

16th January 2026

Mr David Latina
Anti-Dumping Commissioner
Anti-Dumping Commission
GPO Box 2013
Canberra ACT 2600

Dear Commissioner Latina,

Thank you for the opportunity to contribute to this important discussion.

As the Managing Director of Thermeco (thermeco.com.au) it is both a professional responsibility and a personal commitment to speak to some of the matters raised in the submissions before the Commission. Thermeco is a family-built Australian company, with over 45 years of history which have shaped our craftsmanship, curiosity, and the pursuit of better ways to live with light, comfort, beauty and environmental performance. I now lead the company as part of the 2nd generation of our company, motivated by leading innovation, sustainability and ultimately customer and client satisfaction.

I note that some of the material submitted to the Commission suggests that Australia lacks the capability to produce high-performance or slimline window and door systems, and that fully imported products uniquely meet the architectural and technical needs of the sector. That characterisation does not reflect our reality. For many years, Thermeco has combined the best of European and slim-line system design and supply with Australian engineering, and we have done so with complete focus on the unique demands of Australian construction methods. For example, much of Europe builds monolithic masonry walls; Australia largely builds brick veneer, lightweight cladding, and hybrid structures. This gulf in construction practices means that off-the-shelf overseas systems rarely integrate seamlessly without thoughtful adaptation. Our in-house design and technical teams have worked tirelessly to translate European concepts into Australian-ready systems, ensuring our frames integrate with local wall make-ups, flashing requirements, wind loads, thermal conditions and compliance pathways under AS2047 and the NCC. This work is Australian ingenuity applied with precision.

Equally important is the strength of our local extrusion approach, warehousing and national fabrication network. Across our network of Australian fabricators, we help deliver systems that meet and exceed the needs of boutique contemporary homes. These are not experimental ventures or niche projects. They are real buildings, successfully delivered by skilled local craftspeople trained and supported directly by Thermeco. These partners are part of our extended family; they are innovators in their own right, and they demonstrate clearly that Australian capability in this sector is mature, sophisticated and entirely capable of meeting market needs.

When it comes to our fabrication partners, it is also important to note that through Themeco, they also have access to the Keller Minimal Windows platform from Switzerland and the Secco Sistemi ranges from Italy. These partnerships further extend the design and performance possibilities available to Australian clients and the ability of Australian fabricators to exceed the dreams of the most discerning client. The combination of Thermeco's thermally broken systems, Keller's ultra-minimal glazing and Secco's refined boutique profiles gives Australian

architects and builders a suite of solutions equal to anything available globally. More than that, through these collaborations, our fabricators can deliver complex, premium designs with a responsiveness and local service level that pure import models simply cannot provide.

Claims that only imports can deliver precision, architectural performance or advanced thermal results overlook what is in Australia right now and has been for sometime. Our systems routinely achieve high levels of thermal, acoustic and structural performance, accommodate large-format glass, integrate premium hardware solutions and importantly meet the expectations of Australia's robust performance-based code. These outcomes are achieved not through offshore mass production, but through a partnership between Thermeco's engineering and design team and Australia's most capable fabricators. They reflect a model that keeps jobs, expertise and value in Australia while still drawing from the best technological advancements internationally. Sustainability forms another cornerstone of how we operate. Thermeco is a certified B-Corp, and we approach design and manufacturing decisions through the lens of long-term stewardship. High thermal efficiency is not a luxury feature for us — it is a responsibility. Our systems significantly reduce energy demand across Australian homes and buildings, contributing to lower running costs and lower carbon footprints for decades to come. This alignment between purpose and product is not incidental; it is central to how we view our role in the industry and the legacy we want to leave.

Some submissions imply that local manufacturing is unable to meet the diverse needs of the construction industry, or that high-performance systems are unavailable domestically. These views are inconsistent with our experience. Every day, Australian builders, architects and homeowners choose Thermeco for projects ranging from modest renovations to multi-million-dollar residences and complex commercial structures. Our products serve all building classes, at all scales, and across the full spectrum of design aspirations. Where others see limits, we see opportunity — and our network continues to rise to that opportunity.

Thermeco remains committed to ensuring Australia retains a vibrant, innovative and competitive window and façade sector. We support a market where quality, performance and customer value drive outcomes, and where architects and builders have access to the best solutions — locally designed, locally fabricated and sustainably delivered. Our story is one of family, innovation, and the belief that Australia does, can and should be a global leader in window and door system performance.

Thank you for considering this perspective. I am more than willing to provide further detail or insight into the capability of our systems, our fabrication network, and to demonstrate the depth of Australian expertise that already exists within our industry.

Regards

Carl Costabile
Managing Director