



Australian Government
Department of Industry,
Science and Resources

OFFICIAL: Sensitive

**Anti-Dumping
Commission**

Australian Industry Member Questionnaire

Case number: 691

Product: Aluminium windows and doors

From: The People's Republic of China

Investigation period: 1 July 2025 to 30 June 2025

Response due by: 27/1

Email enquiries to: investigations1@adcommission.gov.au

Anti-Dumping Commission website: www.adcommission.gov.au

Responses to the exporter questionnaire must be submitted via SIGBOX. Please contact the commission on the above email address to request access to SIGBOX.

TABLE OF CONTENTS

TABLE OF CONTENTS.....	2
GOODS UNDER CONSIDERATION	4
SECTION A COMPANY AND LOCATION	5
A COMPANY REPRESENTATIVE AND LOCATION	5
SECTION B PRODUCTION OF LIKE GOODS	7
B-1 PRODUCTION	7
B-2 PRODUCTS IN THE AUSTRALIAN MARKET	8
C GOODS PRODUCED AND SOLD BY YOUR COMPANY	14
D ADDITIONAL INFORMATION OR COMMENTS.....	16
E CERTIFICATION	16
SIGNATURE:	16
NAME:	16
POSITION:	16
CONTACT NUMBER:	16
DATE:.....	16

Why you are receiving this questionnaire?

The Anti-Dumping Commission (the commission) is investigating whether aluminium windows and doors (AWD, the goods) exported to Australia from the People's Republic of China have been exported at dumped and subsidised prices and whether these exports have caused material injury to the Australian industry. The investigation was initiated after a joint application from Ventora Group Pty Ltd and the Australian Glass and Windows Association.

The initiation notice ([ADN 2025/115](#)) on the commission's electronic public record (EPR) for the investigation provides details of the goods under consideration, the application, and the investigation procedures. This notice and other public documents relating to the investigation can be accessed at: [EPR 691](#)

The commission collects and uses information in accordance with its [collection and use of information policy](#). If you have any questions about this questionnaire, please respond by return email to investigations1@adcommission.gov.au.

What happens if you do not respond to this questionnaire?

Your company is identified as an Australian producer of AWD. The commission is seeking input from your company as a manufacturer of AWD to inform its better inform its investigation of the claims made by the applicants, understanding of the dynamics of the Australian market and the factors that may be impacting the economic condition of the Australian industry producing AWD.

You do not have to complete the questionnaire. However, your insights and participation is greatly valued.

While the commission is seeking a response to all questions in the questionnaire, you may choose to answer only some of the questions, or alternatively you may wish to lodge a submission to the commission outlining your views on relevant aspects of the investigation. Information on how to lodge a submission.

Submitting a response to the questionnaire.

Responses to the questionnaire should be lodged by email listed on the cover page. In submitting the response to the questionnaire, you must answer all questions and include attachments, where relevant.

GOODS UNDER CONSIDERATION

The goods under consideration (the goods) i.e. the goods exported to Australia, allegedly at dumped and subsidised prices are:

Aluminium windows and doors, whether fully or partially assembled, including their frames, panels, and sashes, with or without glass, whether or not thermally broken, whether or not including hardware, up to the following dimensions:

- *for window assemblies or partial assemblies (including window frames, panels and sashes), up to and including 3.0 metres high and up to and including 4.0 metres wide; and*
- *for door assemblies or partial assemblies (including door frames, panels and sashes), up to and including 3.0 metres high and up to and including 7.0 metres wide.*

Further Information

“Fully assembled” refers to a complete window or door unit in which all frames and the applicable panels and/or sash are joined together to form a complete and functional window or door assembly, whether or not glazed, whether or not thermally broken, whether or not including hardware.

“Partially assembled” refers to a fabricated aluminium frame, panel, or sash assembly that is supplied individually or connected to other frame, panel, or sash assemblies, where the combination does not yet form a complete window or door unit, whether or not glazed, whether or not thermally broken, whether or not including hardware.

Exclusions

Excluded are curtain wall products.

SECTION A COMPANY AND LOCATION

A Company representative and location

1. Please nominate a contact person within your company:

Name: Jason McLaren

Position in the company: General Manager

Telephone: 02 6284 2799

E-mail address: jason@taylorwindows.com.au

2. If you have appointed a representative, provide their contact details:

Name: Clinton Skeoch

Address: Suite 1, Level 1, Building 1, 20 Bridge St, Pymble NSW 2073

Telephone: 02 9498 2768

E-mail address: ceo@agwa.com.au

In nominating a representative, you are granting authority to the commission to discuss matters relating to the case with the nominated representative, including your company's confidential information.

3. Please provide the location of your company's production plant manufacturing aluminium windows and doors

38 and 43 Endurance Ave, Queanbeyan, NSW 2620

and 54 Aurora Ave, Queanbeyan, NSW 2620

4. What is the legal name of your business?

TAYLORS WINDOW SUPPLIES PTY LTD

5. Does your company trade under a different name and/or brand? If yes, provide details.

No

6. Was your company ever known by a different legal and/or trading name? If yes, provide details.

No

7. What is the overall nature of your company's business? Include details of the products that your company manufactures and sells and the market your company sells into.

We design, manufacture, supply and install aluminium windows and doors across all NCC building classes except curtain wall systems (explicitly excluded from the Commission's goods definition). Our portfolio spans:

Class 1 detached dwellings (entry-level through to architectural/custom)

Class 2 low-, mid- and high-rise multi-residential

Class 3–9 commercial, education, health, defence, aged care and retirement living projects

OFFICIAL: Sensitive

We provide turn-key delivery (shop drawings, third-party façade engineering, testing, fabrication, logistics and in-house installation teams), ensuring end-to-end accountability.

SECTION B PRODUCTION OF LIKE GOODS

B-1 Production

1. The goods, the subject of the application (the goods) are:

Aluminium windows and doors, whether fully or partially assembled, including their frames, panels, and sashes, with or without glass, whether or not thermally broken, whether or not including hardware, up to the following dimensions:

- *for window assemblies or partial assemblies (including window frames, panels and sashes), up to and including 3.0 metres high and up to and including 4.0 metres wide; and*
- *for door assemblies or partial assemblies (including door frames, panels and sashes), up to and including 3.0 metres high and up to and including 7.0 metres wide.*

Further Information

- “Fully assembled” refers to a complete window or door unit in which all frames and the applicable panels and/or sash are joined together to form a complete and functional window or door assembly, whether or not glazed, whether or not thermally broken, whether or not including hardware.
- “Partially assembled” refers to a fabricated aluminium frame, panel, or sash assembly that is supplied individually or connected to other frame, panel, or sash assemblies, where the combination does not yet form a complete window or door unit, whether or not glazed, whether or not thermally broken, whether or not including hardware.

Exclusions

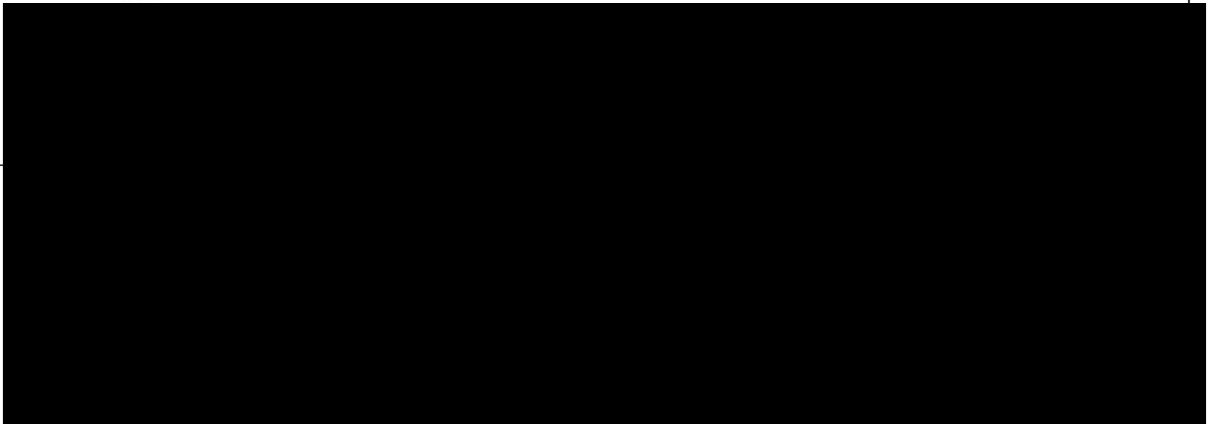
Excluded are curtain wall products.

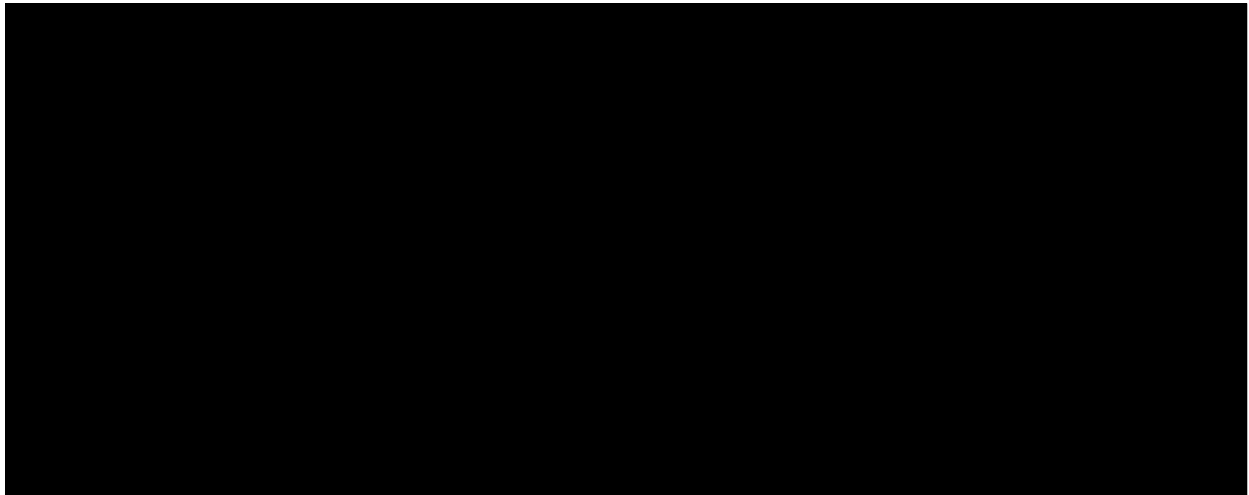
2. Please detail the products you produce as described in the above goods description. It may also be useful for you to provide a product brochure or catalogue.

Taylor's Windows manufactures the full range of aluminium windows and doors described in the goods definition. Our product capability is built on the use of the AWS (Architectural Window Systems) platform, which provides an extensive suite of compliant, tested and versatile window and door systems. www.awsaustralia.com.au

Complementing the AWS system range, Taylor's uses 100% locally processed glass, sourced from Australian processors, ensuring that all glazing—whether IGUs, low-E, toughened or laminated—meets Australian Standards and can be manufactured, delivered and replaced locally when required.

Confidential:





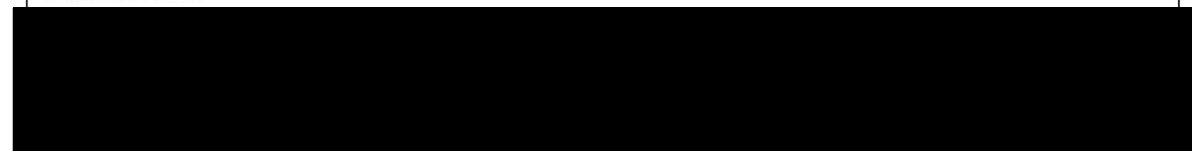
3. Please list the main raw material inputs and provide the source of those supplies, both locally sourced and imported.

Our main raw material inputs consist of aluminium extrusions, processed glass, hardware and associated consumables, all of which are essential for manufacturing aluminium windows and doors within the dimensions specified by the Commission. We source our aluminium systems through AWS (Architectural Window Systems), which provides a comprehensive, locally extruded suite of commercial and residential profiles that are fully tested and compliant with Australian Standards.

For glazing, we use 100% locally processed glass, supplied by Australian processors ensuring we meet the full range of performance requirements—energy efficiency, acoustic control, bushfire ratings and structural demands—required across all classes of buildings.

Hardware components such as rollers, locks, hinges and threshold systems are sourced from established Australian distributors with proven compliance and durability testing. Maintaining a supply chain built almost entirely on local sourcing allows us to support Australian jobs, guarantee reliable lead times, and ensure every component of our window and door systems meets the engineering and compliance expectations required for the residential, multi-residential, high-rise and commercial sectors.

Confidential:



B-2 Products in the Australian market

4. In relation to the Australian market for AWD, please outline:

- sources of demand for AWD

OFFICIAL: Sensitive

- causes of demand variability (e.g. seasonal fluctuations, factors contributing to overall market growth or decline, government regulation, or developments in technology affecting either demand or production)
- the presence of market segmentation, such as geographic or product segmentation, or market segmentation relating to different end uses of
- the way in which the imported and Australian manufactured AWD compete
- any other factors influencing competition within the Australian market for AWD.

In the Australian market for aluminium windows and doors, demand is generated across a broad mix of building classes (1-10) and their associated construction activity, including new residential homes, architectural dwellings, alterations and additions, low- to mid-rise multi-residential developments, high-rise projects, and commercial, education, health, defence and aged-care facilities.

Demand varies in response to economic conditions—particularly interest rates and rising construction costs—which directly influence building approvals and project timing. Regulatory factors, especially higher energy-efficiency requirements under the NCC, have also reshaped demand by increasing the need for advanced thermal products and compliant glazing systems.

While seasonal fluctuations are limited in our region, minor pre-winter increases occur in the replacement market, and approval cycles remain a major determinant of when work flows through to the industry.

The AWD market is generally segmented across volume residential, architectural residential, renovations and replacements, multi-residential of varying heights, and commercial building classes, a structure reflected across other industry submissions nationally.

Competition between imported and Australian-manufactured products has become increasingly uneven, with Chinese imports acting as the price setter across almost all segments. Eroding the competitiveness of Australian producers, even where domestic manufacturers, in my opinion, offer higher levels of compliance assurance, third-party engineering, locally processed glass, and in-house installation capability.

Confidential:



These conditions collectively intensify price-driven purchasing behaviour and have materially reshaped competition in the Australian AWD market to the detriment of the Australian industry.

5. In relation to the range of AWD offered for sale in the Australian market, please outline:
- sources and availability of supply
 - product range or specification differences between Australian manufactured and overseas supplied goods
 - any actual or perceived quality differences between Australian manufactured and overseas supplied goods
 - any actual or perceived price differences between Australian manufactured and overseas supplied goods.

Demand for aluminium windows and doors (AWD) in the Australian market is driven by a wide spectrum of construction activity, spanning volume residential building, architectural homes, renovations and replacements, low- and mid-rise multi-residential projects, and the larger commercial and façade sectors. This reflects the diverse needs of both private and public construction, including new housing, retrofit energy-efficiency upgrades, and institutional developments such as schools, health facilities, and aged-care buildings.

Demand variability is shaped primarily by macroeconomic conditions—particularly interest rates, construction costs and overall economic confidence—which influence the pipeline of both residential and commercial projects. Regulatory settings, especially the rising energy-performance requirements under the National Construction Code, also have a substantial impact: compliance shifts can and have increased the requirements of window systems and drive changes in consumer or builder preferences. In addition, technological developments such as the uptake of thermally enhanced systems, low-E and IGU glazing, and performance-specific window suites all contribute to performance-based across different building types.

The market can be segmented by end use and product type, with distinctions between standard residential systems, architectural and custom solutions, commercial framing, façade-grade window and door systems, and performance-driven variants such as BAL-rated or thermally improved products.

Geographic segmentation also plays a role, with supply conditions, builder preferences and project cycles varying between states and regions. Within this segmented environment, imported and Australian-manufactured AWD compete in fundamentally different ways.

Imported windows and doors—particularly from China—primarily compete on price. In contrast, Australian manufacturers typically compete on verified performance, compliance with Australian Standards, third-party engineering certification, reliability of lead times, and the availability of local warranty and service support.

Other factors influencing competition include differences in regulatory oversight, inconsistent enforcement of compliance documentation at installation, and the increasing commercial acceptance of imported inhouse “fully engineered” packages.

6. In the **last five years**, have there been any notable changes in:

OFFICIAL: Sensitive

- consumer preferences for the goods, (e.g. new products within the goods description, new substitute products, preference for Australian produced over imported goods)
- availability of supply to the Australian market (e.g. new participants)
- ability of Australian industry to supply (e.g. product range, timeliness, limits on production capacity)
- demand for the goods (e.g. increased construction and/or industrial activity)
- conditions of competition for the goods.

Over the past five years, the Australian market for aluminium windows and doors has undergone several notable changes that have significantly reshaped both demand patterns and competitive conditions. In terms of consumer preferences, while the core functional requirements have remained stable, there has been a clear shift in detached homes for bigger homes, larger spans, more glazing, and higher-performance thermal systems, with the latter driven largely by tightening energy-efficiency regulations rather than by discretionary consumer choice.

At the same time, the willingness of some consumers and builders to preference Australian-made product has weakened as Chinese imports have become far more prevalent, offering what appear on paper to be at spec systems at significantly lower prices.

Availability of supply has also changed, with a growing number of import-based operators and resellers entering the market, including companies that previously manufactured domestically but have since transitioned either partially or entirely to offshore supply models. In contrast, the Australian industry's ability to supply remains strong from a technical and capability standpoint—there are no product types within the goods description that domestic manufacturers cannot produce.

Confidential:

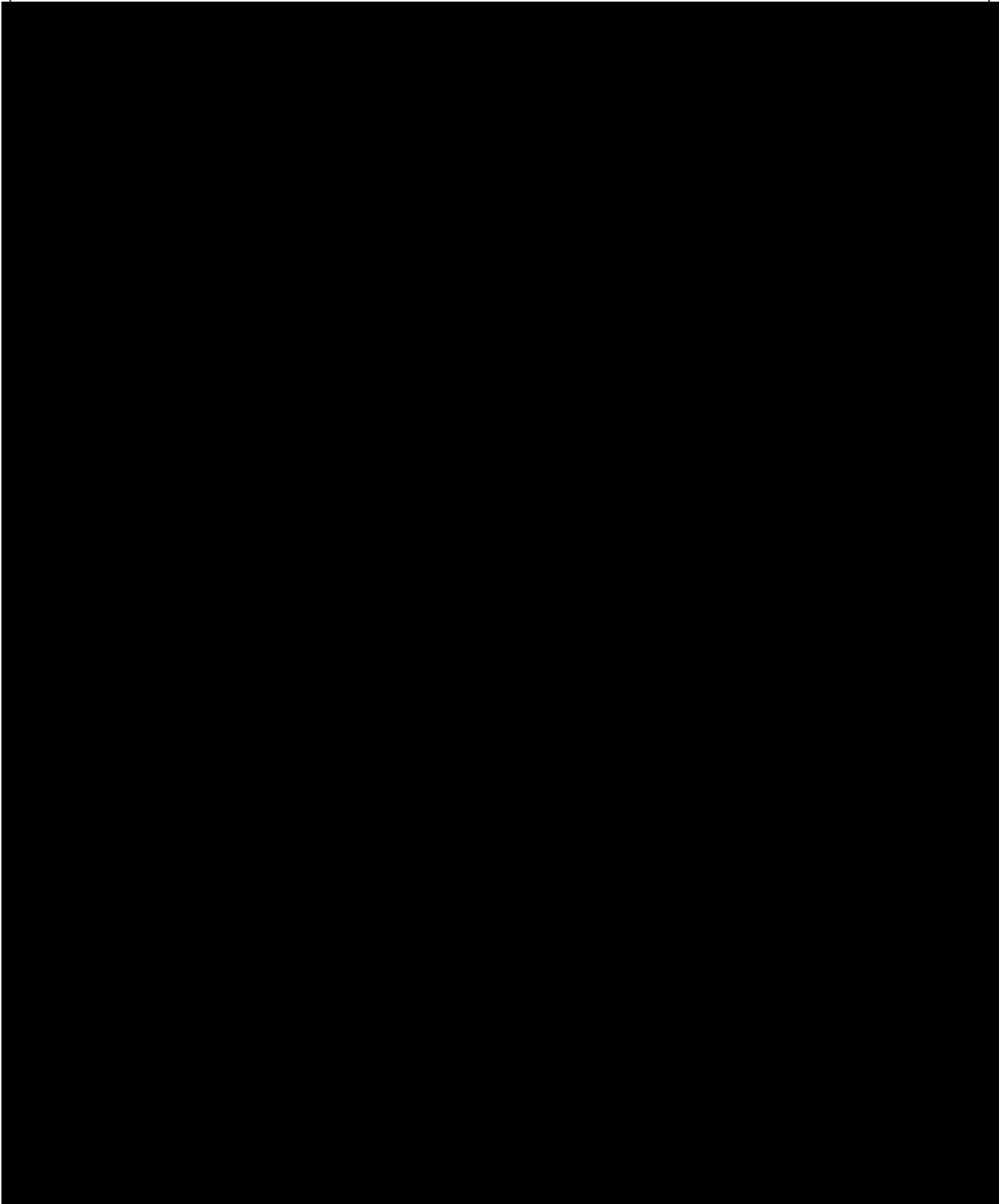


Demand itself has fluctuated with macroeconomic forces: rising interest rates, increases in labour costs, and increasing construction expenses have all contributed to slowing pipelines, particularly in detached residential categories, while energy-efficiency reforms have simultaneously increased the type and in some cases the complexity of compliant windows and doors.

Conditions of competition have changed most dramatically, with Chinese imports becoming the effective price leader in almost every segment, often undercutting Australian manufacturers by 30–60% and winning work even when compliance equivalence is doubtful. These imports, supported by lower offshore labour costs, in-house engineering signoffs, and subcontract installation models, have materially eroded the competitiveness of the domestic industry, resulting in reduced win rates, margin compression, and a significant shift in how Australian fabricators engage with the market.

7. Considering your responses to Q8 above, how have these changes impacted your business, specifically in the period from FY2022 to FY2025?

Confidential:

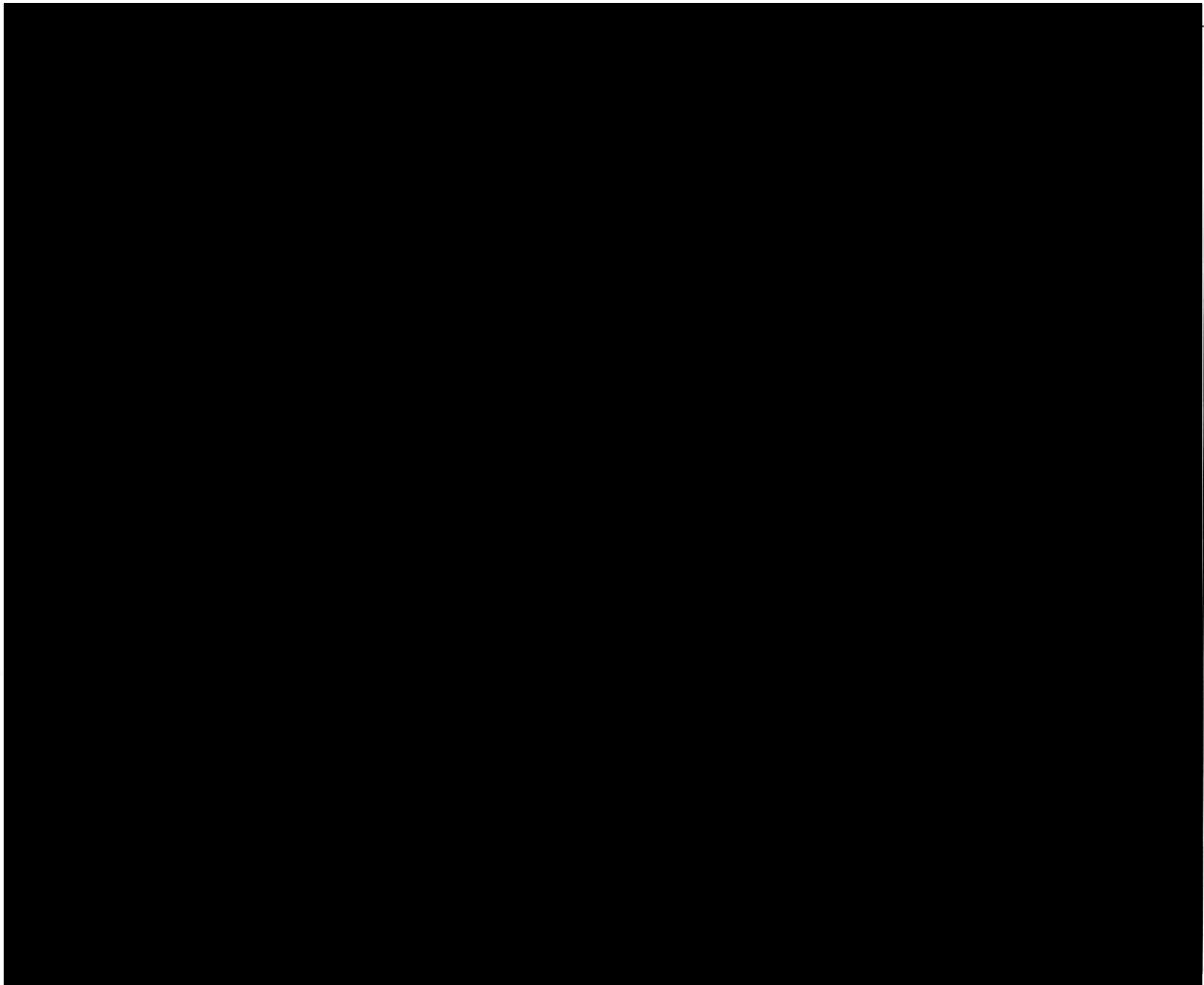


8. Do you anticipate any changes to the Australian market for AWD in the **next five years**? In your response, please comment on:

- the short and medium term outlook for the Australian industry
- any anticipated changes to demand and/or supply
- any anticipated changes to the conditions of the Australian market for AWD

Looking ahead over the next five years, I expect the Australian AWD market to become even more challenging for local manufacturers unless meaningful intervention occurs.

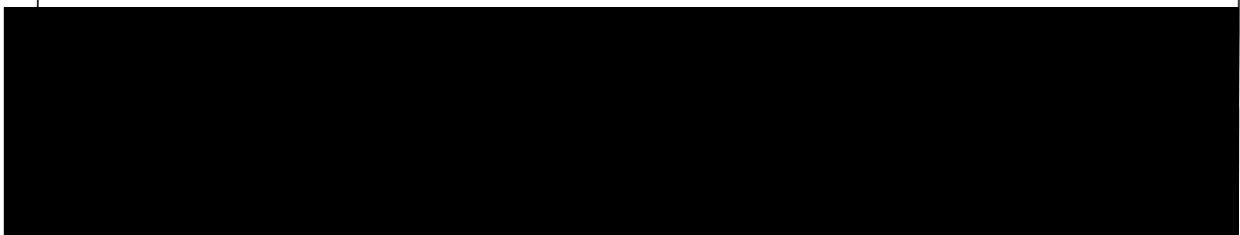
Confidential:



9. Who do you consider to be the price leader for AWD in the Australian market?

Imports

Confidential:



C Goods produced and sold by your company

10. Are the goods generally sold as individual items (i.e singular window or singular door) or on a project/tender basis?

Almost all our work is quoted or tender work.

11. Explain how the selling prices of the goods are determined.

Confidential:

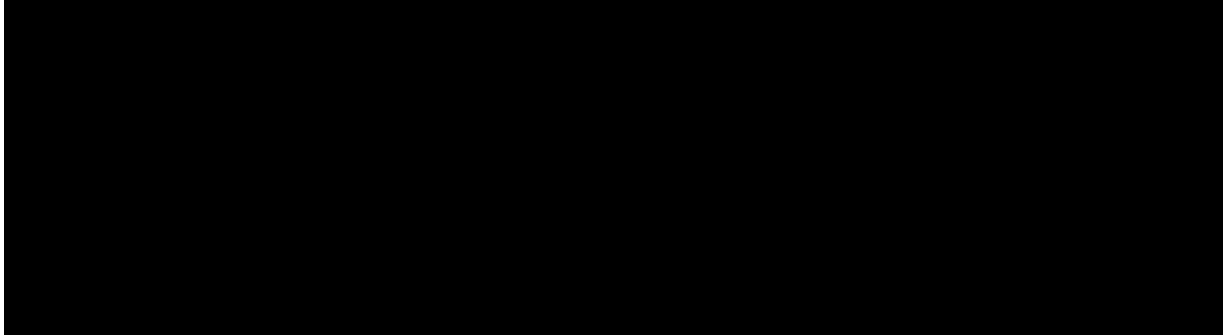


12. Please rank the following factors in terms of their influence on your pricing decisions, with the most important factor ranked first (1) and the least (13) important factor ranked last.
- Competitors' prices 8
 - Purchase price of raw materials 1
 - Cost to make and sell the goods 2
 - Level of inventory 13
 - Value of the order 6
 - Volume of the order 7
 - Value of forward orders 12
 - Volume of forward orders 11
 - Customer relationship management 5
 - Supplier relationship management 10
 - Desired profit 3
 - Brand attributes 9
 - current work load for staff retention 4

D Additional information or comments

Please add any comments in relation to the investigation, particularly in relation to the applicant's claims of injury caused by allegedly dumped and subsidised imports from China?

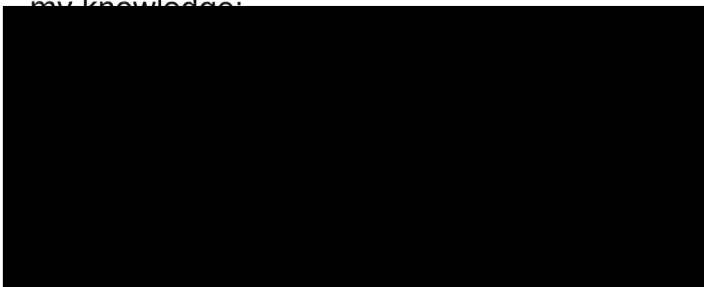
Confidential:

A large black rectangular redaction box covering the entire content area for section D.

E Certification

The information supplied in this questionnaire is complete and correct to the best of my knowledge:

The information supplied in this questionnaire is complete and correct to the best of my knowledge:

A black rectangular redaction box covering the content area for section E.

Date:27/01/2026