset impairment provision	28,540,175.46	37,759,555.52
Depreciation of fixed assets, depletion of oil and gas assets, productive p Asset depreciation	production 212,351,900.07	199,746,270.72
Amortization of intangible assets	11,297,186.87	18,034,940.12
Disposal of fixed assets, intangible assets and other long-term assets (Losses are listed with "-")	4,213,191.14	8,750,486.56
T 0 1 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		

Loss of scrapping fixed assets (gains are listed with "-")

475,182,266.14

Zhejiang Hailiang Co., Ltd.

252,160.17

Loss from changes in fair value (gains are listed with "-") -141,014,669.38 41,377,112.75

167

222,140,986.91

Page 168

Financial expenses (revenues are listed with "-")

Zhejiang	Hailiano	Co	Ltd	2018	Annual	Report

	,	4/3,102,200.14		222,140,760.71
1	investment loss (gains are listed with "-")	-14,151,335.10		-132,066,799.17
1	Decrease in deferred income tax assets (increase is indicated by "-")	-27,317,562.69		-63,665,080.89
1	increase in deferred income tax liabilities (decrease is listed with "-")	15,641,051.86		-40,846,996.37
1	Decrease in inventory (additions are listed with "-")	-364,911,114.65		-359,597,255.90
	Decrease of business receivable items (increase is filled with "-" Column)	164,535,150.74		-2,107,637,268.06
	increase in operational payable items (decrease is filled with "-" Column)	1,299,832,372.46		-1,657,904,446.11
	other	15,581,320.90		
	Net cash flow from operating activities	2,606,546,702.86		-3,113,546,846.58
	Major investment and financing activities that do not involve cash reconver:	eipts and expenditures		-
	3. Net changes in cash and cash equivalents:	-		-
,	Cash ending balance	1,190,060,722.39		533,239,850.57
1	Less: opening balance of cash	533,239,850.57		1,314,068,293.25
1	Net increase in cash and cash equivalents	656,820,871.82		-780,828,442.68
(2) Net cash paid for subsidiaries acquired in the current peri	iod		
				unit: yuan
			Amount	
	Cash or cash equivalents paid during the current business combination			59,068,000.00
	among them:		-	
	Chengdu Bede Copper Co., Ltd.			59,068,000.00
1	Less: cash and cash equivalents held by the company			439,971.49
	among them:		-	
,	Chengdu Bede Copper Co., Ltd.			439,971.49
	among them:		-	
	Obtain the net cash paid by the subsidiary			58,628,028.51
C	ther instructions:			
I	10.			

unit: yuan

project Ending balance Opening Balance

(3) Composition of cash and cash equivalents

Page 169

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

1,190,060,722.39	533,239,850.57
4,569,958.85	472,328.21
1,172,617,001.07	436,101,213.98
12,873,762.47	96,666,308.38
1,190,060,722.39	533,239,850.57
	4,569,958.85 1,172,617,001.07 12,873,762.47

other instructions:

no

54. Assets with restricted ownership or use rights

			unit: yuan
	project	Book value at the end of the period	od Restricted cause
N	Money funds	2,181,122,875.19	Used for letter of credit issuance, financing guarantee and bank Acceptance draft
b	ill receivable	411,495,676.70 u	sed for bank loan pledge
а	ccounts receivable	326,104,769.14 fo	or factoring loan pledge
t	otal	2,918,723,321.03	-
o	ther instructions:		
n	o.		

55. Foreign currency monetary items

(1) Foreign currency monetary items

		unit: yuan
project	Foreign currency balance at the end of the community exchange rate	Converted RMB balance at the end of the period
Money funds	-	333,999,028.31
Of which: USD	40,522,210.03 6.8632	278,112,031.88
EUR	266,094.90 7.8473	2,088,126.48
Hong Kong dollar		
Vietnamese Dong	2,868,694,710.14 0.0003	849,371.24
Goro	515,427,038.64 0.0044	2,267,878.97
Thai Baht	195,927,840.76 0.2110	41,340,774.40
JPY	151,146,364.72 6.8632	9,340,845.34
accounts receivable	-	1,396,176,363.50
Of which: USD	187,523,441.57 6.8632	1,287,010,884.19
EUR	45,159.59 7.8473	354,380.85

169

Page 170

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Hong Kong dollar		
Vietnamese Dong	14,196,371,354.29 0.0003	4,203,301.77
JPY	495,771,548.30 0.2110	104,607,796.69
Long term loan		525,769,100.00
Of which: USD		
EUR	67,000,000.00 7.8473	525,769,100.00
Hong Kong dollar		
Other receivables		15,063,354.27
Of which: USD	2,131,689.19 6.8632	14,630,209.26
Vietnamese Dong	905,889,145.15 0.0003	268,218.22
JPY	781,643.53 0.2110	164,926.79
accounts payable		1,723,428,395.42
Of which: USD	184,932,648.14 6.8632	1,269,229,750.70
Vietnamese Dong	20,810,312,387.61 0.0003	6,161,576.13
JPY	2,123,398,429.36 0.2110	448,037,068.59
Other payables		60,374,401.14
Of which: USD	6,751,689.46 6.8632	46,338,195.12
Vietnamese Dong	38,948,004,519.44 0.0003	11,531,835.29
JPY	11,869,055.57 0.2110	2,504,370.73
short-term loan		2,200,870,739.90
Of which: USD	301,003,681.43 6.8632	2,065,848,466.41
Vietnamese Dong	277,867,744,315.86 0.0003	82,271,867.31
JPY	250,001,925.02 0.2110	52,750,406.18
other instructions:		
no.		

⁽²⁾ Description of overseas operating entities, including important overseas operating entities, should disclose their main overseas operating locations, bookkeeping currency and selection According to the basis, the reason for the change in the recording currency should also be disclosed.

 $[\]sqrt{\text{Applicable}} \ \square \ \text{Not applicable}$

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

56. Government subsidies

(1) Basic situation of government subsidies

			unit: yuan	
kind A	mount	List items	Amount included in current profit and	loss
Employment VAT refund for disabled persons	13,715,299.73 Other income		13,715,299.73	
Subsidies for photovoltaic power generation	8,923,224.97 Other income		8,923,224.97	
VAT refund	6,260,000.00 Other income		6,260,000.00	
In 2017, the city revitalized the real economy Industrial restructuring) policy subsidies	6,146,300.00 Other income		6,146,300.00	
2017 annual industrial enterprise "Male" land use tax refund	3,321,181.80 Other income		3,321,181.80	
Land tax refund	1,508,800.00 Other income		1,508,800.00	
Other governments related to daily activities Subsidy	1,660,881.15 Other income		2,286,022.82	
Special funds for promoting economic development in 2018 gold	12,100,000.00 Non-operating	income	12,100,000.00	
Modern service industry support in Tongling in 2017 Support project	3,000,000.00 Non-operating	income	3,000,000.00	
The management committee appropriation of industrial developed	elopment funds 4,644,000.00 Non-operating	income	4,644,000.00	
2017 Triple One Innovation Subsidy Fund	2,497,300.00 Non-operating	income	2,497,300.00	
Technology and New Economy in Shuangliu District, Cheng Development Bureau's "Stable Growth" in 2016	gdu 1,442,200.00 Non-operating	income	1,442,200.00	

171

Page 172

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Special Industrial Development Project of Zhongshan City in 2018 1,000,000.00 Non-operating income Funding-Special Project Funding for Mergers and Reorganizations	1,000,000.00						
8. Changes in the scope of consolidation							
1. Business combination not under the same control							
(${\bf 1}$) The business combination under different control occurred in this period							
Purchased party naWiten equity is acquired this example formula Chengdu Bader Coppet 2018 59,068,000.0 Industry Co., Ltd. 01 day 0 100.00% cash purchase old adv other instructions:	unit: yuan Date of purchase Date of purchase asse date The purchase date is indeed Purchaser Purchaser Purchaser Of income Net profit A 494,205,742. Delivery completed 94 1,724,379,40						
(2) Merger cost and goodwill							
	unit: yuan						
Merger cost	Chengdu Bede Copper Co., Ltd.						
cash	59,068,000.00						
Total combined cost	59,068,000.00						
Less: fair value share of identifiable net assets obtained	23,161,293.18						
Goodwill / consolidation cost is less than the fair value share of identifiable net assets amount	35,906,706.82						
Explanation of the method for determining the fair value of the combined cost, contingent consideration	on and its changes:						
The fair value of the combined cost is the cash consideration paid.							
The main reasons for the formation of large amount of goodwill:							
$The merger cost of RMB 59,068,000.00 \ is \ greater \ than \ the \ fair \ value \ of \ the \ identifiable \ net \ assets \ of \ Chengdu \ Beide \ Copper \ Co., \ Ltd. \ obtained \ in \ the \ merger \ and \ constraints \ described $							
The difference between RMB 23,161,293.18 and RMB 35,906,706.82 was	recognized as goodwill.						
other instructions:							
no.							
(${\bf 3}$) The identifiable assets and liabilities of the purchased party on the purchase date							

unit: yuan

Page 173

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Chengdu Bede Copper Co., Ltd.

Fair value at purchase date Book value on day of purchase

assets: 72,837,863.63 72,837,863.63

Money funds	439,971.49	439,971.49
Accounts receivable	28,154,459.03	28,154,459.03
stock	36,558,764.72	36,558,764.72
Fixed assets	6,869,845.03	6,869,845.03
Other current assets	749,000.86	749,000.86
Long-term prepaid expenses	33,083.90	33,083.90
Deferred tax assets	32,738.60	32,738.60
Liabilities:	49,676,570.45	49,676,570.45
loan	23,000,000.00	23,000,000.00
Payable	23,977,106.13	23,977,106.13
Staff payable	554,140.71	554,140.71
Taxes payable	2,108,638.61	2,108,638.61
Interest payable	36,685.00	36,685.00
Net assets	23,161,293.18	23,161,293.18
Net assets acquired	23,161,293.18	23,161,293.18

The method for determining the fair value of identifiable assets and liabilities:

Determined by the book value of the invested unit.

Contingent liabilities of the purchased party undertaken in the business combination

no.

other instructions

no.

2. Changes in consolidation scope for other reasons

Explain the changes in the scope of consolidation caused by other reasons (for example, newly established subsidiaries, liquidation subsidiaries, etc.) and related conditions:

During the reporting period, the company set up five wholly-owned subsidiaries: Chongqing Hailiang Copper Co., Ltd., Chongqing Hailiang Metal Materials Co., Ltd., Chongqing Hailiang International Trade Co., Ltd.,
Hong Kong Hailiang Holdings Limited and Hailiang Copper Texas Co.

173

Page 174

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

- 9. Rights and interests in other entities
- 1. Equity in subsidiaries
- (1) Composition of enterprise group

Shareholding ratio

Subsidiary name	Principal place of	businessRegistration	Nature of business	direct indirect		How to get
Shanghai Hailiang Co Limited company	opper Shanghai, China	China	manufacturing	74.95%	25.05% inves	tment
Hong Kong Hailiang Limited company	Copper Trading China Hong Kong	China Hong Kong	Commodity circulation	100.00%	inv	estment
Vietnam Hailiang Me Products Co., Ltd.	etal Xining, Vietnam	Xining, Vietnam	manufacturing	100.00%	inv	estment
Research on Zhejiang Institute Co., Ltd.	Copper Processing Zhejiang, China	China	technology R & D	51.00%	49.00% inves	tment
Zhejiang Keyu Metal Materials Co., Ltd.	Zhejiang, China	China	manufacturing	100.00%	inv	estment
Zhejiang Hailiang Int Easy Co., Ltd.	ternational Trade Zhejiang, China	China	Commodity circulation	100.00%	inv	estment
Hailiang (Vietnam) C Industry Co., Ltd.	Copper Qianjiang, Vietnam	Qianjiang, Vietnam	manufacturing	100.00%	inv	estment
Hailiang America	United States	United States	Commodity circulation	100.00%	inv	estment
Hailiang (Anhui) Con Industry Co., Ltd.	oper Anhui, China	China	manufacturing	100.00%	inv	estment
Hailiang (Africa) Min Industry Investment (The Virgin Islands	Africa	Mining investment	100.00%	inv	estment
Congo Hailiang Mini Limited liability com	Katanga, Congo	Katanga, Congo	Mining exploration and develo	opment	100.00% invest	tment
Hong Kong Hailiang Materials Co., Ltd.	Metal China Hong Kong	China Hong Kong	Commodity circulation		100.00% invest	lment
Zhejiang Hailiang En Materials Co., Ltd.	vironmental Materials Zhejiang, China	China	manufacturing	100.00%	buy	′
Zhejiang Haibo Micr Co., Ltd.	ofinance Zhejiang, China	China	Financial Services		60.00% purch	ase
Jiangsu Canghuan Co Sales Co., Ltd.	ppper Pipe Sales Jiangsu, China	China	Commodity circulation	90.00%	10.00% purch	ase
Guangdong Hailiang Limited company	Copper Guangdong, China	China	manufacturing	100.00%	inv	estment

Zhejiang Hailiang Co., Ltd.

Page 175

Zhejiang Hailiang C	., Ltd. 2018 Annual Report
---------------------	----------------------------

JMF Company	United States	United States	Commodity circulation	100.00%	buy
Ningbo Hailiang Copp Limited company		China	Commodity circulation		100.00% investment
Zhejiang Hailiang New Limited company		China	manufacturing	100.00%	investment
Singapore Hailiang Me Materials Co., Ltd.	etal Singapore	Singapore	Commodity circulation	100.00%	investment
Hailiang	United States	United States	Commodity circulation		100.00% investment

Moral Top						
Enterprise	China Hong Kong	China Hong Kong	Investment management		100.00% purchase	
Limited						
Hailiang Otto Copper	Tube					
(Guangdong) Limited	d Compazyou, China	Guangzhou, China	manufacturing	100.00%	buy	
Division						
LOYAL						
HAILIANG						
COPPER	Thailand	Thailand	manufacturing		100.00% purchase	
(THAILAND) CO						
., LTD.						
Chongqing Hailiang	Copper has					
Limited company	China	China	manufacturing	100.00%	investment	
Chongqing Hailiang	International Trade					
Easy Co., Ltd.	China	China	Commodity circulation	100.00%	investment	
Chongqing Hailiang	Metal					
Materials Co., Ltd.	China	China	Commodity circulation	100.00%	investment	
Chengdu Bader Copp	China	China	manufacturing	100.00%	buy	
Limited company						
Hong Kong Hailiang	Holdings has China	China	Investment management	100.00%	investment	
Limited company			ű	100.0076		
Hailiang Copper Texa	as United States	United States	manufacturing			
Co., Ltd.	Officed States	Office States	manuracturing		100.00% investment	
Explanation of the sha	areholding ratio in the s	ubsidiary is different fr	om the voting right ratio:			
Not applicable.						
Basis for holding half	or less of the voting rig	thts but still controlling	the invested entity, and holding me	ore than half of the votir	ng rights but not controlling the	invested entity:
Not applicable.					-	
For important structur	red entities included in	the scope of consolidati	on, the basis for control:			
Not applicable.						
The basis for determine	ning whether the compa	my is an agent or a clie	nt:			
	. 1					
						175

Page 176

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Not applicable.
other instructions:

no.

(2) Important non-wholly-owned subsidiary

unit: yuan

Subsidiary name Minority shareholding ratio profit and loss Dividends

| Attributable to minority shareholders were announced plantage of minority shareholders were announced plantage of minority shareholders' equity at the end of the period profit and loss Dividends

| Attributable to minority shareholders were announced plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at the end of the period plantage of minority shareholders' equity at th

Explanation of the minority shareholder's shareholding ratio of the subsidiary is different from the voting right ratio:

Zhejiang Hailiang Co., Ltd.

Not applicable.

other instructions:

no.

($\bf 3$) Main financial information of important non-wholly-owned subsidiaries

unit: yuan

Code of Elemen	Ending balance						Opening Balance						
Subsidiary	Liquidity	Non-curre	nt Assets	Negative fl	o N on-curre	nt Combined	dělitµuidity	Non-curre	ent Assets	Negative fl	o N on-curr	ent Combined de	ebi
	Produc	e assets	meter	debt	Debt	meter	Produce	assets	meter	debt	Debt	meter	
Zhejiang Se	a												
Bo Xiao Loan stock	33,714,6	887,271,	920,986,	16,959,0		16,959,0	36,567,1	1,046,37	1,082,93	223,214,		223,214,	
Limited cop	46.40 pies	365.98	012.38	84.31		84.31	77.38	0,707.50	7,884.88	226.79		226.79	
the company	y												

unit: yuan

Curren				imount					Amoun	t in the previous	period		
Subsidiary name	Operating income Net profit			Total comprehensitopenatingeactivities amount Gold flow		Operating income Net profit		Total comprehensi@penatingeactiviti		vitie			
								amount	Go	old flow			
Zhejiang Haibo P	rimary School 93,380,488.0	44,303,269.9		44,303,269.9		197,459,981.	99,290,572.4		37,574,051.8	37,574,051.8	37,45	1,792.3	
Limited company		1	8	8	8	59		5	4	4	4		2

other instructions:

no.

176

Page 177

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

- 2. Interests in joint arrangements or joint ventures
- (1) Important joint venture or associate

Joint venture or joint ven Company Name		businessRegistration	Nature of business	Shareholdin	ng ratio indirect	For joint ventures or joint ventures Business investment meeting Processing method
Hailiang Group Finance Z Limited liability compan	hejiang y	Zhejiang	Financial Services	26.33%	13.67%	equity method

Explanation of the shareholding ratio in the joint venture or associate is different from the voting right:

Not applicable.

Basis for holding less than 20% of the voting rights but having significant influence, or holding 20% or more of the voting rights but not having significant influence. Not applicable.

(2) Main financial information of important associates

unit: yuan

	Balance at the end of the period	Opening balance / previous period's balance
	Hailiang Finance Company	Hailiang Finance Company
Current assets	1,688,000,840.61	2,765,645,414.56
Non-current assets	8,095,740,419.25	5,684,275,409.41
Total assets	9,783,741,259.86	8,449,920,823.97
Current liabilities	7,667,326,813.34	6,482,311,124.49
Non-current liabilities	108,360.00	227,100.00
Total Liabilities	7,667,435,173.34	6,482,538,224.49
Attributable to shareholders of parent company	2,116,306,086.52	1,967,382,599.48
Net asset share calculated as shareholding ratio	846,522,434.61	786,953,039.79
Book value of equity investment in associates	846,522,434.61	786,953,039.79
Operating income	228,926,569.96	255,965,494.34
Net profit	148,923,487.04	175,666,809.18
Total comprehensive income	148,923,487.04	175,666,809.18
other instructions		
no.		

(${\bf 3}$) Summary financial information of unimportant joint venture and associate

unit: yuan

Balance at the end of the period

Opening balance / previous period's balance

177

Page 178

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Joint ventures:	-	-
The following items are calculated according to the proportion	-	-
Associated enterprises:	-	-
Total investment book value	714,290,928.54	704,792,998.69
The following items are calculated according to the proportion	-	-
Net profit	33,900,410.60	50,752,964.34
Other comprehensive income	11,992,454.25	-9,637,082.77
Total comprehensive income	45,892,864.85	41,115,881.57
other instructions		
no.		

10. Risks related to financial instruments

The risks of financial instruments that the company faces in daily activities mainly include: foreign exchange risk, interest rate risk, credit risk and liquidity risk.

The company's goal in risk management is to achieve an appropriate balance between risk and return, and strive to reduce financial risks to the company's financial industry

Adverse effects on performance. Based on this risk management objective, the company has formulated a risk management policy to identify and analyze the risks faced by the company.

Set appropriate risk acceptance levels and design corresponding internal control procedures to monitor the company's risk levels. The company will regularly review these

Risk management policies and related internal control systems to adapt to changes in market conditions or the company 's operating activities.

(1) Foreign exchange risl

The company carries out various economic activities such as manufacturing, sales, investment and financing in mainland China, the United States, and Southeast Asia. The company's foreign currency assets and liabilities

And future foreign currency transactions are subject to exchange rate fluctuation risks. The financial department of the company is responsible for managing the risk of exchange rate fluctuations.

Measures such as natural hedging of settlement currencies, signing of forward foreign exchange hedging contracts, and control of the scale of foreign currency assets and liabilities minimize the foreign exchange facing

Risk, reduce the impact of exchange rate fluctuations on operating performance. The company has formulated the "Zhejiang Hailiang Co., Ltd. Exchange Rate Risk Management Measures".

The law clarifies management requirements such as exchange rate risk management responsibilities, risk types, risk levels, business operations, and risk control, and determines the approval process.

The exchange rate risk faced by the company mainly comes from foreign currency-denominated financial assets and liabilities, and foreign currency financial assets and foreign currency financial liabilities

The ending amount in RMB is listed as follows:

project	US dollar	EUR	Vietnamese Dong	Goro	Thai Baht	JPY	total
Money funds	278,112,031.88	2,088,126.48	849,371.24 2,267,87	78.97	41,340,774.40 9,340,	845.34	333,999,028.31
Measured at fair value and its changes	are include\$927,933.50						51,927,933.50
Financial assets for the current period							
accounts receivable	1,287,010,884.19	354,380.85	4,203,301.77		104,607,796.69 2,735,	873.94 1,398,912,237	.43
Other receivables	14,630,209.25		268,218.22		164,926.79		15,063,354.25
Measured at fair value and its changes	are included4,138,333.10						4,138,333.10
Current financial liabilities							
accounts payable	1,269,229,750.70		6,161,576.13		448,037,068.59	11,554.32 1,723	,439,949.74
Other payables	46,338,195.12		11,531,835.29		2,504,370.73		60,374,401.14
short-term loan	2,065,848,466.41		82,271,867.31		52,750,406.18		2,200,870,739.90
Long term loan		525,769,100.00					525,769,100.00

On December 31, 2018, while all other variables remained unchanged, if the RMB appreciated or depreciated by 5% against the above foreign currencies

Then the company will increase or decrease the net profit by 135,734,498,52 yuan.

178

Page 179

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

(2) Interest rate risk

The company's interest rate risk mainly arises from interest-bearing debt such as short-term loans and long-term loans. Floating interest rate financial liabilities make the company face Gold flow interest rate risk and fixed-rate financial liabilities expose the company to fair value interest rate risk. The company decided according to the market environment at the time.

The fixed proportion of fixed rate and floating rate contracts.

The financial department of the company's headquarters continuously monitors the group's interest rate. Rising interest rates will increase the cost of new interest-bearing debt and the company has not paid Clear interest payments on interest-bearing debt with floating interest rates, which in turn affects the company's operating performance, and management will base on the latest market conditions

Make adjustments in a timely manner. These adjustments may be through signing interest rate swap contracts to reduce hedging interest rate risks.

As of December 31, 2018, if the borrowing rate calculated at floating

The company's pre-tax profit will decrease or increase by RMB 26,694,700.

(3) Credit risk

The company manages credit risk by portfolio. Credit risk mainly arises from bank deposits, bills receivable, accounts receivable, receivables. Interest, other receivables, loans and advances, etc.

The company's bank deposits are mainly deposited in state-owned banks and other large and medium-sized listed banks. The company believes that there is no significant credit risk

There will not be any significant losses caused by the breach of the contract of the other party.

In addition, for bills receivable, accounts receivable, interest receivable, other receivables, loans and advances, the company sets relevant policies

Control credit risk exposure. The company is based on the financial situation of customers, the possibility of obtaining guarantees from third parties, credit records and other factors.

Such as the current market conditions, etc., to assess the customer's credit qualification and set the corresponding credit period. The company will regularly monitor customer credit records, for

For customers with poor credit history, the company will use written dunning, shorten the credit period or cancel the credit period to ensure the overall trust of the company.

Use risk is within controllable range.

(4) Liquidity risk

Each subsidiary within the company is responsible for its own cash flow forecast. The headquarter finance department summarizes the basis of each subsidiary's cash flow forecast. On the company level, continuously monitor the short-term and long-term capital needs at the company level to ensure that sufficient cash reserves are maintained;

According to the provisions of the financial agreement, major financial institutions are required to provide sufficient reserve funds to meet short-term and long-term funding needs. As of the balance sheet date, the financial liabilities of the company are listed as follows based on the undiscounted contractual cash flow:

Unit: ten thousand yuan

Within a year	One to two years	Two to three yearsMore than three years	total
410,879.08			410,879.08
541.19			541.19
profit and loss			
91,900.00			91,900.00
348,324.72			348,324.72
1,545.27			1,545.27
17,532.69			17,532.69
	96,878.62		96,878.62
5.92			5.92
12.48			12.48
52,576.91			52,576.91
	410.879.08 541.19 profit and loss 91,900.00 348.324.72 1,545.27 17,532.69 5.92 12.48	410,879.08 541.19 profit and loss 91,900.00 348,324.72 1,545.27 17,532.69 96,878.62 5.92 12.48	410.879.08 541.19 profit and loss 91.900.00 348.324.72 1,545.27 17,532.69 96.878.62 5.92 12.48

179

Page 180

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

- 11. Disclosure of fair value
- 1. The ending fair value of assets and liabilities measured at fair value

			unit: yuan
		Fair value at the end of the period	
project	Level 1 fair value calculation the amount	Level 2 fair value measurement Level 3 fair value measurement	total
1. Continuous fair value measur	rement _	-	-
(1) Measured at fair value and			
Changes included in the current	profit and loss01,919,873.37		101,919,873.37
Financing			
1. Trading financial assets	101,919,873.37		101,919,873.37
(3) Derivative financial assets	101,919,873.37		101,919,873.37
Continuously measured at fair v Total assets	value 101,919,873.37		101,919,873.37
(5) Transactional financial liabil	lities 5,411,864.54		5,411,864.54
Derivative financial lia	abilities 5,411,864.54		5,411,864.54
Continuously measured at fair v Total liabilities	value 5,411,864.54		5,411,864.54
Non-sustainable fair value ca the amount	lculation -		-

2. The basis for determining the market value of continuous and non-continuous first-level fair value measurement projects

The input value of the first level is the unadjusted quotation of relevant assets or liabilities that can be obtained on the measurement date in an active market.

3. Continuous and non-continuous second-level fair value measurement projects, using valuation techniques and qualitative and quantitative information of important parameters

The input value of the second level is the input value of the related assets or liabilities that is directly or indirectly observable except the input value of the first level.

4. Continuous and non-continuous third-level fair value measurement projects, using valuation techniques and qualitative and quantitative information of important parameters

The third level of input value is the unobservable input value of related assets or liabilities.

180

Page 181

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

- 12. Related parties and related transactions
- 1. The parent company of the company

	Parent company name	Registration	Nature of business	Nature of business Registered capital		Parent company's Voting rights	
			Investment management, prop	erty management			
Hailiang Group Co., Ltd. Zhuji, Zhejiang		And real estate development pa	n d 8leveligenyenin	45.12%	45.12%		
		Export business					

Description of the parent company of the company

The actual controller of the company is Mr. Feng Hailiang. As of the end of 2018, Mr. Feng Hailiang directly held 3.06% shares of the issuer; Mr. Feng Hailiang Holds 93.20% equity of Hailiang Group, Hailiang Group directly holds 45.12% of the shares of the issuer

The capital limited company holds 0.63% of the issuer's shares; Mr. Feng Hailiang's son Mr. Feng Luming holds 0.67% of the company's shares. Mr. Feng Hailiang and Its concerted parties control 49.48% of the issuer's shares.

The ultimate controlling party of this enterprise is Feng Hailiang.

other instructions:

no

2. The company's subsidiaries

For details of the subsidiaries of this enterprise, please refer to the notes' equity in other entities.

3. The company's joint ventures and associated enterprises

For details of the important joint ventures or associated enterprises of this enterprise, please refer to the note's equity in other entities.

The related party transactions with the company in the current period, or other joint ventures or associated enterprises that formed balances with the company in the previous period are as follows:

Name of joint venture or joint venture Relationship with the company
Hailiang Group Finance Co., Ltd. Associate
other instructions

4. The situation of other related parties

Name of other related parties Relationship between other related parties and the company
Mingkanghui Ecological Agriculture Group Co., Ltd.

Same actual controller

Hailiang Group Co., Ltd. Ningbo Branch

Hailiang Group Co., Ltd. Hangzhou Branch

Hailiang Metal Trading Group Co., Ltd.

Same actual controller

Shanghai Haoliang Metal Material Co., Ltd.

Same actual controller

181

Page 182

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Ningbo Hairao Material Co., Ltd. Same actual controller Hailiang Education Management Group Co., Ltd. Same actual controller Xiantao Tiancheng Education Investment Co., Ltd. Same actual controller Xinchang County Nanrui Experimental School Same actual controller Zhuji Tianma Boya Quality Art Training Center Same actual controller Xinyu Baishu Technical Service Co., Ltd. Same actual controller Zhejiang Hailiang Capital Investment Management Co., Ltd. Same actual controller Zhuji Hailiang Garden Hotel Co., Ltd. Same actual controller Zhejiang Hailiang Solid Waste Treatment Technology Co., Ltd. Same actual controller Zhuji East China Auto Parts Plumbing City Property Co., Ltd. Same actual controller Zhuji Hailiang Business Hotel Co., Ltd. Same actual controller Tibet Huapu Investment Co., Ltd. Same actual controller Zhejiang Hailiang Investment Co., Ltd. Same actual controller Hailiang Mineral Holdings Group Co., Ltd. Same actual controller Zhuji Hailiang Nursing Home Same actual controller Hangzhou Mingxin Information Technology Co., Ltd. Same actual controller Hangzhou Hailiang Catering Co., Ltd. Same actual controller Zhejiang Zhengmao Venture Capital Co., Ltd. Same actual controller Zhejiang Hailiang Zhengmao Equity Investment Partnership (Limited Partnership\$ame actual controller Zhejiang Haiyuan Environmental Technology Co., Ltd. Zhejiang Hailiang Energy Management Co., Ltd. Beipiao Beita Oil Shale Comprehensive Development and Utilization Co., Ltd. Same actual controller Beipiao Tower Building Materials Co., Ltd. Same actual controller Beipiao Xinyuan Catering Co., Ltd. Same actual controller

Hailiang Group Finance Co., Ltd. Same actual controller Hangzhou Hailiang Real Estate Co., Ltd. Same actual controller Fubon Investment Co., Ltd. Same actual controller Hailiang International Holdings Limited Same actual controller Zhejiang Mingkanghui Animal Husbandry Industry Development Co., Ltd. Same actual controller Zhuji Hailiang Hospital Same actual controller Hong Kong International Agricultural Investment Co., Ltd. Same actual controller Zhejiang Hailiang Organic Feed Technology Co., Ltd. Same actual controller Hailiang Australian Agriculture Land Trust Same actual controller Hailiang Australian Agriculture Development Pty Ltd Same actual controller

182

Page 183

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Same actual controller Hailiang Australian Land Investment Company Pty Ltd Hong Kong Hailiang International Investment Co., Ltd. Same actual controller Same actual controller Brilliant One Development Limited China Hailiang Financial Group Co., Ltd. Same actual controller Ningbo Hairao Investment Co., Ltd. Same actual controller Hailiang Real Estate Holdings Group Co., Ltd. Same actual controller Shanghai Zhepu Real Estate Co., Ltd. Same actual controller Zhu Zhangquan, Chen Dong, Jiang Shaojun, Feng Luming, King Kong, Qian Ziqiang, Ye Xuefang, Zhang Jingzhong, Fan Shunke Fu Huaiquan, Wang Yefei, Zhu Lin Supervisor

5. Related party transactions

(1) Related transactions in the purchase and sale of goods, provision and acceptance of labor services

Procurement of goods / acceptance of labor services

unit: yuan Related party Related transaction contenturrent amount Approved transaction quotaWhether the transaction limit is excreased in the previous period Hailiang Group Co., Ltd. office supplies, etc. 107,532.28 500,000.00 No 44,305.53 Zhejiang Hailiang Energy Management Procurement of materials, etc. 500,000.00 No 40,693.73 Limited company Zhejiang Haiyuan Environmental Technology Purchase equipment 1,125,433.12 3,000,000.00 No 307,692.31 Limited company Hailiang Business Hotel Zhuji Catering Services 879,428.15 822,197.16 2 000 000 00 No Limited company Physical examination service of Zhuliang Hailiang Sanatorium 9,184.00 2,000,000.00 No 1,029,018.00 Hangzhou Mingxin Information Technology Information Service 180,528.30 200,000.00 No 194,265.10 Limited company

Mingkanghui Group Purchase materials 3,369,343.20 3,000,000.00 is 1,597,253.21 Zhuji Hailiang Hospital Medical examination service 148,897.00 1,000,000.00 No 668,202.00 Sales of goods / provision of services

unit: yuan Amount in the previous period Related party Related transaction content Current amount

Hailiang Group Co., Ltd. Sales of copper pipes, etc. 1,057.50

Zhuji Hailiang Business Hotel Co., Ltd. Information Service 2,830.19

183

Page 184

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Hailiang Group Finance Co., Ltd. Information Service 18,867.92

Inner Mongolia Hailiang Real Estate Development Co., Ltd. Selling supplies 611,130.95

Division

Hailiang Experimental Middle School Selling supplies 276,956.89 Tianma Experimental School, Zhuji City, Zhejiang Province 649,956.04

Zhejiang Haiyuan Environmental Technology Co., Ltd. sells goods 2,527,436.74 Hangzhou Mingxin Information Technology Co., Ltd. Information Service 8,450.00 Hailiang Group Co., Ltd. Information Service 33,962.26

Description of related party transactions for the purchase and sale of goods, provision and acceptance of labor services

(2) Related lease

The company as the lessor:

Tenant name Types of leased assets Rental income recognized in the current period income recognized in the previous period

The company as the lessee:

unit: yuan

828,333.27

unit: vuan

Lessor name Types of leased assets The lease fee confirmed in this period The lease fee confirmed in the previous period

1,110,220.03

Hailiang Group Co., Ltd. Related lease description

houses

(3) Related guarantees

The company as the guarantor

Guarantee maturity date Whether the guarantee has been fulfilled Secured party Guarantee amount Guarantee start date

The company as the guaranteed party

unit: yuan

guarantor Guarantee amount Guarantee start date Guarantee maturity date Whether the guarantee has been fulfilled

Description of related guarantee

guarantor	Secured party	Guarantee amount	Guarantee start date	Guarantee maturity	Whether the guarantee has bee date Fulfilled
Zhejiang Hailiang Co., Ltd. Hail	iang Group Co., Ltd.	330 million yuan	July 3, 2018	July 3, 2019	no
Zhejiang Hailiang Co., Ltd. Hail	iang Group Co., Ltd.	400 million yuan	October 17, 2018	October 16, 2019	no

Page 185

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Zhejiang Hailiang Co., Ltd. Hail	liang Group Co., Ltd.	100 million yuan	December 27, 2018	December 26, 2019	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Environmenta Limited company	al Mararialsillion	November 9, 2018	December 31, 2019	no
Hailiang Group Co., Ltd.	Hong Kong Hailiang Copper Tra	adizo Limited	July 22, 2016	December 31, 2020	no
Hailiang Group Co., Ltd.	Hong Kong Hailiang Copper Tra	asing Limited	May 22, 2018	January 15, 2021	no
Hailiang Group Co., Ltd.	Hong Kong Hailiang Copper Tra	ad ino Limitsd yuan	December 25, 2018	December 24, 2019	no
Hailiang Group Co., Ltd.	Zhejiang Keyu Metal Materials Limited company	has 0 million yuan	October 17, 2017	October 17, 2018	no
Hailiang Group Co., Ltd.	Zhejiang Keyu Metal Materials Limited company	hag23.23 million yuan	November 9, 2018	December 31, 2019	no
Hailiang Group Co., Ltd.	Shanghai Hailiang Copper Co., I Division	Ltd50 million yuan	January 9, 2018	January 9, 2019	no
Hailiang Group Co., Ltd.	Hailiang Otto Copper Pipe (Gua Limited company	ngdoraillion yuan	September 19, 2018	September 18, 2020	no
Hailiang Group Co., Ltd.	Hailiang (Vietnam) Copper Limited company	\$ 12 million	June 25, 2018	June 19, 2020	no
Hailiang Group Co., Ltd.	Hailiang (Vietnam) Copper Limited company	\$ 35 million	May 31, 2018	May 30, 2021	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	\$ 56 million	November 16, 2016	The date of credit change	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	800 million yuan	September 13, 2018	September 13, 2019	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	400 million yuan	March 27, 2018	March 27, 2020	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	770 million yuan	January 11, 2018	January 11, 2019	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	220 million yuan	January 11, 2018	January 11, 2019	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	\$ 14.5 million	July 13, 2018	January 9, 2019	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	\$ 11.4 million	October 24, 2018	April 19, 2019	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	50 million yuan	October 31, 2018	April 26, 2019	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	\$ 10 million	November 14, 2018	May 10, 2019	no

Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd.	\$ 6.6 million	November 14, 2018	February 18, 2019	ne
	Division				
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd.	850 million yuan	October 25, 2018	October 25, 2019	no

Page 186

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

	Division				
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	281.12 million	November 9, 2018	December 31, 2019	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	300 million yuan	November 20, 2018	November 20, 2019	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	150 million yuan	January 9, 2018	December 17, 2018	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	300 million yuan	September 4, 2018	September 3, 2019	no
Hailiang Group Co., Ltd. Feng Hailiang	Zhejiang Hailiang Co., Ltd. Division	308 million yuan	July 1, 2017	July 1, 2019	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	1.44 billion yuan	June 26, 2017	December 31, 2019	no
Hailiang Group Co., Ltd. Feng Hailiang	Zhejiang Hailiang Co., Ltd. Division	\$ 84.7 million	February 9, 2018	Until the credit changes	no
	Shanghai Hailiang Copper Co Division Hong Kong Hailiang Copper the company				
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	\$ 26.65 million	January 1, 2017	July 4, 2021	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	68 million euros	April 21, 2017	April 20, 2020	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	\$ 30 million	April 16, 2018	April 15, 2019	no
Hailiang Group Co., Ltd.	Zhejiang Hailiang Co., Ltd. Division	\$ 38 million	September 6, 2018	September 5, 2019	no
Hailiang Real Estate Holding Gr	ro i/hefjrang.td ailiang Co., Ltd. Division	20 million yuan	August 31, 2018	February 14, 2019	no
Hailiang Real Estate Holding Gr the company	Division	\$ 7.5 million	August 10, 2018	February 1, 2019	no
Hailiang Real Estate Holding Gr the company	Division	USD 6 million	December 27, 2018	June 25, 2019	no
Hailiang Real Estate Holding Gr	то йрьбіяпф.td ailiang Co., Ltd.	\$ 2.8858 million	December 17, 2018	February 8, 2021	no
the company	Division				
Hailiang Real Estate Holding Gr		\$ 309.75 million	December 25, 2018	March 29, 2019	no
the company	Division				

⁽⁴⁾ Fund borrowing of related parties

unit: yuan

Page 187

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Related party	Borrowing amount	Start date	expiry date	Explanation
Break in				
Hailiang Group Finance Co., Ltd. the company	100,000,000.00 July 25, 2018		July 25, 2019	Is a short loan from a finance company Loan at the end of the reporting period also.
Hailiang Group Finance Co., Ltd. the company	100,000,000.00 July 23, 2018		July 23, 2019	Is a short loan from a finance company Loan at the end of the reporting period also.
Hailiang Group Finance Co., Ltd. the company	99,000,000.00 March 23, 20	17	March 23, 2018	Is a short loan from a finance company Loan at the end of the reporting period also.
Hailiang Group Finance Co., Ltd. the company	100,000,000.00 August 22, 20	018	August 22, 2019	Is a short loan from a finance company Loan at the end of the reporting period also.
Hailiang Group Finance Co., Ltd. the company	100,000,000.00 September 25	, 2018	September 25, 2019	Is a short loan from a finance company Loan at the end of the reporting period also.

(5) Remuneration of key management personnel

unit: yuan

project	Current amount	Amount in the previous period
Executive compensation	5,276,398.00	3,375,857.00

(6) Other related transactions

The company signed a "Financial Service Agreement" with Hailiang Group Finance Co., Ltd. According to the content of the agreement, Hailiang Group Finance Co., Ltd.

The company will handle related financial business for the company within the scope permitted by its business scope, including but not limited to deposits, loans, income

Pay settlement, handle financial and financing consultants, credit verification and related consulting, agency services, etc.

Deposit monetary funds of related parties	Ending ba	lance	Beginning am	ount
	Amount	proportion%	Amount	proportion%
Hailiang Group Finance Co., Ltd.	1,659,086,686.67	49.28	199,147,096.76	28.93

6. Receivables due from related parties

(1) Items receivable

project name Related party Ending balance Opening Balance

187

Page 188

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

		Book balance	Bad debt provision	Book balance	Bad debt provision
accounts receivable	Zhejiang Haiyuan Environmental Limited company	Technology 278,024.10	4,316.75	2,580,460.20	25,804.60
Prepayments	Zhejiang Haiyuan Environmental Limited company	Technology		135,000.00	
Prepayments	Mingkanghui Eco-Agriculture Co Group co., Ltd.	ollection		77,896.00	
Prepayments	Hailiang Group Co., Ltd.			10,802.00	

(2) Items payable

unit: yuan

project name	Related party	Book balance at the end of the period	Opening balance
accounts payable	Zhejiang Mingkanghui Food Co., Ltd.	1,140.00	
accounts payable	Hailiang Group Co., Ltd.		24,696.00

13. Share-based payment

1. Overall situation of share-based payment

√ Applicable

□ Not applicable

unit: yuan The total amount of various equity instruments granted by the company in this period 0.00 Total equity instruments of the company's current exercise 7,859,200.00 The total amount of various equity instruments that the company lapsed during the current period 0.00

The scope of the exercise price of stock options issued by the company at the end of the periodiotrapplicableaining term of the contract

According to the "Zhejiang Hailiang Co.

Announcement ", the company grants incentives to targeted parties by issuing new shares

25 million restricted shares, of which 20.716 million shares were granted for the first time,

Reserve 4 million shares. The incentive plan is valid for 60 months, self-limiting

From the date of the first grant of sex stock Restricted shares granted for the first time since

After 12 months from the first grant date of the incentive plan, in the next 48 months

The exercise is divided into three phases within 30%, 30% and 40% respectively. The scope of the exercise price of other equity instruments issued outside the company at the end of the period and the remaining contract period The company's first grant date on September 1, 2010 actually granted restricted shares

There were 20.716 million tickets, and the grant price was 3.8 yuan per copy.

According to the "Zhejiang Hailiang Co., Ltd.

Announcement Retaining Restricted Stocks, the company will issue new shares in a targeted manner

3.9 million restricted shares were granted to the incentive objects. Incentive plan works

The period is 60 months, counting from the date of the first grant of restricted stock. first

Restricted stocks granted twice have expired since the first grant date of the incentive plan

188

Page 189

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Months later, in the next 48 months, the exercise will be divided into three phases.

It is 30%, 30%, 40%. The company reserved restricted stock grants
On July 24, 2017, 3.9 million restricted shares were actually granted

The grant price is 4.42 yuan / piece.

other instructions

...

2. Equity-settled share-based payment

√ Applicable □ Not applicable

unit: yuan

Determination method of fair value of equity instruments on grant date

BS option pricing model

The company refers to the historical turnover rate, based on the equity instruments,

Basis for determining the number of available equity instruments

And the assessment of the company 's performance, the assessment of the individual 's organization and the individual

Performance assessment to determine.

Reasons for the significant difference between the current estimate and the previous estimate

Accumulated amount of equity-settled share-based payment included in capital reserve 56,042,116.33

The total amount of expenses confirmed by equity-settled share-based payment in this period 15,581,320.90

other instructions

no.

- 14. Commitments and contingencies
- 1. Important commitments

Important commitments that exist on the balance sheet date

The company has no major commitments that need to be disclosed.

- 2. Contingent matters
- (1) Important contingencies that exist on the balance sheet date
 - 1. External guarantee

guarantor	Secured party	Guarantee amount	Guara	antee start date	Guarantee maturity date	Whether the guarantee has been fulfilled to Finished
Zhejiang Hailiang Co., Ltd. Ha	iliang Group Co., Ltd.	330 million	/uan	July 3, 2018	July 3, 2019	no
Zhejiang Hailiang Co., Ltd. Ha	iliang Group Co., Ltd.	400 million y	yuan Oc	ctober 17, 2018 Oct	ober 16, 2019	no
Zhejiang Hailiang Co., Ltd. Ha	iliang Group Co., Ltd.	100 million	yuan D	ecember 27, 2018 D	December 26, 2019	no

189

Page 190

2. The guarantee provided by the parent company to the subsidiary

guarantor	Secured party	Guarantee amount	Guarantee start date	Guarantee maturity	distene guarantee
					Already fulfilled
					Finished
Zhejiang Hailiang Co., Ltd.	Hailiang (Anhui) Copper Industry Co., Ltd.	100 million yuan	June 13, 2018 June 13,	, 2019	no
Zhejiang Hailiang Co., Ltd.	Hailiang (Anhui) Copper Industry Co., Ltd.	101.4 million	September 29, 2018 Se	eptember 29, 2019	no
Zhejiang Hailiang Co., Ltd.	Hailiang (Anhui) Copper Industry Co., Ltd.	100 million yuan	November 13, 2018 Octo	ber 15, 2019	no
Zhejiang Hailiang Co., Ltd.	Hailiang (Anhui) Copper Industry Co., Ltd.	40 million yuan	December 3, 2018 Dec	cember 2, 2019	no
Zhejiang Hailiang Co., Ltd.	Shanghai Hailiang Copper Co., Ltd.	\$ 81.65 million	January 1, 2017 Febr	uary 28, 2021	no
Zhejiang Hailiang Co., Ltd.	Shanghai Hailiang Copper Co., Ltd.	\$ 35 million Noven	iber 15, 2018 November	14, 2019	no
Zhejiang Hailiang Co., Ltd.	Guangdong Hailiang Copper Co., Ltd.	220 million yuan	May 30, 2018 May 30,	, 2019	no
Zhejiang Hailiang Co., Ltd.	Guangdong Hailiang Copper Co., Ltd.	210 million yuan	December 21, 2018 Dece	mber 20, 2019	no
Zhejiang Hailiang Co., Ltd.	Hong Kong Hailiang Copper Trading Co., L	td. \$ 40 million	June 15, 2018 June 15,	, 2019	no
Zhejiang Hailiang Co., Ltd.	Hong Kong Hailiang Copper Trading Co., L	td. 8 million euros	June 15, 2018 June 15,	, 2019	no
Zhejiang Hailiang Co., Ltd.	Hong Kong Hailiang Copper Trading Co., L	td. \$ 28 million	June 18, 2018 Septemb	per 18, 2020	no
Zhejiang Hailiang Co., Ltd.	Hong Kong Hailiang Copper Trading Co., L	td. \$ 25 million	June 28, 2018 Novemb	per 16, 2022	no
Zhejiang Hailiang Co., Ltd.	Hong Kong Hailiang Copper Trading Co., L	td. \$ 10 million	June 25, 2018 Novemb	per 16, 2022	no
Zhejiang Hailiang Co., Ltd.	Hong Kong Hailiang Copper Trading Co., L	td. \$ 30 million	June 28, 2018	February 8, 2021	no
Zhejiang Hailiang Co., Ltd.	Hong Kong Hailiang Copper Trading Co., L	td. 300 million yuan	December 25, 2018 Dece	mber 24, 2019	no

3. The company and Dongda Water Industry Group Co., Ltd. caused disputes on the "sales contract" signed by the two parties. The company as the plaintiff in 2015

In December, he filed a lawsuit in Zhuji City People's Court, requesting Dongda Water to pay a total contract price of RMB 40,231.9 million. November 30, 2017

The company applied to Zhuji Municipal People's Court for compulsory execution. On December 23, 2017, Zhuji Municipal People's Court made (2017) Zhejiang 0681 Executive No. 10885

One of the execution rulings, ruling: Freeze 36% of Zhuji Haidong Water Treatment Co., Ltd. held by Dongda Water Group

Rights (investment of 32.04 million); the freeze period is three years. As the two parties are currently negotiating on repayment matters, the suspension of

Limited company enforcement measures. The plaintiff Zhejiang Hailiang Co., Ltd. has the right to pledge the defendant Dongda Water Group Co., Ltd. in Zhejiang Hai

The equity and derived equity of Bo Micro Loan Co., Ltd. enjoy the priority right of repayment after being disposed of according to law, and no bad debt losses are expected.

15. Events after the balance sheet date

1. Profit distribution

unit: yuan

Profit or dividend to be distributed 136,647,520.24

Profits or dividends declared to be issued upon review and approval 136,647,520.24

2. Description of matters after the balance sheet date

The company signed "ShareAssetPurchaseAgreement" with KME on January 28, 2019 to acquire the Kabelmetal it holds

Messing Beteiligungsges mbH, KME Brass Germany GmbH, KME Brass Italy SpA, KME Brass France SAS,

Ibertubos SAU and other five companies have 100% equity and acquired the copper tube business and copper tube business of the Menden factory in Germany through asset transactions Related assets. As of the reporting date, all parties to the transaction signed legal documents such as the "Delivery Memo", confirming that all delivery conditions have been fulfilled

190

Page 191

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

It was concluded that the company paid all the payment including the transaction consideration according to the "Equity Asset Purchase Agreement", and the transaction has been completed.

Verified by Daxin Yanzi [2018] No. 4-00034 "Capital Verification Report", the company repurchased and cancelled the original incentive target in January 2019.

There are 351,000 shares of restricted stock that have not been lifted, and the registered capital is reduced by RMB 351,000.00.

- 16. Other important matters
- 1. Branch information
- (1) Basis for determining the reporting segment and accounting policies

The company determines the operating segment based on the internal organizational structure, management requirements, and internal reporting system, and determines the report based on the operating segment Division. Operating segment refers to a component that simultaneously satisfies the following conditions:

- (1) This component can generate income and expenses in daily activities;
- (2) The management can periodically evaluate the operating results of this component to decide to allocate resources to it and evaluate its performance;
- (3) Be able to obtain relevant accounting information such as the financial status, operating results and cash flow of this component.
- If two or more operating segments have similar economic characteristics and have the same or similarity in the following aspects, they can be combined into one

Operating Division:

- (1) The nature of each individual product or service;
- (2) The nature of the production process;
- (3) Types of customers for products or services;
- (4) Ways of selling products or providing labor services;
- (5) The production of products and the provision of labor services are affected by laws and administrative regulations
- (2) Report the financial information of the segment

					unit: yuan
project	Copper Pipe Processing	Bu €inpperDepdrPment ssing Bu	siness Untiter	Inter-segment elimination	total
I. Operating income	38,482,260,812.14	1,787,313,676.50	1,419,904,317.04 -8,461,	654,684.94 33,227,824,120.74	1
2. Operating cost	36,464,098,712.93	1,700,600,610.42	1,180,299,082.85 -8,453,	822,469.13 30,891,175,937.0	7
3. For affiliates and joint ver Investment	73,613,340.48		19,856,464.94		93,469,805.42
4. Asset impairment losses	6,868,132.43	53,680.10	21,618,362.93		28,540,175.46
5. Depreciation and amortiza	ation charges 1,996.78	2,932,920.06	14,290,782.17		230,275,699.01
6. Total profit	848,009,760.25	54,682,713.31	169,574,270.77	1	,072,266,744.33
7. Income tax expense	119,518,756.98	1,686,326.47	24,547,052.01		145,752,135.46
8. Net profit	728,491,003.27	52,996,386.84	145,027,218.76		926,514,608.87
9. Total assets	16,341,247,929.92	57,324,922.49	2,213,590,681.86	19	,218,163,534.27
10. Total Liabilities	10,373,471,070.51	131,224,110.44	322,483,731.47	10	,827,178,912.42

191

unit: vuan

Page 192

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

- 17. Notes on the main items of the parent company's financial statements
- 1. Bills receivable and accounts receivable

unit: yuan

project	Ending balance	Opening Balance
bill receivable	732,975,801.26	708,112,659.78
accounts receivable	622,386,549.32	44,859,415.35
total	1,355,362,350.58	1,352,972,075.13
(1) Bills receivable		
1) List of notes receivable		
		unit: yua
project	Ending balance	Opening Balance

project	Ending balance	Opening Balance
Bank acceptance note	456,967,679.06	541,719,683.95
Commercial acceptance note	276,008,122.20	166,392,975.83
total	732,975,801.26	708,112,659.78

2) Notes receivable pledged by the company at the end of the period

project Pledged deposit at the end of the period

 Bank acceptance note
 168,821,019.43

 total
 168,821,019.43

3) At the end of the period, the company has endorsed or discounted notes receivable that have not yet expired on the balance sheet date

unit: yuan

unit: yuan

project Termination confirmation amount at the end of the period unt not confirmed at the end of the period

 Bank acceptance note
 807,715,066.62

 total
 807,715,066.62

(2) Accounts receivable

1) Classified disclosure of accounts receivable

Ending balance Opening Balance

Book balance Bad debt provision Book balance Bad debt provision

Counting raffook value

Amount proportion Amount example Amount proportion Amount Withdrawal ratio

By credit risk characteristic **26302**699, 97.30% 8,312,60 1.32% 622,386,5 65,491 97.39% 8,631,988 1.32% 644,859,41

192

Page 193

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Total provision for bad deb	ts 158.05		8.73		49.32,	404.16		.81		5.35
The single amount is not si Separate provision for bad Of accounts receivable	17.507.8	2.70%	17,507,8 88.19	100.00%		17,507, 888.19	2.61%	17,507,88 8.19	100.00%	
total	648,207, 046.24	100.00%	25,820,4 96.92	3.98%	622,386,5 49.32	670,999 , 292.35	100.00%	26,139,87 7.00	3.90%	44,859,41 5.35

Accounts receivable with significant single amount at the end of the period and single provision for bad debt provision: □ Applicable √ Not applicable

In the combination, the accounts receivable withdrawing bad debt provision according to the aging analysis method:

√ Applicable

Not applicable

unit: yuan

Aging	accounts receivable	Ending balance Bad debt provision	Withdrawal ratio
Item within 1 year			
Within 3 months	603,088,335.14		
4 to 6 months	18,423,924.54	921,196.20	5.00%
7 months to 1 year	3,067,944.06	1,533,972.04	50.00%
Subtotal within 1 year	624,580,203.74	2,455,168.24	
1 to 2 years	1,307,569.09	1,046,055.27	80.00%
2 to 3 years	4,811,385.22	4,811,385.22	100.00%
total	630,699,158.05	8,312,608.73	

Instructions for determining the basis of the combination:

In the combination, the balance receivable method is used to accrue bad debt provision receivables:

 \square Applicable $\sqrt{\text{Not applicable}}$

In the combination, the accounts receivable withdrawing bad debt provision by other methods:

no.

2) The bad debt provision in the current period

The amount of bad debt provision for this period is -319,380.08 yuan; the amount of bad debt provision recovered or transferred back in this period is 0.00 yuan.

Among them, the amount of bad debts to be recovered or transferred back in this period is important:

Amount recovered or transferred back

Recovery method

3) The top five accounts receivable by the ending balance collected by the arrears

company name	Ending balance	Proportion of total accounts receivable (%)	Bad debt reserve balance
First place	66,844,268.84	10.31	
Second place	51,247,943.55	7.91	

193

Page 194

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

total	252,841,850.54	39.00
the fifth place	36,503,443.30	5.63
fourth place	47,928,996.05	7.39
Third place	50,317,198.80	7.76

2. Other receivables

unit: yuan

Ending balance project Opening Balance 5/14/2020 Zhejiang Hailiang Co., Ltd.

 Other receivables
 59,731,197.94
 307,881,858.01

 total
 59,731,197.94
 307,881,858.01

(1) Other receivables

1) Classified disclosure of other receivables

unit: yuan

		1	Ending balar	nce				Opening	Balance	
category	Book	balance	Bad de	ebt provision	1	Book	balance	Bad o	lebt provision	
	Amount	proportion	Amount	Counting r	raligok value e	Amount	proportion	Amount	Withdrawal ra	Book value
By credit risk characteristic Total provision for bad debts Other receivables	62.840.0	100.00%	3,108,81 8.89	4.95%	59,731,19 7.94	309,271 , 625.17	100.00%	1,389,767	0.45%	307,881,85 8.01
total	62,840,0 16.83	100.00%	3,108,81 8.89	4.95%	59,731,19 7.94	309,271 , 625.17	100.00%	1,389,767	0.45%	307,881,85 8.01

Other receivables with significant single amount at the end of the period and single provision for bad debt provision:

□ Applicable √ Not applicable

In the combination, other receivables withdrawing bad debt provision according to the aging analysis method:

 $\sqrt{\text{Applicable}} \ \square \ \text{Not applicable}$

unit: yu

Aging	Other receivables	Ending balance Bad debt provision	Withdrawal ratio
Item within 1 year			
Within 3 months	58,343,469.44		
4 to 6 months	458,808.50	22,940.42	5.00%
7 months to 1 year	722,815.49	361,407.75	50.00%
Subtotal within 1 year	59,525,093.43	384,348.17	

194

Page 195

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

1 to 2 years	2,952,263.40	2,361,810.72	80.00%
2 to 3 years	362,660.00	362,660.00	100.00%
total	62,840,016.83	3,108,818.89	

Instructions for determining the basis of the combination:

no.

In the portfolio, other receivables for bad debt provision are calculated using the balance percentage method:

 $\hfill\Box$ Applicable $\hfill \sqrt{Not}$ applicable

In the portfolio, other receivables for accruing bad debt provision by other methods:

 $\hfill\Box$ Applicable $\hfill \sqrt{Not}$ applicable

2) The bad debt provision in the current period

In the current period, the provision for bad debts was RMB 1,730,374.22; the amount of bad debts recovered or transferred back in the period was RMB 0.00.

Among them, it is important that the amount of bad debts to be transferred back or recovered in this period:

5/14/2020 Zhejiang Hailiang Co., Ltd.

company name Reversing or recovering the amount Recovery method

n

3) Other receivables are classified according to the nature of the money

unit: yuan Nature of payment Book balance at the end of the period Opening balance Reserve fund 2,354,765.32 543,598.54 Margin 55,525,475.50 33,394,297.40 Current payment 4,700,205.15 274,957,316.06 other 259,570.86 376,413.17 total 62,840,016.83 309,271,625.17

4) Other receivables in the top five of the ending balance collected by the debtor

unit: yuan

company name	Nature of payment	Ending balance	Aging	At the end of other receivable Bad do The proportion of the total balance	ebt preparation period ending balance e
Minmetals Jingyi Futures O Division	Co., Ltd. Futures margin	26,857,195.00 within 3	months	42.74%	
CCB Futures Co., Ltd. Division	Futures margin	20,669,087.00 within 3	months	32.89%	
Jinrui Futures Co., Ltd. Fu	tures Margin	7,998,593.50 within	3 months	12.73%	
Jiangsu East China Geolog Limited company	ical Engineering Current payment	2,550,000.00 1-2 yea	rs	4.06%	2,040,000.00
Congo Hailiang Mining Co Any company	o., Ltd. Current payment	1,357,177.44 7-12 m	onths	2.16%	
total	-	59,432,052.94	-		2,040,000.00

195

Page 196

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

3. Long-term equity investment

unit: yuan

project		Ending balance		Opening Balance
	Book balance	Provision for impairmelitook value	Book balance	Provision for impairmellook value
Investment in subsidia	ries,847,794,941.30	4,847,794,941.30 3,530,	772,900.37	3,530,772,900.37
For joint ventures and Investment	joint ventures 1,287,972,551.61	1,287,972,551.61 1,238,	761,691.88	1,238,761,691.88
total	6,135,767,492.91	6,135,767,492.91 4,769,	534,592.25	4,769,534,592.25

(1) Investment in subsidiaries

unit: yuan

Invested unit Opening Balance Increase in this period Decrease in this periodEnding balance Provision for impairmetind discurrent partial of the periodEnding balance Provision for impairmetind discurrent partial of the periodEnding balance Provision for impairmetind discurrent partial of the periodEnding balance Provision for impairmetind discurrent partial of the periodEnding balance Provision for impairmetind discurrent partial of the periodEnding balance Provision for impairmetind discurrent partial of the periodEnding balance Provision for impairmetind discurrent partial of the periodEnding balance Provision for impairmetind discurrent partial of the periodEnding balance Provision for impairmetind discurrent partial of the periodEnding balance Provision for impairmetind discurrent partial of the periodEnding balance Provision for impairmeting partial of the periodEnding partial of

Zhejiang Keyu Metal

5/14/2020 Zhejiang Hailiang Co., Ltd.

366,877,363.44 366,877,363.44 Materials Co., Ltd. Zhejiang Hailiang International Trade 10,000,230.81 Easy Co., Ltd. Hong Kong Hailiang Copper Trading 206,536,240.00 401,487,640.93 608,023,880.93 Limited company Research on Zhejiang Copper Processing 10,716,298.03 Institute Co., Ltd. Shanghai Hailiang Copper 249,531,986.84 249,531,986.84 Limited company Hailiang America 6,832,500.00 6,832,500.00 Vietnam Hailiang Metal 60,696,700,00 60,696,700.00 Products Co., Ltd. Hailiang (Vietnam) Copper 322,894,901.99 322,894,901.99 Limited company Hailiang (Anhui) Copper 160,000,000.00 370,000,000.00 530,000,000.00 Limited company Hailiang (Africa) Mining 103,113,215.00 103,113,215.00 Investment Co., Ltd Guangdong Hailiang Copper 200,000,000.00 300,000,000.00 500,000,000.00 Limited company Zhejiang Hailiang Environmental Materials 924,853,569.62 Materials Co., Ltd. 948,452.17 Jiangsu Canghuan Copper Pipe S948s452.17

Page 197

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Sales Co., Ltd.

JMF Company 170,117,333.51

170,117,333.51

Zhejiang Hailiang New Materials

30,000,000.00 60,000,000.00 90,000,000.00 Limited company

Hailiang Otto Copper Pipe (Guangzhou 707,654,108.96

707,654,108.96 East) Co., Ltd.

SINGAPORE

HAILIANG 26,466,400.00

26,466,400.00 METAL

MATERIALS

Chengdu Bader Copper

59,068,000.00 59,068,000.00 Limited company

Chongqing Hailiang Copper has

100,000,000,00 100,000,000.00 Limited company

total 3,530,772,900.37 1,317,022,040.93 4,847,794,941.30

(2) Investment in associates and joint ventures

unit: yuan

5/14/2020 Zhejiang Hailiang Co., Ltd.

Changes in the current period

Investment	unit opening balance Additional investment r	eduConifirmentalmente	r compre litheivei ghts me adjustm edt ange	Announcement Provision for impairment Cash dividend other ready Or profit	Provision for impairment Ending balance Ending balance
1. Joint ven	ture				
2. Associate	ed enterprises				
Bank of Nin Limited sha the compan	704,792,9 ures 98.69	33,900,41 11,9 0.60	92,45 -24,194,9 4.25 35.00	12,200,00 0.00	714,290,9 28.54
Hailiang Gr Limited fin Responsible	533,968,6 ancial 93.19	39,712,92 9.88			573,681,6 23.07
Subtotal	1,238,761 , 691.88	73,613,34 11,9 0.48	92,45 -24,194,9 4.25 35.00	12,200,00 0.00	1,287,972 ,551.61
total	1,238,761 , 691.88	73,613,34 11,9 0.48	92,45 -24,194,9 4.25 35.00	12,200,00 0.00	1,287,972 , 551.61

4. Operating income and operating costs

unit: yuan

197

Page 198

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

project	Current as	mount	Amount in	Amount in the previous period		
	income	cost	income	cost		
Main business	8,423,936,493.75	7,849,701,329.27	7,046,891,602.73	6,649,073,297.52		
Other business	7,704,646,852.24	7,687,932,512.36	4,800,212,744.01	4,784,964,685.86		
total	16,128,583,345.99	15,537,633,841.63	11,847,104,346.74	11,434,037,983.38		
other instructions:						
no						

5. Investment income

unit: yuan Current amount Amount in the previous period project Cost method of long-term equity investment income 84,682,040.59 88,672,394.08 Long-term equity investment income calculated by equity method 73,613,340.48 97,597,446.79 Investment income from disposal of long-term equity investment 1,314,702.26 Disposal is measured at fair value and its changes are included in the current loss -53,597,500.00 -105,884,346.02 Investment income from profitable financial assets total 104,697,881.07 81,700,197.11

18. Supplementary Information

Amount

1. The current non-recurring profit and loss statement

project

 $\sqrt{\text{Applicable}} \; \square \; \text{Not applicable}$

Explanation

Non-current asset disposal gains and losses -4,465,351.31

Government subsidies included in the current profit and loss (close to the business of the enterprise

Relevant, according to the national unified standard quota or quantitative enjoyment 58,729,589.10

Except for government subsidies received)

Except for effective hedging related to the company's normal business operations

In addition to value-added services, holding transactional financial assets, transactional

Profit and loss from changes in fair value of financial liabilities, and 61,682,842.89

Disposal of transactional financial assets, transactional financial liabilities and

Investment income from available-for-sale financial assets

Other non-operating income and expenses other than the above 13,507,572.48

Less: the amount of income tax impact 23,154,404.86

Minority shareholders' equity impact -1,008,735.58

198

Page 199

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

total 107.308.983.88 -

For the company's non-recurring profit and loss items defined in accordance with the definition of "Announcement of Information Disclosure by Companies Offering Securities to the Public No. 1-Non-recurring Profit and Loss", and the Explanatory Announcement No. 1 of Company Information Disclosure of Development Bank Securities-Non-recurring P & L Items listed in the Non-recurring P & L Items are defined as recurring P & L items and should be Explain the reason.

□ Applicable √ Not applicable

2. Return on net assets and earnings per share

Profit during the reporting period	Weighted average return on ne	t accets	Earnings per share			
	weighted average return on he	t assets	Basic earnings per share (yuan / share) Diluted earning	gs per share (yuan / share)		
Net profit attributable to common shareholders of the company		14.87%	0.5216	0.5164		
After deducting non-recurring gains and losses attributable to the company			0.4600	0.4554		
Common shareholders' net profit			0.1000	0.1331		

Page 200

Zhejiang Hailiang Co., Ltd. 2018 Annual Report

Section XII Documents for Reference

- 1. It bears the signature of the person in charge of the company, the person in charge of accounting work and the person in charge of the accounting organization (person in charge of accounting) and Sealed financial statements.
- 2. The original and public documents of all company documents publicly disclosed on the information disclosure carrier designated by the China Securities Regulatory Commission Report manuscript.
 - 3. The 2018 annual report bearing the signature of the company's legal representative.
 - 4. Other documents for reference.

The above documents are kept in the company's securities investment department for reference.

Zhejiang Hailiang Co., Ltd.

Chairman: Zhu Zhangquan

April 29, 2019