



Australian Government
Department of Industry,
Science and Resources

Anti-Dumping Commission

Anti-Dumping Commission
GPO Box 2013
Canberra ACT 2601
Australia

██████████
Solary Sdn Bhd
No. 12, Lorong Jalak, Kawasan Perusahaan Kebun Baru, Batu 9
42500 Telok Panglima Garang
Selangor Malaysia

via email: ██████████

Dear ██████████

I refer to Solary Sdn Bhd's (Solary) replies to the exporter questionnaire received by the Anti-Dumping Commission (the commission) on 11/03/2026, 17/03/2026, 25/03/2026, 26/03/2026 and 30/03/2026 (collectively referred to in this letter as 'the response').

I note that an extension of 14 days was provided to the original due date, extending it from 11/03/2026 to 25/03/2026 (a period I considered reasonable). Information provided by Solary before the 25/03/2026 was within the extended due date, however other information provided by Solary on 26/03/2026 and 30/03/2026 was after the extended due date. I have decided to consider the information provided by Solary both before and after the due date in assessing whether the response is sufficient and reliable.

Pursuant to the *Customs (Extensions of Time and Non-cooperation) Direction 2015* (the Direction):

- Solary has provided a response to certain sections of the exporter questionnaire, but not all sections are complete
- I consider that the response contains deficiencies that could not, in my view, be quickly and easily rectified in a further response and
- I consider a further response may be relevant and necessary to the proper conduct of the case, but it would delay a key aspect of the case, including verification of exporter questionnaires and preparation of the statement of essential facts in a timely and efficient manner.

Based on the above, the purpose of this letter is to notify Solary of the deficiencies identified at **Attachment A** as required by the paragraph 6(b) Direction. I am not requesting a further response to these deficiencies.

As per the Explanatory Statement to the Direction, in determining whether or not to provide additional time for a party to provide a further response, I may consider – amongst other things – the nature and scope of the deficiencies, the obligation to conduct cases in a timely and efficient manner and to avoid unnecessary delays, and the specific

obligations imposed under the *Customs Act 1901* (the Act) in relation to considering parties' responses.

In this instance, I consider that the nature and scope of the deficiencies are extensive. The information provided in the response is not complete, relevant, or accurate. As a result, the commission is unable to reliably determine an individual dumping margin for Solary based on the information it has provided.

Based on the above, for the purposes of this inquiry, I consider Solary an uncooperative exporter, a defined term in subsection 269T(1) of the Act, and I will rely on all other relevant information available in making recommendations and findings in relation to Solary.

If you would like to discuss any of the matters raised in this letter, please contact the case manager on +61 (if outside of Australia) (02) 6102 8092 or email investigations3@adcommission.gov.au.

Yours sincerely

A handwritten signature in black ink, appearing to read 'D. Latina', is positioned above the typed name.

David Latina, Commissioner
Anti-Dumping Commission

7 April 2026



ATTACHMENT A – LIST OF DEFICIENCIES

Section	Summary of Exporter Questionnaire Sections	Status	Anti-Dumping Commission's assessment
A-2.6	For publicly listed company or parent company, provision of listed stock exchanges and principal shareholders. For unlisted company or parent company, provision of a list of all principal shareholders and the shareholding percentages.	Incomplete	You have indicated that your company is not publicly listed, however, a list of all principal shareholders and their shareholding percentages has not been provided in your response to this question.
A-2.7	Description of company's business, with details of products manufactured and sold and the markets sold to.	Incomplete	Details of the markets you sell to (as opposed to industries) has not been provided. A list of all export markets (including country names) has not been provided.
A-4.1	Two most recently completed annual reports and/or financial statements for the company and any other related companies involved in the production and sale of the goods.	Incomplete	The financial report for the year ended 31 March 2024 has not been provided (only the report for the financial year ended 31 March 2025 has been provided).
A-4.2	If the financial statements in A-4.1 are audited, provide a copy of the audit management letters from your auditor accompanying the audited financial statements.	Incomplete	The audit management letter for the financial year ended 31 March 2024 has not been provided.
A-4.5	If the period is different to the financial period, provision of income statements.	Incomplete	It is unclear whether any interim financial reporting occurred during the period 1 April 2025 - 31 December 2025. You have indicated the use of the [REDACTED] is not yet reconciled to the year-end totals, however, quarterly or half yearly income statements covering this period (even if based on estimates) have not been provided.
B-1.1	Details as listed in Questionnaire (and diagrams if appropriate) of the export sales process of the company and any entities (e.g. agents).	Incomplete	Noting the response indicates [REDACTED], answers to questions 1(b) through to (g) lack sufficient detail in respect of [REDACTED] (e.g., how pricing is determined (1(b))).
B-2.1	Worksheet "B-2 Australian sales" completed	Incomplete	The spreadsheets provided have only been partially completed and not in the format requested. Specifically, the B-2 worksheet has been submitted at a high-level, aggregated at the MCC level, rather than in the detail requested in the B-2 template. A separate tab containing the Australian invoices for the period has been included, but this detail should have been incorporated into the B-2 Australian sales worksheet. Although shipping terms are stated as FOB, no inland transport or port handling charges have been documented in the B-2 worksheet.
B-2.2	Table listing the source of the data for each column in the export sales listing (B-2.2).	Missing	No response has been provided for this section of the Questionnaire.

B-3.1	Provision of the two largest invoices by value and evidence listed in Questionnaire provided.	Incomplete	Both invoices are missing the following supportive evidence: Contracts, proof of payment etc., bank charges and invoices for inland transport.
B-3.2	Annotation of the documents or table reconciling the details in the export listing (in B-2) to the source documents (in B-3.1) provided.	Missing	No response has been provided for this section of the Questionnaire.
C-1.1	Description all of the goods exported to Australia during the period. Includes specifications, technical and illustrative material to assist goods identification and classification.	Missing	No response has been provided for this section of the Questionnaire.
C-1.2	List of MCCs of the goods exported to Australia covering goods listed in B-2 (listed in both FOUO and Public versions). Referring to a confidential attachment is not sufficient. If the list of MCC is not shown in the Public Record version, then it must be recorded as a MAJOR deficiency.	Missing	No response has been provided for this section of the Questionnaire.
C-2.1	Description all of the goods sold on domestic market during the period. Includes specifications, technical and illustrative material to assist goods identification and classification.	Missing	No response has been provided for this section of the Questionnaire.
C-2.2	List of MCCs of the goods sold on domestic market covering goods listed in D-2 (listed in both FOUO and Public versions). Referring to a confidential attachment is not sufficient. If the list of MCC is not shown in the Public Record version, then it must be recorded as a MAJOR deficiency.	Missing	No response has been provided for this section of the Questionnaire.
C-3.1	Details of product codes or stock keeping unit (SKU) codes for the goods and the description and how the MCC was mapped to the SKU. Or details on the method used to identify the MCC in the sales and cost spreadsheets.	Missing	No response has been provided for this section of the Questionnaire.
D-1.1	Details as listed in Questionnaire (and diagrams if appropriate) of the domestic sales process of the company and any related entities (e.g. agents).	Incomplete	The answer provided lacks sufficient details. A response to each sub-section of the question has not been provided.
D-1.4	Explanation and details regarding export selling prices varying according to the distribution channels. Provide details.	Missing	No response has been provided for this section of the Questionnaire.
D-1.7	Claim that a different date (from invoice date) should be taken as the date of sale and description of the date of sale being claimed and material terms of sale that support claimed date.	Incomplete	The response is not sufficient to determine whether the date of invoice equates to the date of sale.
D-2.1	Worksheet "D-2 Domestic sales" completed	Incomplete	A number of columns from the D-2 Domestic Sales worksheet have not been completed. For example, delivery terms, payment terms, payment date, inland transport costs etc.
D-2.2	Table listing the source of the data for each column in the domestic sales listing (D-2.2).	Missing	The "Exhibit" column of the D-2.2 domestic sales source worksheet has not been completed. Updated Accounting Codes may also be required (if not already listed in the D-2 worksheet).

D-3.1	Provision of the two largest invoices by value and evidence listed in Questionnaire provided.	Incomplete	For each invoice, the following documentation has not been provided: contracts, purchase order and order confirmation, proof of payment, remittance advice and accounts receivable ledger, and documents showing bank charges.
D-3.2	Annotation of the documents or table reconciling the details in the export listing (in D-2) to the source documents (in D-3.1) provided.	Missing	No response has been provided for this section of the Questionnaire.
E-1.1	Details and description of credit provided to domestic and Australian customers in relation to sales of like goods.	Missing	No response has been provided for this section of the Questionnaire.
E-1.2	Details of short-term borrowings or an overdraft facility denominated in local currency and relevant interest rate, or average of interest rates.	Missing	No response has been provided for this section of the Questionnaire.
E-1.3	Details of interest earning deposits or other cash product (e.g. term deposits, bonds) denominated in local currency, and any interest rate or average of interest rates.	Missing	No response has been provided for this section of the Questionnaire.
E-1.4	Details of foreign currency short term borrowings or an overdraft facility denominated in the same foreign currency in relation to Australian customers. Also, details of any interest earning deposits or other cash products (e.g. term deposits, bonds) denominated in the same foreign currency and any interest rate or, average of interest rates applicable.	Missing	No response has been provided for this section of the Questionnaire.
E-2.1	Description of packaging used for domestic sales.	Missing	No response has been provided for this section of the Questionnaire.
E-2.2	Description of packaging used for Australian exports.	Missing	No response has been provided for this section of the Questionnaire.
E-2.3	Description of the differences in packaging between domestic sales and Australian exports.	Missing	No response has been provided for this section of the Questionnaire.
E-3.1	Explanation of whether domestic sales of like goods are delivered to the customer and how transportation costs were calculated in the domestic sales listing in D-2.	Missing	No response has been provided for this section of the Questionnaire.
E-3.2	Explanation of the delivery terms of the export sales of the goods to Australia.	Missing	No response has been provided for this section of the Questionnaire.
E-3.3	Explanation of inland transport calculated in the Australian sales listing in B-2, if the delivery terms of the Australian sales include delivery to the port.	Missing	No response has been provided for this section of the Questionnaire.
E-3.5	Explanation of ocean freight costs calculated in the Australian sales listing in B-2.	Missing	No response has been provided for this section of the Questionnaire.
E-3.6	Explanation of marine insurance calculated in the Australian sales listing in B-2.	Missing	No response has been provided for this section of the Questionnaire.
E-3.7	Explanation of the Australian importation and delivery costs calculated in the Australian sales listing in B-2 for DDP sales.	Missing	No response has been provided for this section of the Questionnaire.
E-4.1	Details of commissions paid for domestic sales and/or Australian export sales.	Missing	No response has been provided for this section of the Questionnaire.

E-4.2	Details of differences in tax liability between domestic and export sales (examples in Questionnaire).	Missing	No response has been provided for this section of the Questionnaire.
E-4.3	Details of direct selling expenses incurred in relation to domestic sales of like goods and must be included in B-5.	Missing	No response has been provided for this section of the Questionnaire.
E-4.4	Details of direct selling expenses incurred in relation to Australian exports of like goods and must be included in B-5.	Missing	No response has been provided for this section of the Questionnaire.
E-5.1	Details of any other adjustments required to ensure a fair comparison between the export price and the normal value (based on domestic sales, costs and/or third country sales)	Missing	No response has been provided for this section of the Questionnaire.
F-2.1	Complete worksheet "F-2 Third country sales"	Incomplete	A number of columns from the F-2 Third Country Sales worksheet have not been completed. The response provided does not include Country, Level of Trade, MCC, Quantity, Payment terms, Shipping terms and EXW values of sales in local currency.
F-2.2	Explanation of data source for each column in F-2 listing.	Missing	No response has been provided for this section of the Questionnaire.
G-1.1	Description of production process for the goods and provided a flowchart.	Incomplete	An explanation as to whether all products are manufactured at the same facilities, or if there are different production lines for the goods, was not provided. An explanation of any scrap or by-products that result from producing the goods was not provided.
G-2.1	Basis of costing based on standard or actual costs	Unclear	It is unclear whether accounting is based on standard or actual costs.
G-2.3	Briefly explain your cost accounting practices (e.g. job costing, process costing).	Incomplete	It is unclear how other costs ██████████ are factored into the job costing.
G-2.5	Level of product specificity recorded in cost accounting system	Unclear	The level of product specificity recorded in the cost accounting system was unclear. For example, whether costs are determined against product specifications, such as width, length, thickness, or colour (or not at all).
G-2.9	Valuation method for damaged and sub-standard goods	Unclear	It is unclear whether the accounting system assigns any value, and if yes, the method for doing so, to damaged/sub-standard product that is recycled back into production.
G-2.10	Valuation method for scrap, by-products or joint products.	Unclear	It is unclear whether the accounting system assigns any value, and if yes, the method for doing so, to scrap, by-products or joint products that are recycled back into production.
G-3.1	Completion of worksheet "G-3 Domestic CTM"	Incomplete	The worksheet G-3 Domestic CTM is incomplete. The worksheet requires reporting of the quarterly CTM for domestic models of like goods by MCC manufactured within the period (even if not exported to Australia), which has not been provided. In addition, a number of columns have not been completed (such as Manufacturing Overhead Cost, Other Costs etc).
G-3.2	Table listing the source of the data for each column in the domestic CTM (G-3.2).	Incomplete	The worksheet G-3.2 domestic CTM source is not complete. A number of rows are missing details of the required source data (e.g. direct labour cost etc).
G-5.1	Completion of worksheet "G-5 Australian CTM"	Missing	No response has been provided for this section of the Questionnaire.
G-5.2	Table listing the source of the data for each column in the domestic CTM (G-5.2).	Missing	No response has been provided for this section of the Questionnaire.
G-6.1	Allocation methodology provided to complete in G-3 domestic CTM and G-5 Australian CTM	Missing	No response has been provided for this section of the Questionnaire.

G-6.2	Worksheet demonstrating the allocation methodology for the domestic model (or export model) with the largest production volume over the period.	Missing	No response has been provided for this section of the Questionnaire.
G-7.1	Identification of major raw materials used in manufacture.	Incomplete	The answer provided lacks sufficient detail.
G-7.2	Completion of worksheet "G-7.2 Raw material CTM" if relevant.	Missing	No response has been provided for this section of the Questionnaire.
G-7.3	Calculation of weighted average percentage of each raw material cost (listed in G-7.1) as a proportion of total cost to make.	Missing	No response has been provided for this section of the Questionnaire.
G-7.4	Completion of worksheet named "G-7.4 Raw material purchases" for raw materials identified in G-7.3 which individually account for 10% or more of the total cost to make.	Incomplete	The unit of measurement in Column I (Quantity) (for example KG, Metric Tonne) has not been provided.
G-7.5	Table listing the source of the data for each column of the "Raw material purchases" listing (G-7.4).	Missing	No response has been provided for this section of the Questionnaire.
G-7.6	Invoice and proof of payment of two largest raw material invoices by value and reconciliation of the values in G-7.4 to relevant purchase ledgers or trial balances in your accounting system. Copies of all documents used to demonstrate the reconciliation also provided.	Incomplete	It is unclear whether the response includes the two largest invoices by value for each raw material listed in G-7.4. The requested reconciliation to the purchase ledger/trial balance has not been completed.
G-7.7	Details of price setting with related-party suppliers listed in G-7.4, if relevant.	Missing	No response has been provided for this section of the Questionnaire.
G-8.1	Completion of the worksheet named "G-8 Upwards costs".	Missing	No response has been provided for this section of the Questionnaire.
G-8.2	Provision of documents required to complete the "Upwards costs" worksheet.	Missing	No response has been provided for this section of the Questionnaire.
G-8.3	Hard-coded amounts in the "Upwards costs" worksheet (i.e. not a formula) are cross-referenced and evidence provided.	Missing	No response has been provided for this section of the Questionnaire.
G-9.1	Description of the company's practices for capturing the production quantities reported in "G-3 Domestic CTM" and "G-5 Australian CTM".	Missing	No response has been provided for this section of the Questionnaire.
G-9.2	Description of source documents kept in relation to production quantities and how the production quantities are entered into the accounting system.	Missing	No response has been provided for this section of the Questionnaire.
G-9.3	Explanations of any differences between "G-3 Domestic CTM" and "D-2 Domestic sales", and "G-5 Australian CTM" and "B-2 Australian sales".	Missing	No response has been provided for this section of the Questionnaire.
G-9.5	Provide the usual lead time to adjust volume of production of the goods.	Missing	No response has been provided for this section of the Questionnaire.
G-10.1	Completion of the worksheet named "Capacity Utilisation".	Missing	No response has been provided for this section of the Questionnaire.
G-10.2	Explain how the production capacity and capacity utilisation has been calculated	Missing	No response has been provided for this section of the Questionnaire.
G-10.3	Details of warehousing facility such as capacity and turnover of inventory stored in the warehouse during the POI.	Missing	No response has been provided for this section of the Questionnaire.

G-10.4	Description of changes to technological or capital equipment of production process in the last 5 years.	Missing	No response has been provided for this section of the Questionnaire.
G-10.5	Details of production capacities of input/raw materials that are used in the production of exported goods.	Missing	No response has been provided for this section of the Questionnaire.
G-10.6	Details of any significant capital investment in the production facility in the last 5 years.	Missing	No response has been provided for this section of the Questionnaire.
H-1.1	Description of competitive condition of the domestic market.	Missing	No response has been provided for this section of the Questionnaire.
H-1.2	Description of domestic market through a diagram that lists all the participants and the linkages between them, including information regarding level of trade and distribution channels.	Missing	No response has been provided for this section of the Questionnaire.
H-1.3	Description and listing of all significant participants in the domestic market, including information like level of trade, their level of integration, estimated market share etc.	Missing	No response has been provided for this section of the Questionnaire.
H-1.4	Listing of key importers of the goods for the POI with the estimate of their market share and also source of their import.	Missing	No response has been provided for this section of the Questionnaire.
H-1.5	Describe the domestic regulatory framework in relation to competition policy, taxation, product standard etc.	Missing	No response has been provided for this section of the Questionnaire.
H-1.6	Describe any domestic policies impacting the entry of new participants viz. licenses, patents & copyrights, barrier to entry etc.	Missing	No response has been provided for this section of the Questionnaire.
H-2.1	Description of like goods sold in the domestic market including the goods produced by respondent exporter.	Missing	No response has been provided for this section of the Questionnaire.
H-2.2	Description of end uses of the goods in the domestic market.	Missing	No response has been provided for this section of the Questionnaire.
H-2.3	Description and ranking of key product attributes that influence purchasing decisions in the domestic market.	Missing	No response has been provided for this section of the Questionnaire.
H-2.4	Identify if any commercial significant market substitutes for the goods.	Missing	No response has been provided for this section of the Questionnaire.
H-2.5	Describe if there is any change in consumer preferences in the domestic market for the goods in last five years.	Missing	No response has been provided for this section of the Questionnaire.
H-1.1	Description of significance of domestic market to the respondent's operation.	Missing	No response has been provided for this section of the Questionnaire.
H-1.2	Listing of price leaders in the domestic market.	Missing	No response has been provided for this section of the Questionnaire.
H-1.3	Description of respondent's product pricing strategy in the domestic market.	Missing	No response has been provided for this section of the Questionnaire.
H-1.4	Describe the process of price setting in the domestic market for the like goods, with supporting evidence.	Missing	No response has been provided for this section of the Questionnaire.
H-1.5	Frequency and process of domestic pricing review.	Missing	No response has been provided for this section of the Questionnaire.
H-1.6	Listing and ranking of factors influencing pricing decision in the domestic market.	Missing	No response has been provided for this section of the Questionnaire.

H-1.7	Description of the linkage between the selling price and the CTMS in the domestic market and if the respondent targets a particular profit margin for the goods sold?	Missing	No response has been provided for this section of the Questionnaire.
H-1.8	Description of any price reduction and the terms and conditions to be met by customers to avail the price reduction. Does the respondent factor in the CTMS while establishing price reduction schemes?	Missing	No response has been provided for this section of the Questionnaire.
H-1.9	Description of any 'bundled' price in the domestic market. Does the respondent factor in the CTMS while establishing 'bundled' pricing ?	Missing	No response has been provided for this section of the Questionnaire.
H-1.10	Description of impact of sales volume to particular customer on the selling price to that customer? How does the respondent factor in the CTMS while determining volume-based pricing decision?	Missing	No response has been provided for this section of the Questionnaire.
H-1.11	Description of role of 'contracted' sales in the domestic market for the respondent?	Missing	No response has been provided for this section of the Questionnaire.
H-1.12	Provision of any price list for the goods used in the domestic market.	Missing	No response has been provided for this section of the Questionnaire.
H-1.13	Description of factors that lead to different pricing for different model in the domestic market. Does CTMS of different models play role in differentiated pricing for different models.	Missing	No response has been provided for this section of the Questionnaire.
H-1.14	Role of the 'segment/tier' of the domestic customer in pricing decisions.	Missing	No response has been provided for this section of the Questionnaire.
H-1.15	Description of price setting mechanism on domestic sales to related party customers, if any.	Missing	No response has been provided for this section of the Questionnaire.
H-4.1	Description of the marketing strategy employed by the respondent in the domestic market.	Missing	No response has been provided for this section of the Questionnaire.
H-4.2	Description of 'brand segmentation' in the domestic market, if employed.	Missing	No response has been provided for this section of the Questionnaire.
H-4.3	Provision of samples of domestic advertisement / promotion campaign for the goods over the past 5 years.	Missing	No response has been provided for this section of the Questionnaire.
H-4.4	Description of the domestic sales team and incentive structure for the sales team.	Missing	No response has been provided for this section of the Questionnaire.
H-4.5	Description of parameters provided to sales team while negotiating with customers.	Missing	No response has been provided for this section of the Questionnaire.
I-1.1	Description of general competitive condition in the Australian market.	Missing	No response has been provided for this section of the Questionnaire.
I-1.2	Diagrammatic description of Australian market structure linking various components of market such of Level of trade and distribution channel etc.	Missing	No response has been provided for this section of the Questionnaire.
I-1.3	Description of commercially significant market participants in the Australian market for the goods at each level of trade during the POI.	Missing	No response has been provided for this section of the Questionnaire.
I-1.4	Details of commercially significant importers of the goods in the Australian market for the POI.	Missing	No response has been provided for this section of the Questionnaire.

I-1.5	Description of regulatory framework of the Australian market for the goods including policies related to taxation, product standard etc.	Missing	No response has been provided for this section of the Questionnaire.
I-1.6	Details of any barrier to entry on new market participants in the Australian market.	Missing	No response has been provided for this section of the Questionnaire.
I-2.1	Description of range of goods offered for sale in Australia	Missing	No response has been provided for this section of the Questionnaire.
I-2.2	Description of the end uses of the goods in the Australian market from all sources.	Missing	No response has been provided for this section of the Questionnaire.
I-2.3	Description and listing of product attributes that influence purchasing decision in the Australian market.	Missing	No response has been provided for this section of the Questionnaire.
I-2.4	Information on any commercially significant market substitutes in the Australian market for the goods.	Missing	No response has been provided for this section of the Questionnaire.
I-2.5	Information on any commercially significant market complements in the Australian market for the goods.	Missing	No response has been provided for this section of the Questionnaire.
I-2.6	Details of any changes in market / consumer preference in the Australian market for the goods in the last 5 years.	Missing	No response has been provided for this section of the Questionnaire.
I-3.1	Description the importance of Australian market to the respondent's operation.	Missing	No response has been provided for this section of the Questionnaire.
I-3.2	Is the respondent price leader in the Australian market? If no, the reason for identifying others as price leaders.	Missing	No response has been provided for this section of the Questionnaire.
I-3.3	Description of nature of product pricing employed by respondent in the Australian market.	Missing	No response has been provided for this section of the Questionnaire.
I-3.4	Description of price setting mechanism for Australian market, with supporting evidence.	Missing	No response has been provided for this section of the Questionnaire.
I-3.5	Description of price review process and the frequency of review in the Australian market.	Missing	No response has been provided for this section of the Questionnaire.
I-3.6	Ranking of factors affecting the respondent's pricing decisions in the Australian market.	Missing	No response has been provided for this section of the Questionnaire.
I-3.7	Description of relationship between selling price and CTMS in the Australian market.	Missing	No response has been provided for this section of the Questionnaire.
I-3.8	Description of price reductions in Australian market. Include the terms and conditions for availing the price reductions.	Missing	No response has been provided for this section of the Questionnaire.
I-3.9	Description of 'bundled pricing' determination in Australian market, if applicable.	Missing	No response has been provided for this section of the Questionnaire.
I-3.10	Information if size of order from a customer affects the selling price. If so, the role of CTMS in determining volume based selling price.	Missing	No response has been provided for this section of the Questionnaire.
I-3.11	If the respondent has contracts for selling in the Australian market, details of such sales contracts.	Missing	No response has been provided for this section of the Questionnaire.
I-3.12	Provision of pricing list for the goods in the Australian market.	Missing	No response has been provided for this section of the Questionnaire.

I-3.13	Pricing differentiation strategy for different products/models sold in Australia. Elaborate how CTMS impacts such pricing differentiation.	Missing	No response has been provided for this section of the Questionnaire.
I-3.14	Description of pricing by tier / segment in the Australian market, if applicable.	Missing	No response has been provided for this section of the Questionnaire.
I-3.15	Details of Price setting mechanism if the goods sold to related party customers in Australia.	Missing	No response has been provided for this section of the Questionnaire.
I-4.1	Description of marketing strategy for the Australian market.	Missing	No response has been provided for this section of the Questionnaire.
I-4.2	Description of 'brand segmentation' strategy used, and revenue break up different brands, if applicable.	Missing	No response has been provided for this section of the Questionnaire.
I-4.3	Provision of examples of advertisement / promotion campaign used in the Australian market in the last 5 years.	Missing	No response has been provided for this section of the Questionnaire.
I-4.4	Description of Australian sales team and details on the remuneration incentives to such sales team.	Missing	No response has been provided for this section of the Questionnaire.
I-4.5	Description of parameters provided to sales team to assist in negotiating prices with the Australian customers.	Missing	No response has been provided for this section of the Questionnaire.
General	The exporter questionnaire instructions outline that both a confidential and non-confidential version of the exporter questionnaire must be submitted, suitable for the public record.	Missing	Only one version of the exporter questionnaire was provided, albeit broken into separate parts, with various sections not completed as outlined above.