



Australian Government
**Australian Customs and
Border Protection Service**

INVESTIGATION INTO HOLLOW STRUCTURAL SECTIONS (HSS)

RECORD OF MEETING

CUSTOMS AND BORDER PROTECTION AND ORRCON OPERATIONS

Date: Wednesday 2 May 2012

Attendees:

Orrcon Operations Pty Ltd

David Cahill
Chief Financial Officer

Jeff McEvoy
Manager – International Supply

Customs and Border Protection

Geoff Gleeson
Director, Operations 3

Michelle Gibson
Manager, Operations 3

Jo Schultz
Graduate Trainee, Operations 3

Discussed:

Hot Dipped Galvanised Pipe

- Orrcon Operations Pty Ltd (Orrcon) provided their estimate of the size of the Australian market for air blown and straightened hot dipped galvanised pipe (HDGP) and advised that currently there is no domestic manufacturing capacity.
- The end uses for HDGP and their specific requirements were discussed.
- Orrcon discussed the differences between HDGP and pre-gal (Supagal and Allgal) including suitability for various end uses.
- Batch galvanising of black pipe and the suitability of this product for specific end uses was discussed, with Orrcon stating that generally the market does not accept outsourced batch galvanising as a substitute for HDGP that is air-blown and straightened.

Large RHS

- Orrcon advised it manufactures RHS up to 125mm x 125mm x 6mm and up to 150mm x 100mm x 6mm.

- Referring to OneSteel Australian Tube Mills Pty Ltd (ATM)'s product availability guide, Orrcon noted that ATM cannot produce oiled coatings on HSS and only produce RHS up to 100mm squared in up to thicknesses not greater than 6mm.

Impact of a decision to impose final measures

- Orrcon commented that Customs and Border Protection should take into consideration the requirement for businesses to continue operating throughout the investigation, including continuing to place import orders.
- If a decision was made by the Minister to put measures on HDG, Orrcon consider that importers would find alternate supply chains within a short time period.