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Australian Government
Department of Industry,
Science and Resources

**Anti-Dumping
Commission**

Australian Industry Member Questionnaire

Case number: 691

Product: Aluminium windows and doors

From: The People's Republic of China

Investigation period: 1 July 2025 to 30 June 2025

Response due by: 27 January 2026

Email enquiries to: investigations1@adcommission.gov.au

Anti-Dumping Commission website: www.adcommission.gov.au

Responses to the exporter questionnaire must be submitted via SIGBOX. Please contact the commission on the above email address to request access to SIGBOX.

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Why you are receiving this questionnaire?

The Anti-Dumping Commission (the commission) is investigating whether aluminium windows and doors (AWD, the goods) exported to Australia from the People's Republic of China have been exported at dumped and subsidised prices and whether these exports have caused material injury to the Australian industry. The investigation was initiated after a joint application from Ventora Group Pty Ltd and the Australian Glass and Windows Association.

The initiation notice ([ADN 2025/115](#)) on the commission's electronic public record (EPR) for the investigation provides details of the goods under consideration, the application, and the investigation procedures. This notice and other public documents relating to the investigation can be accessed at: [EPR 691](#)

The commission collects and uses information in accordance with its [collection and use of information policy](#). If you have any questions about this questionnaire, please respond by return email to investigations1@adcommission.gov.au.

What happens if you do not respond to this questionnaire?

Your company is identified as an Australian producer of AWD. The commission is seeking input from your company as a manufacturer of AWD to inform its better inform its investigation of the claims made by the applicants, understanding of the dynamics of the Australian market and the factors that may be impacting the economic condition of the Australian industry producing AWD.

You do not have to complete the questionnaire. However, your insights and participation is greatly valued.

While the commission is seeking a response to all questions in the questionnaire, you may choose to answer only some of the questions, or alternatively you may wish to lodge a submission to the commission outlining your views on relevant aspects of the investigation. Information on how to lodge a submission.

Submitting a response to the questionnaire.

Responses to the questionnaire should be lodged by email listed on the cover page. In submitting the response to the questionnaire, you must answer all questions and include attachments, where relevant.

GOODS UNDER CONSIDERATION

The goods under consideration (the goods) i.e. the goods exported to Australia, allegedly at dumped and subsidised prices are:

Aluminium windows and doors, whether fully or partially assembled, including their frames, panels, and sashes, with or without glass, whether or not thermally broken, whether or not including hardware, up to the following dimensions:

- *for window assemblies or partial assemblies (including window frames, panels and sashes), up to and including 3.0 metres high and up to and including 4.0 metres wide; and*
- *for door assemblies or partial assemblies (including door frames, panels and sashes), up to and including 3.0 metres high and up to and including 7.0 metres wide.*

Further Information

“Fully assembled” refers to a complete window or door unit in which all frames and the applicable panels and/or sash are joined together to form a complete and functional window or door assembly, whether or not glazed, whether or not thermally broken, whether or not including hardware.

“Partially assembled” refers to a fabricated aluminium frame, panel, or sash assembly that is supplied individually or connected to other frame, panel, or sash assemblies, where the combination does not yet form a complete window or door unit, whether or not glazed, whether or not thermally broken, whether or not including hardware.

Exclusions

Excluded are curtain wall products.

SECTION A COMPANY AND LOCATION

A Company representative and location

1. Please nominate a contact person within your company:

Name: Jamie Brooks
Position in the company: Director
Telephone: 0408 037 264
E-mail address: jamie@lga-wa.com.au

2. If you have appointed a representative, provide their contact details:

Name: Clinton Skeoch
Address: Suite 1, Level 1, Building 1/20 Bridge St, Pymble NSW 2073
Telephone: 02 9498 2768
E-mail address: CEO@AGWA.COM.AU

In nominating a representative, you are granting authority to the commission to discuss matters relating to the case with the nominated representative, including your company's confidential information.

3. Do you authorise the commission to respond to limited enquiries from the Australian Glass and Windows Association (AGWA) regarding your company's participation in the investigation, such as confirming engagement or providing general progress updates? This authority does not extend to accessing or discussing any confidential information relating to your company (if you have appointed the AGWA as your representative in question 2, please mark "not applicable")

Not Applicable.

4. Please provide the location of your company's production plant manufacturing aluminium windows and doors
11 Wallis Road, Bunbury, Western Australia 6230

5. What is the legal name of your business?

LGA (WA) Pty Ltd

6. Does your company trade under a different name and/or brand? If yes, provide details.

LGA

7. Was your company ever known by a different legal and/or trading name? If yes, provide details.

Leschenault Glass and Aluminium

8. What is the overall nature of your company's business? Include details of the products that your company manufactures and sells and the market your company sells into.

LGA (WA) Pty Ltd is a family-owned and operated business with over 30 years of experience servicing the Southwest of Western Australia. Our core expertise lies in aluminium commercial glazing, delivering high-quality solutions for both small and large-scale projects across the state.

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We work closely with builders, architects, and developers to provide tailored window, door and glazing systems that meet the demands of modern commercial construction, ensuring durability, compliance, and aesthetic appeal.

While commercial projects form the backbone of our operations, we also recognise the importance of residential and specialised applications. To meet these needs, we offer a comprehensive range of premium window and door products designed for energy efficiency, safety, and style. Our residential solutions include double glazing, bushfire-rated security screens, electronically operated louvres, and bespoke glazing services such as mirrors and splashbacks. These offerings allow us to bring the same level of quality and innovation to homes as we do to commercial spaces.

Our product portfolio spans an extensive selection of windows and doors, including awning, sliding, fixed, bifold, double-hung, louvre, and sashless windows, as well as sliding, stacking, French, and bifold doors. Each product is engineered to deliver superior performance and design flexibility, catering to diverse architectural requirements. Whether it's creating expansive glass façades for commercial developments or enhancing residential living spaces with modern, functional designs, we pride ourselves on delivering solutions that combine practicality with visual impact.

By maintaining a strong presence in both commercial and residential markets, LGA (WA) Pty Ltd ensures that our clients benefit from decades of expertise, a commitment to quality, and a deep understanding of glazing innovation. Our goal is to support Western Australia's building industry with products and services that meet the highest standards of performance and design.

SECTION B PRODUCTION OF LIKE GOODS

B-1 Production

1. The goods the subject of the application (the goods) are:

Aluminium windows and doors, whether fully or partially assembled, including their frames, panels, and sashes, with or without glass, whether or not thermally broken, whether or not including hardware, up to the following dimensions:

- for window assemblies or partial assemblies (including window frames, panels and sashes), up to and including 3.0 metres high and up to and including 4.0 metres wide; and*
- for door assemblies or partial assemblies (including door frames, panels and sashes), up to and including 3.0 metres high and up to and including 7.0 metres wide.*

Further Information

- “Fully assembled” refers to a complete window or door unit in which all frames and the applicable panels and/or sash are joined together to form a complete and functional window or door assembly, whether or not glazed, whether or not thermally broken, whether or not including hardware.
- “Partially assembled” refers to a fabricated aluminium frame, panel, or sash assembly that is supplied individually or connected to other frame, panel, or sash assemblies, where the combination does not yet form a complete window or door unit, whether or not glazed, whether or not thermally broken, whether or not including hardware.

Exclusions

Excluded are curtain wall products.

2. Please detail the products you produce as described in the above goods description. It may also be useful for you to provide a product brochure or catalogue.

Our company manufactures and supplies aluminium windows and doors, all sold as complete, fully assembled units. While our standard offering is fully assembled windows and doors, we recognise that freight constraints and site safety lifting limits can make transport and installation challenging. For these situations, windows and doors can be site-assembled or glazed on-site, ensuring flexibility without compromising quality or compliance.

The introduction of stricter requirements under the National Construction Code (NCC) and the push for higher building performance standards are driving a relatively new but noticeable rise in the use of thermally broken systems and high-performance glazing across the South West of WA. Builders and designers are increasingly prioritising energy efficiency and thermal comfort, making advanced glazing solutions essential for compliance and sustainability. This trend reflects a broader industry shift towards reducing energy consumption and improving occupant comfort in both residential and commercial projects.

In terms of our product range, we offer:

Windows:

Awning Windows

Casement Windows

Sliding Windows

Fixed Windows

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Bifold Windows
Double Hung Windows
Louvre Windows
Sashless Windows

Doors:
Sliding Doors
Stacking Doors
French Doors
Bifold Doors
Residential and Commercial Entrance Solutions.

Across the board, we have products that are designed for both commercial and residential applications, combining durability, performance, energy efficiency, and modern aesthetics. Whether delivered fully assembled or assembled on-site, we ensure every solution meets the highest standards for performance and safety.

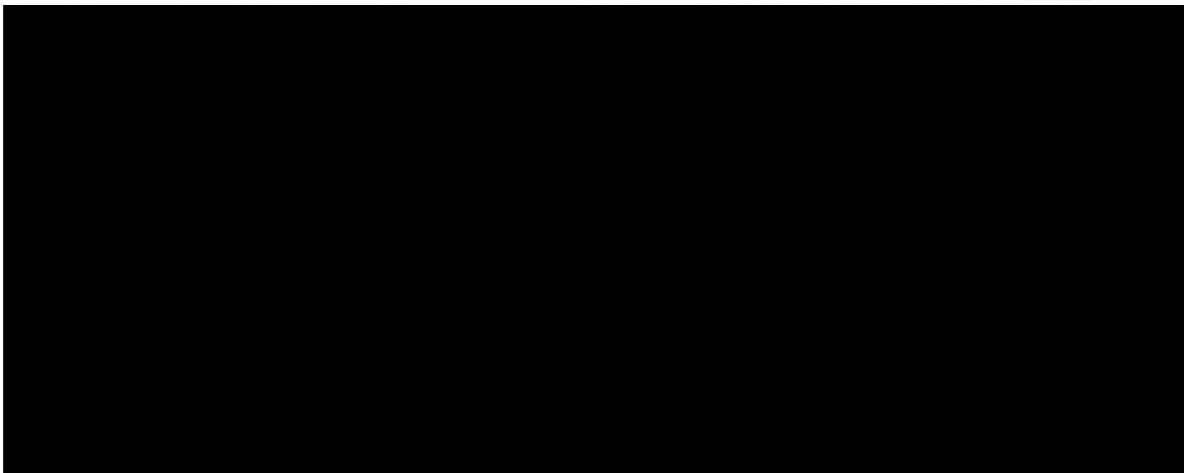
Confidential Supplier Detail _____



3. Please list the main raw material inputs and provide the source of those supplies, both locally sourced and imported.

As a proud Western Australian window company with over 30 years in business we choose to support local companies and supply partners wherever possible:

Confidential Supplier Detail _____



These sourcing decisions are guided by a commitment to meeting Australian Standards while balancing the challenge of staying competitive in a market increasingly impacted by unfairly priced imported products.

B-2 Products in the Australian market

4. In relation to the Australian market for AWD, please outline:

- sources of demand for AWD

For our business, there are several key markets, each of which has unique drivers, needs and requirements. While the business has evolved over the last 30 years, in recent times we tend to

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supply mainly Low to mid-rise commercial/multi-res market and the architectural builder markets for new homes, as well as higher-end alteration and addition work.

- causes of demand variability (e.g. seasonal fluctuations, factors contributing to overall market growth or decline, government regulation, or developments in technology affecting either demand or production)

Demand variability in the WA window and glazing industry is influenced by several interconnected factors. Economic and housing market conditions play a major role. Interest rates, housing affordability, and urbanisation trends directly impact building activity. When housing approvals and large-scale developments increase, demand for windows and doors rises accordingly. Conversely, during economic downturns or periods of high inflation, discretionary spending on renovations and premium products declines. Exchange rate fluctuations and the presence of dumped imported products also affect competitiveness, creating additional pressure on local manufacturers.

Government regulation is another significant driver of demand shifts. Updates to the National Construction Code (NCC), particularly the adoption of 7-star energy efficiency standards, while new ones over here are leading to increased demand for high-performance glazing and thermally broken systems. Compliance requirements under AS 2047 and AS 1288 further push builders and homeowners towards certified products. Additionally, government investment in infrastructure projects such as schools and hospitals, as well as stimulus measures and planning reforms, can create spikes in demand across both commercial and residential segments.

In WA we are also strongly influenced by the state's mining sector, which drives significant investment and employment. The resources industry not only fuels economic growth but also shapes housing demand, particularly in the South West and coastal regions. Many FIFO (fly-in fly-out) workers and, indeed, retirees are increasingly choosing the area around the LGA home, creating steady demand for residential construction and renovation as well as supporting infrastructure. This trend supports ongoing requirements for high-quality windows, doors, and glazing systems, as suppliers adapt to meet the needs of a growing population seeking modern, energy-efficient homes in lifestyle-focused communities.

Broader market growth and demographic trends also contribute to variability. Population growth, immigration, and urban renewal projects fuel demand for new housing and commercial spaces, while rising energy costs and sustainability targets encourage the adoption of energy-efficient products. For a business that has operated in the Southwest for over 30 years, we have constantly kept an eye on what we need to do to survive and thrive; however, the relatively recent arrival of low-cost imports is proving challenging. The increased competition from imported products—often priced significantly below normal cost levels—can suppress our demand and create significant pricing and business pressures.

- the presence of market segmentation, such as geographic or product segmentation, or market segmentation relating to different end uses of

The Western Australian market for aluminium windows and doors has its own unique characteristics shaped by our climate, geography, and builders. Unlike the eastern states, WA is still dominated by detached housing, but we're seeing more medium-density developments coming through. Mining continues to play a big role in housing demand, with over 40 FIFO flights a week bringing workers who want quality homes in lifestyle areas in the south west.

Traditionally, WA homes have been single-storey and double brick, often requiring site glazing after the frames have been installed; however, things are changing. Skills shortages, rising brick prices, and transport costs to the Southwest are pushing builders towards lighter-weight construction. This shift means higher-performing window systems with better U-values are becoming essential. New homes and renovations often feature big openings for natural light and ventilation, so sliding and stacking doors, along with large fixed and operable windows, are

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in high demand—especially for second and third home buyers. In coastal and bushfire-prone areas, compliance drives the need for bushfire-rated products and corrosion-resistant finishes. At the same time, cooler southern climates and NCC energy efficiency rules are increasing demand for thermally broken frames and performance glazing, particularly as lighter-weight construction approaches with less thermal mass become more common.

On the commercial side, we do all manner of work, but predominantly aged care facilities, schools, shops, hospitality venues and government buildings, where requirements often go even further, requiring specific acoustic performance, façade structural integrity, and energy standards to be all critical. From a product perspective, we balance cost and performance for these projects while still delivering bespoke architectural designs for the growing homes market. After 30 years in the South West, we've learned how to adapt and stay ahead of these changes, making sure our customers get the right solution for their build.

The Western Australian market for aluminium windows and doors (AWD) reflects unique regional characteristics shaped by climate, geography, and building styles. Unlike the eastern states, WA's residential demand housing dominates alongside a growing number of medium-density developments. Mining-driven economic activity also influences housing patterns, with over 40 direct flights a week, FIFO workers fuelling demand for high-quality homes in lifestyle regions such as Busselton and Margaret River.

- the way in which the imported and Australian-manufactured AWD compete

Imported aluminium windows and doors compete mainly on price, but for us, value goes well beyond that. Compliance is a big part of what sets Western Australian-made products apart. When we supply windows and doors, we guarantee they meet Australian Standards like AS 2047 and AS 1288 and comply with NCC energy efficiency requirements, and we have a 30-year history in supporting our builders to create amazing buildings. That gives builders confidence and takes away the risk of failing inspections—something that can cost a lot more than any upfront saving.

Another big difference is customisation. We can give our customers exactly what they need—sizes, finishes, glazing options—tailored to their project. Imported products are often don't match that level of flexibility. Depending on the project needs, performance and innovation matter too, we offer thermally broken frames, low-E glass, and acoustic-rated systems that meet 7-star energy targets. While some imports claim compliance, the depth and accuracy of those claims, not to mention the lack of warranted installation details, can make that questionable.

For us, speed and three decades of proven reliability are also key advantages. We can turn jobs around quickly, make changes if needed, and deliver on time. Imports rely on long shipping cycles, and as we saw during COVID, that can blow out lead times and create uncertainty. On top of that, we provide technical support, product education with architects through our suppliers, and proper documentation, which makes life easier for builders and building owners. After-sales service and warranties give customers peace of mind, and the fact that our products are Australian-made reinforces trust and supports local jobs.

One of the most significant advantages we have over importers is our team of trained, experienced glaziers, tradespeople, and seasoned installers. It's not just about supplying compliant products—it's about delivering complete window and door systems that work seamlessly with the building envelope. Our trades understand how to integrate sub-sills, drainage solutions, and flashing to protect the building and façade, which is critical in Western Australia's harsh conditions. Especially when strong southern weather systems roll up from the Antarctic, proper detailing ensures water is managed effectively, and the building remains secure and resilient. This level of expertise and attention to detail simply can't be matched by imported products shipped in without local knowledge or skilled installation.



- any other factors influencing competition within the Australian market for AWD.

Outside of unfairly low pricing, the biggest issues influencing competition in the Australian aluminium window and door market come down to compliance and integrity. When building certifiers don't rigorously check products against AS 2047 and NCC requirements, it undermines businesses like ours that invest heavily in proper testing and certification. Non-compliant products can slip through unchecked, creating serious risks for builders and homeowners and businesses like ours that have to compete by doing the right thing.

While related to the above, we believe we are seeing issues with partial compliance or non-conforming compliance from some overseas manufacturers. Where they often certify only one or two products—usually smaller sizes that perform well—and then use those certificates to claim compliance for an entire range. In reality, many of the products being installed haven't been tested for wind load, water penetration, or energy efficiency to Australian requirements. This creates a false sense of security and disadvantages Australian manufacturers who test every system and rigorously design and engineer every configuration to ensure fit-for-purpose outcomes.

All of this makes it harder for businesses that do the right thing, but it also reinforces why we stick to proper testing, certification, and quality. In the long run, trust and performance matter far more than cutting corners.

5. In relation to the range of AWD offered for sale in the Australian market, please outline:

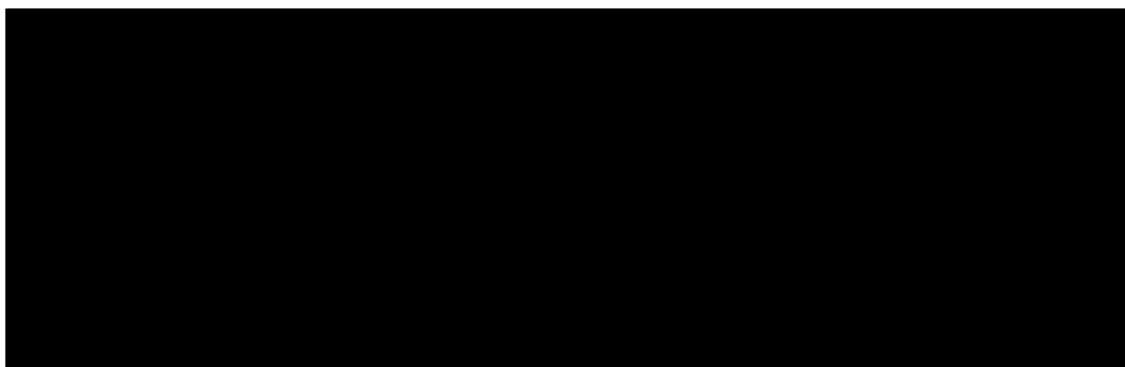
- sources and availability of supply

Most of the aluminium windows and doors sold in Regional Western Australia come from local manufacturers like us. We work with established supply chains for extrusions, glass, and hardware out of Perth-based businesses, which means product availability is generally stable. One of the big advantages of Australian-made manufacturing is shorter lead times and the ability to respond quickly to custom orders or urgent project requirements. If a builder needs something changed or delivered fast, we can make it happen.

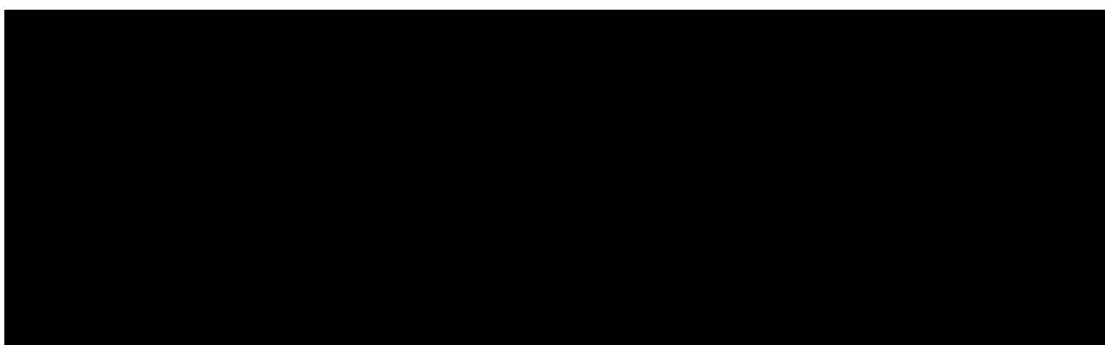
Increasingly, however, we are seeing imports becoming more common, mainly from China and occasionally from other regions.

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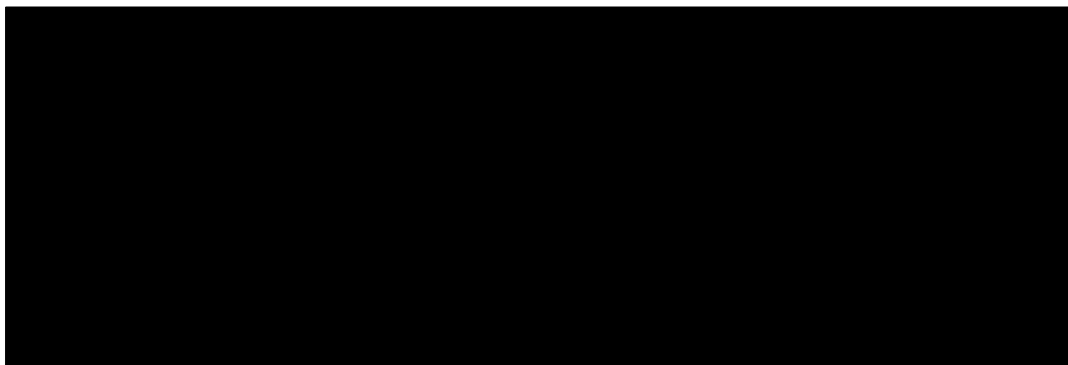




Confidential Product Outline



Confidential Product Outline



Often, additional value-added features offered by importers can make imports look attractive on paper, but it's important to remember that quality, compliance, certification, and proper installation are what really matter in the long run. That's where local manufacturers like us have the advantage—we know the standards, we know the conditions, and we deliver products that are fit for purpose.

- any actual or perceived quality differences between Australian manufactured and overseas supplied goods

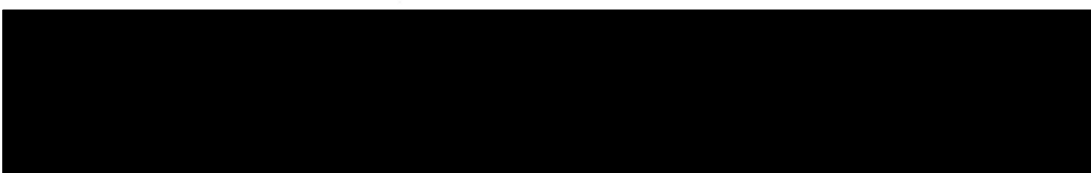
Australian-made aluminium windows and doors have always been seen as top quality because of the strict compliance testing and the way they're designed to suit our conditions. Local

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products use premium-grade aluminium, durable powder coating, and hardware that can handle Australia's climate. Our glazing systems are certified for human impact, IGU performance, AS 2047 water penetration, AFRC energy ratings, and meet all NCC requirements. That gives builders peace of mind that what they're installing is fit for purpose.

Overseas products can be a mixed bag. The old view that imports are poor quality is still true in some cases, but things are changing. Many overseas suppliers are lifting their game, copying Australian and even high-end European designs, and offering them at unfair and significant discounts. On the surface, they look good, but the real challenge is knowing what you're getting. Compliance transparency is often unclear—whether it's AS 2047 traceability, the quality of the powder coating, or the durability of the hardware.

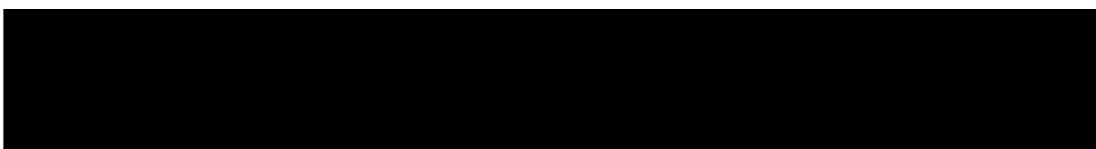
Confidential Market Statement



- any actual or perceived price differences between Australian manufactured and overseas supplied goods.

While there are occasional cases where imported products match local specifications and pricing, this is rare. More often, we see imports coming in at prices that seem unsustainable and well below what you'd expect based on the basic material cost structure for aluminium windows and doors. On top of that, many of these products are offered with performance levels that go far beyond minimum compliance—especially in areas like energy efficiency—yet there's little or no extra cost attached to those upgrades.

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6. In the **last five years**, have there been any notable changes in:

- consumer preferences for the goods, (e.g. new products within the goods description, new substitute products, preference for Australian produced over imported goods)

Over the last five years, we've seen a growing shift in what customers want. Energy efficiency has gained momentum mainly because of changes to the National Construction Code (NCC) and the move to 7-star energy ratings. A lot of this demand is compliance-driven, but we're also noticing more awareness from homeowners about thermal comfort. People want homes that feel better to live in and perform well year-round.

Another trend is in design preferences. With strong property price growth and an ageing, affluent baby boomer market, we're seeing more investment in high-end architectural features. Large-span products like big sliding or stacking doors are now common in second, third, and even fourth homes. These aren't just functional—they're lifestyle choices, creating open spaces and connecting indoor and outdoor living. Customers are willing to pay for quality and performance, and that's where we focus our efforts.

- availability of supply to the Australian market (e.g. new participants)

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The market has seen new participants, particularly from importing manufacturers and agents who have become more prevalent. With many manufacturers now offering custom project-based solutions, increasing unsustainable competitive price pressure on local manufacturers.

- ability of Australian industry to supply (e.g. product range, timeliness, limits on production capacity)

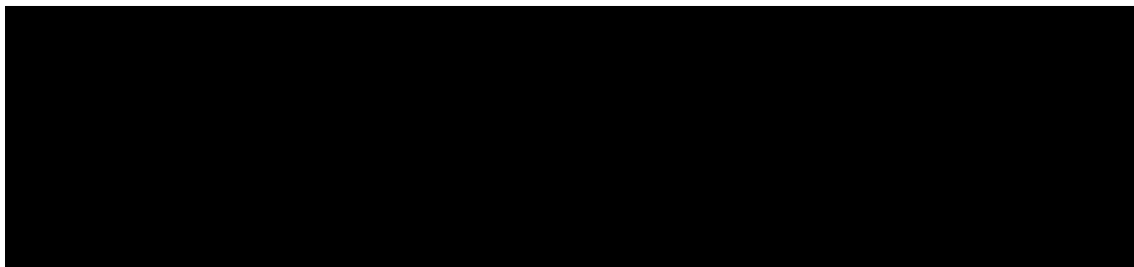
Australia has a well-established fabrication capacity offering a full suite of products required by the market. The networks of local fabricators in WA are supported by a considerable number of extruders, system designers, glass processors and hardware suppliers capable of supplying the full range of fabricator needs. This critical mass supports innovation, tailored compliant products and timely delivery of compliant products and outcomes.

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- demand for the goods (e.g. increased construction and/or industrial activity)

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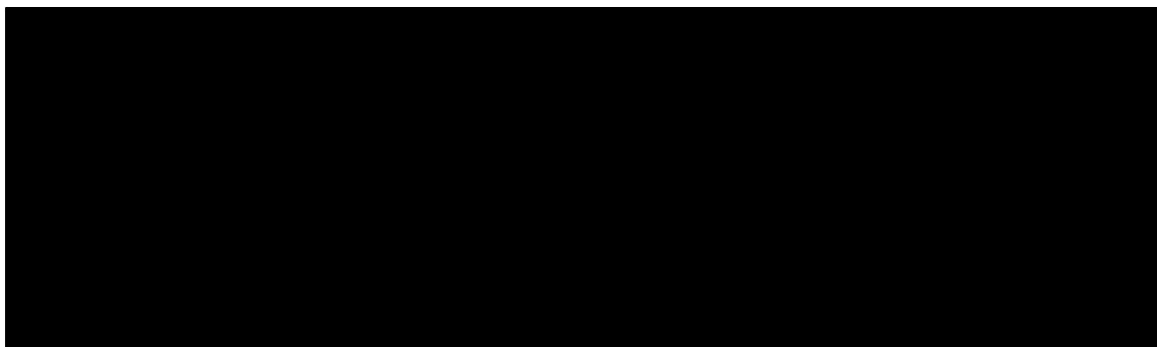
- conditions of competition for the goods.

Competition has intensified, particularly in our commercial and multi-residential markets, due to: Unsustainable low-price imported products that are setting new price.

7. Considering your responses to Q6 above, how have these changes impacted your business, specifically in the period from FY2022 to FY2025?

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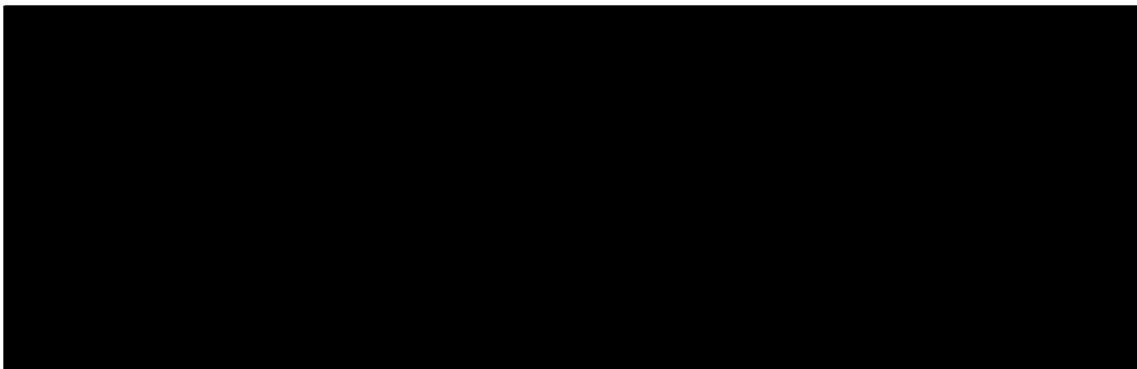


8. Do you anticipate any changes to the Australian market for AWD in the **next five years**? In your response, please comment on:

- the short and medium-term outlook for the Australian industry

Looking ahead, the next five years for the regional Western Australian aluminium window and door fabricators will be tough unless things change.

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- any anticipated changes to demand and/or supply

Residential building looks set to stay strong, especially in multi-residential projects, and we're seeing more homeowners wanting to make the South West their home. Renovation and replacement work is also growing as people upgrade older properties to suit modern living and energy standards.

On the commercial side, demand might move up and down, but the trend is towards more low-to mid-rise developments and mixed-use projects. A big driver here is the ageing baby boomer market, with more need for aged care facilities and easy-maintenance homes.

The biggest challenge will still be cost. Price pressure is intense, and if anti-dumping measures aren't enforced properly, it will keep pushing the market in the wrong direction.

- any anticipated changes to the conditions of the Australian market for AWD

The biggest change factor is whether the government will support dumping measures.

9. Who do you consider to be the price leader for AWD in the Australian market?
Imported Chinese Windows.

C Goods produced and sold by your company

10. Are the goods generally sold as individual items (i.e. singular window or singular door) or on a project/tender basis?

97% of what we sell is sold on a job or project basis; rarely would we sell a single window or door. Sometimes we may get an enquiry for a single sliding/stacker/bifold door as part of a small replacement or extension, but most of the time it is for a job lot for a partial or complete house renovation, or a new house or multi-residential/commercial build.

11. Explain how the selling prices of the goods are determined.

Our pricing starts with a cost-up approach. The biggest inputs are aluminium extrusions and glass, which we source from trusted local suppliers. Costs vary depending on the materials, but the reality is that aluminium pricing in Australia is tied to global markets.

The London Metal Exchange (LME) sets the benchmark for raw aluminium, and when those prices move because of supply and demand, energy costs, or global events, we can feel it straight away. Those increases flow through to extrusion costs, fabrication, and eventually the price of the finished product.

Glass is similar. Since Australia no longer makes float glass, our processing partners who make our IGU'S and process the bulk glass in Perth purchase their glass from large float glass manufacturers in Asia, the Middle East, and Europe.

Imported finished products often have structural cost advantages. They benefit from integrated supply chains and, I would imagine, some type of subsidies overseas. That's why we're seeing prices that don't line up with the real cost of aluminium and glass. Our pricing model factors in overheads, labour, and compliance, and we apply a margin to keep the business sustainable.

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12. Please rank the following factors in terms of their influence on your pricing decisions, with the most important factor ranked first (1) and the least (13) important factor ranked last.

1- Competitors' prices

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- 11 Purchase price of raw materials
- 6 Cost to make and sell the goods
- 12 Level of inventory
- 7 Value of the order
- 8 Volume of the order
- 9 Value of forward orders
- 10 Volume of forward orders
- 4 Customer relationship management
- 3 Supplier relationship management
- 2 Desired profit
- 5 Brand attributes

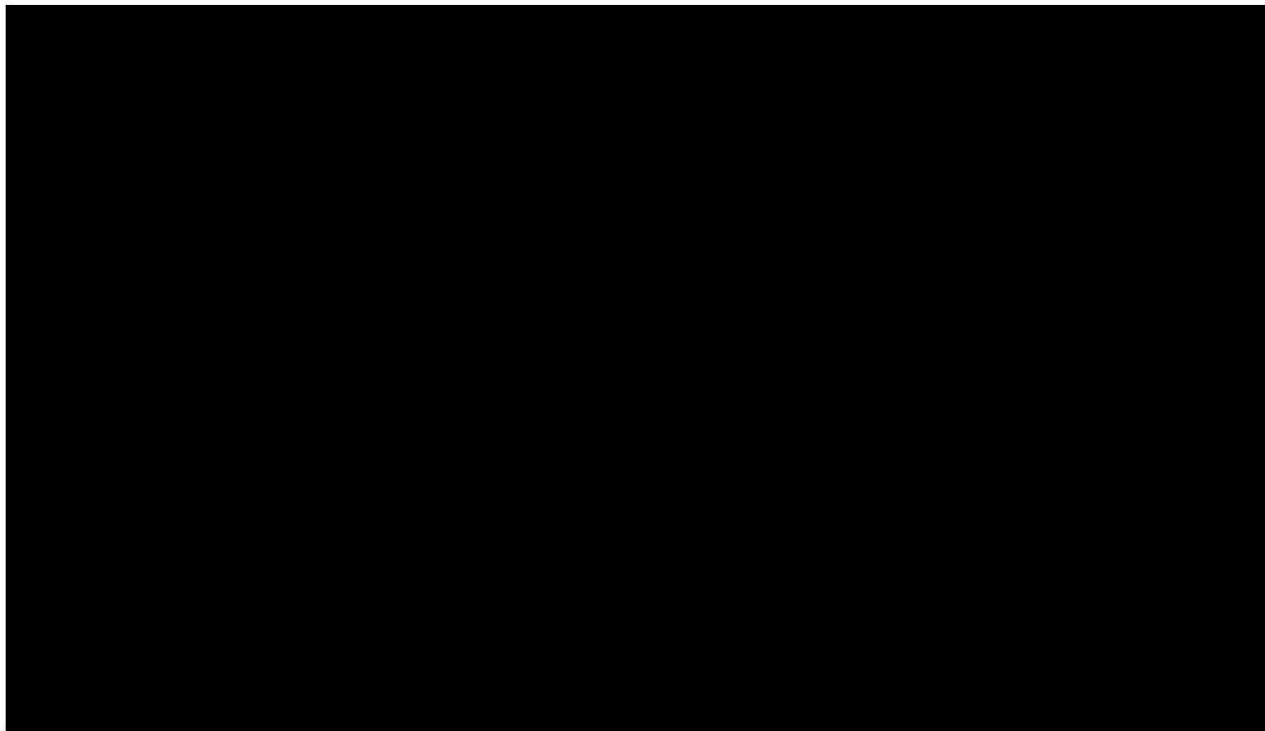
D Additional information or comments

Please add any comments in relation to the investigation, particularly in relation to the applicant's claims of injury caused by allegedly dumped and subsidised imports from China?

LGA has been part of the Southwest community for over 31 years.

We're a family-owned business with a strong reputation and a team of 25 loyal staff—many of whom have been with us their entire working lives. Now, the second generation of our family is stepping in to carry on that legacy, and we're proud of what we've built: a trusted name in glazing and a commitment to doing things the right way, but that is being undermined. In just the last six months, we have lost three sizeable jobs to unfairly priced imported products. We don't mind competition; health competitions make us better, and that's why our business is what it is today, but the competition has to be fair.

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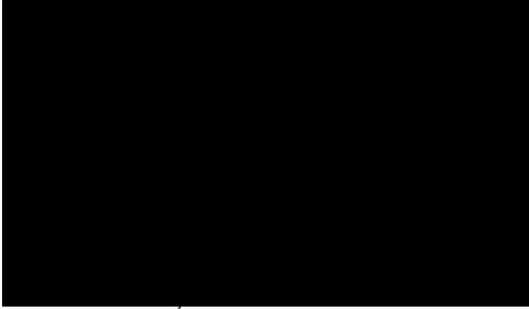


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E Certification

The information supplied in this questionnaire is complete and correct to the best of my knowledge:

The information supplied in this questionnaire is complete and correct to the best of



Date: 22/1/2026.