



IMPORTER QUESTIONNAIRE

FORMULATED GLYPHOSATE EXPORTED TO AUSTRALIA FROM THE PEOPLE'S REPUBLIC OF CHINA

This questionnaire seeks information in relation to your imports and sales of formulated glyphosate exported to Australia from the People's Republic of China (China).

This information will be used to assist in determining export prices and non-injurious prices, to construct the Australian market for the goods, and in the assessment of the applicant's injury claims.

The attached Australian Customs Dumping Notice No 2012/05 provides details of the goods under consideration, the application and the investigation procedures.

Part A	Company and overseas supplier information	Return as quickly as possible but no later than Monday 13 February 2012
Part B	Imports and forward orders	Return as soon as possible after receiving Customs and Border Protection's detailed spreadsheets but no later than Monday 27 February 2012
Part C	Sales and expenses	

Return address

Mail:

Director, Operations 2

International Trade Remedies Branch

Australian Customs Service 5 Constitution Avenue CANBERRA ACT 2600

Facsimile:

(02) 6275 6990

E-mail:

tmops2@customs.gov.au

Titan Ag Pty Ltd: Non-Confidential

Part A – Company and overseas supplier information

A.1 Your company

Company Name	Titan Ag Pty Ltd	
ABN:	57 122 081 574	
Contact name:	Andrew Ericsson and Martin Cayzer	
Position:	Directors	
Mailing address:	PO Box 1640	
	Mona Vale NSW 2103	
Telephone:	(02) 9999 6655	
Facsimile:	(02) 9999 0483	
E-mail address:	andrew@titanag.com.au and martin@titanag.com.au	

Provide details on the ownership of your company and major shareholders:

Majority shareholders are Andrew Ericsson and Martin Cayzer.

Describe the role of your company in the Australian market for formulated glyphosate – for example, buying or selling agent, importer/distributor, importer/wholesaler, importer/retailer or importer/enduser.

Titan Ag is a manufacturer of Agricultural chemicals for the Australian market. Titan Ag has it's own brand of products with currently 83x APVMA registrations as of the 7th Feb 2012. Titan has an exclusive distribution supply agreement with Elders Limited. Titan Ag is a 3th party manufacturer and distributor of it's products in the Australian market who sells to Elders Limited as the retailer of our products to the end customer.

At what level of trade is each of your customers – for example, distributor, wholesaler, retailer or enduser?

Customer	Level of trade
Elders Limited – 100% of our business	Retailer
	
	



A.2 Your overseas supplier(s) of the goods under consideration

Please complete the below information for each of your overseas supplier/s of formulated glyphosate (using a new box for each supplier).

If you source formulated glyphosate from a country other than China, please provide details of the supplier(s) of these imported formulated glyphosate.

Commodity:	Formulated glyphosate
Supplier name:	Confidential
Is the supplier	
the	
manufacturer?	
If 'no', please	
also answer	
question A.3 in	
relation to this	
supplier.	
Finish(es)	
supplied:	
Country of	
origin:	
Contact name:	
Position:	
Mailing address:	
Telephone:	
Facsimile:	
E-mail address:	

PUBLIC	
FILE 7	

A.3 Overseas manufacturer(s) of the goods under investigation

If the supplier(s) listed in your response to question A.2 above is not the manufacturer of the formulated glyphosate supplied, please complete the below for each manufacturer of the formulated glyphosate supplied (using a new box for each supplier).

Commodity:	Formulated glyphosate
Supplier name	Confidential
(from A.2):	
Manufacturer	
name:	
Country of	
origin:	
Manufacturer	
contact name:	
Position:	
Mailing address:	
Telephone:	
Facsimile:	
E-mail address:	

A.4 Timing of proposed visit by Customs and Border Protection

Customs and Border Protection would like to commence visits to importers to verify the data submitted within import questionnaire responses and discuss the investigation as soon as possible.

Can you please advise what dates are suitable to your company for this visit?

Please note that it may be helpful to consider the availability of key staff, such as your accountant, purchasing officer or sales staff.

The key personnel of Titan Ag being Andrew Ericsson and Martin Cayzer will be in China from March $5^{th} - 14^{th}$. The week of Feb $27^{th} - March \, 2^{nd}$ (or earlier than this week is even better) will suit subject to confirmation or subsequently the week starting March 19^{th} 2012.

Address for proposed visit (the address at which your accounting records are held):

Street address:	Princes Street Marina	
	Suite 15 / 16 Princes Street Newport NSW 2106	
Telephone:	(02) 9999 6655	
Facsimile:	(02) 9999 0483	