



**Australian Government**  
**Department of Industry,  
Innovation and Science**

**Anti-Dumping  
Commission**

**Investigation No. 495**

**Steel reinforcing bar**

**Exported to Australia from the Republic of Turkey**

**Meeting with Liberty OneSteel (Newcastle) Pty Ltd**

|                                      |  |
|--------------------------------------|--|
| Location                             | GFG Alliance 161 Collins Street Melbourne Victoria   |
| Date                                 | Thursday 17 January 2019   |
| Liberty OneSteel (Newcastle) Pty Ltd | Senior Trade Measures Manager<br>Market Manager, Steel In Concrete   |
| Anti-Dumping Commission              | Matthew Williams, Case Director<br>Gavin Crooks, Case Manager<br>Terese Barber, Case Officer<br>Corey Hawke, Case Officer<br>Cameron Kennedy, Case Officer |

The visit to Liberty OneSteel (Newcastle) Pty Ltd (Liberty Steel) was conducted for the Australian industry to provide an “Importer Verification Visit Briefing” in order to discuss the nature of the Australian market and arrangements between importers and Australian customers.

The following is a summary of matters discussed:

- Overview of price and volume negotiation, the potential role of rebates;
- rebates paid by exporters to Australian importers and rebates paid by Australian importers to Australian customer;
- price quotation evidence and volume estimations;
- Liberty Steel noted that in some instances volume and prices credits may be relevant to determined export price;
- the displacement of Asian suppliers by Turkish suppliers in the Australian market for steel reinforcing bar (rebar);
- conversion of theoretical weight to actual weight;
- exclusivity arrangements with Australian importers;
- constraints regarding change of supplier, particularly with regard to rebar in coil spooled form.