

Our ref: **ATH:20191896**
Your ref:

Direct dial: 03 9321 7851
Direct email: ahudson@rigbycooke.com.au
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18 September 2020

Mr Corey Hawke
Investigations 3
Anti-Dumping Commission
GPO Box 2013
CANBERRA ACT 2601

By Email: investigation3@adcommission.gov.au

Dear Corey,

**M&H Vietnam Trading & Services
Response to Request for Further Information**

We refer to your email of 4 September 2020. We also refer to your email of 9 September 2020 confirming that an extension of time to respond to your request for information to 18 September 2020 had been granted.

We are instructed to respond to your queries as set out below.

1 The Manufacturer of the Goods

1.1 *Are you aware if the manufacturer sells precision pipe and tube to any other customers, domestically or internationally?*

- (a) We are instructed that the manufacturer only provides the goods to M&H's specifications however, it is likely to supply other similar products to other customers.
- (b) M&H does not have specific information in relation to the manufacturer's other customers.

1.2 *Does the manufacturer manufacture goods to varying standards? For example, AS/NZS 1163, TIS 107-2533, JIS G3444, etc?*

- (a) The manufacturer produces M&H's goods to standards JIS G3452 and ASTM A500.

1.3 *Do you purchase precision pipe and tube from any other manufacturers?*

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- (a) M&H does not purchase precision pipe and tube from any other manufacturers.

2 Ordering the goods

2.1 *Please provide further detail on how the order for the goods is placed with the manufacturer. For example, whether this is by email, fax, phone call, etc. Please provide a copy of the email, file note, etc of the order.*

- (a) Please find **enclosed** the following documents:
- (i) Email PO4793-190;
 - (ii) Email PO4825 and 4826-190;
 - (iii) Price quote PO04793-OT190; and
 - (iv) Price quote PO4825 and 4826-OT190.

2.2 *Please provide a copy of any formal contract and/or purchase order between your company and the manufacturer for the goods.*

- (a) Please find **enclosed** the following documents:
- (i) Contract OT 190 PO4793 VN;
 - (ii) Contract OT 190 PO4793 (in English);
 - (iii) Contract OT 190 PO4826 VN; and
 - (iv) Contract OT 190 PO4826 (in English).

2.3 *Please provide a copy of a mill certificate for the goods.*

- (a) Please find **enclosed** the mill certificate as requested.

2.4 *When placing an order:*

- (a) *Do you advise the manufacturer of the standard (for example AS/NZ 1163) required for the goods?*
- (i) We are instructed that M&H requires the goods to be manufactured to standards JIS G3452 and ASTM A500.
- (b) *Do you request any particular packaging for the goods, or otherwise advise that the goods must be packaged suitable for export?*
- (i) The goods are packaged by the manufacturer for export according to M&H's requirements. These requirements match M&H's customer's requirements. In this case the goods:

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[REDACTED]

[CONFIDENTIAL INFORMATION IN RELATION TO PRODUCTION PROCESS]

(c) *Do you otherwise advise the manufacturer that the goods ordered are intended for export?*

(i) M&H advises the manufacturer that the goods are intended for export.

3 Delivery

3.1 *Where are the goods delivered by the manufacturer once produced? To the port of departure, or some other location?*

(a) The goods are stored at the manufacturer's warehouse. They are then loaded by the manufacturer into the carrier's container at the manufacturer's warehouse for transport to the port of departure.

(b) M&H staff inspect the packing process and the loading of the cargo into the container to ensure that the cargo is in good condition. [REDACTED]

[CONFIDENTIAL INFORMATION IN RELATION TO PRODUCTION PROCESS]

3.2 *Who arranges for this delivery?*

(a) M&H arranges the carriage and delivery to the port of departure.

4 Your company role

4.1 *Does your company have a warehouse/location where it stores the goods, prior to shipping? If so, please provide details.*

(a) No, M&H does not store the goods. As discussed above, the goods are stored at the manufacturer's warehouse until they are transported to the port of departure.

(b) As the answer to the above questions was "no", our client's responses to question 4(b) of your email is "not applicable".

4.2 *Does your company repackage the goods prior to delivery to the customer? If so, please provide details.*

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- (a) No. However and as discussed above, M&H does inspect the packing and loading process.

4.3 *Does your company break up quantities of the goods once received from the manufacturer into different sizes/bundles before shipment? For example, after receiving an order for 2MT of the goods, does it break the order down to two lots of 1MT prior to shipping?*

- (a) No. The goods are packaged in the required quantities by the manufacturer.

5 Clarification of previous submissions

5.1 We refer to our previous submissions made on behalf of [REDACTED] [CUSTOMER NAME] and M&H to this Investigation. We note that submissions have been made that M&H provides [REDACTED] [CONFIDENTIAL INFORMATION IN RELATION TO PRODUCTION PROCESS] of the goods.

5.2 We wish to clarify that these [REDACTED] are undertaken by the manufacturer at the direction of M&H, as discussed in further detail above.

If you have any queries or require any further information, please do not hesitate to contact our office.

Yours faithfully

Andrew Hudson
Partner

Encls

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